ERIE COUNTY CHAMBER of COMMERCE

An Affiliated Partner of **Greater Sandusky Partnership**

NEWSLETTER

SEPTEMBER 26, 2023

TABLE OF CONTENTS

Upcoming Events • P. 2

Member Announcements • P. 3

Member Events • P. 6

Job Openings • P. 23

Member Resources • P. 27

COSE MEWA Benefits • P. 38

Corporate Sponsorship Opportunities • P. 39

Upcoming Events

Tuesday, Sept. 26
8am - 6:30pm

Funeral Home Grand Opening

All are welcome! Stop anytime or attend a seminar. Complimentary food, giveaways and entertainment.

Learn More

Wednesday, Oct. 11
6pm

Repurposing & Redesigning Old House Treasures

Join the Old House Guild and Tracy Hille for a series discussing reviving old homes through creative remodeling.

Learn More

Wednesday, Nov. 8
6pm - 9pm

3rd Annual Best of The Bay

A food competition like no other. Think your signature dish is the Best of the Bay? Put it to the test at the annual competition.

Learn More

Nov. 16 - Dec. 31
5:30pm - 8:30pm

Lake Erie in Lights

Check out Lake Erie in Lights at the Erie County Fairgrounds while supporting Ability Works, a local non-profit.

Learn More

Thursday, Dec. 7
11am - 2pm

2023 Business Hall of Fame Luncheon

It's that time of year for the 2023 Business Hall of Fame. Be sure to get your nominations in by October 1, 2023.

Learn More

To view all events and for more information, please visit:
https://business.eriecountychamber.com/events

Firelands Federal Credit Union | Mailing Address: P.O. Box 8005, Bellevue, OH 44811 | Phone: 1-800-276-5775

FOR IMMEDIATE RELEASE

Contact:
Melanie Myers, Communications Coordinator
Firelands Federal Credit Union
Phone: 567-805-4205
Email: myersm@firelandsfcu.org

September 14, 2023

Firelands FCU Supports Local Fair Projects with $61,000 Donation

BELLEVUE, OH- Every Summer, Firelands Federal Credit Union (Firelands FCU) attends local fairs to help support 4-H members who work tirelessly on their projects throughout the year.

This fair season, Firelands FCU donated over $61,000 towards approximately 130 projects presented at the Attica Independent, Crawford County, Erie County, and Huron County Fair. Of those projects, 43 exhibitors had membership ties to Firelands FCU.

Following each auction, all animal projects were donated back to the owners.

"Year after year, we're amazed by the passion and hard work these young individuals pour into their projects. We're here to support them as they pursue their goals and ambitions," said Brett Montague, Firelands FCU's President/CEO.

To learn about more ways Firelands FCU gives back, visit www.firelandsfcu.org.

About Firelands FCU:
Firelands Federal Credit Union had its humble beginnings in 1955, when seven Nickel Plate Road employees joined together to form a financial savings club. When officially chartered in 1957, the credit union was open only to railroad employees, but in 1970, opened its membership to include anyone who lives or works in Erie, Huron and Crawford counties. Today, Firelands FCU serves over 34,000 members.

As a member-owned credit union, the earnings on Firelands FCU's business activities are returned to the member-owner in the form of higher earnings on savings, lower rates on loans, and a wide range of related financial services at the lowest possible cost. Learn more by visiting: www.firelandsfcu.org.

# # #

Erie County Children Services is working to get together Holiday gifts for our kids, and you can be a part of that!

~ HERE IS HOW YOU CAN HELP ~

You can call and get the name, age, and wish list of a child and have a great time shopping for them!

OR

We have individuals who are willing to shop for kids if you prefer to give a monetary donation.

We would love to help as many children as we can at the holidays and throughout the year with your donations.

Please contact Michelle Schultz at (419) 627-4489 if you are interested in shopping for a child or have questions.
or email Michelle.Schultz@jfs.ohio.gov

*If you would like to give a tax-deductible monetary donation, please send the donation to:
Erie County Children Services, Attn: AJ Lill
221 W. Parish Street Sandusky, OH 44870
(Checks can be made out to: Erie County Children Services)

ERIE COUNTY
Job & Family Services
Children Services

Vine & Olive

mediterranean bakery, foods, wine

Holiday Corporate Gifts

Pre-holiday specials

419-502-4000 | Vine-olive.com

Order by November 15th to receive discounts!

Gift baskets Pre-made gift baskets starting at $50. Orders of 15 baskets or more will receive **20% off**. Orders of 14 or less will receive **10% off**.

Gourmet chocolates Large or small holiday boxes of our gourmet chocolates. Orders of 10 boxes or more will receive **15% off**.

Gift cards Available in any denomination. Free $10 card* with every $50 in gift cards purchased.
*Free gift card cannot be used towards alcohol.

Party trays Choose from meats, cheeses, sandwiches, desserts & more. Orders of $150 or more will receive **10% off.** 48 hours' notice needed.

Oil & Vinegar Pairings Orders of 25 or more sets will receive **20% off.**

V&O Spice Sets Orders of 15 or more sets will receive **20% off**.

Cookie Trays Orders of 15 or more trays will receive **20% off**.

Holiday Open House

Date: Saturday, November 11, 2023
Time: 10:00am to 7:00pm
Place: 4917 Milan Road
Sandusky, OH 44870

3RD ANNUAL BEST OF THE BAY

ERIE COUNTY
CHAMBER *of* COMMERCE
An Affiliated Partner of Greater Sandusky Partnership

The Chamber is looking for raffle items for this year's Best of the Bay!

If you'd like to donate a gift basket of items, gift cards, or any other type of items, please contact Kimberly Montana at Erie County Chamber of Commerce at kimberlym@eriecountychamber.com or call (419) 625-6421.

Best of the Bay
NOVEMBER 8TH

CONTACT
RYAN LADD
rladd@sportsfacilities.com
419.609.5644 ext. 65703

3RD ANNUAL BEST OF THE BAY

ENJOY THE BEST OF THE BAY IN STYLE

The Best of the Bay is back and we will once again have a VIP area! Whether you use this as a networking opportunity, a night out with friends, or a thank you to your staff for a job well done this year, we would love to host you.

$600 VIP Tables Include:

- 10 guest tickets sets (20 meal sample tickets each)
- 10 drink tickets (1 per guest)
- A private table where you can enjoy your samples
- Complimentary Bottle of wine from local wineries
- Complimentary Bucket of beer from local breweries
- Party gifts at each table
- Listing and company logo in all our partner collateral for the event
- Listing and company/organization logo on the voting ballot
- Company/organization logo included on social media and in-venue digital screens
- Raffle Prizes

WHERE

Cedar Point Sports Center

WHEN

November 8th

TIME

6 - 9 PM

Best of the Bay
NOVEMBER 8TH

CONTACT

RYAN LADD

rladd@sportsfacilities.com

419.609.5644 ext. 65703

Cedar Point Sports Center

INVOICE

Cedar Point Sports Center
2701 Cleveland Road
Sandusky, OH 44870
Phone: 419-609-5644

INVOICE # 200
DATE: 10/1/2023

To:
Best of Bay
VIP

Ship To:
Cedar Point Sports Center
Attn: Ryan Ladd
2701 Cleveland Road
Sandusky, OH 44870
Phone: 419-677-9414

TERMS
Due by: 11/1/22

QUANTITY	*DESCRIPTION*	*UNIT PRICE*	*TOTAL*
1	*Best of the Bay – VIP Table*	600.00	600.00
	Includes 10 guests and VIP gifts		
	SUBTOTAL		**600.00**
	SALES TAX		
	TOTAL DUE		600.00

Make all checks payable to Cedar Point Sports Center
If you have any questions concerning this invoice, contact Ryan Ladd 419-677-9414 or rladd@sportsfacilities.com

THANK YOU FOR YOUR BUSINESS!

3RD ANNUAL BEST OF THE BAY

A FOOD COMPETITION LIKE NO OTHER

Think your signature dish is the Best of the Bay? Put it to the test at Cedar Point Sports Center's 3rd Annual Best of the Bay food competition!

- 10 Different Categories
  - Best Sandwich - Best Taco - Best Food Truck
  - Best Burger - Best Coffee - Best Bakery/Dessert
  - Best Seafood - Best Wings - Best Breakfast
  - **NEW! Best Appetizer**
- Awards for all categories!
- $200 per vendor space
- Sponsorship opportunities available
- Ticket rebates distributed post-event
- 800 expected guests

WHERE
Cedar Point Sports Center

WHEN
November 8th

TIME
6 - 9 PM

Best of the Bay
NOVEMBER 8TH

CONTACT
RYAN LADD
rladd@sportsfacilities.com
419.609.5644 ext. 65703

3RD ANNUAL BEST OF THE BAY

VENDOR INFORMATION

Tables: 2 8' tables (skirted) will be provided. You may decorate booths however you see fit. 1 table designed for prep and storage while other table is designed to be guest-facing.

Signage: a 3'x4' sign will be produced to help identify your business at the guest-facing tables. You will be required to send a high-resolution logo to jschwerer@sportsfacilities.com 30 days prior to the event.

Samples: Please plan on bringing 800 samples. Each attendee will be given 20 tickets as part of the registration. We ask that the samples be valued at between 1-3 tickets.

Electrical access: Vendors needing electrical access will be provided with 1 power strip by the Cedar Point Sports Center. Any additional extension cords must be requested and cost $50 each. Vendors are asked to please provide 1 extension cord at each booth they rent for the evening.

Serveware: The Cedar Point Sports Center will **NOT** provide any plates, silverware, etc. Vendors serving liquids will need to provide plastic cups. Napkins will be provided throughout the facility. Please bring all necessary items for consumption of your products.

Setup: Vendors are asked to be completed with setup **no later than 5pm** the day of the event. Doors will open for setup at 1pm, November 8th.

Registration Deadline: October 8th, 2023. Vendor registration form provided in form attached. Please email rladd@sportsfacilities.com with completed registration forms or questions.

Additional: Vendors will be provided water for chaffing pans. Each booth will be provided with a dump bucket and trash can. Ice will **NOT** be provided. Vendors are encouraged to provide coupons, incentives, etc. to visit your establishment in the future.

Best of the Bay
NOVEMBER 8TH

CONTACT
RYAN LADD
rladd@sportsfacilities.com
419.609.5644 ext. 65703

Kalahari®
RESORTS & CONVENTIONS

SAVE THE DATE

SMALL BUSINESS HOLIDAY PARTY

THURSDAY, DECEMBER 7TH ★ 6-10 P.M.

KALAHARI RESORTS & CONVENTIONS - SANDUSKY, OHIO

HORS D'OEUVRES ★ FESTIVE COCKTAILS ★ BUFFET DINNER ★ DANCING

SANDUSKY MALL

Fall Newsletter

What's Going On At The Mall

THE 'ORIGINAL' ERIE COUNTY CRAFT AND VENDOR SHOW

Saturday, Sept. 30th - 10am – 6pm

Fall is almost here! That means it's time for the 'Original' Erie County Fall Craft and Vendor Show at the Sandusky Mall! This craft show is mall-wide, FREE and open to the public. There's lots to shop with over 75 specialty vendors with unique gifts, Fall and Christmas decor, sweet treats and so much more!

FAMILY WALK IN THE FALL AT THE MALL

Saturday, Oct. 14th - 10am – 1pm

SPONSORED BY HEARTBEAT PREGNANCY CENTER

Get those walking shoes on and come support Heartbeat Pregnancy Center and the community Heartbeat serves. You'll be walking for a good cause! All proceeds benefit Heartbeat Pregnancy Center of Sandusky.

Registration is FREE! Pre-register now by calling (419) 625-9511 or register the day of the event.

Monster Maul

at Sandusky Mall

BLUE'S COMMUNITY PUMPKIN PATCH – CENTER COURT (Oct. 2nd - Oct. 31st)

You can be part of the pumpkin patch! "Blue" is a blue pumpkin with a split stem. He is different from all the other pumpkins in the patch. But he wants everyone to know that it's ok to be different, and that we can all still be united in one community pumpkin patch! ***Decorate a pumpkin that represents who you are.*** It can be a craft, store bought or even a live pumpkin (no live pumpkins until after Oct. 23rd please). Bring your pumpkin to the Customer Service Center or Mall Office (during office hours) anytime starting **Oct. 2nd – Oct. 29th**. We'll add it to the Pumpkin Patch and enter your name for a random drawing for a **$100 Mall Gift Card!** Drawing will be on October 30th.

Stop by weekly to see how much the patch grows!

Week 1 (Oct. 2nd - Oct. 6th) - FINDING GRATITUDE

- **Stop in and see the large Center Court display!** Take a selfie at our selfie station.
- Sign your name or words of kindness to a pumpkin seed and we'll display it on our Kindness Banner.
- Pick up a ***Gratitude Scavenger Hunt for Kids*** in Center Court.

WEEK 2 (Oct. 9th – Oct. 13th) - KINDNESS WEEK

- **Kindness Rocks**. Kindness rocks will be hidden in the Mall concourse (this week only Mon-Fri). Find one, (only 1 per person) take it to the Customer Service Center or the store indicated to redeem a prize! Find Blue the Pumpkin Kindness Rock receive a $50 Mall Gift Card!
- Pick up a ***Random Acts of Kindness*** activity sheet in Center Court. Have a parent fill it out as you do the activities on the sheet. Turn it in to the Customer Service Center and receive a prize and a ***free treat from Mrs. Fields.*** *Only one per person please. While supplies last.*

WEEK 3 (Oct. 16th – Oct. 20th) – DIVERSITY IS "BOO-TIFUL"

- Pick up a ***Pumpkin Scavenger Hunt*** activity sheet from Center Court. Match all the pumpkins on the sheet with the pumpkins in store windows. Turn your sheet in to the Customer Service Center and receive a surprise. *Only one per person please. While supplies last.*
- Pick up a ***"Story of Blue"*** activity sheet from Center Court. Finish Blue's story using your own imagination. Turn it in to the Customer Service Center for a surprise and a ***free treat from Auntie Anne's.*** *Only one per person please. While supplies last.*

Oct. 16th – Oct. 29th – SMS CONTEST - **Win 1 of 5 BIG bags of candy!** *($50 Value)*

Newbies: text "Shop" to (855) 788-0642 to join our mobile club. Take you phone showing the SMS verification message to the Customer Service Center and be entered to WIN!!!!

Already an SMS Member: Take your phone to the Customer Service Center and show them an SMS message you received between Oct. 16th - 29th. ***Winners randomly selected on Oct. 30th.***

WEEK 4 (Oct. 23rd – Oct. 27th) – CARING IS SHARING FOOD DRIVE

Bring in any **canned food or non-perishable food item** to the Customer Service Center and we will match all donations up to a total $500 value. All donations will benefit Crossroads Shelter.

BLUE THE PUMPKIN

COMMUNITY EVENT

CRAFT FAIR

NOV 18TH 10AM-3PM

A VARIETY OF VENDORS!

ADMISSION: Canned Goods to donate to the Vermilion Food Pantry

VENDORS WANTED
Set up time: 8:30am

Refreshments (water, pop) and lunch (hotdogs, sloppy jo's, chips) will be available for purchase.

LOCATED AT
KINGSTON RESIDENCE OF VERMILION
6010 WEST LAKE ROAD. VERMILION OH 44089

FOR MORE INFO CALL/TEXT COURTNEY 419-461-5798

KINGSTON RESIDENCE of VERMILION

MEADOW GREEN

FUNERAL HOME & CEMETERY

OPEN HOUSE

Tuesday, September 26 • 8:00am - 6:30pm

All are welcome! • Stop anytime, or attend a seminar!
Complimentary Food, Giveaways and Entertainment

Kara C. Groff
President and Licensed Funeral Director

Jacquelyn R. Williams
Pet Care Director

Tiffany A. Dauch
Cemetery Administrator and Sales Manager

Lisa M. Recker
Licensed Funeral Director and Certified Preplanning Consultant

COFFEE & DONUTS

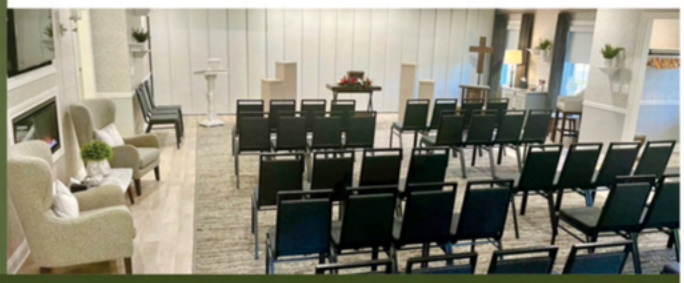
- 8:00 am Erie County Chamber Ribbon Cutting
- 9:30 am - 10:00 am Pet Pre-planning Educational Seminar
- 11:00 am - 11:30 am Cemetery Options Educational Seminar
  - Cemetery Tours Available

LUNCH FOOD CART

- 12:30 pm Huron Chamber of Commerce Ribbon Cutting
- 1:00 pm - 2:00 pm Funeral Pre-Planning Educational Seminar
  - Funeral and Cemetery Planning Made Easy
  - Veteran Options

ENTERTAINMENT & FOOD TRUCK

- 4:00 pm Huron County Chamber of Commerce Ribbon Cutting
- 4:30-6:30 pm Open House
  - Enjoy Live Local Music



2602 Bogart Road • Huron, OH 44839 • 419-433-5231 • Kara@GroffFamilyServices.com
Visit Facebook at Meadow Green Funeral Home and Cemetery or scan the QR code

MEADOW GREEN

FUNERAL HOME
& CEMETERY

OPEN HOUSE

Tuesday, September 26 • 8:00am - 6:30pm
All are welcome! • Stop anytime, or attend a seminar!
Complimentary Food, Giveaways and Entertainment

Congratulations Meadow Green!

The picture below is from this morning's Ribbon Cutting.

OLD HOUSE THROUGH NEW EYES SERIES

REPURPOSING & REDESIGNING OLD HOUSE TREASURES

Join the Old House Guild and Tracy Hille for a series discussing reviving old homes through creative remodeling.

Wednesday Oct. 11 6pm
Boeckling Club

Scan QR with your phone camera for more details:

OLDHOUSEGUILD.ORG

FREE EVENT

Lake Erie in Lights

NOV 16 - DEC 31 | ERIE COUNTY FAIR GROUNDS
Every Thursday thru Sunday from 5:30 p.m. - 8:30 p.m.

SPONSORSHIPS

PLATINUM SPONSOR - 1500

- Name in lights attached to a large display of your choice
- Chance to put up a banner on the fairgrounds fence along Columbus Avenue
- Recognition in the program
- Featured on our website, individual social media recognition

DIAMOND SPONSOR - 1000

- Name on a sign in front of a large lights display of your choice
- Recognition in the program
- Featured on our website, individual social media recognition

GOLD SPONSOR - $500

- Name on a sign in front of a small lights display of your choice
- Recognition in the program
- Featured on our website, individual social media recognition

If you have any questions , please contact Doreen Ehlert at 419.509.7613 or dehlert@ability-works.com or Tim Loris at 419.656.6542 or tlaccurate@gmail.com

Lake Erie in Lights

NOV 16 - DEC 31 | ERIE COUNTY FAIR GROUNDS

Every Thursday thru Sunday from 5:30 p.m. - 8:30 p.m.

Sponsorship Form

Name/Business name_____

Mailing address_____

Contact person _____

Email _____ Phone _____

Sponsorship Level

- ☐ $1,500 Platinum Sponsor
- ☐ $1,000 Diamond Sponsor
- ☐ $500 Gold Sponsor

Please make checks payable to: Ability Works Inc

Mail this form to:

Ability Works
3920 Columbus Avenue
Sandusky OH 44870

First Night SANDUSKY

Presented by Great Lakes Audio Visual

Sunday, December 31st
Downtown Sandusky
6pm -Midnight

Celebrate New Year's Eve and our community as Great Lakes Audio Visual presents a unique evening of free performances, events and activities for all ages.

First Night Sandusky is a festival of the arts where our community can come together to celebrate and ring in the new year. This family-friendly event was started in Boston in 1976 and is held in over 180 cities worldwide.

First Night Sandusky creates a festive atmosphere taking place in several venues throughout all of downtown Sandusky. Each venue hosts a number of different activities, artists, and entertainment.

We are looking for Vendors, sponsors, and partners to join us for the First Annual *First Night Sandusky.*

FirstNightSandusky.com

First Night SANDUSKY

Presented by Great Lakes Audio Visual

Great Lakes Audio Visual invites you to join and support the first annual First Night Sandusky, a New Years Eve Celebration as we give back to our community, and celebrate the new year!

We are looking for local businesses, venues, and vendors to join us for an extravagant night of celebration. If you or your business may be interested in sponsoring, donating, or would like to join in on the festivities, please reach out to Danny@greatlakesaudiovisual.com

SPONSORSHIP OPPORTUNITY	PLATINUM	GOLD	SILVER	VENDOR
	$2,500	$1,000	$500	$50
Featured Sponsor ***	X			
Event Banner	X			
Main Stage Annoucements	X	X		
Sponsor Banner	Logo	Logo	Listing	
Social Media Recognition	X	X	X	
Event Guide **	Featured	Featured	Listing	Listing
Website Link	Logo	Logo	Listing	Listing
Exhibitor/Vendor Booth *	X	X	X	X

*Exhibitor/Vendor Booth: Business, food trucks, and vendors are welcome to provide giveaways, specials, products, and services at First Night Sandusky. Limited availability.

**Event Guide: First Night Sandusky Event Guide is an itinerary for all events through out the celebration. It will include a highlighted list of businesses that support First Night Sandusky. Featured listings have the opportunity for an advertisement or message next to business name.

***Featured Sponsor: Company will have opportunity to highlight and feature their businesses through out the Celebration. First Night Sandusky will customize a promotion, activity, or feature for your business at the main stage Downtown.

If you or your business may be interested in sponsoring, donating, or would like to join in on the festivities, please reach out to Danny@greatlakesaudiovisual.com

FirstNightSandusky.com

Brett Montague with Grand Champion at Huron County Fair

Brett Montague with at Huron County Fair

Brett Montague with at Erie County Fair

Firelands Forward

Work Wellness Coach Position Description

Position: Work Wellness Coach
Location: Multiple locations throughout Erie, Huron, and Ottawa Counties, Ohio
Supervisor: Firelands Forward Director

This dynamic full-time position implements the Firelands Forward Employer Resource Network (ERN) program. Firelands Forward is a business-driven workforce development initiative managed by the Erie County Economic Development Corporation. Firelands Forward and the Erie County Economic Development Corporation are strategically aligned with the Greater Sandusky Partnership, a private sector organization committed to growing the population of Erie County and the surrounding region.

Learn more about Firelands Forward here

Learn more about Employer Resource Network (ERN) here

Summary: The Work Wellness Coach provides complex information and referral services to workers affiliated with the Employer Resource Network (ERN). Employees request social service assistance and resources from the Work Wellness Coach through the program. The position involves interviewing employees to identify problems, determining the level of assistance needed, and referring employees to the appropriate agency or other follow-up services. Responsibilities require considerable contact with employee-members of various socio-economic groups, as well as interaction with other agencies, anti-poverty workers, and the general public. The work of the Work Wellness Coach will be performed under the general supervision of Firelands Forward.

Specific Responsibilities: To perform this job successfully, an individual must be able to execute each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, documentation and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- Participates and upholds the values and processes devoted to continuous quality improvement in all ERN activities.
- Helps employees in accessing tools, training, or services they need to overcome their barrier(s) to employment.
- Develops an employee assistance plan after conducting an oral needs assessment and interview and verifies subsequent eligibility.
- Works in conjunction with human resources, supervisors, and management to help identify employees in conflict.
- Identifies additional barriers to employment and assesses appropriateness of training/educational services.
- Creates and updates manuals and/or computer database client files by recording each contact made with employees and maintains records required for follow-up.

ERN USA Employer Resource Network® is a registered trademark of ERN USA © 2019 ERN USA

- Keeps current files of social services available to employees of ERN member employers and provides information on how to obtain services.
- Arranges services with providers as required by case notes and plans.
- Assists ERN company employees in completing written applications for social services when needed.
- Provides emergency assistance and crisis intervention to employees when necessary.
- Produces written/data reports to be presented at monthly ERN board meetings.
- Maintains and manages regular contact with supervisors to reinforce and monitor work progress and to ensure quality, coordinated, and timely service delivery to ERN employees.
- Establishes relationships and maintain appropriate connections to internal and external employee resources.
- Participates in state and national peer learning activities to share and build best practices.
- Embeds into each environment of the ERN participants to build trust and relationships with management and employees.

Position Requirements and Qualifications:

- Undergraduate degree in Human Services, or Human Resources or related field or two to five years related experience and/or training or equivalent combination of education and experience.
- Experience in community support services or ability to quickly familiarize and build network of community service organizations
- Work with limited supervision.
- Ability to be empathetic to others who may be struggling with a diverse set of issues.
- Possess strong problem-solving skills in order to be innovative while addressing complex problems.
- Ability to work well in a team environment.
- Demonstrated ability to track progress and maintain employee contact.
- Ability to communicate effectively (oral and written) with staff, employees, management, referral sources, public, etc.
- Ability to write accurate and concise case notes.
- Proficient in Microsoft WORD, EXCEL, and POWERPOINT.
- Provide own transportation to work locations.
- Ability to work with and be sensitive to people from diverse backgrounds.
- Ability to attend meetings, trainings, and professional development opportunities as required.
- Ability to comply with policies and procedures at various employer locations, as well as federal and state, confidentiality laws as described in HIPPA (Health Insurance Portability Accountability Act).

This is a full-time salaried position with travel requirements across our service territory, Erie, Huron & Ottawa Counties. Must be willing and able to attend after-hours meetings and events as needed. Compensation is commensurate with experience with an expected salary $45,000-$50,000 annually.

To Apply:

Interested candidates should email a resume and cover letter to Makenna@firelandsforward.com. All applicants will be reviewed as received until 9/8.

ERN USA Employer Resource Network® is a registered trademark of ERN USA © 2019 ERN USA

Workforce Development Coordinator

Apply by September 29th, 2023

Position Overview

This dynamic full-time position supports Firelands Forward, a business-driven workforce development initiative managed by the Erie County Economic Development Corporation. Firelands Forward is strategically aligned with the Greater Sandusky Partnership, a private sector organization committed to growing the population of Erie County and the surrounding region. Firelands Forward is a collaborative effort of local businesses, education partners, and non-profits in Erie, Huron, & Ottawa Counties who seek to build a place that competitively attracts, retains, and develops talent. This position seeks to support the efforts of the Director of Firelands Forward by implementing and executing cross-sector programs of the collaborative.

Key Responsibilities

Firelands Forward's mission is to grow our region's economy by connecting a stable, skilled, and supported labor force to meaningful and sustaining employment. This position supports the needs of the Director and the key stakeholders of the organization. Day-to-day will involve project management of programs created by and run by the organization; contribution to aligning the efforts of multiple community partners; and support the internal and external functions of the initiative, including strategy, services execution, communications, community engagement, and fundraising functions. All work is confidential and requires significant personal interaction with high level corporate and governmental leadership. Examples of duties:

Employer Services

- Maintain an active knowledge of workforce development services and resources available to businesses on a local, state, and federal level;
- Create and maintain relationships in the business community through outreach and networking opportunities;
- Capture business needs through use of CRM software;
- Work with Firelands Forward team to deliver services including data analysis, job opening promotion, resource connections, and placement services;
- Act as liaison between the business community and service providers (ex. education providers, training grants, nonprofits serving employee needs) to ensure services are being marketed to businesses, and businesses have increased ease of access; and
- Actively communicate with members of partner organizations in education and social services to ensure our area can effectively solve workforce challenges.

Marketing & Communications

- Create and execute communication strategies around the progress of the Firelands Forward initiative, including:
    - Maintain meaningful presence on social media (LinkedIn, Facebook, etc.);
    - Utilize Constant Contact to communicate with Firelands Forward partners;
    - Update Firelands Forward website with relevant content;
    - Contribute to organizational dashboard and reporting.

- Create and execute communication strategies around policy issues of importance to Firelands Forward's advocacy agenda, including:
    - Drafting educational pieces on issues impacting a healthy labor market;
    - Hosting roundtables with policy makers, local businesses, and partners;
    - Integrating talking points with Firelands Forward digital platforms.

Team Support

- Build relationships with community partners that can contribute to the mission of Firelands Forward;
- Recruit supporters of Firelands Forward and its current focus areas of high school career connections and front-line worker retention;
- Assist in planning, convening, and facilitating partner meetings ("Work Groups") and Advisory Board meetings;
- Support in the oversight of the Work Wellness Coaches for the Employer Resource Network;
- Collaborate with staff and stakeholders to design and implement new projects and services in response to employer and community needs; and
- Become a familiar face within the community.

Position Requirements and Qualifications:

- Undergraduate degree in Business, or Human Resources or related field or two to five years related experience and/or training or equivalent combination of education and experience;
- Familiarity with workforce development challenges – recruitment, hiring, and retention of qualified employees at a large scale;
- Work with limited supervision;
- Ability to work well in a team environment;
- Ability to communicate effectively (oral and written) with staff, employees, management, referral sources, public, etc.;
- Proficient in Microsoft WORD, EXCEL, and POWERPOINT;
- Ability to attend meetings, trainings, and professional development opportunities as required;
- Technology adept and willing to learn industry specific CRM; and
- Grant writing and fundraising experience a plus.

This is a full-time salaried position with travel requirements across our service territory, Erie, Huron, & Ottawa Counties. Must be willing and able to attend after-hours meetings and events as needed. Compensation is commensurate with experience with an expected salary of $50,000-$60,000 annually.

To Apply:

Interested candidates should email a resume and cover letter to Makenna@firelandsforward.com. All applicants will be reviewed as received until 9/29.

SO MANY POSSIBILITIES!

FLEXIBLE SPACE FOR LEASE

5507 MILAN ROAD
PERKINS TOWNSHIP

- ⇒ Ideal for warehouse, showroom, retail outlet or entertainment facility
- ⇒ Up to 14,640 sq. ft. available immediately
- ⇒ New in 2022 - lighting, fire suppression, and 12'x14' overhead door
- ⇒ Next door to Court 1 Tennis
- ⇒ Improvement allowance for qualified tenants
- ⇒ Lease rate: $5 per sq. ft. gross, plus utilities

1031 PIERCE STREET
SANDUSKY

- ⇒ Affordable office suites
- ⇒ Flexible office configurations from 1,700 to 4,800 sq. ft.
- ⇒ Available immediately
- ⇒ Private restrooms
- ⇒ Plenty of onsite parking
- ⇒ Flexible lease terms
- ⇒ Utilities included
- ⇒ Lease rate: starting at $1,754 per month

**Properties shown are owner/agent listings.*

Hoty ENTERPRISES, INC.

Hoty Enterprises
419.609.7000
hoty.com

John M. Hoty
419.656.4689
jm@hoty.com

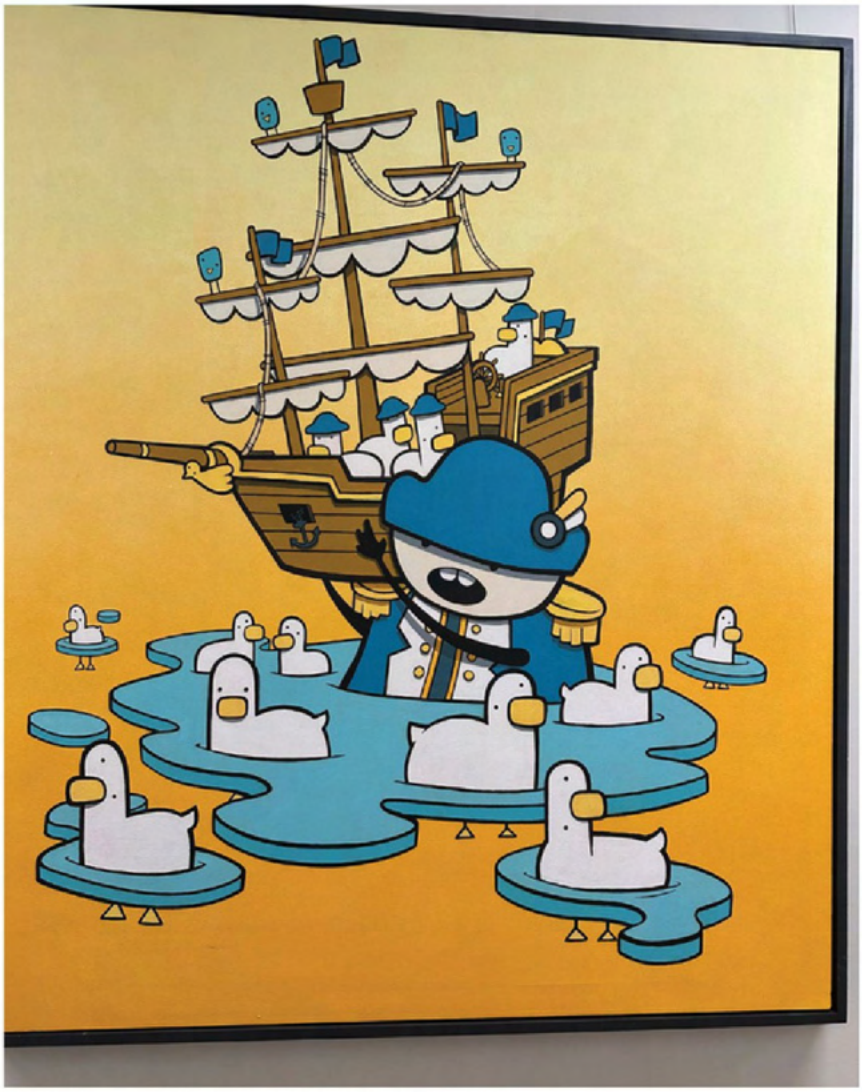
Kula Lynch
419.609.7000
kula@hoty.com

SANDUSKY

CALL FOR ARTISTS

CITY HALL GALLERY

2024 EXHIBIT



Images of the 2022 and 2023 City Hall Gallery
Art by Adam Brouillette (left), Dani Hererra (upper right), and Ken Arthur (lower right)

Call for Artists

City Hall Art Gallery Program

Deadline: 11:59pm October 8, 2023

Sponsored by the City of Sandusky Public Arts and Culture Commission

The City of Sandusky Public Arts and Culture Commission encourages artistic expression and fosters a greater appreciation for art in our community. Artists are invited to submit applications to exhibit two-dimensional work in the City of Sandusky City Hall first floor hallways. Applications may be submitted individually or as a group. The call is open to all artists.

Theme

- Time

Application Process

- Artists interested in participating must complete an Art Exhibition Application and submit electronic copies of their work.
- All entries must be original paintings, photographs or other two-dimensional works created by the exhibiting applicants.
- Submissions will be evaluated by the Public Arts and Culture Commission using the established selection criteria (see below)
- The Commission may select to exhibit all, some or none of the pieces submitted by applicants.
- Artists will be notified by November 1, 2023 if their work is accepted for exhibit.
- The City reserves the right to invite artists who do not apply, and to not select an artist through this application process.

Selection Criteria

- Nature of work – work that shows a generally acceptable level of technical and creative expertise.
- Appropriateness of work – The subject matter of the work must be appropriate for all audiences given that City Hall is a public facility.
- Consideration for City of Sandusky residents – Additional evaluation points will be assessed for City of Sandusky artist in order to recognize their contributions to the local community.
- Consideration for artists from outside the region – Evaluation points will be assessed for artists who articulate their connection to the City of Sandusky or Firelands region (e.g. Why would you like to display your work in Sandusky City Hall?)

Exhibition Guidelines

- Exhibitions will be scheduled for approximately 12 months, but the City reserves the right to shorten the duration or cancel the exhibit.
- All art must be framed and ready to hang with screw eyes and braided wire. Clips and saw-tooth hangars are incompatible with gallery hanging system.

- Individual pieces are preferred to be a maximum of 3,600 square inches and a minimum of 100 square inches.
- Individual pieces should have a maximum weight of no more than 15 lbs and maximum depth of three (3) inches.
- Exhibiting artist must sign and submit a Release of Liability form.
- The City reserves the right to photograph and reproduce any work for promotional purposes.
- The City is not responsible for loss or damage that may occur from any cause.
- Artwork may not be sold during the exhibit period.
- Accepted works shall not be removed from the exhibit prior to release date and time.
- Upon the end of the exhibit period, artists must pick up their art within ten (10) business days of the conclusion of the exhibition.

Timeline

September 21, 2023	Call for Artists Distributed
October 8, 2023	Application Deadline
October 17, 2023	Finalists selected by the Arts Commission and notified by Nov. 1
December 1, 2022	Finalists works displayed (tentative)

Application materials are available below.

For further information, please contact Arin Blair, ablair@cityofsandusky.com or 419 627 5873

APPLICATION ON FOLLOWING PAGE

City Hall Art Gallery Program

Deadline: 11:59pm October 8, 2023

Sponsored by the City of Sandusky Public Arts and Culture Commission

Art Exhibitor Application

Thank you for your interest in exhibiting at the City of Sandusky City Hall Art Gallery. Please complete the following application and return it along with high quality images of your proposed artwork(s) by 11:59 pm, Sunday October 8, 2023.

Name:

Address:

City: State: Zip Code:

Email: Phone:

Please submit, along with this application, a maximum of 5 images in digital formation via email (ablair@cityofsandusky.com) with a maximum of 5 JPEG images (min 500x500 pixels).

List of Images Submitted

#	Title	Size (HxW)	Medium
1			
2			
3			
4			
5			

Please provide a brief artist statement introducing yourself and your artwork including what inspires you to make art, your choice of media and how you use materials to communicate your ideas. Include any information not readily conveyed by your images (details, techniques, unique characteristics, prior exhibits, etc).

For artists located outside the Erie/Huron/Ottowa County region, please describe your connection to the City of Sandusky or Firelands region (e.g. Why would you like to display your work in Sandusky City Hall?)

Request a **free bill review** today.

Just fill out the bill review request form, send us a copy of your most recent electric and gas bills, and we'll let you know what you're currently paying and if you could be paying less.
It's that simple.

chamber sustainability program

CHAMBER ENERGY PROGRAM

BILL REVIEW REQUEST FORM

Chamber Energy Program & Chamber Sustainability Program

Chamber Erie County Chamber of Commerce

Name _____

Company (if applicable) _____

Daytime Phone _____

Email _____

Best Time to Contact _____

PLEASE ATTACH A COPY OF YOUR MOST RECENT ELECTRIC AND NATURAL GAS BILLS (ALL PAGES).

Are you inquiring for your...

☐ **HOME** ☐ **BUSINESS** ☐ **BOTH**

Are you interested in lowering your rates?

☐ **ELECTRICITY** ☐ **NATURAL GAS**

Are you interested in lowering your usage and seeing what rebates and incentives you may qualify for?

☐ **LED LIGHTING** ☐ **SOLAR** ☐ **OTHER** _____

PLEASE SEND YOUR INQUIRY FORM TO:

Email - billreview@ceateam.com

Fax - 330-721-8111

Mail - 3725 Medina Rd., Ste. 112, Medina, OH 44256

For questions, call 330-208-2082 to speak with one of our team members.

ResultsOHIO

ROBERT SPRAGUE
OHIO TREASURER

FREQUENTLY ASKED QUESTIONS

What is ResultsOHIO?

ResultsOHIO is an infrastructure established by Ohio Treasurer Robert Sprague that enables policymakers and innovators to pursue pay for success (PFS) projects aimed at tackling certain social and public health challenges facing Ohio. ResultsOHIO may be used for new and innovative pilot projects or to test the scalability of existing interventions. The program's customized and modern approach to PFS project development and contracting streamlines and simplifies the traditional PFS process so that Ohioans can realize the core-benefits of PFS with greater ease.

What is Pay for Success?

Pay for success (PFS) is an innovative project delivery method that prioritizes results and protects taxpayer dollars. All PFS projects have two funding sources – private funds that cover the costs of service delivery through the duration of the project, and government funds that are set aside at the project's outset and used to reimburse the private funder if an independent evaluator determines that the desired outcomes have been met per the terms of the contract.

What types of projects are suitable for ResultsOHIO?

Not all projects are suitable for the ResultsOHIO model of PFS project development and contracting; some projects may be more suitable for traditional procurement, another method of project delivery, or are not fully developed enough to move forward through ResultsOHIO's streamlined process.

The ResultsOHIO model works best when a full project team has already been established, complete with strong leadership and partners who are committed to PFS. This includes a project sponsor; a private funder, such as a community, family, or corporate non-profit foundation; and a service provider with demonstrated experience delivering the identified services.

Ideally, costs for projects under the ResultsOHIO model range between $1-2 million – meaning the private funder has committed to spend $1-2 million and policymakers would appropriate $1-2 million for potential reimbursement expenses should pre-determined outcomes be achieved.

Most importantly, accessible and reliable data is critical to all PFS projects, including those launched under the ResultsOHIO model; data that can be measured within 1-2 years is ideal to achieve contracting alignment with most government budgeting cycles.

What is a Project Abstract and why is submitting one through the ResultsOHIO process important?

Completing a Project Abstract is a significant step in the ResultsOHIO process. The Project Abstract is intended to provide the Treasurer's office with the necessary information to adequately assess the project's suitability and readiness for the ResultsOHIO model of PFS project development and contracting. The summary at the start of each section explains why the requested information is important and how it impacts the ability to develop a PFS project and contract under the ResultsOHIO model. As policymakers look to the Treasurer's office to understand if a project is ready for government funding, the information gathered from the Project Abstract will ensure we can respond with confidence.

Click here to view a sample Project Abstract and email ResultsOHIO@tos.ohio.gov for more information.

Continued on next page >

Is submitting a Project Abstract similar to a grant application where ResultsOHIO or the Treasurer's office will choose to fund my project?

No. Neither the Treasurer's office nor ResultsOHIO are the original source of funding for PFS projects. Rather, project sponsors are must secure government funding, which would be set aside for outcomes-payments, through the state or local budget process. Government funds must be appropriated to the ResultsOHIO fund prior to contract execution. As policymakers evaluate budget requests, a seal of approval that a project can be successfully launched under the ResultsOHIO model provides an additional advocacy tool for project sponsors who appreciate the value of PFS and are ready to stand behind the impact of their project.

What are Outcomes Metrics?

Outcomes metrics are targets that will be evaluated by the Independent Evaluator and must be achieved in order for government funds to be disbursed from the ResultsOHIO fund per the terms of the PFS contract. Outcomes metrics can be measured at regular intervals (e.g. monthly, quarterly, annually, etc.) throughout the life of the project or once at the conclusion of the project.

What costs should be included in a total project cost?

Total project costs provided in the Project Abstract should include all costs necessary for services to be provided over the project's duration. Ultimately, the total government appropriation may include additional costs for the independent evaluator or other necessary costs, which will be determined through the ResultsOHIO assessment process.

Who is the Independent Evaluator?

Under the ResultsOHIO model, the Independent Evaluator is an Ohio-based public institution of higher education that has demonstrated experience in evaluation services. The Ohio Treasurer's office is responsible for securing the Independent Evaluator and separately contracting for their services. The Independent Evaluator plays a key role during the project development and contracting phase in assessing the viability of the proposed data, finalizing the outcomes metrics, and structuring an evaluation methodology that best fits with the project. The Independent Evaluator will ultimately utilize the data generated to measure the outcomes metrics and determine the project's success.

Are there any examples of ResultsOHIO projects?

Yes. In partnership with the Foundation for Appalachian Ohio, Vision to Learn, and the Ohio Optometric Foundation, ResultsOHIO is helping to expand access to vision care and services for school children across 32 Appalachian counties throughout Ohio.

The University of Cincinnati Evaluation Services Center is serving as the project's independent evaluator and has been tasked with measuring performance outcomes to determine whether or not desired results have been achieved.

Additional information is available here.

STABLE ACCOUNT

ROBERT SPRAGUE
OHIO TREASURER

SAVE.
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KEEP YOUR BENEFITS.

TAKE CONTROL OF YOUR FINANCIAL FUTURE THROUGH STABLE ACCOUNT

STABLE Account empowers individuals and families. Accountholders can **save** and **invest** without losing benefits such as Medicaid or SSI.

GET STARTED!

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1

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Visit www.stableaccount.com

2

FUND YOUR ACCOUNT

Open an account with as little as $25

3

SAVE. INVEST. SPEND.

Balances and distributions **do not** affect benefits like Medicaid and SSI

(Subject to some limitations)

OPEN AN ACCOUNT AT STABLEACCOUNT.COM

For more Information, visit **stableaccount.com**
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ELIGIBILITY

Individuals who developed disabilities before the age of 26 may be eligible to open an account.

Take our **Eligibility Quiz** on stableaccount.com to see if you or someone you know qualifies.

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You can put your money in up to five different savings and investment options, including four mutual fund based options and a FDIC-insured savings option.

TAX-FREE EARNINGS

Investment earnings are tax-free when used to pay for qualified expenses.

EASY ONLINE ACCESS

Monitor your investments, make contributions, and request withdrawals all online.

QUALIFIED EXPENSES

Use the money in your STABLE account to pay for disability-related expenses.

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- Housing
- Transportation
- Assistive Technology
- Employment Training
- Education
- Health & Wellness
- Financial Management
- Legal Fees

STABLE Accounts are not guaranteed or insured by the Ohio Treasurer's Office, the State of Ohio, any state agency or subdivision thereof, or their authorized agents or affiliates. You could lose money by investing in a STABLE Account. The STABLE Account Plan Disclosure and Participation Agreement contains more complete information, including investment objectives, risks, charges, and expenses, which you should carefully consider before investing in a STABLE Account. Non-Ohio taxpayers or residents should consider whether their home state plan offers any state tax or other benefits not available through STABLE Account. Before you open an account, you should carefully read and understand the STABLE Account Plan Disclosure Statement and Participation Agreement, which is available online at ***www.stableaccount.com/disclosure-form*** *or by calling* ***1-800-439-1653****.*

OPEN AN ACCOUNT AT STABLEACCOUNT.COM

ERIE COUNTY
CHAMBER of COMMERCE
An Affiliated Partner of Greater Sandusky Partnership

Membership Benefits: Small Business Health Benefits

Greater Cleveland Partnership
COSE

MEDICAL MUTUAL

The Erie County Chamber of Commerce has partnered with the Council of Smaller Enterprises (COSE) and Medical Mutual to offer a new type of health insurance coverage for our member businesses, titled the Multiple Employer Welfare Arrangement (MEWA). This coverage is available for businesses with 50 or fewer employees, including business owners with no employees.

What the COSE Benefit Plan Offers:

Attract & Retain Talent

Ensure your most valuable employees are satisfied with both their job and their compensation package to increase longevity and retention.

Gain Tax Savings

Employers and employees pay less for health insurance when it is purchased at a group level because it is paid for with pre-tax dollars.

Network Access Benefits

Group health plans often have access to large networks of doctors and hospitals compared to an individual plan on the public exchange.

Get Broker Help

A broker can guide you through the process and help you find the best health plan for you and your employees.

One-Stop Shop

Dental, vision, group life, accidental death and dismemberment insurance and short-term disability can be added to your health insurance plan.

Cost Savings

In addition to health insurance, as a Chamber member, you can take advantage of savings on electricity and natural gas, office supplies, workers comp and more.

To learn more or sign up for this benefit package, contact Kimberly Montana at kimberlym@eriecountychamber.com

ERIE COUNTY
CHAMBER of COMMERCE
An Affiliated Partner of Greater Sandusky Partnership

2023 Corporate Event Sponsorship Opportunities

Business Hall of Fame

December 7, 2023
Kalahari Resorts

- **Presenting Sponsor: $3,000** — 1 of 1 available
  - Includes event signage, program listing, lunch for two tables of eight = 16 guests, and logo on video at event.
- **Business Achievements Sponsor: $250** — 10 of 10 available
  - Program listing, and lunch for four guests.

Contact Kim Montana
To Become A Sponsor Today!

kimberlym@eriecountychamber.com
(419) 625-6421

ERIE COUNTY
CHAMBER of COMMERCE
An Affiliated Partner of Greater Sandusky Partnership

2023 Corporate Event Sponsorship Opportunities

SPONSORSHIP FORM

This selection offers our chamber-member businesses the convenience and ability to forecast and budget for upcoming Chamber events that they would like to sponsor. The Chamber will send out an invoice one-month in advance for the events that your business has selected to sponsor.

SPONSOR OPTIONS:

Business Hall of Fame

☐ Presenting Sponsor: $3,000

☐ Business Achievements Sponsor: $250

RETURN FORM BY:

MAIL:
Erie County Chamber of Commerce
604 W. Washington St.
Sandusky, OH 44870

EMAIL:
kimberlym@eriecountychamber.com

Company: _____

Contact: _____

Phone #: _____

Email: _____

Address: _____

City: _____ Zip Code: _____

Payment Options ☐ Mastercard ☐ VISA ☐ American Express
☐ Check (payable to Erie County Chamber of Commerce)

Name on Card: _____

Card #: _____

Exp. Date: _____ Security Code (CCV): _____

Billing Address _____

Billing City _____ State _____

Signature _____

Questions? (419) 625-6421 kimberlym@eriecountychamber.com eriecountychamber.com

ERIE COUNTY CHAMBER *of* COMMERCE

An Affiliated Partner of **Greater Sandusky Partnership**

604 W. Washington St.
Sandusky, OH 44870
(419) 625-6421
https://eriecountychamber.com
info@eriecountychamber.com

Eric Wobser
CEO, Greater Sandusky Partnership
ewobser@greatersandusky.com

Kimberly Montana
Director of Membership/Business Manager
kimberlym@eriecountychamber.com

WELCOME NEW MEMBERS

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