604 W. WASHINGTON STREET, SANDUSKY, OH 44870 (419) 625-6421 ERIECOUNTYCHAMBER.COM



Thanks to so many of you who have already welcomed me to my new role as Interim Executive Director for the Erie County Chamber of Commerce. My first few weeks have been spent mostly trying to meet members and economic development professionals in the region and I am even more convinced than ever, that properly structured and resourced, this region in and around Sandusky has the potential to become an even more dynamic economy and destination. I believe the passion in both the private and public sector folks that I have met is definitely an asset and a foundation for new approaches to our challenges and opportunities. A <u>link</u> to my previous career and experience can be found by <u>clicking here</u>.

My core goal as I have discussed with our Board of Directors is to make the Chamber "the go to" place for businesses of all sizes as they seek out solutions to their own growth curves and aspirations. We need to be partners and provide input to our local and state government officials as to what policies in our region can best provide the environment for growth in hospitality, services, manufacturing, and other industry sectors where we have strengths. But at the same time, we need to forge a three-year strategy with many partners that will be a clear roadmap for the economic development infrastructure to realize more impact from the dollars we have to invest in key areas like workforce availability, infrastructure and our amazing lakefront.

Business leaders must be the key ingredient to economic policy since its all of you who are actually creating jobs and experiencing the marketplace every day while so many other partners have many other issues on their plates. Advocating for aggressive new public policies can also help to address common issues that many of your face together. Please reach out to me at the chamber with your thoughts and ideas about Sandusky's future and how the chamber can help you. I am particularly interested in the demand and supply issues for talent and your thoughts on short- and long-term ways to address the many shortages in the labor market at this time.

Please reach out...the chamber number is 419-625-6421 and my direct email is jroman@eriecountychamber.com. I look forward to meeting many more of you this summer and fall.



Joe Roman
Interim Executive Director

## **UPCOMING CHAMBER EVENTS:**

### **BUSINESS AFTER HOURS AT 1826 PHOTOGRAPHIC**

When: Thurs., August 12

**Time:** 5pm to 7pm

Where: 1826 Photographic

3406 Hayes Avenue, Sandusky, OH

Click here to learn more

### 2021 CHAMBER GOLF CLASSIC

When: Mon., August 16
Time: 8:30am to 3pm

Where: Plumb Brook Country Club 3712 Galloway Rd., Sandusky, OH

Click here to learn more

Signed, Joe



"THE ONLY STRATEGY THAT
IS GUARANTEED TO FAIL IS
NOT TAKING RISKS."

— MARK ZUCKERBERG

## **Funds Doubled for Small Business Grant Programs**

## County Set-Asides End July 31, 2021

(COLUMBUS) — Ohio Governor Mike DeWine today reminded Ohio business owners that grants are available through the Ohio Department of Development (Development) to help small and mediumsized businesses recover from the impact of the coronavirus pandemic.

A total of \$310 million is being offered across four grant programs to help new businesses that opened in 2020, food and beverage establishments, entertainment venues, and lodging venues. To ensure the grants are spread throughout the state, each program has a set-aside amount of funding for each of Ohio's 88 counties. If businesses in a county do not deplete the county's allocation by July 31, the remaining funds will become available to businesses statewide.

"I strongly encourage Ohio's small and medium-sized business owners to apply for these grants," said Governor DeWine. "Funding is set aside for businesses in all of Ohio's 88 counties and grants range from \$10,000 to \$30,000 apiece. As we continue our recovery from the pandemic, we want to give our local businesses this money to help them successfully move forward."

When Governor DeWine announced the launch of these grant programs in June, the grant fund totaled \$155 million with money made available by the Ohio General Assembly through Senate Bill 108 and Senate Bill 109. On July 1, the fund doubled to \$310 million when the new fiscal year budget was approved by the Ohio General Assembly and signed by Governor DeWine.

All four programs are administered by Development. Program guidelines, terms and conditions, and required documentation for all four programs are available at <u>BusinessHelp.Ohio.Gov</u>. Applications opened June 29 and will remain open until funds are exhausted.

Ohio Small Business Development Centers and Ohio Minority Business Assistance Centers are staffed with advisors who can help businesses with the application process.

## SEE GRANTS AVAILABLE ON NEXT PAGE

## Food & Beverage Establishment Grant - \$200 million

This program provides grants of \$10,000, \$20,000, or \$30,000 to restaurants, bars, coffee shops, and other food and drinking businesses. The amount of individual grants to eligible businesses is determined by the business' loss of revenue in 2020.

To ensure the grants are spread throughout the state, \$500,000 is set aside for businesses in each of Ohio's 88 counties. As businesses in each county are approved for funding, the grants will be awarded on a first-come, first-served basis. When a county's allocation is depleted, businesses in that county will be eligible to receive grants from the remaining funds in the overall grant program. If businesses in a county don't deplete the county's allocation by July 31, the remaining funds will become available to businesses statewide.

## **Entertainment Venue Grant - \$40 million**

This program provides grants of \$10,000, \$20,000, or \$30,000 theaters, music venues, spectator sports venues, museums, and other entertainment venues. The amount of individual grants to eligible businesses will be determined by the business' loss of revenue in 2020.

To ensure the grants are spread throughout the state, \$150,000 will be set aside for businesses in each of Ohio's 88 counties. As businesses in each county are approved for funding, the grants will be awarded on a first-come, first-served basis. When a county's allocation is depleted, businesses in that county will be eligible to receive grants from the remaining funds in the overall grant program. If businesses in a county don't deplete the county's allocation by July 31, the remaining funds will become available to businesses statewide.

## **New Small Business Grant - \$20 million**

This program provides grants of \$10,000 to small businesses that were established between Jan. 1, 2020, and Dec. 31, 2020.

To ensure the grants are spread throughout the state, \$100,000 will be set aside for businesses in each of Ohio's 88 counties. As businesses in each county are approved for funding, the \$10,000 grants will be awarded on a first-come, first-served basis. When a county's allocation is depleted, businesses in that county will be eligible to receive grants from the remaining funds in the overall grant program. If businesses in a county don't deplete the county's allocation by July 31, the remaining funds will become available to businesses statewide.



"GROWTH IS NEVER BY
MERE CHANCE; IT IS THE
RESULT OF FORCES
WORKING TOGETHER."

— JAMES CASH PENNEY



"IT IS IMPOSSIBLE TO **PROGRESS WITHOUT** CHANGE, AND THOSE WHO DO NOT CHANGE THEIR MINDS CANNOT CHANGE ANYTHING."

- GEORGE BERNARD SHAW



### Nominate the Best Ethical Businesses!

Winning a BBB Torch Award is a wonderful accomplishment. The small and large companies and nonprofits who have won in the past tell us that they are thrilled to receive recognition for their commitment to high ethical standards. Some nominated themselves, which we encourage.

Deadline for nominations is July 30th! This year's Torch Event is September 22. If you have been treated really well by a company or supplier. take a moment and nominate them for this sensational honor. They will be thrilled at your thoughtfulness. And if your company/medical practice/legal firm follows the highest ethical standards with your customers or patients or clients, why not nominate your own company?

### **BBB Torch Awards Luncheon Event:**

Thursday, September 22, 11:45am, Hilton Garden Inn, Levis Commons, Perrysburg, Ohio

For more information about the Torch Awards, contact Diana at BBB Foundation for Ethics 419-720-7173 FAX 419-578-6001 E-MAIL to the BBB at diana@toledobbb.org

## **Click Here To Download Nomination Form**



BBB serving Northwest and West Central Ohio and Southeast Michigan

19th ANNUAL 2021 TORCH AWARDS NOMINATION FORM Luncheon Event - Wednesday, September 22, 2021

Hilton Garden Inn Levis Commons, Perrysburg, Ohio – 11:45am

NOMINATE YOUR FAVORITE BUSINESS!!!

	2021 NOMINATION DEADLINE - July 30, 2021			
Date	Self-Nominations are encouraged!			
Company Name	Tax-exempt, Charitable, Non-Profit (Check One)			
For-Profit				
Address of Company				
City, State, Zip				
Telephone Number				
Company E-mail				
Why should this com	pany be a nominee?			
May we inform the a	bove company that you nominated them?	Yes		
Your Name				
Telephone	E-mail			

419-578-6000 ext. 109 Fax 419 578-6001 or diana@toledobbb.org

Date and time subject to change due to Covid19

## **NEW MEMBER HIGHLIGHT**



BrightView is not your typical "drug rehab" program. In fact, if you visit our Sandusky treatment center, you won't hear the term "rehab program" at all. That's because BrightView is a comprehensive addiction treatment center. We provide outpatient treatment and care for patients who are battling drug or alcohol addiction. Our evidence-based approach is effective and incorporates medication-assisted treatment (MAT), along with individual counseling, group therapy, social service support, and work on co-occurring disorders. Our team takes an individualized approach with each patient, meeting them wherever they are in the recovery process. For those struggling with substance abuse such as opiate addiction, we avoid straight detox and prescribe buprenorphine, buprenorphine/naloxone (Suboxone), and naltrexone (Vivitrol). This treatment center does not prescribe methadone, but we have helped many patients transition off of methadone to another medication.

This outpatient treatment program, enables our staff to develop unique treatment plans that work with patients' daily life, allowing them to keep up with commitments and individual needs. We want our intensive outpatient services to be available to all who need them, so we accept Medicaid, Medicare, along with most forms of private health insurance. These choices help anyone who is battling the disease of addiction to be able to seek treatment services. We a have caring staff who answers the phones 24-hour per day and we provide a toll-free phone number for your convenience. If you or a loved one have questions about our treatment options, please give us a call.

We accept walk-ins on weekdays until 3:00 pm at our Sandusky treatment facility. We are located at 1012 East Perkins Avenue, Sandusky, OH 44870 next to the Goodwill Store.

The professional and compassionate staff at BrightView will create an accessible and welcoming environment, providing both physical and emotional health services. We believe each patient deserves respect, positive reinforcement, and long-term wellness. If you are looking for a convenient solution that is effective for both drug and alcohol treatment, we encourage you to take the first step in contacting us today.

## For more information, contact BrightView Health at:

- 1012 East Perkins Avenue, Sandusky, OH 44870
- www.brightviewhealth.com
- Facebook.com/brightviewtreatment
- (833) 510-HELP



"THERE ARE NO GREAT
LIMITS TO GROWTH
BECAUSE THERE ARE NO
LIMITS OF HUMAN
INTELLIGENCE,
IMAGINATION, AND
WONDER."

RONALD REAGAN

### **How BrightView Operates**

BrightView treats substance use disorder while collaborating with experts who can assist with related conditions such as housing insecurity, severe mental health, and job readiness.

All of our physicians are board certified or in process of becoming board certified in addiction medicine. Over 30% of BrightView doctors are dual board certified, giving us unparalleled expertise in managing SUD with considerations for other health conditions and comorbidities

### We treat all chemical addictions including:

- Heroin/fentanyl
- Pain pills/other opioids
- Marijuana/THC
- Methamphetamines/amphetamines
- Alcohol
- Benzodiazepines
- Cocaine
- Fastani

#### **At Our Core**

- Getting started at BrightView can happen today. We answer the phone 24/7, accept walk-ins until 3pm on weekdays, and new patients will see an addiction medicine provider on their first day (if indicated).
- For patients suffering from withdrawal, it takes less than 4 hours on average from the time they walk in the door to receive the medication they need, complete their very first counseling session, and begin lasting recovery with BrightView.
- In anonymous surveys, over 95% of BrightView patients who have been to other treatment programs previously rank BrightView as "Better" or "Much Better."
- BrightView was one of the first programs in the Midwest to champion MAT as a moral option for patients and deterrent to overdose deaths. Our harm reduction model ensures that patients who stopped treatment can rejoin the program whenever they are ready.

### Where is BrightView located?

Since its founding in 2015 in Cincinnati, BrightView has grown to serve patients throughout Ohio, Kentucky, Virginia, and Delaware with more than 40 centers and over 10,000 patients under care.



Addiction treatment without waitlists in a harm-reduction model.

THIS IS A BETTER APPROACH TO ADDICTION TREATMENT.



24/7 HELP LINE

833.510.HELP (4357)

BrightViewHealth.com Fax: 833.510.4329

MKTG\_0200



A BETTER APPROACH
TO ADDICTION TREATMENT

24/7
HELPLINE

833.510.HELP (4357)



BrightViewHealth.com

### Who is BrightView?

## BrightView is a comprehensive outpatient addiction medicine practice

dedicated to helping patients heal physically, mentally, and emotionally through medication assisted treatment (MAT), individual counseling, group therapy, and wraparound social services support.



The Brightview team prides itself on being an integral member of every community we serve. We collaborate with community partners, agencies, and neighborhood resources to improve the overall health of our friends and neighbors. Reducing the burden on emergency rooms and the criminal justice system is a welcome result of BrightView's focus on treating the disease of addiction with evidence -based programs.

### How soon can treatment start?

BrightView provides treatment the moment patients decide they want help. We answer the phone 24/7, offer online scheduling, and welcome walk-ins on weekdays. Plus, with online scheduling and real people answering phones, our community partners can refer patients quickly and easily. Our outpatient model means we can accommodate same-day and next-day appointments for most patients.

### Does BrightView accept insurance?

BrightView accepts all insurances including Medicaid, Medicare, and commercial plans.
We also partner with a nonprofit sponsor.

The Foundation of Recovery, for anyone who is ineligible for insurance.

The compassionate team at BrightView is dedicated to removing common barriers like immediate access to care, transportation, stable and safe housing, and insurance incompatibility.

### **What makes BrightView Different?**

### **Proven Patient Success**

BrightView is an addiction treatment provider who proves results through patient outcomes. We use evidence-based practices to give patients the highest chances of success in recovery. Our numbers speak for themselves.

Illicit substance use decreased by an average of nearly

**70**%

within the first 90 days, with many patients achieving complete abstinence.

Within six months, unemployment among BrightView patients decreases by over

90 days, patients experience a decrease in arrests of nearly

In the first

**60**%

Patients report a **1/3 decrease** in emergency room visits after just 3 months and a

50% decrease after

one year.

Over the first 90 days in our program,

time spent in jail decreases by nearly 70%

## Supporting our Criminal Justice partners and the local Community

- Specialized treatment for pregnant women focus on early intervention and reduced Neonatal Alcohol Syndrome (NAS)
- Timely reporting system
   improved process for
   effective communication
   and coordination of care



- Targeted Case Management

   assist Probation with high caseloads.
- Reentry Resources assist with coordination of social service needs.
- Outcome data patient progress and deliverables
- Collaborate with our partners to share best practices
- Strong emphasis on criminal justice partnerships to reduce recidivism
- Resources and social service support for reentry
- Volunteer leading experts to present on MAT and Clinical best practices

## Ease of Access/Treatment On-Demand

- 24/7 patient access center
- Walk-ins welcome weekdays until 3pm
- No Waitlists
- Counseling and MAT within 4 hours of arrival
- · Online scheduling
- Virtual capabilities
- Digital signature release of information form



# "THE GROWTH AND DEVELOPMENT OF PEOPLE IS THE HIGHEST CALLING OF LEADERSHIP." - HARVEY S. FIRESTONE, FOUNDER OF FIRESTONE TIRE AND RUBBER COMPANY

## **NEW MEMBER HIGHLIGHT**



## **Contract manufacturing at Imagine Baking**

We bake cookies, crackers, biscuits, brittles and chips in our SQF level 3 facility, conveniently located near major supply sources and distribution hubs in north central Ohio. Womanowned, and staffed by a seasoned management team with decades of experience to draw upon, we are solution providers for brands that are committed to innovation, uniqueness and sustainability in the healthy eating category.

We leverage the full strength of our R&D, product development, manufacturing and quality control expertise to assist our customers in realizing market opportunities and speeding their ideas from concept to the sales arena.

We are ready to help you transform your business challenges into market successes!

SQF level 3, Organic (QAI), Gluten-free (GFCO), non-GMO and Kosher (OU-D) certified. FSMA compliant, Climate Collaborative member.

### Focused on:

Natural, gluten-free and organic baked goods We like to create, innovate, collaborate, update, improve, invent, transform, renew, modernize and revolutionize your formulations - or just follow the mix sheet, please! We love all sorts of cookies, crackers, biscuits, chips and brittles, and will give them a good home.

## For more information, contact Imagine Baking, Inc. at:

- 1034 Hancock Street, Sandusky, OH 44870
- info@imaginebaking.com
- www.imaginebaking.com
- Linkedin.com/company/imagine-baking/about/
- (419) 502-9000

# Shop Small & Support Local

SANDUSKY

VERMILION

2409 E. Perkins Ave.

1607 State Rd., Ste. 11

800.691.9299

VLFCU.ORG



months at 7.25% APR would result in 48 payments of \$120.32

SUMMER ONE TO REMEMBER! Membership eligibility is required with a minimum deposit of \$25.00 in a Share/Savings Account. Member must be in good standing with VLFCU. Available for personal loans with amounts financed between \$500.00 and \$5,000.00 with a term of 12, 24, or 48 months. 'APR = Annual Percentage Rate. All loans subject to approval and actual APR will be based on individual creditworthiness. Limit one promotional loan per borrower. Personal loan may not be used to pay down an existing VLFCU debt. Effective June 1, 2021 to July 31, 2021. Subject to change or cancellation without notice. Payment Examples: \$5,000 loan for 12 months at 5.25% APR would result in 12 payments of \$428.61. \$5,000 loan for 24 months at 6.25% APR would result in 24 payments of \$120.32.

## With the Erie County Chamber of Commerce You Can Advertise All Year Round!

Contact us at info@eriecountychamber.com.

# JOIN THE FIGHT FOR ALZHEIMER'S FIRST SURVIVOR.



ERIE SHORES/SANDUSKY
September 18, 2021
Shoreline Park
9:00 Check-In, Activities, Vendors
10:00 Opening Ceremony, Walk to Follow
Dog/Kid Friendly!

NATIONAL PRESENTING SPONSORS





## Summer Heatwaves & Climbing Electricity Rates

For members using air conditioning to cool their home or business, summer can be a costly time of year. Unfortunately, with recent heatwaves and rising electricity rates in many areas of Ohio, we are seeing this issue compounded.

While we wish we could control the weather (Hello, sunny and 75!), we can help with one side of the equation. Locking in a low electricity rate for 12, 24, or 36 months can help ensure you aren't paying a higher rate during the months you are using the most.

Simply email a copy of your electricity bill to <a href="mailto:chamberenergy@ceateam.com">chamberenergy@ceateam.com</a> and we will provide you with a quote.





Offered to over 200 Chambers of Commerce in Partnership with NOACC & SOCA







## **FREE LIVE CONCERTS**



Christmas in July Holiday Pops Sun., July 25 at 7pm Jackson Street Pier, Sandusky, Ohio



Superstar: The Songs. The Stories. The Carpenters. Sat., Aug. 7 at 7pm Veterans Memorial Lake Park, Norwalk, Ohio



A Night of Americana with Hey Mavis Sat., Sept. 18 at 6:30pm Paper Moon Vineyards, Vermilion, Ohio



### More concert details at:

FirelandsSymphony.com/concerts Facebook.com/FirelandsSymphony (419) 621-4800

# Erie County Chamber of Commerce 2021 GOLF CLASSIC

# ALL INCLUSIVE TEAM FEE PACKAGE: \$800



Plum Brook Country Club Monday, August 16, 2021

10:00AM ...... CHECK IN BEGINS
 10:30AM - 11:45AM ..... LUNCH
 12:00PM ..... SHOTGUN START

### TEAM PACKAGE INCLUDES:

- Eighteen Holes of golf for four players
- Two golf carts
- Two mulligans per player
- Skins
- Six 50/50 tickets per player (one draw)
- Coffee Station available in the clubhouse 8:00am to 11:00am
- Beer, pop, water, Gatorade, snacks, etc.
- Longhorn Steakhouse Lunch (burgers and chicken sandwiches with chips, cookies, soft drinks and beer)
- Dinner Buffet: Prime rib, chicken, garlic toast, toss salad, mashed potatoes, green beans, coffee, tea)

### CASH BAR AVAILABLE

## Please observe the following Plum Brook Country Club requirements:

- 1. Collared shirts only
- 2. No jeans, please
- 3. Soft spikes only

The Erie County Chamber of Commerce is not responsible for any loss or damages of any kind before, during, or after this event.

## REGISTRATION

**Erie County Chamber of Commerce** 

## 2021 GOLF CLASSIC

## **ALL INCLUSIVE TEAM FEE PACKAGE: \$800**

LIST EACH PLAYER'S NAME FOR YOUR TEAM. MUST BE COMPLETED UPON REGISTRATION AND SUBMITTED ALONG WITH YOUR PAYMENT IN FULL

TEAM NAME:	
TEAM LEADER Player 1:	Player 2:
Company:	Company:
Address:	Address:
City, St, Zip:	City, St, Zip:
Cell Phone:	Cell Phone:
E-mail:	E-mail:
Player 3:	Player 4:
	Company:
Company:	
Address:	Address:
City, St, Zip:	City, St, Zip:
Cell Phone:	Cell Phone: E-mail:
5.77 1.29 10.1 12.70 10. 10. 10. 10. 10. 10. 10. 10. 10. 10	d return registration and full payment to the Chamber.
PLEASE REGISTER ME FOR DINNER ONLY	\$51.50 per Individual OR \$412 for a Table of 8
NAME:	
COMPANY:	
PHONE:	EMAIL:
□ INDIVIDUAL	□ TABLE

REGISTRATION/CANCELLATION DEADLINE IS MONDAY, AUGUST 2, 2021 WITHOUT EXCEPTION\*
NO REFUNDS CAN OR WILL BE MADE AFTER THAT DATE IN THE EVENT OF CANCELLATION



## TOP LEVEL SPONSORSHIP SIGN UP

See backside for a description of Top Level Sponsorship opportunities and pricing

Please write your Company Name exactly as you want it to appear:

Primary Company Representative:				
		Email Address:		
_				
Payment Method:	□ Check Enclosed	□ Credit Card Info Below		
Logo Sent:	□ YES	□ NO (why?)		
(please email your logo in the largest format possible to <a href="mailto:KIMBERLYM@ERIECOUNTYCHAMBER.COM">KIMBERLYM@ERIECOUNTYCHAMBER.COM</a> , all file types accepted)				
Credit Card Number	er:			
Exp. Date:		Security Code:		



## TOP LEVEL SPONSORSHIP OPTIONS

Please select your desired sponsorship level

☐ <b>Presenting Sponsor: \$3,000</b> Includes two teams (with 4 golf carts, lunch, dinner and games), presenting placement on sponsor board, and a hole sign.
□ <b>Total Cart Sponsor: \$2,000</b> Includes one team (with 2 golf carts, lunch, dinner and games), feature on sponsor board, and a sign on each golf cart.
□ <b>Dinner Sponsor: \$2,000</b> Includes one team (with 2 golf carts, lunch, dinner and games), feature on sponsor board, and table signage.
□ Scoreboard Sponsor: \$1,500 Includes one team (with 2 golf carts, lunch, dinner and games), and feature on sponsor board.
□ <b>Trophy Sponsor: \$1,000</b> Placement on sponsor board and signage next to trophies



## \$300 HOLE SPONSORSHIP

Includes one sign with your company name and logo at a hole on the course

Please write your Company Name exactly as you want it to appear on the signage:

Primary Company Representative:					
Phone Number:		Email Address:			
Payment Method:	□ Check Enclosed	□ Credit Card Info Below			
Logo Sent:	_□ YES	□ NO			
(please email your logo in the largest format possible to <a href="mailto:KIMBERLYM@ERIECOUNTYCHAMBER.COM">KIMBERLYM@ERIECOUNTYCHAMBER.COM</a> , all file types accepted)					
Credit Card Numbe	er:				
Exp. Date:		Security Code:			



## \$550 SNACK STATION SPONSORSHIP

- Great opportunity to interact with players, hand out business cards and brochures
- Includes one table with two chairs for your two representatives
- Includes one sign (you are welcome to add any other signage or decorations)
- Chamber will provide all the snack station items
  - o Complementary snacks are available to the snack station sponsors
- Snack station will be open 12:00PM to 4:30PM
- Dinner is included for your two representatives

Please write your Company Name exactly as you want it to appear on the signage:

Primary Company Representative:				
Phone Number: _	Emai	I Address:		
Payment Method:	□ Check Enclosed	□ Credit Card Info Below		
Logo Sent:	□ YES	□ NO (why?)		
(please email your logo in the largest format possible to <a href="mailto:KIMBERLYM@ERIECOUNTYCHAMBER.COM">KIMBERLYM@ERIECOUNTYCHAMBER.COM</a> )				
Snack Station Representative 1		Snack Station Representative 2		
Name:		Name:		
Cell Phone:		_ Cell Phone:		
Credit Card Numb	er:			
Fun Data:				