



# ERIE COUNTY CHAMBER of COMMERCE CELEBRATING 120 YEARS

604 W. WASHINGTON STREET, SANDUSKY, OH 44870  
(419) 625-6421 [ERIECOUNTYCHAMBER.COM](http://eriecountychamber.com)



## MESSAGE FROM THE PRESIDENT

***Good Morning Chamber Members,***

As you are reading this, democracy is in full swing and your votes are being counted. No matter the outcome we must all move ahead and defeat this virus so we can put the economy back on track.

More importantly we must unite and put all divisiveness behind us as we work together to fix the many problems that we know exist. We are better than this!

Now let us come together to show the rest of the world how it's done.

Warm Regards,

*Pamela Smith-Droll, CEO*

**Erie County Chamber of Commerce**

604 W. Washington Street

Sandusky, Ohio 44870

Office: 419-625-6421

Email: [pamelas@eriecountychamber.com](mailto:pamelas@eriecountychamber.com)

## UPCOMING CHAMBER EVENTS:

***First-Time Supervisor:  
Preparing for High-Performance  
Leadership***

**When:** Wed., November 18

**Time:** 9:00am - 12:00pm

**Where:** Erie County Chamber of  
Commerce

**[Click here to learn more](#)**

***First-Time Supervisor:  
Preparing for High-Performance  
Leadership***

**When:** Tues., December 1

**Time:** 9:00am - 12:00pm

**Where:** Erie County Chamber of  
Commerce

**[Click here to learn more](#)**

***Looking for Member Events?***

**[Click here.](#)**



## HOW TO RESPOND TO NEGATIVE REVIEWS

Bad reviews can happen to any business, and how you respond matters. Potential customers are not just reading what others have to say about your business; they also read how you reply to that feedback. According to one study, 97% of consumers read company responses to reviews, according to a [BrightLocal survey](#).

No matter how damaging negative reviews can be, don't be tempted to include a non-disparagement clause in your contracts. BBB warns that such clauses erode consumer trust and could land you in hot water with the Federal Trade Commission. Whether good or bad, honest reviews should be welcomed as an opportunity to build trust.

### The importance of honest criticism

Open and honest communication is a necessary part of an ethical marketplace, in which both businesses and customers benefit from genuine customer reviews. When customers have access to honest reviews, they're able to make informed decisions about where to spend their money, and businesses have an opportunity to address their shortcomings, improve their reputation and rebuild trust.

### Tips for handling negative reviews of your business:

- **Respond promptly to negative reviews.** Prospective customers consider the newest reviews to be the most relevant and accurate, and they could interpret a lack of response as a business' lack of interest in a customer's concerns. Consistently monitor reviews on various websites, so you can quickly respond to negative comments.
- **Be respectful when responding to negative comments.** You should avoid making denials or excuses, even if you have a different perspective on the events. Acknowledge their concerns, apologize for the mistake and illustrate that you value customer feedback as an opportunity for you to improve.
- **Be sure to claim your business profiles.** Claim your profiles on as many platforms as possible. This will allow you to respond to comments and reviews. On some platforms, managing your profile includes being able to appeal negative reviews.
- **Tell the customer how to contact you.** Responding online is important, but it can feel impersonal for the customer. When you talk to a customer one on one, they'll know that you genuinely listened to their concerns. This also gives you a chance to reach a resolution that makes both you and the customer satisfied.
- **Businesses can remove or prohibit reviews that are considered abusive, vulgar or threatening.** The CRFA protects a customer's right to leave honest reviews, but it does not protect reviews that could be genuinely harmful. For example, it does not permit reviews that reveal sensitive information about a business or its employees, nor does it permit inappropriate language like racial epithets.
- **Encourage customers to leave reviews on BBB.org.** At BBB, customers are able to post feedback about marketplace experiences with businesses, brands and charities. Just like our complaints, reviews are vetted by BBB team members and sent to the business before they are published online.
- **Give it time.** Customer place emphasis on recent reviews, meaning bad reviews will become less important as time goes on. According to the BrightLocal survey, more than 80 percent of people thought reviews more than three months are not as relevant. Time is even more of the essence with younger people. About 60 percent of 18 to 34 year-olds only consider reviews written in the past two weeks. Ensure your reviews are recent by encouraging clients to leave reviews.

***"FAILURE DEFEATS  
LOSERS, FAILURE  
INSPIRES WINNERS." –  
ROBERT T. KIYOSAKI***

To learn more about customer reviews, read [Better Business Briefing: The power of customer reviews on small businesses](#).



**MEMBER HIGHLIGHT:****WELLFIT<sub>Rx</sub>**

At WellFit Rx, we are committed to helping you achieve your goals and you becoming your greatest version. We work with all skill levels and meet clients where they are on their journey. We just ask that

you have a goal, positive attitude, and are willing to work hard. We achieve success with clients by using simple and effective principles that can be applied to your daily routine. We are big believers in consistency, commitment, and creating goal oriented habits.

For more information, contact WellFit RX at:

- Online: <https://wellfitrx.org/>
- Facebook: [Facebook.com/WellFitRxUSA](https://www.facebook.com/WellFitRxUSA)
- By Email: [dustin@wellfitrx.org](mailto:dustin@wellfitrx.org)

**MEMBER HIGHLIGHT: CT ELECTRICAL SERVICES LLC**

CT Electrical Services LLC was founded 1995 and has been a member of Angie's List since February 2012. They offer commercial, residential and industrial electrical work.

Visit CT Electrical Services LLC at:

- In-Person: 210 W. Perkins Ave Ste 2, Sandusky, OH
- Phone: (419) 202-4980
- Angie's List: [CT Electrical Services LLC](#)
- Google: [CT Electrical Services LLC](#)



**Steve Worful**

Local Guide · 20 reviews

★★★★★ 5 months ago

**Positive:** Professionalism, Punctuality, Quality, Responsiveness, Value

CT electrical did a fantastic job. On time and very professional. Quality parts and work. I will only use them again. Even cleaned up better then it was before they started. 5 ★ ★ ★ ★ ★



***“WHAT THE MIND OF MAN  
CAN CONCEIVE AND  
BELIEVE, IT CAN  
ACHIEVE.”***

***– NAPOLEON HILL***



***“IDENTIFY YOUR  
PROBLEMS BUT GIVE YOUR  
POWER AND ENERGY TO  
SOLUTIONS.”  
– TONY ROBBIN***

## MEMBER HIGHLIGHT: Your CBD Store®



Your CBD Store is located at 3104 Milan Road, Sandusky, Ohio. We are the only dedicated CBD store & carry only the top products. We carry CBD water soluble, CBD oil, CBD Tinctures, CBD edibles, CBD Vape products, CBD pet care,

CBD skin care, and CBD Topical cream. Our products are derived from 100% organic, non-GMO industrial hemp. Stop in to see us and learn more.

For more info, contact Your CBD Store Sandusky at:

- In-Person: 3104 Milan Road, Sandusky, OH
- Online: <http://Sandusky646.cbdrx4u.com/>
- Facebook: [Facebook.com/YourCBDStoreSanduskyOH](https://www.facebook.com/YourCBDStoreSanduskyOH)
- By Phone: (419) 975-2071

## MEMBER HIGHLIGHT: ERIE GROUP OF COMPANIES



Erie Group of Companies includes Erie Blacktop and Pegasus Trailers. We are not only a paving contractor, but we also manufacture Live Bottom Trailers and Truck

Bodies, Race Trailers and Horse Trailers at our manufacturing facility in Sandusky, Ohio

Visit Erie Group of Companies at:

- In-Person: 4507 Tiffin Avenue, Sandusky, OH
- Phone: (419) 625-7374
- Facebook: [Facebook.com/eriegroupofcompanies](https://www.facebook.com/eriegroupofcompanies)
- By Email: [sales@erieblacktop.com](mailto:sales@erieblacktop.com)



# OHIO SMALL BUSINESS RELIEF - FIRST COME, FIRST SERVED

## \$125 Million Grant Program Will Help Ohio Small Businesses

Ohio Governor Mike DeWine and Lt. Governor Jon Husted today announced a \$125 million grant program to help small businesses that have been harmed by the effects of COVID-19.

The grants will provide \$10,000 to small businesses in Ohio with no more than 25 employees. The program will be administered by the Ohio Development Services Agency.

Eligible businesses that are approved to receive grants can use the money for a variety of expenses, including mortgage or rent payments; utility payments; salaries, wages, or compensation for employees and contractors; business supplies or equipment; and other costs.

To ensure the grants are spread throughout the state, \$500,000 will be set aside for businesses in each of Ohio's 88 counties. As businesses in each county are approved for funding, the \$10,000 grants will be awarded on a first-come, first-served basis. When a county's allocation is depleted, businesses in that county will be eligible to receive grants from the remaining funds in the overall grant program. If businesses in a county do not deplete the county's allocation within 21 days after the application period opens, the remaining funds will become available to businesses statewide.

"Small businesses and their employees are an important part of the fabric of life in Ohio, and these funds will help sustain them now so they are with us for years to come," said Lydia Mihalik, Director of the Development Services Agency.

The application opens November 2 at [businesshelp.ohio.gov](https://businesshelp.ohio.gov). Funding for the program is contingent on approval by the Ohio Controlling Board.

## BUSINESS AFTER HOURS STARTING IN JANUARY 2021

We will officially start our Business After Hours in January 2021.

We will have 12 Business After Hours scheduled once a month on Tuesdays from 5pm-7pm. Any of our Chamber Members can Sponsor. **This will be a First Come basis to lock in your Business After Hours Event.**

You will be able to be creative with a theme that would showcase your business. As a Sponsor for each Business After Hours your Business would provide the food and drinks for the event!

**CONTACT PAMELA AT  
PAMELAS@ERIECOUNTYCHAMBER.COM  
OR CALL HER DIRECTLY AT (419) 625-6421**



***"A BUSINESS HAS TO BE INVOLVING, IT HAS TO BE FUN, AND IT HAS TO EXERCISE YOUR CREATIVE INSTINCTS."***

***- RICHARD BRANSON***



**"THE ROAD TO SUCCESS  
AND THE ROAD TO FAILURE  
ARE ALMOST EXACTLY THE  
SAME."**

**- COLIN R. DAVIS**

## **THE LOCAL IMPACT OF A CHAMBER OF COMMERCE**

### **The Value of Chambers of Commerce for Businesses**

Exact numbers on the impact a chamber has on the local economy are difficult to measure. However, a study conducted by the Shapiro Group out of Atlanta, GA shows how a chamber membership directly impacts sales within the community, thus the local economy. For instance, people are 36% more likely to purchase insurance from a member of the chamber. Likewise, a shopper is 44% more likely to purchase from an automobile dealership that is a member of the chamber, according to the Shapiro Group study.

A STUDY CONDUCTED BY THE SHAPIRO GROUP FOUND THAT CONSUMERS WERE 49% MORE LIKELY TO THINK FAVORABLY OF A BUSINESS IF THEY WERE A MEMBER OF A CHAMBER OF COMMERCE.

A local chamber of commerce can impact a community through business celebrations, business gatherings and sponsored events. Additionally, a chamber can advocate on many local issues-from education to business.

### **Impact on Small Business Owners and Entrepreneurs**

Many consider small businesses the heart of the chamber of commerce-with good reason. Small businesses can potentially see a boost to their own bottom line by aligning with a chamber. The Shapiro Group also found that consumers were 49% more likely to think favorably of a business if they are a member of the chamber of commerce. Additionally, 80% of the respondents in the survey were more likely to purchase goods or services from the company in the future.

Here is just one example-Sam James, Owner and Funeral Director for James Funeral Services in Huntersville, NC offered a local business owner's perspective on how being a member of the local chamber can benefit business. He said, "Our membership with the Lake Noman Chamber of Commerce has been invaluable. The Chamber is a conduit that connects us not only to business leaders in our community, but to the public as well. We enjoy numerous networking events as well as the educational programming the Chamber has to offer.

Joining the Erie County Chamber of Commerce is a straightforward process, starting with an Application and Dues Payment. **Contact Pamela at (419) 625-6421 to get started.**



# Shop Small & Support Local



## ALL HANDS ON DECK

IN SUPPORT OF ENTREPRENEURSHIP

In continuation of our **All Hands on Deck** theme, ECEDC is putting the spotlight on forward thinking **entrepreneurs**. Read our blog series, All Hands on Deck in Support of Entrepreneurship, to learn how ECEDC supports innovative entrepreneurs and how they were able to pivot and remain relevant, all while helping the community, during these uncertain times.

[READ BLOG](#)

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- ♦ Money Market Plus+ Accounts
- ♦ Personal Loans
- ♦ Small Business Lending
- ♦ Boat & Personal Watercraft Loans
- ♦ New & Used Automobile Loans
- ♦ R.V. & Motorcycle Loans
- ♦ Mortgage Loans
- ♦ Home Equity Lines of Credit
- ♦ CU\*Talk
- ♦ Debit MasterCard®
- ♦ Visa® Credit Cards
- ♦ Online Banking
- ♦ Popmoney
- ♦ Mobile App
- ♦ Checking Accounts
- ♦ Value Checking Plus Accounts
- ♦ Dollar Dog Kids Club
- ♦ Complimentary Notary Service
- ♦ Depository accounts insured up to \$750,000\*



\* All depository accounts are insured up to \$750,000. The first \$250,000 of insurance is provided by NCUA's National Credit Union Share Insurance Fund. An additional \$500,000 is made available through private insurance from Excess Share Insurance Company.

**SANDUSKY**  
2911 Hayes Ave.  
Sandusky, OH 44870

**NORWALK**  
295 Milan Ave., Ste. C  
Norwalk, OH 44857

**HURON**  
2402 University Dr.  
Huron, OH 44839

**SANDUSKY**  
2409 E. Perkins Ave.  
Sandusky, OH 44870

**VERMILION**  
1607 State Rd., Ste. 11  
Vermilion, OH 44089

**VLFCU.ORG**  
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## ERIE COUNTY CHAMBER OF COMMERCE MEMBER BENEFITS



There are dozens of membership benefits for Erie County Chamber of Commerce. Check out the perks by clicking the link below and discover how we can help you and your business grow.

[Click Here To View The Flyer](#)

# Want to prompt your business all year long with a banner ad?

Contact Pamela at [PamelaS@eriecountychamber.com](mailto:PamelaS@eriecountychamber.com).





GET STARTED TODAY!  
CALL: (419) 625-6421

**GET THE WORD OUT LOUD AND CLEAR  
IN ERIE COUNTY!**

Reach over 1,000 chamber members

## CHAMBER NEWSLETTER ADVERTISING

HELPING TO PROMOTE YOUR BUSINESS IN YOUR OWN BACK YARD!

The Chamber Newsletter is published bi-weekly and distributed electronically to over 1,000 readers at over 400 businesses. As the organization's primary source of communication, the newsletter updates educational and networking opportunities and other upcoming events; highlights member news, and offers one of the most popular forms of advertising. The newsletter is available on the Chamber's website and archived issues are always available. [Click here](#) to navigate to our Chamber Newsletter.

### **PURCHASE (1) BLOCK AD FOR AN ENTIRE YEAR FOR JUST \$1,200**

Purchase a 2nd block ad for just **\$800 more (total \$2,000)** to have more space to:

- Include articles in the newsletter
- Showcase your business
- Share photos of your business
- Introduce your employees

The best part of this deal is being able to **change your messaging 6 times during the year!**  
The first block ad is 8.5" wide by 2.65" high. The second block ad size varies.

**CONTACT PAMELA TO GET STARTED!**  
**PamelaS@ErieCountyChamber.com or call (419) 625-6421**





# Vine & Olive

mediterranean bakery, foods, wine

## HOLIDAY SHOPPING EVENT

STOP IN FOR A FREE GIFT & SEE HOW  
V&O CAN HELP MAKE YOUR HOLIDAY  
SHOPPING STRESS FREE!

MONDAY, NOVEMBER 9TH  
2 - 5PM





## **HOHLER** **FURNACE & SHEET METAL, INC.**

*"We Control Weather Indoors"*

110 DECATUR STREET • SANDUSKY, OHIO 44870

Phone (419) 625-7474 • Fax (419) 625-7475

FOR IMMEDIATE RELEASE

Contact:

Rich Hohler, Hohler Furnace & Sheet Metal  
(419) 625-7474

rich@hohlersheetmetal.com

### **Hohler Furnace & Sheet Metal, Inc. Named to Circle of Champions by Bryant Heating & Cooling Systems**

**Sandusky, Ohio 10/2020** – Hohler Furnace & Sheet Metal, Inc. was recognized for its commitment to excellence with a spot in the coveted 2020 Circle of Champions by Bryant Heating & Cooling Systems, a leading supplier of heating, ventilation and air conditioning (HVAC) equipment, and a part of Carrier, a leading global provider of innovative HVAC, refrigeration, fire, security and building automation technologies.

"Providing outstanding home comfort equipment and service have become cornerstones for the Bryant® brand," said Chris Nelson, president, HVAC, Carrier. "A large part of our success comes from dealers, like Hohler Furnace & Sheet Metal, Inc. who have adopted the Bryant Whatever It Takes® philosophy to ensure their customers' home comfort needs come first. We're honored to recognize Hohler Furnace & Sheet Metal, Inc. in our Circle of Champions this year."

The Bryant Factory Authorized Dealers recognized as members of the Circle of Champions are selected on overall growth of Bryant-branded product purchases, high-efficiency and indoor air quality equipment purchases, customer satisfaction and participation in various dealer programs and promotions.



This year, 102 Bryant Factory Authorized Dealers throughout North America were named to the Circle of Champions.

To learn more about Hohler Furnace & Sheet Metal, Inc., call (419) 625-7474 or visit [www.hohlersheetmetal.com](http://www.hohlersheetmetal.com). Visit [www.bryant.com](http://www.bryant.com) for additional information on the Bryant Circle of Champions program.



As a member, you can

# SAVE UP TO 30%

on your next stay at Great Wolf Lodge

You're going to love winding down our waterslides, dining in one of our fantastic restaurants and building family traditions. All of our lodges include a colossal, 84° indoor waterpark, daily activities, spacious family suites and much more. So clear your calendar and head to your nearest Great Wolf Lodge.

To take advantage of this offer, simply provide your unique offer code when booking, and present a valid work ID or documentation at check-in.

**Erie County Chamber of Commerce**  
**Offer Code: ECCC448A**



For more information, visit [greatwolf.com](http://greatwolf.com) or call 800.905.9653

Valid on a per night basis and must be mentioned at time of booking. Limited number of rooms available for each date. May not be valid during holiday and blackout periods, or combined with any other discount or promotional offer. Multiple night minimum stay may apply. Offer based on four guests per room and must have one individual 21 years of age or older staying in each room. Offer may be terminated at any time without notice. Offer is not transferable and is not redeemable for cash. Must present valid work ID or documentation at check-in. Limit of two rooms per valid ID. Additional charges may apply for themed and premium suites, weekends and/or holidays.







**FOR IMMEDIATE PRESS RELEASE**

Contact:

Kristin McLaughlin  
Payne Nickles & Company CPAs  
(419) 668 - 2552 | Ext. 233  
kristinm@pncpa.biz

**Payne, Nickles & Company is merging with Van Dootingh, Mosher, Mellen & Co.**

**October 23, 2020 - Sandusky, Ohio** - Payne, Nickles & Company is excited to announce that we are merging our practice with Van Dootingh, Mosher, Mellen & Co. effective November 1, 2020.

Both organizations are similar in culture, approach, and client focus. They have built long-term relationships with clients through personal attention, partner involvement, and continuity of client service teams. Team work and combining resources to be responsive to each client's needs are a priority. This new association will provide greater resources to accomplish these objectives.

As of November 1, both firms will operate as Payne, Nickles & Company. Business will be conducted at the current Payne, Nickles & Company locations at 257 Benedict Ave., Bldg. D, Norwalk, OH and 422 West Market Street, Sandusky, OH.

# # #

Payne Nickles & Company CPAs  
257 Benedict Ave, Bldg D  
Norwalk, Ohio 44857 U.S.A.  
(419) 668 - 2552  
(800) 860 - 0152  
Fax: (419) 663 - 3637  
[www.pncpa.biz](http://www.pncpa.biz)



# FIRST-TIME SUPERVISOR:

## Preparing for High-Performance Leadership

# SEMINAR



**DEC. 1, 2020**  
**9AM to 12PM**



Erie County Chamber  
of Commerce  
604 Washington Street  
Sandusky, OH 44870

### REGISTRATION

**\$20 PER PERSON**

**(419) 625-6421**

**[eriecountychamber.com](http://eriecountychamber.com)**



**Kitty Brandal, PhD**  
**President & Program Architect**  
**Corporate Compass Training, LLC**

### ■ ABOUT THE SEMINAR

**Are you ready to take your next step? Are you ready to become a high-performance supervisor or manager?**

This program is for new supervisors or for supervisors who haven't received much formal leadership training in their career. This is also a great refresher for people who have been in leadership positions for a while. **We will discuss:**

- What does a supervisor actually do?    ■ The transition from peer to manager.
- What great leaders do and don't do!    ■ Motivating team members.

**A leadership style self-assessment is also being offered in this program. There will be no extra fee for this insightful assessment! We will discuss the various styles, strengths, and challenges of each style.**

This workshop will offer participants a broad overview of some of the most important responsibilities of a leader today. Leadership competencies are learned on-the-job every day. However, having a new set of tools (or a renewed set) can significantly enhance a leader's competency. New supervisors who attend this training will be **better prepared to take on the challenges of their new responsibilities much sooner**. We use a video in this session to break down various leadership styles. People have reported being much more comfortable taking on their role of supervisor/manager after going through this workshop!

### ■ MEET OUR SPEAKER

Dr. Kitty Brandal is an experienced independent trainer who has been training and developing people for over 25 years. She is the President of Corporate Compass Training, LLC. She specializes in emotional intelligence and leadership development. Corporate Compass offers interactive training workshops in emotional intelligence, diversity, conflict management, customer service, and many other programs that can bring harmony to the workplace and positively impact your bottom line.





**FOR IMMEDIATE PRESS RELEASE**

Contact:

Jessica Barnett, Marketing Content Specialist  
(419) 202-3981  
marketing@civista.bank

**Civista Bank has been named one of the Best Banks to Work For in 2020**

**Sandusky, Ohio (October 28, 2020)** - Civista Bank has been named one of the Best Banks to Work For in 2020.

“We are honored to receive this recognition for the eighth year in a row, said Dennis Shaffer, Civista Bank CEO and President. “A large part of Civista’s success as a financial institution can be attributed to our employees. Our company culture encourages, elevates and empowers employees to become trusted financial leaders in their communities. Investing in our employees and work culture allows Civista to better serve our customers,” added Shaffer.

The Best Banks to Work For program, which was initiated in 2013 by American Banker and Best Companies Group, identifies, recognizes and honors U.S. banks for outstanding employee satisfaction. Full results of this year’s program are available at [\*\*American Banker\*\*](#) and in the November issue of American Banker Magazine.

“One of the critical factors in a bank’s success is how it treats its employees. This year’s list honors those institutions which have gone above and beyond to invest in employees’ personal and professional growth,” said Alan Kline, editor in chief of American Banker.

Determining the Best Banks to Work For involves a two-step process. The first step involves an evaluation of participating companies’ workplace policies, practices, and demographics. In the second step, employee surveys are conducted to directly assess the experiences and attitudes of individual employees with respect to their workplace. The combined scores determine the top banks and the final ranking.

To go directly to a full list of this year’s winning banks, [\*\*click here\*\*](#).

Best Companies Group managed the overall registration and survey process and also analyzed the data and used their expertise to determine the final ranking.

The program is open to commercial banks, thrifts, savings banks and other chartered retail financial institutions with at least 50 employees in the United States. For more information on eligibility or other questions related to the Best Banks to Work For program, visit [\*\*www.BestBankstoWorkFor.com\*\*](http://www.BestBankstoWorkFor.com) or contact Gabriela Marushak at 717-323-5217.

###

**About Civista Bank**

Civista Bank is the banking subsidiary of Civista Bancshares, Inc., a \$2.8 billion financial services holding company headquartered in Sandusky, Ohio. For over 135 years, Civista has provided banking services and today serves the needs of consumer, business, mortgage and wealth management customers with locations throughout Northern, Central and Southwestern Ohio, Southeastern Indiana and Northern Kentucky. To learn more, visit [\*\*www.civista.bank\*\*](http://www.civista.bank).

# CHECK INTO **DIFFERENT**

Introducing Tru by Hilton

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6100 Milan Road Sandusky, OH 44870

Vibrant, affordable and young-at-heart, Tru by Hilton was built from the belief that being cost conscious and having a great stay don't have to be mutually exclusive.

- Collaborate or relax in lounge spaces
- Modern fitness center
- Lobby game area with media wall
- Big, bright bathrooms, all-glass showers

It's energetic, yet relaxing and comfortable. It's familiar, and it's also unexpected. It's completely unprecedented, it's **Uniquely Tru.**



UNIQUELY





# Stay and Play - Ohio's North Coast!

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*Cedar Point, sport facilities and Lake Erie attractions only moments away...*



## LaQuinta Inn

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Sandusky, Ohio 44870

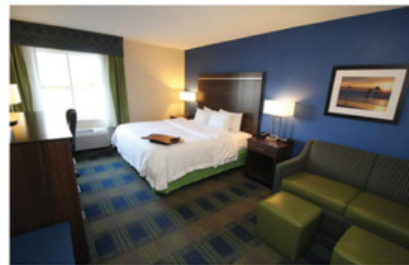
- 24 hour front desk
- Complimentary breakfast
- Convenience Shop in lobby
- Renovated rooms including drapes, blinds, artwork, couches
- Mini-fridge and microwaves in each room
- Seasonal outdoor pool
- Free WiFi
- 24-hour business center



## Hampton Inn Central

6100 Milan Road (U.S. 250)  
Sandusky, Ohio 44870

- Trip Advisor top rated hotel in Sandusky
- 24 hour front desk
- Complimentary breakfast
- Indoor Pool / Spa Tub
- Fitness Center
- Mini-fridge and microwaves in each room
- Room service available
- Free weekday newspapers
- Free WiFi
- 24-hour business center



## Tru by Hilton

6110 Milan Road (U.S. 250)  
Sandusky, Ohio 44870

- New vibrant facility
- 24 hour front desk
- Complimentary "Top It" breakfast
- Outdoor veranda with fire pit
- Social lounges with media wall
- Indoor pool
- Fitness center
- Free WiFi
- Business center

