

Tyler C. Banton

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Work Experience

Market Research Analyst

Jan 2020 - Present

Hines, San Diego, CA

- Took lead underwriting a 744,191 square foot CBD office building in San Diego and submitted to investment committee
- Assisted lead analyst underwrite scenarios for a 441,000 square foot office acquisition ~\$185M and create IC package
- Supported underwriting analysis with a downside scenario analysis for MLAs and exit thesis, investment risk analysis, asset benchmarking, investment thesis, asset and submarket historical performance analysis, and a reason to invest
- Strategically researched distressed CMBS debt in San Diego using TREPP and managed status tracking for our team
- Developed a comprehensive new development opportunity tracking sheet that was recommended to the west coast region
- Developed knowledge on entitlements, building systems and anatomy, construction budgets and types, and financing

Acquisitions and Asset Management Intern

Sep 2019 – Feb 2020

Greenlaw Partners, Irvine, CA

- Assisted in asset valuation analysis through underwriting office, industrial, and over 5,000 multifamily units
- Completed quarterly budget analysis on our office assets and calculated variances to present to our portfolio manager
- Completed market research to validate our assumptions for new acquisitions and benchmark our competitors
- Collected lease abstracts on our existing assets for disposition and reviewed abstracts during our DD for new acquisitions
- Used Argus Enterprise to create MLAs and update cashflows on existing assets and potential acquisitions

Analyst Intern

May 2019 - Aug 2019

HFF, San Diego, CA

- Offered support to analyst and producers in the Investment Advisory and Debt Placement departments
- Assisted in underwriting new construction, construction take out, and bridge loans as well as long term perm loans
- Helped analyst underwrite valuation models on office, multifamily, and hotel assets for our clients

Investment Banking Intern

Jan 2019 - April 2019

Cambridge Wilkinson, New York City, NY

- Observed CEO and COO during investor calls with hedge funds and UHNW family offices
- Completed middle market analysis for companies in energy, real estate, entertainment, and health care

Office Sales and Leasing Summer Intern

May 2018 - July 2018

Cushman & Wakefield, San Diego, CA

- Conducted market research, compiled comparable leases and sales, and updated absorption reports
- Analyzed leases and rent rolls to update building stacking plans and compiled tenant data on 2M+ SF

Leadership Experience

NAIOP University Challenge, Team Leader

Jan 2019 - Present

NAIOP, San Diego, CA

- Lead underwriter for a 21-acre mixed use transit-oriented development project using a density bonus
- Identified the highest and best use of a 48.7 acre Navy owned site in San Diego and pitched it to an audience of 300+

Real Estate Club, Executive Board Member

August 2017 - Present

San Diego State University, San Diego, CA

- Manage a team of eleven students and a \$45,000 budget for the student club

Education

San Diego State University, San Diego, CA

Bachelor of Science: Finance

May 2020

Awards: Pension Real Estate Association Scholar (PREA) & California Homebuilding Foundation Scholar (CHF)

Personal: Surfer and traveler of Nicaragua, snowboarder, dirt bike rider, lifelong learner and reader of thirty books in 2019