



# ERIE COUNTY CHAMBER of COMMERCE CELEBRATING 120 YEARS

604 W. WASHINGTON STREET, SANDUSKY, OH 44870  
(419) 625-6421 [ERIECOUNTYCHAMBER.COM](http://ERIECOUNTYCHAMBER.COM)



## MESSAGE FROM THE PRESIDENT

*Good Morning,*

Chamber Members what a start to a beautiful day!

I would like to find a better way to communicate to all of our members on a regular basis. I would certainly welcome any ideas that your businesses may have. I understand that we are all treading water right now trying to keep our head above water during this unsettled time.

I would like to invite 15 Chamber Members that would like to participate in our next Zoom Meeting on Tuesday, July 21st from 4pm- 5pm to discuss what the current climate is in our area right now. To participate in the Zoom meeting I will need to have your Name and Email before Thursday, July 16th.

Even though the Chamber is limited right now to having even small events Do Not Forget that we have hundreds of chamber member businesses in the Chamber Directory on the Website that you can network with anytime day or night! There are many ways to utilize the Chamber and here is just one example- Any of our members can take part in our Biweekly Newsletter that goes out twice a month to over 1000 Chamber member businesses. This is a fantastic way to get the exposure and your information out for your business. All you have to do is provide a Flyer with your information and sent it to me. This is just one of the free services that the chamber provides to it's members.

The Erie County Chamber of Commerce has been in business for over 120 years. It is here to guide and support our members thru good times and bad and we are thankful for the extraordinary businesses that are right here in Erie County Ohio.

In closing, we are trying to increase our Social Media reach on Facebook to promote our members. Be sure to stop by and Follow us and hit Like and Share.

Enjoy your day!

Kind Regards,

Pamela Smith-Droll, President

## UPCOMING CHAMBER EVENTS:

*Annual Chamber Golf Classic*

**When:** Mon., Aug. 17

**Time:** Tee times start 8:30am

**Where:** Plum Brook Country Club



**Looking for Member Events?**  
**[Click here.](#)**





## MOVING SCAMS CAUSE NIGHTMARES

With the economy in turmoil, people losing their jobs and looking to move to different cities or states, BBB is warning that moving scams will certainly increase. We have released a major comprehensive study of the scams that shady movers use to cheat consumers out of millions of dollars each year.

*A man relocating his family to Springfield, Missouri for a job opportunity in 2019 obtained a quote of \$5,000 from a moving company that had good online reviews, but a week later a man claiming to be an "expert estimator" for the company called with a "revised estimate" of nearly \$10,000. On moving day, when most belongings had been loaded, the consumer was given a final price of more than \$20,000 — and the belongings didn't arrive at the destination for nearly a month.*

Horror stories like this are widespread in the moving industry, particularly when it comes to interstate moves.

The honest, legitimate local moving companies hate hearing such stories and often tell us at BBB how angry they are that their industry is given a bad reputation by the criminals who use such horror tactics.

The best way to avoid bad movers is to do careful research to select a reputable local firm. Check the company's BBB Profile report and customer reviews. You can look up the mover's license number on the U.S. Federal Motor Carrier Safety Administration (FMCSA). This agency takes complaints at 1-888-368-7238.

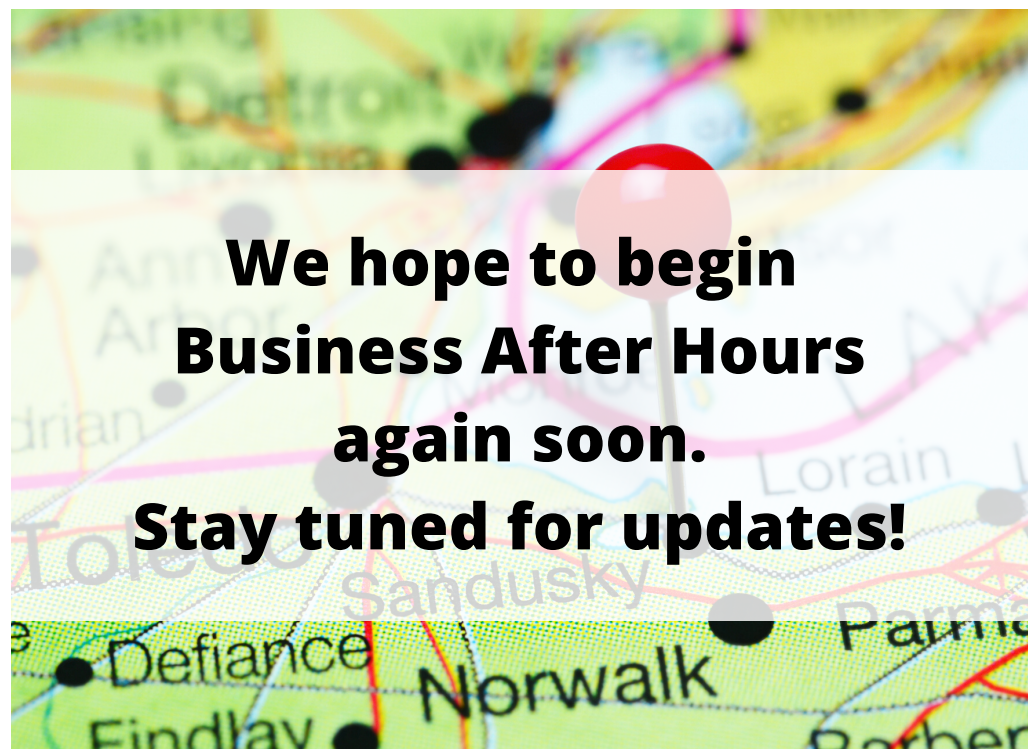
Consumers whose property is being held hostage can contact MoveRescue for assistance at [moverescue.com](http://moverescue.com) or (800) 832-1773.

The actual new BBB report, "Know Your Mover", has a great deal of valuable information to protect yourself. Find it at [bbb.org](http://bbb.org) or call us at (419) 578-6000 and we will email you a copy.

**"THERE ARE NO  
SECRETS TO SUCCESS.  
IT IS THE RESULT OF  
PREPARATION, HARD  
WORK, AND LEARNING  
FROM FAILURE."  
-- COLIN POWELL**

## BUSINESS AFTER HOURS

Come meet chamber members at our next event!



# Shop Small & Support Local



## Schedule a RISE appointment

Do you need support navigating your business through the uncertain times of the COVID-19 pandemic? RISE provides One on One advising for **entrepreneurs** and **small business owners** in all stages of business development, free of charge. The next RISE session is **July 21, 2020**. Contact RISE by clicking the link below or call 419-627-7794 to schedule an appointment with our business experts.

[CONTACT  
RISE](#)

419.627.7791 • [www.eriecountyedc.org](http://www.eriecountyedc.org) • [rise@eriecountyedc.org](mailto:rise@eriecountyedc.org)



**Join Us At Our Next Zoom Meeting  
on Tuesday, July 21st from 4pm to 5pm  
Limited to 15 Chamber Members.  
Email [PamelaS@ErieCountyChamber.com](mailto:PamelaS@ErieCountyChamber.com)**

## ERIE COUNTY CHAMBER OF COMMERCE MEMBER BENEFITS



There are dozens of membership benefits for Erie County Chamber of Commerce. Check out the perks by clicking the link below and discover how we can help you and your business grow.

**[Click Here To View The Flyer](#)**



**Classes  
Start  
Soon!**

**OHIO BUSINESS  
COLLEGE**



## **Programs**

**Medical Assisting**

**Medical Office  
Specialist**

**Business  
Administration**

**Accounting  
Office  
Administration**

**Electrician\***

Pending  
approval by the Commission of the  
Council on Occupational Education

**Earn your  
Microsoft  
Certifications  
in Word, Excel  
or PowerPoint**

**Become a RMA  
(Registered  
Medical  
Assistant) or CMA  
(Certified Medical  
Assistant)**

**Contact Susan Majoy  
5202 Timber Commons Drive  
Sandusky OH 44847  
SMajoy@OhioBusinessCollege.edu  
Text or call (419) 366-9068**





# V+A RISK SERVICES



## Working Together to Save You Money.

V+A Risk Services is a trusted Erie County Chamber of Commerce benefit partner. As a chamber member, you are eligible to take advantage of cost-saving benefits including the workers' compensation group pooling program that may substantially reduce your premiums by 15-53%.

### Member Programs:

#### State Fund Group Rating

- Unparalleled claims management and hearing representation
- Save on your bottom line with our group rating and group retro programs
- Improve workplace safety with Destination: Excellence
- Additional BWC discounts available

#### Unemployment

- Relax while we manage your UI program
- Track benefits with ease
- Direct access to our expert merger and acquisitions consultant
- Money saving industry-specific tax impact analysis

## Start Saving with Your Erie County Chamber Member Benefits Now!

It couldn't be easier. Simply go to [www.variskservices.com](http://www.variskservices.com) and click the box to request your free, no-obligation quote then fill in the AC3 form. We will take it from there and let you know how much we can save you.

### Why V+A?

#### We are Ohio's premier Third Party Administrator.

Clients across Ohio love that we provide education on recent trends and developments, straightforward cost structure, provide you with a personal claims manager, give detailed and insightful reports to help with proactive claim strategies, and maintain the highest level of customer service and satisfaction. We have all the discounts and tools of the oversized TPAs but with the personal service you deserve.

#### Contact

**Kate Nelson**

419.867.1044 • [knelson@variskservices.com](mailto:knelson@variskservices.com)

WE'RE HERE FOR YOU.



**Jason Steckel**  
jsteckel@inspartners.com  
5237 Liberty Ave,  
Vermilion, OH 44089  
(800) 229-5266



## Cyber Liability

If my business experienced a major data breach...

*Ask yourself* How would you organize an immediate response?  
How would you pay for it?  
Who will do your job while you respond to the crisis?



### *Coverage Solutions*

- Privacy Liability & Notification
- Regulatory Liability
- Media Content Liability
- Network Security Liability
- Crisis Management
- E-Extortion Threat
- Cyber Deception/Social Engineering



### *Why choose a Cyber plan?*

- Cyber limits are often too low
- Cost effective group rates
- Comprehensive coverage
- Custom-designed plan with specialized markets
- Serviced by experienced professionals





**Worry Less  
Live More**



**“Badamy Insurance and associates have been providing us with excellent service for years. The staff is knowledgeable, professional, and a pleasure to work with.”**

- Brenda F., Customer since 2011

## About Us

Badamy Insurance, based in Sandusky, Ohio, is an affiliate of the Hertvik Insurance Group. Through this affiliation, our clients have access to more carriers, and often better pricing, while continuing to work with the local Sandusky team they've come to know.

We have been providing personal home and auto coverage, and commercial insurance solutions for the past 50 years to our Sandusky neighbors. Our number one goal is building relationships with our clients and providing them with best in class protection while providing cost effective solutions that help to safeguard your family and/or business operation.

Our broad carrier portfolio enables us to offer specialized insurance programs while providing extremely competitive pricing which means you can get quality affordable coverage. Our flexible insurance solutions meet today's risks and tomorrows challenges.

---

**HOME | AUTO | BUSINESS | LIFE**

---



(419) 502-2200



[kbadamy@badamyinsurance.com](mailto:kbadamy@badamyinsurance.com)



4408 Timber Commons Drive, Sandusky, OH 44870

**JOIN THE**   
**CONVERSATION** 



# SUMMER Party on Segways!

**7-15-2020 through  
August 31<sup>st</sup>, 2020**

We are offering BOGO on Segway tours at Sandusky Segwave, on our 1 hr. tour use promotion code LESI BOGO1 when you reserve your tour online. Discount is for chamber members only!

<https://www.sanduskysegwave.com>

419-734-9283



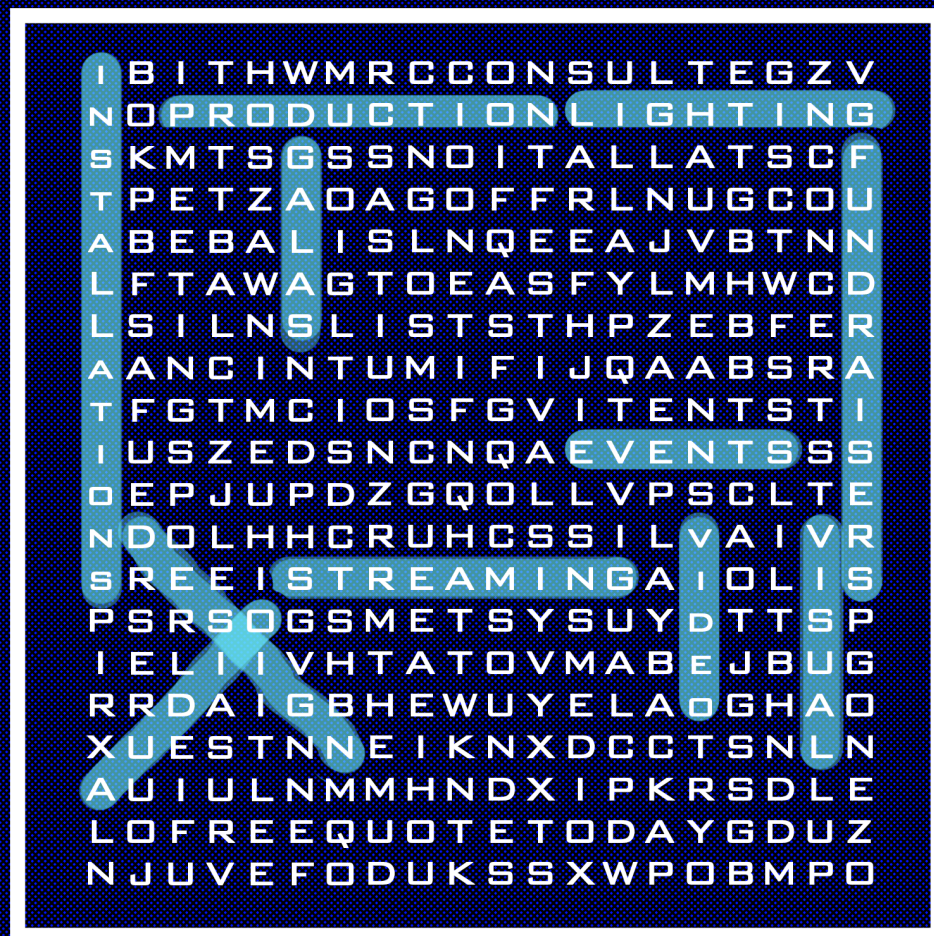
REMODELING YOUR OFFICE?

PLANNING AN EVENT?

HOSTING A MEETING?

TRYING TO LIVE STREAM?

LET US HELP YOU FIND  
THE RIGHT SOLUTION!



**GREAT LAKES**  
AUDIO VISUAL

877-248-4528

INFO@GREATLAKESAUDIOVISUAL.COM





# Toft's on 250

## Ice Cream Shop

419.502.0212

4318 Milan Road, Unit 1B  
Sandusky, OH 44870

[www.toftson250icecream.com](http://www.toftson250icecream.com)

Sunday-Thursday 12:00-9:30 PM  
Friday-Saturday 12:00-10:30 PM



@toftson250



Serving "one-quality" ice cream from Ohio's oldest dairy, Toft's has been family-owned and operated since 1900. Incorporating milk from 20 local farms, our dairy employs the distinctive method of cooking down vanilla, imparting an incomparable taste not often found in ice cream.

Opened in 2019, our Route 250 parlor offers 52 flavors of Toft's hand-dipped ice cream, milkshakes, sundaes, and our exclusive ice cream taco served in a fresh-made waffle cone shell! Conveniently located in front of the Sandusky Mall between Chipotle and Penn Station East Coast Subs, Toft's on 250 welcomes tourists and locals alike with its cheery atmosphere and trendy decor. Catch a Sandusky sunset on our covered patio open for weather-permitting outdoor seating!





# Sandusky Bay Pancake House

## Breakfast and Brunch Restaurant

[www.sanduskybaypancakehouse.com](http://www.sanduskybaypancakehouse.com)

**419.625.2614**

**4710 Milan Road  
Sandusky, OH 44870**

**Open 7 AM - 4 PM Daily**



**@sbpancakehouse**

The Sandusky Bay Pancake House has been locally owned and operated since 1966. Rebranded out of the ashes of the COVID-19 pandemic, our breakfast and brunch eatery incorporates numerous local farmers, small businesses, and purveyors. Both sweet and savory cravings can be satisfied by our extensive offering of pancakes, egg dishes, crepes, waffles, French toast, sandwiches, salads, burgers, and more. Dine inside, on our spacious covered patio, or at our bar—in addition to specialty coffees and cold brews, we offer brunch cocktails and locally produced beer and wine. Order online or by phone for carry-out; visit MyTown2Go for delivery. Eat, drink, think...local! We welcome locals and tourists alike to experience the tastes of northern Ohio.





# Penn Station East Coast Subs

**Sandwich Shop**  
**419.502.0000**

**4318 Milan Road, Unit 1A**  
**Sandusky, OH 44870**  
**[www.pennstationsandusky.com](http://www.pennstationsandusky.com)**

**Mon.-Sat. 11:00 AM-10:00 PM**  
**Sun. 11:00 AM-9:00 PM**

**PENN**  
**STATION**  
**EAST COAST SUBS**  
**SANDUSKY, OHIO**



@pennstationsandusky

Penn Station's menu features a wide array of both grilled and cold submarine sandwiches prepared fresh in full view of the customer using hearth-baked bread, USDA Choice Steak, and other fine meats, cheeses, and vegetables. Our potatoes are hand-selected, fresh-cut, and flash-fried in cholesterol-free peanut oil for guaranteed freshness. Lemons are hand-squeezed daily into scratch-made lemonade. Not into subs? We also offer plenty of wraps and salads. Conveniently located in front of the Sandusky Mall and neighboring Tofts on 250 and Chipotle, our Route 250 store offers weather-permitting outdoor seating on a spacious covered patio. Order for pick-up by phone, web, or app; dine in and we'll bring your subs--and chocolate chunk cookie, if you're into dessert--right to your table.