

Charles Palazzolo Jackson

(949) 870 - 5064 • cpjjackson@gmail.com

EXPERIENCE

Director of Land Acquisition September 2018- Present
California Pacific Homes - A Residential Builder & Developer Irvine, CA

- Managed all aspects of site acquisition, including identification, qualification, concept land planning, financial analysis, entitlement strategy, transaction structuring, and contract negotiations.
- Fostered new relationships with land owners & brokers while structuring a new land acquisitions department from the ground up.

Purchasing Agent May 2016 – September 2018
California Pacific Homes Irvine, CA

- Executed the offsite purchasing & budgeting for 13 communities & over 1500 single family & multifamily residential units in Irvine, CA.
- Led onsite purchasing & budgeting for 7 residential communities & over 450 single family & multifamily residential units in Irvine, CA.

Assistant Superintendent January 2015 – May 2016
California Pacific Homes Irvine, CA

- Organized & managed the offsite & onsite construction of 205 homes & apartments.

Assistant Project Manager June 2014 – January 2015
Jackson Land Corporation – A Residential Builder & Developer Newport Beach, CA

- Drafted financial analysis for the acquisition of residential bank own properties.
- Arranged permitting & approvals for 60 residential homes in Cherry Valley, CA.

Administrative Assistant April 2013 - March 2014
Arlie & Company - A High Density Mixed Use Developer Eugene, OR

CERTIFICATIONS

California Class 'B' General Contractors License July 2017 – Present
License #1030070 – Contractors State Licensing Board

California Brokers License September 2018 – Present
License #01928082 – California Department of Real Estate

EDUCATION

Master's in Business Administration Expected Graduation Fall 2021
University of California Irvine – Paul Merage School of Business Irvine, CA

- Specialization: Real Estate & Urban Development

Bachelors of Science in Business Administration Graduated June 2014
University of Oregon - Lundquist College of Business Eugene, OR

ACTIVITIES

Member, Urban Land Institute April 2015 – Present
NAIOP SoCal Board of Directors – UCI CRE Fellow 2020 January 2020 - Present
Member, Lambda Alpha International April 2019 – Present
Eagle Scout, Boy Scouts of America June 2005 - June 2010

Other Interests include running, surfing, backpacking, sailing, and the great outdoors.