ERIE COUNTY CHAMBER of COMMERCE

An Affiliated Partner of Greater Sandusky Partnership

NEWSLETTER

OCTOBER 24, 2023

SANDUSKY CANDIDATES RESPOND TO CHAMBER SURVEY

ERIE COUNTY CHAMBER MEMBERS,

The Erie County Chamber of Commerce's Government Advocacy Committee and the Chamber Board designed a newsletter for candidates running for the important vacant positions at the City of Sandusky City Commission. Eight candidates are running to fill four seats which constitute a majority of the Commission. Chamber leadership thought it was important to seek input from each candidate about some business issues in the city and region. Candidate's responses were voluntary and at publishing date, we have received 3 responses. We want to thank the candidates that agreed to participate and feel that partnerships between the city and private sector are an important part of our ongoing progress. Each candidate's response is included in their entirety here and in the manner in which they were received.

Continued on next page...

TABLE OF CONTENTS

Sandusky City Commission Candidate Survey Responses • P. 2

Upcoming Events • P. 14

Member Announcements • P. 15

Member Events • P. 22

COSE MEWA Benefits • P. 39

Corporate Sponsorship Opportunities • P. 40

Candidate: Dave Waddington

Sandusky City Commission Candidate Survey

Erie County Chamber of Commerce

November 2023 Election

The voters of Sandusky will elect a majority of their City Commission Members in November of this year making it a very pivotal decision point for the community. While many sectors of the city are actively reflecting and comparing the attributes and abilities of the 8 candidates running, the business community would also like to gauge the positions of the candidates on business issues - and especially their perspectives on enhancing the economy of this region.

Below are some questions that the Erie County Chamber of Commerce is submitting to the candidates for their voluntary responses. The chamber will publish these responses to its members prior to the election. We hope that the candidates answers and responses are seen as a valuable additional tool to help determine membership on the city commission for the years ahead.

Candidate Name: Dave Waddington

Question #1 While Ohio is marketed as the "heart of it all", arguably Sandusky is the heart of Erie County as the largest and most recognizable city in the immediate region. As such, what role do you feel Sandusky needs to play as an overall driver of the area's regional economy?

Sandusky government must priositize economic growth to create jobs - 2. use the Shores & Islands year round to attract more visability - winter attractions ??

Question #2 Sandusky has many neighborhoods that need to act collaboratively as a whole to support its residents and future growth. What role can City Commissioners play to market and balance the strengths of each neighborhood for the benefit of the whole community?

City government and neighborhoods need to develope better working relationships - Public & private partnerships We are now in the process of final plans for the Southside neighborhood in the McArthur Park area.

Candidate: Dave Waddington continued...

Question #3 What issues are most important in our community in order to drive continue momentum. Pick the two most important issues below and add a comment as to why you have chosen that issue.

Expanding Hospitality Businesses ____ Supporting Manufacturing ____

Improving Infrastructure X Growing Population Diversity ____

Optimizing the Route 6/Pathway ____ Working Regionally ____

Building More Housing X Improving Schools ____

Why?

Improving infrastructure - must contin for Safety & rebuilding long neglected roads & sidewalks

Building more Housing - We have to continue to explore all options thru City-County partnerships * Even direct more money to fix up the current housing stock

Question #4 Do you support building a new Sandusky Recreation Center and will you support Issue 14 in November to help construct a new center?

Sandusky needs a recreation center to serve our population.... I agree X I do not agree ____

Comments

We have kicked this can down the road for a long time on my terms as a Commissioner Must offer Senior programs along with current Recreation programs

Do you agree to help support Issue 14 to build a new Center if you answered above that Sandusky needs such a facility.

I will be a strong advocate to support the [redacted] facility As liaison for the Recreation board -

Question #5 – Do you agree that the city is generally moving in a positive direction? What do you think are the biggest missing pieces to future growth?

Yes - Sandusky needs to improve relations County wide. As Sandusky goes - All of Erie County benefits -

Candidate: Dave Waddington continued...

Question #6 – Would you prioritize building more housing (affordable, senior and market rate) in the City of Sandusky? Would you support using additional financing and policy tools like tax incentives to realize more housing? What issues are obstacles to supporting more housing for you (transient housing, multi-family, etc.)?

Yes – I will support building more housing (affordable, senior – market rate –

Yes I would support Tax incentives

* Obstacles – Building cost – affordable homes – construction cost out of control –

Thank you for participating. We will inform you as to when your responses will be published in the Erie County Chamber Newsletter. Of course, feel free to expand any of your responses in the space below but we may need to shorten some answers only for space requirements. Good luck with your campaign.

Candidate: Dave Waddington continued...

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Yes – I will support building more housing (affordable, senior – market rate –

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Candidate: Jeff Krabill

Sandusky City Commission Candidate Survey

Erie County Chamber of Commerce

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Candidate Name: Jeff Krabill

Question #1 While Ohio is marketed as the "heart of it all", arguably Sandusky is the heart of Erie County as the largest and most recognizable city in the immediate region. As such, what role do you feel Sandusky needs to play as an overall driver of the area's regional economy?

(see attached)

Question #2 Sandusky has many neighborhoods that need to act collaboratively as a whole to support its residents and future growth. What role can City Commissioners play to market and balance the strengths of each neighborhood for the benefit of the whole community?

(see attached)

Candidate: Jeff Krabill continued...

Question #3 What issues are most important in our community in order to drive continue momentum. Pick the two most important issues below and add a comment as to why you have chosen that issue.

Expanding Hospitality Businesses ____

Improving Infrastructure ✓

Optimizing the Route 6/Pathway ____

Building More Housing ___

Supporting Manufacturing ____

Growing Population Diversity ___

Working Regionally ✓

Improving Schools ____

Why? (see attached)

Question #4 Do you support building a new Sandusky Recreation Center and will you support Issue 14 in November to help construct a new center?

Sandusky needs a recreation center to serve our population.... I agree ____ I do not agree ____

Comments (see attached)

Do you agree to help support Issue 14 to build a new Center if you answered above that Sandusky needs such a facility.

(see attached)

Question #5 -- Do you agree that the city is generally moving in a positive direction? What do you think are the biggest missing pieces to future growth?

(see attached)

Candidate: Jeff Krabill continued...

Question #6 – Would you prioritize building more housing (affordable, senior and market rate) in the City of Sandusky? Would you support using additional financing and policy tools like tax incentives to realize more housing? What issues are obstacles to supporting more housing for you (transient housing, multi-family, etc.)?

(see attached)

Thank you for participating. We will inform you as to when your responses will be published in the Erie County Chamber Newsletter. Of course, feel free to expand any of your responses in the space below but we may need to shorten some answers only for space requirements. Good luck with your campaign.

Survey – Erie County Chamber of Commerce

Question #1

Sandusky Is clearly the largest community in Erie County by population and also benefits from the presence of Cedar Point/Fair whose private investments have been substantial. Having said that, much of the current economic development occurs in the surrounding townships and islands. Given the paucity of developable land in the City, we must be more creative in our approach to development. To date the City has been taking wise and forward leaning steps in developing available parcels in the downtown area. That has placed the City at the vanguard of countywide development. There is room for still more, particularly as we keep in mind that the whole area is stronger when we cooperate.

Question #2

We are better together. And not just neighborhoods within the City of Sandusky, but communities of Erie County and its neighbors more generally. But as for the City's role, it can be in a variety of forms. Most often abatements and TIF's are one of the most used tools. We've had a good relationship between the City and the school district when it comes to these incentives. Also, the City should consider forgiveness of water/sewer tap fees, along with a greater sense of partnership between private developers (particularly small ones) and Code Enforcement. Finally, at some level the City should be encouraging smaller developers that are willing to take on the risks of neighborhood re-development, and not just tie their sails to single large developers. A little attention in this area can go a long way.

Question #3

My two top choices for City leadership are "improving infrastructure" and "working regionally." Most all of the other 6 options are better handled by the private sector. For example, "expanding hospitality businesses" is just not something which a public entity has any expertise or the funding necessary to pull off. I will say that there may well be ways in which the City can continue to partner with the school district to improve educational outcomes.

Question #4

This has proven to be a vexing problem for me. I want to support a recreation center. I want to be on the forefront of passing Issue 14. I've certainly been a huge cheerleader for City projects and ballot issues in the past. I want to jump on board! But at this point the City just hasn't presented a cohesive case for it. I'm sure that comment aggravates some folks, but has the public seen drawings of what a rec center will look like? Do we know what complement of rooms and public spaces will be inside? Have we

been told what programs will be provided and to which parts of our community? Do we know where it will be built? Do we know the total cost of construction? Yes, I know some of the cost will be picked up by Cedar Point's generous gift, but what about the costs above that threshold? Do we even know what the total cost will be? Will the City be bonding those added costs, trying to pay for them out of the general fund, or is there some as yet unknown source? Will the public be voting on a bond issue next? And maybe most surprising of all, how does anyone know what the operating costs will be (i.e., what is needed in the way of Issue 14 funding) before they know what is being built? Give me answers and you will have my full support.

Question #5

Absolutely the City is moving in a positive direction! It is perhaps the single fact that causes me to want to be part of City Commission. So much good has been done to date, but much of the leadership of this unprecedented growth is now or will shortly be leaving the City Commission. These pending departures are the biggest concerns for me. I want to see our progress continue and to bring even more people into this circle of success. I am a huge cheerleader, today from the sidelines, but hopefully soon from the table.

Question #6

Absolutely, I will prioritize the building of affordable housing in Sandusky. In fact, I'm already engaged personally by looking in our neighborhoods for structures that need updating or renovation, and then bringing those to the market. I prefer affordable owner-occupied housing to rental housing because the long-term value to neighborhoods and our tax base are better served via owner-occupancy.

As for using tax incentives and the like, I'm certainly not against it. A bigger and MUCH more successful approach would be to buy down interest rates and/or provide down payment assistance. In all such cases we should consider required homeowner training, like Habitat for Humanity uses, so the long-term results are more uniformly positive. Let me also suggest that FRMC's Garden District plan from a decade or more ago should be reconsidered on a city-wide basis. The benefit would be to not only provide quality housing generally, but also to recruit new, perhaps younger, residents. It may need to be tweaked but was fundamentally ground-breaking.

As for issues that are "obstacles", I like seeing a blending of many housing options. One idea doesn't have to be the enemy of another. I agree with the idea that transient housing should be restricted to just certain areas of town, but would also extend the same logic to multi-family vs single family housing areas. The City of Sandusky has a role to play in laying out the rules by which everyone plays, but the private sector with innovative new ideas from public entities should carry the bulk of the actual financing and construction. Why? Because that approach gets all sides playing to their strengths, not struggling because of inherent weaknesses.

Jeff Krabill
10.17.2023

Candidate: Susan Zeier

Sandusky City Commission Candidate Survey

Erie County Chamber of Commerce

November 2023 Election

The voters of Sandusky will elect a majority of their City Commission Members in November of this year making it a very pivotal decision point for the community. While many sectors of the city are actively reflecting and comparing the attributes and abilities of the 8 candidates running, the business community would also like to gauge the positions of the candidates on business issues - and especially their perspectives on enhancing the economy of this region.

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Candidate Name: Susan Zeier

Question #1 While Ohio is marketed as the "heart of it all", arguably Sandusky is the heart of Erie County as the largest and most recognizable city in the immediate region. As such, what role do you feel Sandusky needs to play as an overall driver of the area's regional economy?

1. Create jobs, affordable housing to marry with the progress and development already happening in Sandusky and surrounding area to attract people who want to move and live here.
2. Build the economy by luring companies that provide good paying jobs to the area.
3. Utilize incentives available to and create partnerships with the Erie County and other organizations encouraging developers to build affordable housing in Sandusky.

Question #2 Sandusky has many neighborhoods that need to act collaboratively as a whole to support its residents and future growth. What role can City Commissioners play to market and balance the strengths of each neighborhood for the benefit of the whole community?

1. The City Commission can continue expanding the progress and development that's happened downtown which has been fabulous.
2. Expand improvements and development out into the neighborhoods starting with infrastructure.
3. Better market and encourage homeowners to apply and use available grants for improvements of their property.
4. Hold smaller festivals or local events at some of the neighborhood parks instead of always downtown.

Candidate: Susan Zeier continued...

Question #3 What issues are most important in our community in order to drive continue momentum. Pick the two most important issues below and add a comment as to why you have chosen that issue.

Expanding Hospitality Businesses ____	Supporting Manufacturing X
Improving Infrastructure ____	Growing Population Diversity ___
Optimizing the Route 6/Pathway ____	Working Regionally ____
Building More Housing X	Improving Schools ____

Why?

To build the tax base and local economy the area needs to work regionally to bring more good paying manufacturing type jobs to keep residents, especially the younger population, from moving away in order to earn a good living. Coinciding with bringing more jobs to the area, affordable housing will need to be available to house those potential employees.

Question #4 Do you support building a new Sandusky Recreation Center and will you support Issue 14 in November to help construct a new center?

Sandusky needs a recreation center to serve our population.... I agree X I do not agree ____

Comments

Sandusky is long overdue for a recreation center. I support Issue 14 to help construct a new center that meets the needs and wants of Sandusky residents. That being said, the city needs to listen to residents and understand their needs before finalizing the project.

Do you agree to help support Issue 14 to build a new Center if you answered above that Sandusky needs such a facility. __YES

Question #5 – Do you agree that the city is generally moving in a positive direction? What do you think are the biggest missing pieces to future growth?

Sandusky is absolutely moving in a positive direction. Downtown is no longer a ghost town. It is a wonderful destination for locals and tourists alike. The activities, concerts, movies, and events that are free to the public are unprecedented for a city our size. Once the State Theater reopens it will be even better.

Missing pieces for future growth are again, we need more good paying, non-seasonal jobs. To grow, Sandusky and the area needs to expand the population which isn't going to happen unless higher wage employment exists.

Question #6 – Would you prioritize building more housing (affordable, senior and market rate) in the City of Sandusky? Would you support using additional financing and policy tools like tax incentives to realize more housing? What issues are obstacles to supporting more housing for you (transient housing, multi-family, etc.)?

Candidate: Susan Zeier continued...

I support unleashing all tools, incentives and partnerships available to develop and build more housing that's affordable to median income families while welcoming the higher end housing that's being developed. Sandusky has suffered an exodus over the decades of wealthier citizens moving from the city and we need to change that, however, currently, affordable housing in the area is a critical need for our residents or potential future residents.

Thank you for participating. We will inform you as to when your responses will be published in the Erie County Chamber Newsletter. Of course, feel free to expand any of your responses in the space below but we may need to shorten some answers only for space requirements. Good luck with your campaign.

Upcoming Events

Saturday, Oct. 28
7pm

The Haunted Organ Recital

Visit Grace Episcopal Church and listen to organist Randy Ruthsatz and pianist, Brandon Johnson as they play "The Haunted Recital.

Learn More

Sunday, Oct. 29
4pm

Run, Scream, Run Monster 5K

Run, scream, run from the 5 monsters along the 5k route.

Learn More

Wednesday, Nov. 8
6pm - 9pm

3rd Annual Best of The Bay

A food competition like no other. Think your signature dish is the Best of the Bay? Put it to the test at the annual competition.

Learn More

Nov. 16 - Dec. 31
5:30pm - 8:30pm

Lake Erie in Lights

Check out Lake Erie in Lights at the Erie County Fairgrounds while supporting Ability Works, a local non-profit.

Learn More

Saturday, Dec. 2
10am - 1pm

Deck the Mall!

Free, Fun, Festive! Crafts, games, face painting and more. Visit the Sandusky Mall - Center Court.

Learn More

Monday, Dec. 4
6pm - 8pm

FurFest Silent Auction

Lots of great silent auction and raffle items, food, drinks and friends- all for a great cause! The auction is virtual, so you can even bid at home if you aren't able to join us!

Learn More

Thursday, Dec. 7
11am - 2pm

2023 Business Hall of Fame Luncheon

It's that time of year for the 2023 Business Hall of Fame. Be sure to get your nominations in by October 1, 2023.

Learn More

To view all events and for more information, please visit:
https://business.eriecountychamber.com/events

ERIE COUNTY
CHAMBER of COMMERCE
An Affiliated Partner of Greater Sandusky Partnership

NEW RELEASE

FOR IMMEDIATE RELEASE
OCTOBER 24, 2023

Contact: Kimberly Montana
Director of Membership/Business Manager
(419) 625-6421
kimberlym@eriecountychamber.com

Erie County Chamber of Commerce
Business Hall of Fame Awards
December 7th, 11:30am – 1:30pm
Kalahari Resorts, Zambezi Room

SANDUSKY, Ohio - The Erie County Chamber of Commerce is holding its annual award session for the Erie County Business Hall of Fame on December 7th, 2023. The Business Hall of Fame will annually elect inductees for the Hall of Fame based on their exemplary business leadership careers in Erie County. The 2023 inductees to be inducted are:

1. James Wible, President/Owner, American Colors
2. Daniel Delahunt, Owner, HMS Midwest

These two business leaders were voted in by the Erie County Chamber Board of Selectors and the Erie County Chamber of Commerce Board of Directors. They were chosen based on their successful careers at their respective organizations and their overall contributions to the community in which they reside.

A short Biography of each recipient will be posted on the ECCOC website in advance of the event.

About Erie County Chamber of Commerce: The Erie County Chamber of Commerce is a vital organization that represents the diverse interests of our small business members, mid-level members, and corporate members who are from many different business sectors and locations. The Chamber speaks as a collective voice on issues that impact business, the economy, and the community at large. Our goal is to represent the entire business community as effectively as possible so that not only businesses thrive, but the region as a whole thrives, and we may continue to experience improvements in our overall quality of life. Through collaboration, education, legislative forums, informational meetings, networking and advertising opportunities, we provide our members with the information and resources they need to succeed in today's economy.

###

FOR IMMEDIATE RELEASE

Family Health Services Celebrates Renee Leber LISW-S as Social Worker of the Year and Agency of the Year Recognition by the National Association of Social Workers Ohio Chapter - Region 2

SANDUSKY, OHIO – October 9, 2023 – Family Health Services is proud to announce that Renee Leber, LISW-S, a dedicated member of our behavioral health staff, has been honored with the prestigious title of "Social Worker of the Year" by the National Association of Social Workers Ohio Chapter - Region 2. Additionally, we are thrilled to share that Family Health Services has been recognized as the "Agency of the Year" by the same association. Region 2 encompasses Erie, Huron, Lorain, Medina, Portage, and Summit counties in northern Ohio.

These well-deserved awards acknowledge the exceptional contributions of FHS's behavioral health team, whose commitment to improving the well-being of our communities has garnered this remarkable recognition. Their tireless efforts have significantly impacted the lives of countless individuals and families, making a profound difference in the communities they serve.

FHS's behavioral health providers have been instrumental in promoting mental health and well-being throughout the region. In 2023, we project that our dedicated team will have provided approximately 30,000 behavioral health visits, reflecting their deep commitment to ensuring accessible and quality care for those in need.

One of the most significant achievements of FHS's behavioral health team has been its expansion into nine different school systems across Region 2. By embedding our professionals within these educational institutions, we have been able to provide vital mental health support to students, families, and staff, ultimately fostering a healthier and more resilient community.

Renee Leber's recognition as "Social Worker of the Year" exemplifies her dedication and outstanding contributions to the field of social work. Her passion for helping others and her tireless advocacy for mental health have left an permanent mark on the lives she has touched. Renee's work is a testament to the compassion and expertise that define FHS's behavioral health providers.

In addition to this regional honor, both Renee Leber and Family Health Services are now in the running for statewide awards, further highlighting the significance of their achievements. We eagerly anticipate the results of this statewide competition and remain steadfast in our commitment to delivering exceptional behavioral health care to our community.

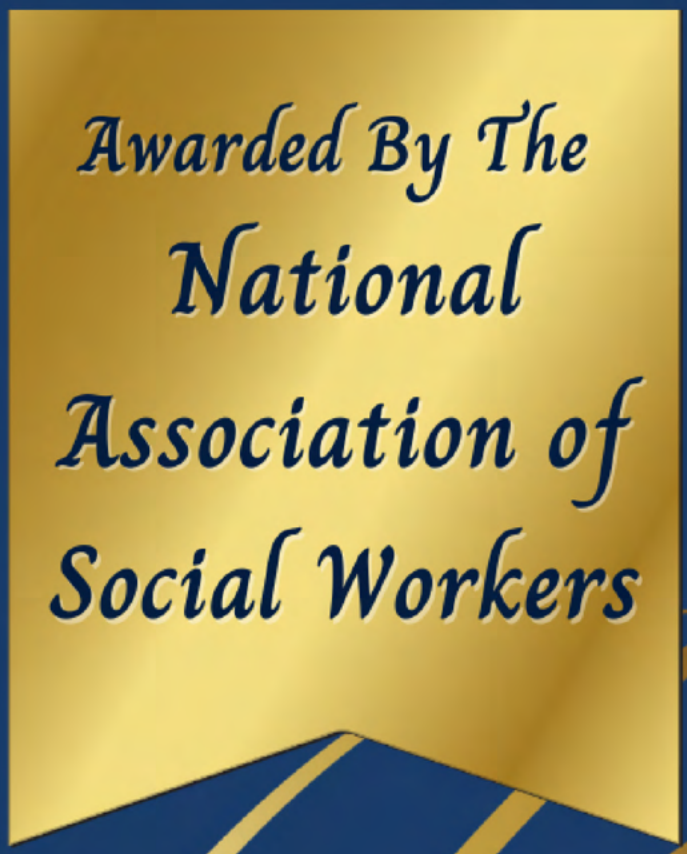
FHS extends its heartfelt gratitude to the National Association of Social Workers Ohio Chapter - Region 2 for recognizing our team's steady dedication and tireless efforts to improve the lives of those we serve. We look forward to continuing our mission of providing accessible, high-quality behavioral health care to the residents of northern Ohio.

For media inquiries or further information, please contact:

David Tatro
CEO
Family Health Services
davidt@familyhs.org

FOR IMMEDIATE RELEASE

Family Health Services Celebrates Renee Leber LISW-S as Social Worker of the Year and Agency of the Year Recognition by the National Association of Social Workers Ohio Chapter - Region 2



RE/MAX Quality Realty

3911 Venice Rd Sandusky, OH 44870-8115

$136,000/yr

Prime commercial space for lease on Venice Road with approx.4.55+/- acres of land. Zoned LM - Local Manufacturing. Incredible potential to be used for a variety of uses. Built in 1998, this 16,500 total SQ FT building consists of approx. 7,500 SQ FT of clean heated flex/warehouse space and approx. 9,000 SQ FT of office/retail space. Warehouse includes one loading dock and one drive-in dock, 24' ceilings, utility/shower room, and load-bearing 2,000+/- SQ FT mezzanine. Office space features 6 private offices including a manager's corner office, beautiful large glass showroom/conference room, several sales/call rooms and multiple restroom facilities and entrances, and designated break room areas. Temperature controlled server room, complete sprinkler system, LED and halogen lighting throughout. 50+ parking spaces, and room for expansion! Trash compactor available on-site.

ML#:20235496	Year Built: 1998	Lot Sq Ft (approx)	197196
Property Type	Commercial Lease		4.5270
Property Subtype	Combined	Price/SqFt	$
Parcel ID	6000697001	County	Erie
Waterfront	No	Township	Sandusky City
Approx Square Feet	17000 Approximate	School System	

Presented By:

October 2023

Patrick C Spettel Lic: 2023004059
Primary: 419-660-1898

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RE/MAX Quality Realty - Norwalk Broker
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Norwalk, OH 44857
419-660-1898
Fax: 419-663-2723
See our listings online:
http://www.quality-realty.com

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U.S. Patent 6,910,045

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3 Years » Starting at $662.99

4 Years » Starting at $844.99

Ag-Pro MAINTENANCE PLANS

AgProCo.com

JOHN DEERE | Ag-Pro

Winter service specials are available 11/01/23-03/31/24. Maintenance plan starting at prices are based on the residential zero turn mowers. Valid through 03/31/2024. See dealer for details. Some exclusions apply.

Have you received your complimentary bill review?

They have!

Jill Young
Armorvue Home Exteriors

"We were able to save on both our gas and electric utilities through Community Energy Advisors, thank you so much!!"

★★★★★

Anna Carr
Anna Carr Bookkeeping Services LLC

"The enrollment was very easy and the follow up with your company was swift. I am excited for my savings to come!"

★★★★★

With our free bill review...

- We will let you know what you are currently paying for your gas and electric
- We will let you know pricing options and potential savings opportunities
- If you are in a contract and don't know when it ends, we can help
- We'll manage your contracts and let you know when it is time to renew

Grab a recent copy of your electric and gas bills and go online to chamberenergyprogram.com to fill out our bill review request form today!

Savings not guaranteed. Actual savings may vary.

Vine & Olive

mediterranean bakery, foods, wine

Holiday Corporate Gifts

Pre-holiday specials

419-502-4000 | Vine-olive.com

Order by November 15th to receive discounts!

Gift baskets Pre-made gift baskets starting at $50. Orders of 15 baskets or more will receive **20% off**. Orders of 14 or less will receive **10% off**.

Gourmet chocolates Large or small holiday boxes of our gourmet chocolates. Orders of 10 boxes or more will receive **15% off**.

Gift cards Available in any denomination. Free $10 card* with every $50 in gift cards purchased.
*Free gift card cannot be used towards alcohol.

Party trays Choose from meats, cheeses, sandwiches, desserts & more. Orders of $150 or more will receive **10% off.** 48 hours' notice needed.

Oil & Vinegar Pairings Orders of 25 or more sets will receive **20% off.**

V&O Spice Sets Orders of 15 or more sets will receive **20% off**.

Cookie Trays Orders of 15 or more trays will receive **20% off**.

Holiday Open House

Date: Saturday, November 11, 2023
Time: 10:00am to 7:00pm
Place: 4917 Milan Road
Sandusky, OH 44870

Sponsorships available for FurFest

FurFest is our largest fundraiser of the year!

Our exciting hybrid event that includes unique silent auction items available for bid to those at home or in attendance. Other games and prizes will be available to attendees only.

FurFest will be held at The Winerie on Hayes Avenue, and will take place on **Mondav, December 4, 2023** from 6-8:30pm

HUMANE SOCIETY OF ERIE COUNTY
1911 Superior Street Sandusky, OH 44870

Become a sponsor!

Humane Society of Erie County
FURFEST 2023

Standard
$250

-Unlinked ad on FurFest auction items page

-Recognition on HSEC website and Facebook for FurFest advertising

-Listing on signs at venue

Premium
$500

-Highly visible ads including Web Link to Sponsor's website on multiple FurFest pages

-Recognition on HSEC website and Facebook for FurFest advertising

-Logo signs at venue

-Two tickets to the event

Hosted by:

ERIE County Board of Developmental Disabilities
BUILDING BRIDGES

Deck the Mall!

at the

SANDUSKY MALL

Free, Fun, Festive!

Crafts, games, face painting & more!

While supplies last!

Saturday, December 2

10 AM-1 PM

Sandusky Mall - Center Court

4314 Milan Rd, Sandusky, OH 44870

Kalahari®
RESORTS & CONVENTIONS

SAVE THE DATE

SMALL BUSINESS HOLIDAY PARTY

THURSDAY, DECEMBER 7TH ★ 6-10 P.M.

KALAHARI RESORTS & CONVENTIONS - SANDUSKY, OHIO

HORS D'OEUVRES ★ FESTIVE COCKTAILS ★ BUFFET DINNER ★ DANCING

The Haunted Organ Recital

JOIN US FOR REFRESHMENTS AFTER THE CONCERT

ORGANIST: RANDY RUTHSATZ
PIANIST: BRANDON JOHNSON

GraceSandusky.org

OCTOBER 29, 2023

4:00 PM
DOWNTOWN SANDUSKY

After-party at Tony's

RUN SCREAM 5K RUN

Run, Scream, Run from the 5 monsters along the 5K route!

sponsored by

LAKE ERIE FILM

$35 per person

SCAN ME TO REGISTER

ALL PARTICIPANTS GET:

Run, Scream, Run 5K t-shirt

Entry into Monster Award ceremony

Free drink at Tony's for 21+

Entry into costume contest for a $300 prize

Entry into raffle for 2024 Cedar Point Gold Pass

Halloween music provided by Darryl Green's Band

Monster Maul

at Sandusky Mall

BLUE'S COMMUNITY PUMPKIN PATCH – CENTER COURT (Oct. 2nd - Oct. 31st)

You can be part of the pumpkin patch! "Blue" is a blue pumpkin with a split stem. He is different from all the other pumpkins in the patch. But he wants everyone to know that it's ok to be different, and that we can all still be united in one community pumpkin patch! ***Decorate a pumpkin that represents who you are.*** It can be a craft, store bought or even a live pumpkin (no live pumpkins until after Oct. 23rd please). Bring your pumpkin to the Customer Service Center or Mall Office (during office hours) anytime starting **Oct. 2nd – Oct. 29th**. We'll add it to the Pumpkin Patch and enter your name for a random drawing for a **$100 Mall Gift Card!** Drawing will be on October 30th.

Stop by weekly to see how much the patch grows!

Week 1 (Oct. 2nd - Oct. 6th) - FINDING GRATITUDE

- **Stop in and see the large Center Court display!** Take a selfie at our selfie station.
- Sign your name or words of kindness to a pumpkin seed and we'll display it on our Kindness Banner.
- Pick up a ***Gratitude Scavenger Hunt for Kids*** in Center Court.

WEEK 2 (Oct. 9th – Oct. 13th) - KINDNESS WEEK

- **Kindness Rocks**. Kindness rocks will be hidden in the Mall concourse (this week only Mon-Fri). Find one, (only 1 per person) take it to the Customer Service Center or the store indicated to redeem a prize! Find Blue the Pumpkin Kindness Rock receive a $50 Mall Gift Card!
- Pick up a ***Random Acts of Kindness*** activity sheet in Center Court. Have a parent fill it out as you do the activities on the sheet. Turn it in to the Customer Service Center and receive a prize and a ***free treat from Mrs. Fields.*** *Only one per person please. While supplies last.*

WEEK 3 (Oct. 16th – Oct. 20th) – DIVERSITY IS "BOO-TIFUL"

- Pick up a ***Pumpkin Scavenger Hunt*** activity sheet from Center Court. Match all the pumpkins on the sheet with the pumpkins in store windows. Turn your sheet in to the Customer Service Center and receive a surprise. *Only one per person please. While supplies last.*
- Pick up a ***"Story of Blue"*** activity sheet from Center Court. Finish Blue's story using your own imagination. Turn it in to the Customer Service Center for a surprise and a ***free treat from Auntie Anne's.*** *Only one per person please. While supplies last.*

Oct. 16th – Oct. 29th – SMS CONTEST - **Win 1 of 5 BIG bags of candy!** *($50 Value)*

Newbies: text "Shop" to (855) 788-0642 to join our mobile club. Take you phone showing the SMS verification message to the Customer Service Center and be entered to WIN!!!!

Already an SMS Member: Take your phone to the Customer Service Center and show them an SMS message you received between Oct. 16th - 29th. ***Winners randomly selected on Oct. 30th.***

WEEK 4 (Oct. 23rd – Oct. 27th) – CARING IS SHARING FOOD DRIVE

Bring in any **canned food or non-perishable food item** to the Customer Service Center and we will match all donations up to a total $500 value. All donations will benefit Crossroads Shelter.

BLUE THE PUMPKIN

Erie County Children Services is working to get together Holiday gifts for our kids, and you can be a part of that!

~ HERE IS HOW YOU CAN HELP ~

You can call and get the name, age, and wish list of a child and have a great time shopping for them!

OR

We have individuals who are willing to shop for kids if you prefer to give a monetary donation.

We would love to help as many children as we can at the holidays and throughout the year with your donations.

Please contact Michelle Schultz at (419) 627-4489 if you are interested in shopping for a child or have questions.
or email Michelle.Schultz@jfs.ohio.gov

*If you would like to give a tax-deductible monetary donation, please send the donation to:
Erie County Children Services, Attn: AJ Lill
221 W. Parish Street Sandusky, OH 44870
(Checks can be made out to: Erie County Children Services)

ERIE COUNTY
Job & Family Services
Children Services

3RD ANNUAL BEST OF THE BAY

ERIE COUNTY
CHAMBER *of* COMMERCE
An Affiliated Partner of Greater Sandusky Partnership

The Chamber is looking for raffle items for this year's Best of the Bay!

If you'd like to donate a gift basket of items, gift cards, or any other type of items, please contact Kimberly Montana at Erie County Chamber of Commerce at kimberlym@eriecountychamber.com or call (419) 625-6421.

Best of the Bay
NOVEMBER 8TH

CONTACT
RYAN LADD
rladd@sportsfacilities.com
419.609.5644 ext. 65703

3RD ANNUAL BEST OF THE BAY

ENJOY THE BEST OF THE BAY IN STYLE

The Best of the Bay is back and we will once again have a VIP area! Whether you use this as a networking opportunity, a night out with friends, or a thank you to your staff for a job well done this year, we would love to host you.

$600 VIP Tables Include:

- 10 guest tickets sets (20 meal sample tickets each)
- 10 drink tickets (1 per guest)
- A private table where you can enjoy your samples
- Complimentary Bottle of wine from local wineries
- Complimentary Bucket of beer from local breweries
- Party gifts at each table
- Listing and company logo in all our partner collateral for the event
- Listing and company/organization logo on the voting ballot
- Company/organization logo included on social media and in-venue digital screens
- Raffle Prizes

WHERE

Cedar Point Sports Center

WHEN

November 8th

TIME

6 - 9 PM

Best of the Bay
NOVEMBER 8TH

CONTACT

RYAN LADD

rladd@sportsfacilities.com

419.609.5644 ext. 65703

Cedar Point Sports Center

INVOICE

Cedar Point Sports Center
2701 Cleveland Road
Sandusky, OH 44870
Phone: 419-609-5644

INVOICE # 200
DATE: 10/1/2023

To:
Best of Bay
VIP

Ship To:
Cedar Point Sports Center
Attn: Ryan Ladd
2701 Cleveland Road
Sandusky, OH 44870
Phone: 419-677-9414

TERMS
Due by: 11/1/22

QUANTITY	*DESCRIPTION*	*UNIT PRICE*	*TOTAL*
1	*Best of the Bay – VIP Table*	600.00	600.00
	Includes 10 guests and VIP gifts		
	SUBTOTAL		**600.00**
	SALES TAX		
	TOTAL DUE		600.00

Make all checks payable to Cedar Point Sports Center
If you have any questions concerning this invoice, contact Ryan Ladd 419-677-9414 or rladd@sportsfacilities.com

THANK YOU FOR YOUR BUSINESS!

3RD ANNUAL BEST OF THE BAY

A FOOD COMPETITION LIKE NO OTHER

Think your signature dish is the Best of the Bay? Put it to the test at Cedar Point Sports Center's 3rd Annual Best of the Bay food competition!

- 10 Different Categories
  - Best Sandwich - Best Taco - Best Food Truck
  - Best Burger - Best Coffee - Best Bakery/Dessert
  - Best Seafood - Best Wings - Best Breakfast
  - **NEW! Best Appetizer**
- Awards for all categories!
- $200 per vendor space
- Sponsorship opportunities available
- Ticket rebates distributed post-event
- 800 expected guests

WHERE
Cedar Point Sports Center

WHEN
November 8th

TIME
6 - 9 PM

Best of the Bay
NOVEMBER 8TH

CONTACT
RYAN LADD
rladd@sportsfacilities.com
419.609.5644 ext. 65703

3RD ANNUAL BEST OF THE BAY

VENDOR INFORMATION

Tables: 2 8' tables (skirted) will be provided. You may decorate booths however you see fit. 1 table designed for prep and storage while other table is designed to be guest-facing.

Signage: a 3'x4' sign will be produced to help identify your business at the guest-facing tables. You will be required to send a high-resolution logo to jschwerer@sportsfacilities.com 30 days prior to the event.

Samples: Please plan on bringing 800 samples. Each attendee will be given 20 tickets as part of the registration. We ask that the samples be valued at between 1-3 tickets.

Electrical access: Vendors needing electrical access will be provided with 1 power strip by the Cedar Point Sports Center. Any additional extension cords must be requested and cost $50 each. Vendors are asked to please provide 1 extension cord at each booth they rent for the evening.

Serveware: The Cedar Point Sports Center will **NOT** provide any plates, silverware, etc. Vendors serving liquids will need to provide plastic cups. Napkins will be provided throughout the facility. Please bring all necessary items for consumption of your products.

Setup: Vendors are asked to be completed with setup **no later than 5pm** the day of the event. Doors will open for setup at 1pm, November 8th.

Registration Deadline: October 8th, 2023. Vendor registration form provided in form attached. Please email rladd@sportsfacilities.com with completed registration forms or questions.

Additional: Vendors will be provided water for chaffing pans. Each booth will be provided with a dump bucket and trash can. Ice will **NOT** be provided. Vendors are encouraged to provide coupons, incentives, etc. to visit your establishment in the future.

Best of the Bay
NOVEMBER 8TH

CONTACT
RYAN LADD
rladd@sportsfacilities.com
419.609.5644 ext. 65703

COMMUNITY EVENT

CRAFT FAIR

NOV 18TH 10AM-3PM

A VARIETY OF VENDORS!

ADMISSION: Canned Goods to donate to the Vermilion Food Pantry

VENDORS WANTED
Set up time: 8:30am

Refreshments (water, pop) and lunch (hotdogs, sloppy jo's, chips) will be available for purchase.

LOCATED AT
KINGSTON RESIDENCE OF VERMILION
6010 WEST LAKE ROAD. VERMILION OH 44089

FOR MORE INFO CALL/TEXT COURTNEY 419-461-5798

KINGSTON RESIDENCE of VERMILION

Lake Erie in Lights

NOV 16 - DEC 31 | ERIE COUNTY FAIR GROUNDS
Every Thursday thru Sunday from 5:30 p.m. - 8:30 p.m.

SPONSORSHIPS

PLATINUM SPONSOR - 1500

- Name in lights attached to a large display of your choice
- Chance to put up a banner on the fairgrounds fence along Columbus Avenue
- Recognition in the program
- Featured on our website, individual social media recognition

DIAMOND SPONSOR - 1000

- Name on a sign in front of a large lights display of your choice
- Recognition in the program
- Featured on our website, individual social media recognition

GOLD SPONSOR - $500

- Name on a sign in front of a small lights display of your choice
- Recognition in the program
- Featured on our website, individual social media recognition

If you have any questions , please contact Doreen Ehlert at 419.509.7613 or dehlert@ability-works.com or Tim Loris at 419.656.6542 or tlaccurate@gmail.com

Lake Erie in Lights

NOV 16 - DEC 31 | ERIE COUNTY FAIR GROUNDS

Every Thursday thru Sunday from 5:30 p.m. - 8:30 p.m.

Sponsorship Form

Name/Business name_____

Mailing address_____

Contact person _____

Email _____ Phone _____

Sponsorship Level

- ☐ $1,500 Platinum Sponsor
- ☐ $1,000 Diamond Sponsor
- ☐ $500 Gold Sponsor

Please make checks payable to: Ability Works Inc

Mail this form to:

Ability Works
3920 Columbus Avenue
Sandusky OH 44870

First Night SANDUSKY

Presented by Great Lakes Audio Visual

Sunday, December 31st
Downtown Sandusky
6pm -Midnight

Celebrate New Year's Eve and our community as Great Lakes Audio Visual presents a unique evening of free performances, events and activities for all ages.

First Night Sandusky is a festival of the arts where our community can come together to celebrate and ring in the new year. This family-friendly event was started in Boston in 1976 and is held in over 180 cities worldwide.

First Night Sandusky creates a festive atmosphere taking place in several venues throughout all of downtown Sandusky. Each venue hosts a number of different activities, artists, and entertainment.

We are looking for Vendors, sponsors, and partners to join us for the First Annual *First Night Sandusky.*

FirstNightSandusky.com

First Night SANDUSKY

Presented by Great Lakes Audio Visual

Great Lakes Audio Visual invites you to join and support the first annual First Night Sandusky, a New Years Eve Celebration as we give back to our community, and celebrate the new year!

We are looking for local businesses, venues, and vendors to join us for an extravagant night of celebration. If you or your business may be interested in sponsoring, donating, or would like to join in on the festivities, please reach out to Danny@greatlakesaudiovisual.com

SPONSORSHIP OPPORTUNITY	PLATINUM	GOLD	SILVER	VENDOR
	$2,500	$1,000	$500	$50
Featured Sponsor ***	X			
Event Banner	X			
Main Stage Annoucements	X	X		
Sponsor Banner	Logo	Logo	Listing	
Social Media Recognition	X	X	X	
Event Guide **	Featured	Featured	Listing	Listing
Website Link	Logo	Logo	Listing	Listing
Exhibitor/Vendor Booth *	X	X	X	X

*Exhibitor/Vendor Booth: Business, food trucks, and vendors are welcome to provide giveaways, specials, products, and services at First Night Sandusky. Limited availability.

**Event Guide: First Night Sandusky Event Guide is an itinerary for all events through out the celebration. It will include a highlighted list of businesses that support First Night Sandusky. Featured listings have the opportunity for an advertisement or message next to business name.

***Featured Sponsor: Company will have opportunity to highlight and feature their businesses through out the Celebration. First Night Sandusky will customize a promotion, activity, or feature for your business at the main stage Downtown.

If you or your business may be interested in sponsoring, donating, or would like to join in on the festivities, please reach out to Danny@greatlakesaudiovisual.com

FirstNightSandusky.com

ERIE COUNTY
CHAMBER of COMMERCE
An Affiliated Partner of Greater Sandusky Partnership

Membership Benefits: Small Business Health Benefits

Greater Cleveland Partnership
COSE

MEDICAL MUTUAL

The Erie County Chamber of Commerce has partnered with the Council of Smaller Enterprises (COSE) and Medical Mutual to offer a new type of health insurance coverage for our member businesses, titled the Multiple Employer Welfare Arrangement (MEWA). This coverage is available for businesses with 50 or fewer employees, including business owners with no employees.

What the COSE Benefit Plan Offers:

Attract & Retain Talent

Ensure your most valuable employees are satisfied with both their job and their compensation package to increase longevity and retention.

Gain Tax Savings

Employers and employees pay less for health insurance when it is purchased at a group level because it is paid for with pre-tax dollars.

Network Access Benefits

Group health plans often have access to large networks of doctors and hospitals compared to an individual plan on the public exchange.

Get Broker Help

A broker can guide you through the process and help you find the best health plan for you and your employees.

One-Stop Shop

Dental, vision, group life, accidental death and dismemberment insurance and short-term disability can be added to your health insurance plan.

Cost Savings

In addition to health insurance, as a Chamber member, you can take advantage of savings on electricity and natural gas, office supplies, workers comp and more.

To learn more or sign up for this benefit package, contact Kimberly Montana at kimberlym@eriecountychamber.com

ERIE COUNTY
CHAMBER of COMMERCE
An Affiliated Partner of Greater Sandusky Partnership

2023 Corporate Event Sponsorship Opportunities

Business Hall of Fame

December 7, 2023
Kalahari Resorts

- **Presenting Sponsor: $3,000** — 1 of 1 available
  - Includes event signage, program listing, lunch for two tables of eight = 16 guests, and logo on video at event.
- **Business Achievements Sponsor: $250** — 10 of 10 available
  - Program listing, and lunch for four guests.

Contact Kim Montana
To Become A Sponsor Today!

kimberlym@eriecountychamber.com
(419) 625-6421

ERIE COUNTY CHAMBER of COMMERCE

An Affiliated Partner of Greater Sandusky Partnership

2023 Corporate Event Sponsorship Opportunities

SPONSORSHIP FORM

This selection offers our chamber-member businesses the convenience and ability to forecast and budget for upcoming Chamber events that they would like to sponsor. The Chamber will send out an invoice one-month in advance for the events that your business has selected to sponsor.

SPONSOR OPTIONS:

Business Hall of Fame

☐ Presenting Sponsor: $3,000

☐ Business Achievements Sponsor: $250

RETURN FORM BY:

MAIL:
Erie County Chamber of Commerce
604 W. Washington St.
Sandusky, OH 44870

EMAIL:
kimberlym@eriecountychamber.com

Company: _____

Contact: _____

Phone #: _____

Email: _____

Address: _____

City: _____ Zip Code: _____

Payment Options ☐ Mastercard ☐ VISA ☐ American Express
☐ Check (payable to Erie County Chamber of Commerce)

Name on Card: _____

Card #: _____

Exp. Date: _____ Security Code (CCV): _____

Billing Address _____

Billing City _____ State _____

Signature _____

Questions? (419) 625-6421 kimberlym@eriecountychamber.com eriecountychamber.com

ERIE COUNTY CHAMBER of COMMERCE

An Affiliated Partner of **Greater Sandusky Partnership**

604 W. Washington St.
Sandusky, OH 44870
(419) 625-6421
https://eriecountychamber.com
info@eriecountychamber.com

Eric Wobser
CEO, Greater Sandusky Partnership
ewobser@greatersandusky.com

Kimberly Montana
Director of Membership/Business Manager
kimberlym@eriecountychamber.com

WELCOME NEW MEMBERS

PTLINK PHYSICAL THERAPY

UNITED CHURCH HOMES® the PARKVUE community

KELKO PRODUCTS

TRUE ALPHA WEALTH MANAGEMENT TODAY | TOMORROW | TOGETHER

United States Air Force & Space Force

U.S. AIR FORCE

UNITED STATES SPACE FORCE

NESCO RESOURCE

Erie Acquisition Group, LLC

TERMINAL READY-MIX SINCE 1954 QUALITY & SERVICE

Follow Us on Social Media!