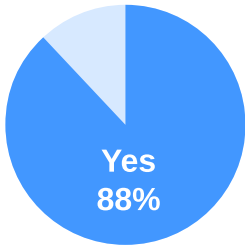


COVID-19

EFCA Member Phone Survey April / May 2020

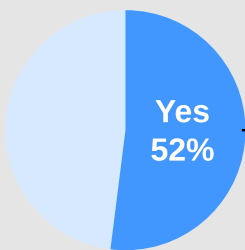
Early in May, EFCA Board Member Debra Little completed a phone survey with 25 select EFCA member organizations to gather information on the impact of COVID-19 and the resulting statewide shelter-in-place order on their businesses over the past two months. EFCA surveyed members during the last week of April / first week of May, and most calls lasted at least 30 minutes, with some lasting much longer.

Are you still able to work?



Overall, members were pleased to have an opportunity to share their experiences. The results of this phone survey illuminate a mix of emotions ranging from concern about economic uncertainty and the safety of both crew and customers to excitement around planning and preparation for dealing with the pent-up demand.

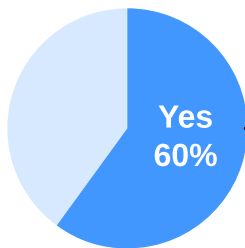
Have you had to furlough, lay off, or let go of employees?



Do you think you'll be able to hire them back post-C-19?



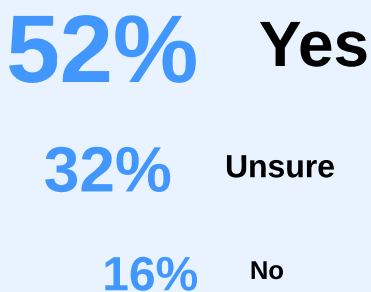
Did you apply for PPP?



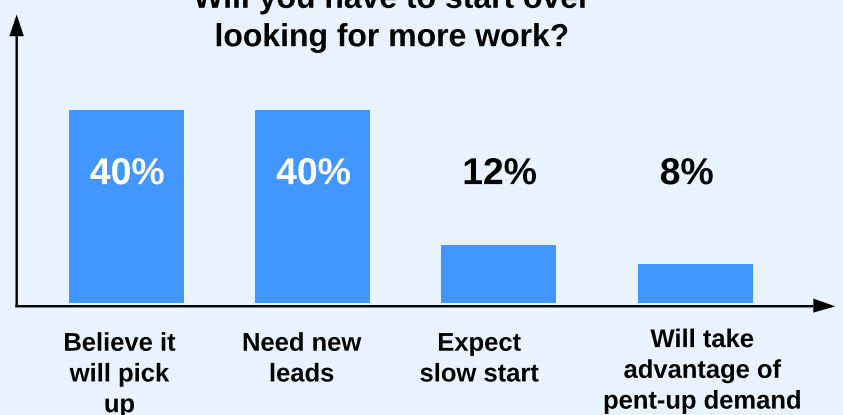
Have you received the funds yet?



Do you have work on hold?



Will you have to start over looking for more work?



What do you see as the biggest challenge for your business once the economy opens up?

There were many responses to this prompt, those that came up most often include:

Keeping staff, crews, and homeowners safe and healthy

Economic uncertainty and homeowner reluctance to spend money

Access to trained employees and training for new employees

Cash flow issues and filling the sales pipeline



Price competition and supply chain issues