

MAX HENINGER, LEED GA

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EDUCATION

University of California, Berkeley, College of Environmental Design, Berkeley, CA **May 2020**

Masters of City Planning, Interdisciplinary Graduate Certificate in Real Estate, 4.0 GPA

- Bank of America Low Income Housing Challenge, Spring 2020
- ULI and Berkeley Real Estate Club Member & Fisher Center Biannual Meeting Attendee
- Awards: California Homebuilding Foundation Scholarship, ULI San Francisco Student Scholarship, College of Environmental Design Merit Scholarship, California Planning Foundation Scholarship
- Skills: Excel (Financial Modeling), STATA, ARCGIS, ARGUS

Williams College, Williamstown, MA **May 2014**

Bachelor of Arts, Political Science and Leadership Studies, 3.5 GPA

REAL ESTATE DEVELOPMENT EXPERIENCE

Related California, San Francisco, CA **June – August 2019**

Summer Associate, Affordable Housing Development

- Assessed the feasibility of sites for affordable housing in California.
- Managed Related's response to an RFP to develop affordable housing on school district property. Authored the financial analysis write up and assumed point person role to ensure timely drafts and edits from Related's development partner and architect
- Built Related's affordable housing deal pipeline by identifying new multifamily development in the Bay Area in municipalities with inclusionary zoning requirements. Calculated return metrics for market rate developers in partnering with Related to build required affordable housing offsite

City of Beaverton, Beaverton, OR **September – December 2019**

Real Estate Development Consultant

- Led a team of 3 graduate students to analyze development proposals for a publicly owned 2-acre site in downtown Beaverton. Final deliverables included a dynamic model for city staff to use in evaluating a future community benefits agreement with the winning development team

UC Berkeley, Berkeley, CA **September – December 2019**

Graduate Student Instructor

- Co-taught a graduate level course on affordable housing development with Ann Silverberg. Helped develop class assignments and graded all student coursework
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OTHER EXPERIENCE

The Boston Foundation, Boston, MA **2016-2018**

Special Assistant to the President & CEO

- Managed communications for the CEO of The Boston Foundation, a permanent charitable foundation that affects social change in Boston through \$100M+ in annual grant making and public policy advocacy

RBC Capital Markets, San Francisco, CA **2014-2016**

Analyst, Municipal Finance

- Managed 24 separate bond issues totaling over \$675 million between September 2014 and January 2016. Clients included: K-12 Districts, Mello Roos Districts, Transportation Agencies, Cities, Counties, and the State of California
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PUBLICATIONS

- "[Missing Middle Housing](#)" (Island Press, 2020); contributed research and writing as a graduate student researcher
- "[Getting It Right: Lessons in Designing, Passing, and Implementing Effective Land Use Reform](#)" *Terner Center for Housing Innovation*, December 2019; contributed research and writing as a graduate student researcher
- "[San Francisco Housing Advocates Need to Control the Infighting](#)," *Streetsblog*, September 6, 2017
- "[One Solution to Inequality: Build More Homes in Bay Area](#)," *San Francisco Chronicle*, January 27, 2017