



ERIE COUNTY CHAMBER of COMMERCE

An Affiliated Partner of **Greater Sandusky Partnership**

604 W. WASHINGTON STREET, SANDUSKY, OH 44870
(419) 625-6421 ERIECOUNTYCHAMBER.COM



Help Us Make The 2nd Annual Best of the Bay A Success November 9, 2022

We're excited to be part of the Best of the Bay event held at Cedar Point Sports Center!

Join us for this fun event by:

1. **Donate Gift Baskets/Giveaways** for the event
2. **Grab a VIP Table** before they're all gone ~ it's a great opportunity for networking, thanking your staff, or for having a great night out with friends.

Contact Kim Montana at
kimberlym@eriecountychamber.com
to get started.



UPCOMING CHAMBER EVENTS:

GREATER SANDUSKY PARTNERSHIP 2022 FALL SYMPOSIUM "CHANGING OUR FUTURE"

When: Thurs., October 13, 2022

Time: 1:00pm - 5:00pm

Where: Cedar Point Sports Center
2701 Cleveland Road W.
Sandusky, OH

[Click here to learn more](#)

2022 BEST OF THE BAY

When: Wed., November 9, 2022

Time: 6:00pm - 9:00pm

Where: Cedar Point Sports Center
2701 Cleveland Road W.
Sandusky, OH

[Click here to learn more](#)

BRIGHTVIEW 1 YEAR CELEBRATION WITH A RIBBON CUTTING

When: Wed., Sept. 28, 2022

Time: 11:00am - 3:00pm

Where: BrightView
1012 E. Perkins Avenue
Sandusky, OH

[Click here to learn more](#)



humanesocietyoferiecounty.org

Dear Friends,

The whirlwind of the past few years has left us spinning, but we are so excited to see everyone again. After so much diligence to keep up with mandates and responsibilities, we are finally happy to focus our energies on live events! And so, I am reaching out to you about our upcoming FurFest silent auction event. After two years of virtual events, we will once again be together in person AND virtually! This will be a hybrid event for the silent auction items, but will have other aspects for attendees only.

Our annual silent auction- which historically has been our largest fundraiser each year- is looking a little different this year. We are excited to be welcomed at **The Winerie** (6413 Hayes Ave, Sandusky, OH) for this event. This beautiful venue will be fun and add a wonderful ambiance to our event. Our venue this year is graciously being *donated!* THANK YOU to the Winerie for donating the space for the fundraiser, and thank you to **Rock & Roll Express** for donating the MC services! FurFest will be held on **Tuesday, November 29: Giving Tuesday!** It is important to note that space is limited, so be sure to get your tickets early! Tickets will include heavy hor'dourves, wine tastings and an HSEC wine glass. Additional wine tastings will be available for purchase. Thank you to **Sweet Potato Catering** for sponsoring and catering our event!

The event will include great silent auction items, 50/50 drawing, raffle items, our ever-popular wine pull, and more! **We are seeking donations for the event.** Would you or your business be interested in contributing? There are many ways to participate:

- Wine bottles for the wine pull (min \$10 value)
- Monetary donations for purchase of needed items
- Raffle items & silent auction items

Please reach out with any questions. We are so excited for a great hybrid event!

As always, we could not do what we do without your ongoing support. As we receive no public or tax monies, we can only fulfill our daily mission through the generous support of our donors. Thank you!

Melissa Gundlach, RVT
Executive Director, hsec.melissa@gmail.com



Metro by T-Mobile Grand Opening

November 10, 2022 12pm to 2pm

Metro by T-Mobile
4315 Milan Road
Sandusky, OH 44870
(888) 863-8768

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5G device required.

WITH THE FEDERAL AFFORDABLE CONNECTIVITY PROGRAM



LEARN MORE

ELIGIBLE CUSTOMERS
GET UP TO \$30 OFF
ANY PHONE PLAN



ask us to check
your home internet
availability today

Don't qualify for ACP? No worries, pay just \$90/mo.

During congestion, Home Internet for Metro customers may notice speeds lower than other customers due to prioritization. Metro wireless customers using >5GB/mo. may notice slower speeds, and may notice slower speeds than T-Mobile customers due to prioritization. ACP is a govt. program that reduces elig. customer's internet svc. bill. May obtain ACP svc. from any participating provider & apply ACP benefit to any broadband svc. offering of the participating provider at same terms available to households that are not elig. for ACP-supported svc.; provider may disconnect ACP-supported svc. after 90 consecutive days of non-payment; household will be subject to provider's undiscounted rates & T&Cs if program ends. If consumer transfers benefit to another provider but continues to receive svc. from current provider, or upon de-enrollment from ACP, consumer may file complaint against their provider via FCC at consumercomplaints.fcc.gov; visit affordableconnectivity.gov for more information on ACP. One discount per eligible household and is non-transferable across households. Home Internet: Not available in all areas. Sales tax and regulatory fees included in monthly plan price. For use only with T-Mobile Gateway for in-home use at location provided at activation. Video streaming resolution depends on available speeds. For best performance, leave video streaming applications at their default resolution setting. Not compatible with some live TV streaming services. Without AutoPay, \$5 more. May not be reflected on 1st bill. Limit 1 per account/household. Save More because only Metro offers a free 5G phone when you switch and get 1 line of unlimited 5G for \$40. Via instant rebate with eligible port-in. See details at MetrobyT-Mobile.com. Metro and other words, slogans, designs and devices are registered or unregistered trademarks of T-Mobile USA, Inc. ©2022 T-Mobile USA, Inc.



Erie County Children Services is working hard to get together Holiday gifts for our kids, and you can be a part of that!

~ HERE IS HOW YOU CAN HELP ~

You can call and get the name, age, and wish list of a child and have a great time shopping for them!

OR

We have individuals who are willing to shop for kids if you prefer to give a monetary donation (checks can be made out to: Erie County Children Services)

We would love to help as many children as we can at the holidays and throughout the year with your donations.

Please call Michelle Schultz if you are interested in shopping for a child or have questions. Call (419) 627-4489 or email

Michelle.Schultz@jfs.ohio.gov

*If you would like to give a tax-deductible monetary donation, please send the donation to:
Erie County Children Services, Attn: AJ Lill
221 W. Parish Street Sandusky, OH 44870

ERIE COUNTY
Job & Family Services
Children Services



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Contact Kim Montana at
kimberlym@eriecountychamber.com
to get started.

*“I’VE MISSED MORE THAN
9,000 SHOTS IN MY CAREER.
I’VE LOST ALMOST 300
GAMES. 26 TIMES I’VE BEEN
TRUSTED TO TAKE THE
GAME WINNING SHOT AND
MISSED. I’VE FAILED OVER
AND OVER AND OVER AGAIN
IN MY LIFE, AND THAT IS
WHY I SUCCEED.”*

—MICHAEL JORDAN



SEATS ARE FILLING UP!

REGISTER TODAY: [HTTPS://2022-GSP.EVENTBRITE.COM](https://2022-GSP.EVENTBRITE.COM)



**GREATER
SANDUSKY
PARTNERSHIP**

2022 FALL SYMPOSIUM

"CHANGING OUR FUTURE"



Duff Milkie
Chair of Greater
Sandusky Partnership



Dr. Edward Hill
Economic Development
Professor



Jon Husted
Lt. Governor of the
State of Ohio



Joe Cimperman
President of
Global Cleveland



Russ Mills
BGSU, Center for
Regional Development

Join us on October 13th, 2022 for our first annual Fall Symposium, "Changing Our Future", where we will begin to align economic new development initiatives and emerging resources towards changing negative population trends that have existed in our region for several generations.

Through panel discussions and keynote speeches by local experts, we will examine the census data and explore growth options that we can consider for our own investments moving forward.

Our Keynote Speakers and Panelists Include:

- Lt. Governor Jon Husted
- Dr. Edward (Ned) Hill, Distinguished Economic Development Professor at the John Glenn College of Public Affairs at The Ohio State University and former Dean of the College of Urban Affairs at Cleveland State University
- Russ Mills, Senior Director, Center for Regional Development, Bowling Green State University
- Joe Cimperman, President of Global Cleveland
- Panels designed around immigration, the new RAISE grant and local leaders discussing their observations related to new census data and trends

We want as many of you as possible to learn along with us at this important event, and thanks to the generosity of many sponsors, the Conference has been designed to be user friendly with the following fees:

Entrance Fee: \$25 | College Students: \$10

Questions? Contact Kimberly Montana (419) 625-6421
or by email: kimberlym@eriecountychamber.com

October 13, 2022 | 1 pm - 5 pm

Cedar Point Sports Center at the Championship Court
2701 Cleveland Rd. W., Sandusky, OH 44870

Refreshments and Light Snacks | Free Parking

REGISTER ONLINE NOW: <https://2022-GSP.eventbrite.com>



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**Website Content
QUICK START**

— COURSE —

The Chamber is excited to add more member benefits to our already long list of benefits for being a member of our Chamber! Please email info@eriecountychamber.com for information on how to sign up. If you're already a Sam's club member, please include your current member number. Also, please let all your employees know that this benefit is for them too!



LET US HELP YOUR COMPANY SAVE MONEY & CARE FOR YOUR CURRENT EMPLOYEES SINCE IT'S HARD TO FIND SKILLED REPLACEMENTS

6 SMART EMPLOYEE ABSENCE CONTROL SOLUTIONS



TRANSITIONAL RETURN-TO-WORK (RTW) PROGRAM

- Control RTW = Reduce Premiums
- 100% Set-Up Grant Available



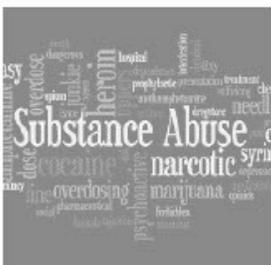
TELEHEALTH / TELE-ADVOCACY SERVICES

- \$0 Copay Appointments
- Work / Life Balance Services



EMPLOYEE ASSISTANCE PROGRAM (EAP)

- Confidential Appointments
- Job/Family Stress Mgmt.



WORKPLACE SUBSTANCE RECOVERY PROGRAM

- Substance Use Recovery Svcs.
- Up to 100% Grant Available



EMPLOYEE WELLNESS PROGRAM

- Onsite Nurse Coaching
- 100% Set-Up Grant Available



BWC PREMIUM DISCOUNTS

- We Shop For Best Rates
- Shop Chamber Service



WE ARE HIRING!

IT SUPPORT TECHNICIANS

- Min 1-2 years experience in a Service or Help Desk Support Center environment
- Proficient in Active Directory
- Knowledge of network basics and VPN basics
- Take ownership of trouble tickets, working and tracking issues to resolution
- Support Windows desktop and laptop computers via phone, chat, email, and on-site
- Positive attitude
- Excellent communication skills

SALARY RANGE:
\$40,000 TO \$55,000

APPLY NOW:
[HTTPS://SECURESIGHT.CO/CAREERS/](https://securesight.co/careers/)

The Chamber is excited to add more member benefits to our already long list of benefits for being a member of our Chamber! Please email info@eriecountychamber.com for information on how to sign up. If you're already a Sam's club member, please include your current member number. Also, please let all your employees know that this benefit is for them too!



Workers' Comp TEAM

ROLES AND RESPONSIBILITIES CHECKLIST

THE ROLE OF THE MANAGED CARE ORGANIZATION (MCO)

- First Report of Injury (FROI) processing.
- Medical management of claims.
- Communication with and education of injured worker, employer, and provider; provide information on community resources.
- Develops treatment plan.
- Reviews of treatment requests.
- Return-to-work planning.
- Vocational rehabilitation.
- Provider bill review and processing.

THE ROLE OF THE BUREAU OF WORKERS' COMPENSATION (BWC)

- Allows/disallows all claims.
- Administers the State Fund.
- Establishes employer policies.
- Establishes premium rates.
- Collects premiums.
- Provides discount programs.
- Pays and allows "temporary total."

THE ROLE OF THE EMPLOYER

- Notifies MCO of injury as soon as possible.
- Educates staff/management on how to refer injuries to MCO.
- Works with MCO to return the injured employee to work in a timely manner.

THE ROLE OF THE THIRD-PARTY ADMINISTRATOR (TPA)

- Claims administration.
 - Assists in the new claim certification decision, if BWC allows and the employer rejects.
 - Evaluates all established claims with ongoing payments that are in the experience period.
 - Works with the MCO to obtain appropriate medical care for any injured worker.
 - Actively works with MCO and Bureau employees to obtain early return to work of injured workers.
 - IC hearing representation.
- Financial management.
 - Settlement negotiations.
 - Handicap reimbursements.
 - Underwriting or Manual Classification review.
 - Alternative rating program evaluation.
 - Self-Insurance studies.
 - Calculate Internal Merit Rating where viable.
- Accident and loss prevention.

Offices in Ohio and West Virginia:
 Toledo | Columbus | Cleveland | Youngstown | Wheeling
 25001 Emery Rd, Suite 340, Cleveland, OH 44128
 844-777-5867 | 216-765-4210 (fax) | promedica.com



ERIE COUNTY
CHAMBER of COMMERCE
An Affiliated Partner of **Greater Sandusky Partnership**

2022 REGIONAL BUSINESS EXPO

TUESDAY, NOVEMBER 22 • 10AM - 3PM

Connecting Community & Business to Shop Local and Buy Local.

The Business Expo is a great time to learn about YOUR local business marketplace. This Expo is open to businesses of all sizes ~ big and small. It's a great time to network and discover a new product or service. The possibilities are endless at this annual event.

Attendees and exhibitors will be treated to excellent networking, complementary water, iced tea and coffee.

Open to the Public

Free to Attend

Food Trucks Available (cash only)

Cash Bar

TRADE SHOW

NETWORKING

GREAT FOOD

Partnering together to make a better business community.



Cedar Point Sports Center • 2701 Cleveland Rd. W., Sandusky, OH 44870

Questions? (419) 625-6421 info@eriecountychamber.com eriecountychamber.com



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CHAMBER of COMMERCE
 An Affiliated Partner of Greater Sandusky Partnership

2022 REGIONAL BUSINESS EXPO

TUESDAY, NOVEMBER 22 • 10AM - 3PM

Cedar Point Sports Center • 2701 Cleveland Rd. W., Sandusky, OH 44870

SPONSOR & VENDOR REGISTRATION FORM

Register early to guarantee your booth at this regional business expo event.
 Network with businesses from across Erie, Huron, Ottawa, and Sandusky Counties.

- DEMO NEW PRODUCTS
- DISPLAY ITEMS FOR SALE
- RECRUIT NEW EMPLOYEES
- SELL GIFT CARDS

Sponsor Level	Cost	8' Booth Table w/ Chairs	Meal Vouchers	Logo in Event Info	Program Ad
Platinum	\$1,500	2 tables; 4 chairs	4	✓ Featured Placement	Full-Page
Gold	\$1,000	2 tables; 4 chairs	3	✓	Half-Page
Silver	\$500	1 table; 2 chairs	2	✓	Quarter-Page
Bronze	\$250	1 table; 2 chairs	1	✓	X

VENDOR INFO FOR BOOTHS

Option A: Chamber Member - Selling Products: \$145	Option C: NON-Chamber Member - Selling Products: \$195
Option B: Chamber Member - Non-Selling: \$125	Option D: NON-Chamber Member - Non-Selling: \$175

Each table includes a table cloth and two chairs. Vendors can decorate however they see fit. Limited electrical access. Vendors will have the opportunity to purchase and enjoy food from our local Food Trucks and network with the other vendors. If you are selling goods/products, please use cash or phone app only. No changes will be made to accommodate electric requests after November 1st.

Questions? (419) 625-6421 info@eriecountychamber.com eriecountychamber.com

RETURN FORM BY: MAIL: Erie County Chamber of Commerce, 604 W. Washington St., Sandusky, OH 44870
 EMAIL: kimberlym@eriecountychamber.com

SPONSOR OPTIONS: Platinum \$1500 Gold \$1,000 Silver \$500 Bronze \$250

VENDOR BOOTH OPTIONS: Option A: \$145 Option B: \$125 Option C: \$195 Option D: \$175

Company: _____

Contact: _____

Phone #: _____

Email: _____

Address: _____

City: _____ Zip Code: _____

Payment Options Mastercard VISA American Express
 Check (payable to Erie County Chamber of Commerce)

Name on Card: _____

Card #: _____

Exp. Date: _____ Security Code (CCV): _____

Billing Address _____

Billing City _____ State _____

Signature _____

REGISTRATION DEADLINE: NOVEMBER 1, 2022



Dear Chamber Member,

The current standard rate for natural gas for Columbia Gas customers is \$0.8518/CCF. The current natural gas storage supply is below the 5 year average, resulting in a limited supply of gas for the upcoming winter. Since the supply is lower than average, natural gas prices may continue to rise as winter approaches. Ensure you aren't overpaying and review your options now by taking advantage of the Chamber Energy Program's free bill review service.

Through the Chamber Energy Program, many members have saved hundreds or thousands of dollars on their natural gas bills. In addition to saving on supply charges, you could be eligible for sales tax exemptions or reductions on your natural gas bill if you are a non-profit organization or own a restaurant. Recently, a restaurant was able to save \$700 annually on supply charges and another \$300 on sales taxes, resulting in savings of \$1,000 for the year.

As a leading voice and trusted partner for the business community, the Erie County Chamber of Commerce has in place an established energy cost-saving program - the Chamber Energy Program. This trusted program is administered by Community Energy Advisors and is being offered by over 150 chambers across the state of Ohio.

If you believe you might be overpaying and would like to find out if you could be paying less, simply attach a recent copy of your gas bill with the request form on the back, and return both to billreview@ceateam.com. Please note that savings are not guaranteed, and actual savings will vary, but we will work to give you the available options to potentially lower your bill! If you have any questions, please call the Chamber Energy Program at 330-409-7892.

Sincerely,

Kimberly Montana
Office Manager
Erie County Chamber of Commerce

BILL REVIEW REQUEST FORM

Chamber Energy Program

Chamber Erie County Chamber of Commerce

Name _____

Company (if applicable) _____

Daytime Phone _____

Email _____

Best Time to Contact _____

Are you inquiring for your...

(Check all that apply)

HOME **BUSINESS**

Which products/solutions are you interested in?

(Check all that apply)

ELECTRICITY **NATURAL GAS** **SUSTAINABILITY**



Please attach a copy of your most recent electric and natural gas bills (all pages).

PLEASE SEND YOUR FORM TO:

Chamber Energy Program

Email - billreview@ceateam.com

Fax - 330-721-8111

Mail - 3725 Medina Rd., Ste. 112, Medina, OH 44256

Manufacturer Savings

A local manufacturer was recently able to save

\$4,922

through the Chamber Energy Program!

They were paying their utility's standard offer rate, and the Chamber Energy Program helped them switch to a different supplier to save thousands.

To see if you could save money on supply costs and/or be eligible for tax exemptions, please grab a recent bill and head to chamberenergyprogram.com to fill out a bill review request form!

**Actual savings may vary. Savings not guaranteed.*



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A local manufacturer was recently able to save \$4,922 through the Chamber Energy Program!

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To see if you could save money on supply costs and/or be eligible for tax exemptions, please grab a recent bill along with the request form, and send both to billreview@ceateam.com.

Actual savings may vary, and savings are not guaranteed.

Chamber Energy Program

billreview@ceateam.com

Community Energy Advisors | 3725 Medina Rd., Ste. 112, Medina, OH 44256
O 330.208.2082 | F 330.721.8111 | chamberenergyprogram.com