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2019 Scholarship Survey & Impact Report

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“Because of my California Homebuilding Foundation scholarship, I can…”

Follow my DREAMS
Executive Summary

The California Homebuilding Foundation (CHF) is a 501(c)3 nonprofit organization established in 1978. CHF’s mission is to advance the homebuilding industry in California through scholarships, research, education, and professional recognition.

CHF’s scholarship program partners with colleges and universities throughout California and other western regions, offering over $7 million to-date in scholarship funds to students pursuing industry-related majors, such as construction management, finance, engineering, architecture, and design.

Annual scholarships offered by CHF are primarily funded by endowments. A majority of scholarship donors and endowment benefactors (Appendix D) are recipients of the industry’s most coveted award, the homebuilding Hall of Fame, presented each year by CHF.

In 2019, 37 CHF scholarship opportunities were offered from construction-related academic departments in California community colleges, state schools and universities (the University of New Mexico and Cornell University being the only two non-California schools) ranging from $1,000 to $12,000 for a total of $162,500 in scholarship dollars offered (Appendix B).

CHF awarded 81 students from 25 colleges and universities a total of $109,500 in scholarship funds in 2019 (Appendix A). This group of students comprised the original sample size to which the survey (Appendix C) was administered to assess students’ career objectives as they pertain to homebuilding and construction.

The following report includes an analysis of the survey’s participants, collection methods, findings, and recommendations.

Background & Objectives

CHF administered the 2019 scholarship survey to provide industry donors and stakeholders key insight into the overall career goals and expectations of students entering California’s homebuilding and construction industries.

The survey was primarily conducted to determine the level of involvement students intend to contribute to the industry after graduating from college.

The survey also provided participants the option to share their resumes and qualifications with CHF board members, benefactors and other individuals who can connect students with potential industry career opportunities.

This information will be used to report findings to donors and benefactors who have invested in the success of CHF’s scholarship program.

The report will be made available online to promote public understanding of current entry-level professionals in the building industry.

Joan Webb, The New Home Company and 2019 Hall of Fame Honoree, and Dan Hanson, loanDepot awards Hall of Fame scholarship to Yijie Gao (Stanford University)
Methodology

Students who received a scholarship from CHF in 2019, including the three students who were awarded scholarships at CHF’s annual Hall of Fame gala, were emailed to complete a survey, administered by Survey Monkey, consisting of 10 questions in both multiple-choice and open-ended formats (Appendix C).

Participants were reminded that completing this survey was a requirement of receiving a CHF scholarship award, as stated in their scholarship application, and were not compensated for participating.

Age, gender, and socioeconomic background were not assessed in the survey. However, all participants were either current students or had recently graduated in 2019 from colleges offering construction-related programs.

Of the 81 total scholarship recipients (Appendix A), 68 students provided viable email addresses to CHF and were administered the survey. A sample size of 50 students completed the online survey for a 74% response rate and a 100% completion rate.

Three rounds of email reminders were sent to the participants between March 12, 2020 and March 30, 2020. The survey was closed on March 30th and results were analyzed shortly thereafter.

Results

The first two questions of the survey (Appendix C) asked participants to provide their name, contact information, and the school they were attending or from which they had recently graduated.

Of the 19 schools that offered CHF scholarships reported by the 50 survey participants, Sacramento State (CSUS) appeared the most with 9 entries in the question’s open-ended field. UC Berkeley followed closely with 7 of its students participating in the survey and 5 from the UCLA Anderson School of Management.

Students were asked in Question 3 to choose a college major or area of study.

Construction Management was the most frequently chosen major by 24% (12 selections) in the multiple-choice question, closely followed by 22% (11) in Architecture or Landscape Architecture, 18% (9) in Business or Finance, 12% (6) in both Engineering and Urban Planning, 10% (5) in Real Estate and 1 in Design. See the distribution below in Figure 1:

![College Major or Area of Study](image-url)
The following question asked students what job title or classification in the industry they intend to pursue or are currently pursuing (Appendix C).

Project Engineer was the top classification entered in the open-ended field of Question 4 by 22% (11 entries), followed by Architect with 18% (9 entries) as an intended job title. (See Figure 2)

The Other category included 14% (7 entries) of the most infrequently entered occupations, such as Accountant, Estimator, Business Owner, and Interior Designer.

Project Manager and Real Estate Developer were also each reported by 14% of students (7 entries), 8% (4 entries) reported Analyst as their intended job classification, 6% (3) entered City Planner and 4% (2) chose Landscaper.

Question 5 asked respondents about their anticipated entry-level annual salaries in their industry careers. (See Figure 3)

58% of respondents (29 students) chose the option $60,000 - $90,000, followed by 32% (16 students) who anticipated to earn $100,000 or more in their industry careers.

10% (5 students) selected the $30,000 - $50,000 salary range and none chose the option of $30,000 or less.
When asked about career benefits, 48% of students (24) chose All of the above from the multiple-choice options of Question 6 (Appendix C).

This comprehensive option for job benefits included 401k, dental and medical plan coverage, specifically chosen by 22% (11 respondents); 16% (8 respondents) chose Annual pay raises; 6% (3 respondents) chose Breaks and flexible schedules; another 6% (3 respondents) chose College debt assistance; and 2% (1 respondent) selected Paid holidays and sick leave. (See Figure 4)

Question 7 (Appendix C) assessed students’ internship experience.

As seen in Figure 5, 28% (14 respondents) acquired 1-2 years of industry internship experience, followed by 24% (12 respondents) who reported 1 year or less of internship experience. 22% (11 respondents) had 3 or more years of experience and 18% (9 respondents) reported 2-3 years as an intern or apprentice. Only 8% of students (4 respondents) surveyed reported no internship experience.
Students were surveyed in Question 8 (Appendix C) about their anticipated career duration in the building industry.

In Figure 6, 96% of respondents (48 students) indicated that they intend to have a long-term (10+ years) career in the building industry.

Only 2% (1 student) chose the short-term option in the multiple-choice question and the other remaining participant indicated they were unsure about the duration of their industry career.

Question 9 (Appendix C) asked students about industry certifications in a multiple-choice format.

Responses to Question 9 in Figure 9a indicated that 44% (22 students) intend to acquire certification in the near future. 24% (12 students) were in the process of obtaining their certification and only 14% (7 students) reported their career did not require certification.

The students who had already obtained certifications or had one or more certifications in process were asked to specify in an open-ended field of the question. A total of 12 responses were submitted, which yielded the following results: (Refer to Figure 9b on next page.)
OSHA (Occupational Safety and Health Administration) 10 certifies individuals on the recognition, avoidance, abatement, and prevention of safety and health hazards in workplaces and was the most sought-after certification in this survey by 58% (7 responses).

LEED (Leadership in Energy and Environmental Design), one of the most popular green building certification programs used worldwide, followed with 25% (3 responses) and PE (Professional Engineer) certification with 17% (2 responses).

The 10th and final question of the survey asked students if they would like to submit their resume for CHF to share with board members, stakeholders, and industry supporters.

Only 4 students submitted resumes, even though 33 respondents (64%) chose Yes as the option to provide a resume. Conversely, 17 students (36%) opted not to share their resume with CHF.

Conclusion

Though California’s building industry is extensive and offers a diverse range of opportunity, scholarship recipients show strong commitment to their future careers.

The Construction Management program at Sacramento State University had the most representation of CHF’s 2019 scholarship recipients.

The volume of entries for Project Engineer as a desired or intended job title indicates that most CHF scholarship recipients are focused on acquiring leadership positions overseeing the physical aspects of construction.

Most scholarship recipients had obtained or were in current pursuit of industry certifications, like OSHA 10 or LEED, and have acquired at least one year of industry internship experience.

This survey also revealed that scholarship recipients expect higher than average entry-level salaries post-graduation ($60,000 - $90,000 annually) and desire a comprehensive benefits package with their job.

Although students seek higher job titles, salaries and benefits, employers can take comfort in investing in the professional future of these scholarship recipients, as 96% intend to pursue a long-term (10+ year) career in the building industry.
American River College
Student: Alan Torres Vega
Major: Civil Engineering
Graduating: 2020
Endowment: John and Janine Orr
Scholarship Award: $750

Antelope Valley College
Student: Andrew Salcedo
Major: Electrical Technology
Graduating: 2020
Endowment: R. Gregg Anderson
Scholarship Award: $500

Antelope Valley College
Student: Demian Romero
Major: Landscape Construction
Graduating: 2020
Endowment: R. Gregg Anderson
Scholarship Award: $500

Cal Poly Pomona
Student: Yadira Guevara-Carmona
Major: Urban and Regional Planning
Graduating: 2020
Endowment: Ralph and Goldie Lewis
Scholarship Award: $1,000

Cal Poly Pomona
Student: Melanie Stepanian
Major: Urban and Regional Planning
Graduating: 2021
Endowment: Ralph and Goldie Lewis
Scholarship Award: $1,000

Cal Poly Pomona
Student: Brianahi De Leon
Major: Urban and Regional Planning
Graduating: 2020
Endowment: Ralph and Goldie Lewis
Scholarship Award: $1,000

Cal Poly Pomona
Student: Adan Pacheco
Major: Urban and Regional Planning
Graduating: 2020
Endowment: Ralph and Goldie Lewis
Scholarship Award: $1,000

Cal Poly Pomona
Student: Pacific Ellie Austin
Major: Architecture
Graduating: 2021
Endowment: BIA Bay Area Professional Women in Building Scholarship
Scholarship Award: $1,000

Cal Poly San Luis Obispo
Student: Hannah Oitzman
Major: Architecture
Graduating: 2020
Endowment: Carl Lagoni Family
Scholarship Award: $1,000

Cal Poly San Luis Obispo
Student: Emily Falk
Major: Architecture
Graduating: 2020
Endowment: Carl Lagoni Family
Scholarship Award: $1,000

Cal Poly San Luis Obispo
Student: Moises Alexander De La Cruz
Major: Architecture
Graduating: 2022
Endowment: Jill & Joe Williams KTGY Group, Inc.
Scholarship Award: $1,000

Cal Poly San Luis Obispo
Student: Hmwe Thinn
Major: Architecture
Graduating: 2021
Endowment: Jill & Joe Williams KTGY Group, Inc.
Scholarship Award: $1,000
California Lutheran University
Student: Austin Tapola
Major: Business
Graduating: 2020
Endowment: Paul Petersen
Scholarship Award: $1,500

Chapman University
Student: Tina Tsypyshevska
Major: Real Estate and Finance
Graduating: 2021
Endowment: Nancy & Geoffrey Stack
Scholarship Award: $4,000

Cornell University
Student: Molly Davis
Major: Landscape Architecture
Graduating: 2020
Endowment: Masud Mehran
Scholarship Award: $1,000

CSU Chico
Student: Juan Guadalupe Juarez
Major: Construction Management
Graduating: 2020
Endowment: Art Condiotti
Scholarship Award: $1,000

CSU Chico
Student: Chris Herle
Major: Construction Management
Graduating: 2020
Endowment: Rodney DeLuca
Scholarship Award: $1,000

CSU Sacramento
Student: Michelle Pierucci
Major: Business Accounting
Graduating: 2023
Endowment: Herman Tjsseleng, Jr.
Scholarship Award: $1,000

CSU Northridge
Student: Yamelli Balcazar
Major: Civil Engineering
Graduating: 2022
Endowment: Vance T. Meyer
Scholarship Award: $2,000

CSU Fresno
Student: Briana Pelayo-Figueroa
Major: Civil Engineering
Graduating: 2019
Endowment: Calvin Bright
Scholarship Award: $1,000
CSU Sacramento
Student: Edgar Alejandro Bermudez
Major: Construction Management
Graduating: 2020
Endowment: David J. Lucchetti & Fred Anderson
Scholarship Award: $1,000

CSU Sacramento
Student: Nestor Gutierrez
Major: Construction Management
Graduating: 2020
Endowment: David J. Lucchetti & Fred Anderson
Scholarship Award: $1,000

CSU Sacramento
Student: Thomas Odonnell
Major: Construction Management
Graduating: 2021
Endowment: Thomas P. Winn
Scholarship Award: $1,000

CSU Sacramento
Student: Russell Gonzalez
Major: Construction Management
Graduating: 2019
Endowment: Thomas P. Winn
Scholarship Award: $1,000

CSU Sacramento
Student: Igor Ubryanov
Major: Construction Management
Graduating: 2019
Endowment: Thomas P. Winn
Scholarship Award: $1,000

CSU Sacramento
Student: Ricardo Gonzalez
Major: Construction Management
Graduating: 2021
Endowment: William Mazza
Scholarship Award: $1,000

CSU Sacramento
Student: Jorge Garcia
Major: Construction Management
Graduating: 2020
Endowment: William Mazza
Scholarship Award: $1,000

CSU Sacramento
Student: Diego Mercado
Major: Construction Management
Graduating: 2020
Endowment: William Mazza
Scholarship Award: $1,000

CSU Sacramento
Student: Erika Canedo
Major: Construction Management
Graduating: 2021
Endowment: Christopher Steele & Cheryl Gibson
Scholarship Award: $1,250

CSU Sacramento
Student: Priya Dutt
Major: Construction Management
Graduating: 2021
Endowment: Christopher Steele & Cheryl Gibson
Scholarship Award: $1,250

Cypress College
Student: Crystal Carbajal Castillo
Major: ESL
Graduating: 2021
Endowment: Jewel and Wes Keusder
Scholarship Award: $500
Appendix A: Scholarship Recipient Profiles

Diablo Valley College
Student: Marie Castillo
Major: Construction Management
Graduating: 2020
Endowment: Dean P. La Field
Scholarship Award: $1,000

Orange Coast College
Student: Vivian Truong
Major: Construction Management
Graduating: 2022
Endowment: Peter Boughnday and Peter Ochs
Scholarship Award: $2,000

San Diego State University
Student: Gerardo Marquina
Major: Civil Engineering
Graduating: 2022
Endowment: Kile and Judy Morgan Scholarship
Scholarship Award: $2,500

San Diego State University
Student: Tyler Banton
Major: Finance
Graduating: 2020
Endowment: M. Corky and Mark D. McMillin
Scholarship Award: $2,000

San Diego State University
Student: Brianna Billings
Major: Civil, Construction & Engineering
Graduating: 2020
Endowment: Paul K. Tchang
Scholarship Award: $1,000

San Diego State University
Student: Fabian Aguilera
Major: Civil, Construction & Engineering
Graduating: 2020
Endowment: Paul K. Tchang
Scholarship Award: $1,000

San Diego State University
Student: Joseph Banno
Major: Civil, Construction & Engineering
Graduating: 2020
Endowment: Paul K. Tchang
Scholarship Award: $1,000

San Diego State University
Student: Jake Brown
Major: Civil, Construction & Engineering
Graduating: 2020
Endowment: Paul K. Tchang
Scholarship Award: $2,000

San Diego State University
Student: Kyle Butler
Major: Civil, Construction & Engineering
Graduating: 2020
Endowment: Paul K. Tchang
Scholarship Award: $1,000

San Diego State University
Student: Connor Cornelius
Major: Civil, Construction & Engineering
Graduating: 2020
Endowment: Paul K. Tchang
Scholarship Award: $1,000

San Diego State University
Student: Kevin Matias
Major: Civil, Construction & Engineering
Graduating: 2021
Endowment: Paul K. Tchang
Scholarship Award: $2,000

San Diego State University
Student: Evan Rossi
Major: Civil, Construction & Engineering
Graduating: 2020
Endowment: Paul K. Tchang
Scholarship Award: $1,000
Appendix A: Scholarship Recipient Profiles

Santa Clara University
Student: Catherine Moore
Major: Civil Engineering
Graduating: 2020
Endowment: Joan Webb and Dan Hanson
Scholarship Award: $20,000

Stanford University
Student: Yijie Gao
Major: Structural Engineering
Graduating: 2020
Endowment: Michael and Julia Cortney
Scholarship Award: $10,000

UC Berkeley
Student: Elliot Kwon
Major: Architecture
Graduating: 2022
Endowment: Aram Bassenian
Scholarship Award: $1,000

UC Berkeley
Student: Lillian Zhou
Major: Architecture
Graduating: 2021
Endowment: Aram Bassenian
Scholarship Award: $1,000

UC Berkeley
Student: Karlin Yiu
Major: Civil Engineering
Graduating: 2021
Endowment: Donald McCormick
Scholarship Award: $1,000

UC Berkeley
Student: Banke Abioye
Major: Fisher Center for RE
Graduating: 2020
Endowment: Richard Baker
Scholarship Award: $1,100

UC Berkeley
Student: Matthew Saverin
Major: Fisher Center for RE
Graduating: 2020
Endowment: H.C. Elliott III
Scholarship Award: $1,100

UC Berkeley
Student: Jon Lam
Major: Fisher Center for RE
Graduating: 2020
Endowment: Thomas Manley
Scholarship Award: $1,100

UC Berkeley
Student: Timothy Werby
Major: School of Law
Graduating: 2021
Endowment: Floyd Ceinini
Scholarship Award: $1,500

UC Davis
Student: Zaira Sanchez
Major: Environmental Engineering
Graduating: 2023
Endowment: Kile and Judy Morgan
Scholarship Award: $2,500
UC Irvine
Student: Charles Jackson
Major: Merage School of Business
Graduating: 2022
Endowment: Ron Birrcher and Roger Holloway
Scholarship Award: $2,000

UC Riverside
Student: Francisco Garcia
Major: College of Humanities
Graduating: 2020
Endowment: Monica Florian
Scholarship Award: $1,250

UC Riverside
Student: Angelica Gonzalez
Major: College of Humanities
Graduating: 2020
Endowment: Monica Florian
Scholarship Award: $1,250

UC Santa Barbara
Student: Dylan Vu
Major: Mechanical Engineering
Graduating: 2023
Endowment: Michael Towbes
Scholarship Award: $1,000

UC Santa Barbara
Student: Joy Shohdy
Major: Mechanical Engineering
Graduating: 2021
Endowment: Michael Towbes
Scholarship Award: $1,000

UC Santa Barbara
Student: Alexandra Ivina
Major: Energy and Climate
Graduating: 2020
Endowment: Monica Florian
Scholarship Award: $2,000

UCLA, Ziman Center
Student: Natalie Hunter
Major: MBA Real Estate
Graduating: 2020
Endowment: David Landon
Scholarship Award: $1,500

UCLA, Ziman Center
Student: Jessica Murphy
Major: MBA Real Estate
Graduating: 2020
Endowment: David Landon
Scholarship Award: $2,000

UCLA, Ziman Center
Student: Paarth Shah
Major: MBA Real Estate
Graduating: 2021
Endowment: Paul Griffin
Scholarship Award: $2,000

UCLA, Ziman Center
Student: James Campbell
Major: MBA Real Estate
Graduating: 2020
Endowment: Paul Griffin
Scholarship Award: $1,500

UCLA, Ziman Center
Student: Anne Sewall
Major: MBA Real Estate
Graduating: 2020
Endowment: Paul Griffin
Scholarship Award: $1,500

UCLA, Ziman Center
Student: Jessica Murphy
Major: MBA Real Estate
Graduating: 2020
Endowment: David Landon
Scholarship Award: $2,000

UCLA, Ziman Center
Student: Paarth Shah
Major: MBA Real Estate
Graduating: 2021
Endowment: Paul Griffin
Scholarship Award: $2,000
UCLA, Ziman Center
Student: Ariana Cernius
Major: MBA Real Estate
Graduating: 2021
Endowment: Stephen Scarborough
Scholarship Award: $1,500

University of San Diego
Student: Vicenta Martinez Govea
Major: Architecture and Ethnic Studies
Graduating: 2021
Endowment: Dawn Davidson
Scholarship Award: $1,250

University of San Diego
Student: Alberto Capodocqua
Major: School of Business
Graduating: 2021
Endowment: Ernest W. Hahn
Scholarship Award: $2,500

University of San Diego
Student: Isaiah Charles
Major: School of Business
Graduating: 2020
Endowment: Harry Summers
Scholarship Award: $2,500

University of San Diego
Student: Daniel Rodriguez
Major: Architecture and Ethnic Studies
Graduating: 2020
Endowment: John B. Clark, Jr.
Scholarship Award: $1,250

University of San Diego
Student: Shane Isdaner
Major: Master of Science in Real Estate
Graduating: 2020
Endowment: Michael and Julia Cortney
Scholarship Award: $10,000

USC
Student: Brandon Davarpanah
Major: Civil Engineering
Graduating: 2020
Endowment: DeVere Anderson and Richard Hunsaker
Scholarship Award: $1,000

USC
Student: Samuel Byczek
Major: Business Administration
Graduating: 2022
Endowment: Michael McGee
Scholarship Award: $5,000

USC
Student: Trevor Pohlman
Major: Business Administration
Graduating: 2020
Endowment: Ray Watt and Stephen Scarborough
Scholarship Award: $5,000
2019 California Homebuilding Foundation
Open Scholarships

American River College
Building Trades and Construction
Apprenticeships:
Carpenter, Drywall, Electrical, Ironworker, Sheet Metal, and Sheet Metal Service Technician
Contact: Kristin DuBray
Phone: (916) 484-8521
Email: DubrayK@arc.losrios.edu
Funded by CHF and the John & Janine Orr Endowment

Antelope Valley College
Construction Management and Engineering
Contact: Emily Moulton
Phone: (661) 722-6300, ext. 6996
Email: emoulton@avc.edu
Funded by CHF and the R. Gregg Anderson Endowment

Cal Poly Pomona
College of Environmental Design
Contact: Laura Fujimoto-Hernandez
Phone: (909) 869-4041
Email: lhernandez@cpp.edu
Funded by CHF and the Ralph & Goldie Lewis Endowment

Cal Poly San Luis Obispo
College of Architecture and Environmental Design
Contact: Beth Hough
Phone: (805) 756-7466
Email: behough@calpoly.edu
Funded by CHF and the Carl Lagoni Family Endowment

California Lutheran University
Foundation Relations and Scholarship Development
Contact: Lana Clark
Phone: (805) 493-3163
Email: lclark@callutheran.edu
Funded by CHF and the Paul C. Petersen Endowment

Chapman University
Argyros School of Business and Economics
Contact: Fadel Lawandy
Phone: (714) 997-6684
Email: lawandy@chapman.edu
Funded by CHF and the Nancy & Geoffrey Stack Endowment

Cornell University
Department of Landscape Architecture
Contact: Kristie Oplinger
Phone: (607) 255-9552
Email: klo28@cornell.edu
Funded by CHF and the Masud Mehran Endowment

CSU Chico
Construction Management
Contact: Alan Bond
Phone: (530) 898-6355
Email: gdbond@csuchico.edu
Funded by CHF and the Art Condiotti and Rodney DeLuca Endowments

CSU Fresno
Construction Management
Contact: Linda Pickett
Phone: (559) 283-8997
Email: linda@donpickett.com
Funded by CHF and Calvin Bright, Spalding Wathan, David MacLellan Endowments

CSU Long Beach
College of the Arts
Contact: Jennifer Moran
Phone: (562) 985-7413
Email: jennifer.moran@csulb.edu
Funded by CHF and the Carol Eichen & Robert Passovoy Endowment

CSU Northridge
College of Engineering and Computer Science
Contact: Alejandro Mercado
Phone: (818) 677-2519
Email: alejandro.mercado@csun.edu
Funded by CHF and the Vance T. Meyer Endowment

CSU Sacramento
Construction Management
Contact: Anyssa Lumbert
Phone: (916) 278-6616
Email: lumbert@csus.edu
Funded by CHF and the William Mazza, William Niemi, Thomas Winn, and Dave Lucchetti & Fred Anderson Endowments
<table>
<thead>
<tr>
<th>Institution</th>
<th>Amount</th>
<th>Program/College/Center</th>
<th>Contact</th>
<th>Phone</th>
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<th>Funding</th>
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<td>CSU Sacramento</td>
<td>$2,000</td>
<td>Female Construction Management</td>
<td>Anyssa Lumbert</td>
<td>(916) 278-6616</td>
<td><a href="mailto:lumbert@csus.edu">lumbert@csus.edu</a></td>
<td>CHF, Christopher Steele &amp; Cheryl Gibson Endowment</td>
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<tr>
<td>CSU Sacramento</td>
<td>$1,000</td>
<td>College of Business and Real Estate</td>
<td>Bonnie Burnell</td>
<td>(916) 278-5576</td>
<td><a href="mailto:burnellb@saclink.csus.edu">burnellb@saclink.csus.edu</a></td>
<td>CHF, Herman Tijsseling, Jr. Endowment</td>
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<tr>
<td>Cypress College</td>
<td>$500</td>
<td>English as a Second Language</td>
<td>Samantha Simmons</td>
<td>(714) 484-7000</td>
<td><a href="mailto:ssimmons@cypresscollege.edu">ssimmons@cypresscollege.edu</a></td>
<td>CHF, Jewel &amp; Wes Keusder Endowment</td>
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<tr>
<td>Diablo Valley College</td>
<td>$1,000</td>
<td>Construction Management</td>
<td>Shari Keller</td>
<td>(925) 969-2094</td>
<td><a href="mailto:SKeller@dvc.edu">SKeller@dvc.edu</a></td>
<td>CHF, Dean P. La Field Endowment</td>
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<td>Orange Coast College</td>
<td>$2,000</td>
<td>Construction Technology</td>
<td>Oscar Ortiz</td>
<td>(714) 432-5544</td>
<td><a href="mailto:ortiz@occ.cccd.edu">ortiz@occ.cccd.edu</a></td>
<td>CHF, Peter Boughdaly Endowment</td>
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<tr>
<td>San Diego State University</td>
<td>$2,000</td>
<td>College of Business, Corky McMillin Center for Real Estate</td>
<td>Ed Pierzak</td>
<td>(224) 277-7013</td>
<td><a href="mailto:epierzak@sdsu.edu">epierzak@sdsu.edu</a></td>
<td>CHF, M. Corky and Mark D. McMillin Endowment</td>
</tr>
<tr>
<td>San Diego State University</td>
<td>$10,000</td>
<td>Department of Civil, Construction, and Environmental Engineering</td>
<td>Thais Alves</td>
<td>(619) 594-8289</td>
<td><a href="mailto:talves@mail.sdsu.edu">talves@mail.sdsu.edu</a></td>
<td>CHF, Paul K. Tchang Endowment</td>
</tr>
<tr>
<td>San Jose State University</td>
<td>$4,500</td>
<td>College of Engineering</td>
<td>Jinny Rhee</td>
<td>(408) 924-3876</td>
<td><a href="mailto:jinny.rhee@sjsu.edu">jinny.rhee@sjsu.edu</a></td>
<td>CHF, Don Babbitt and Lee A. Babbitt Endowments</td>
</tr>
<tr>
<td>Santa Clara University</td>
<td>$1,000</td>
<td>School of Engineering</td>
<td>Melanie Massie</td>
<td>(408) 554-4061</td>
<td><a href="mailto:mmassie@scu.edu">mmassie@scu.edu</a></td>
<td>CHF, Carl Gellert Endowment</td>
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<tr>
<td>Stanford University</td>
<td>$2,000</td>
<td>Civil and Environmental Engineering</td>
<td>Kimberly Vonner</td>
<td>(650) 723-4121</td>
<td><a href="mailto:kvonner@stanford.edu">kvonner@stanford.edu</a></td>
<td>CHF, George Gentry and Tony Moiso Endowments</td>
</tr>
<tr>
<td>UC Berkeley</td>
<td>$1,500</td>
<td>Boalt Law School</td>
<td>Holly Johnson</td>
<td>(510) 642-9045</td>
<td><a href="mailto:holly.johnson@law.berkeley.edu">holly.johnson@law.berkeley.edu</a></td>
<td>CHF, Floyd Cerini Endowment</td>
</tr>
<tr>
<td>UC Berkeley</td>
<td>$2,000</td>
<td>College of Environmental Design</td>
<td>Monica Renner</td>
<td>(510) 642-5971</td>
<td><a href="mailto:monicarenner@berkeley.edu">monicarenner@berkeley.edu</a></td>
<td>CHF, Aram Bassenian Endowment</td>
</tr>
<tr>
<td>UC Berkeley</td>
<td>$1,000</td>
<td>Department of Civil Engineering</td>
<td>Shelley Okimoto</td>
<td>(510) 643-8944</td>
<td><a href="mailto:okimoto@ce.berkeley.edu">okimoto@ce.berkeley.edu</a></td>
<td>CHF, Donald McCormick Endowment</td>
</tr>
<tr>
<td>UC Berkeley</td>
<td>$5,500</td>
<td>Haas, School of Business and Fisher Center for Real Estate &amp; Urban Economics</td>
<td>Thomas Chappelear</td>
<td>(510) 643-6109</td>
<td><a href="mailto:tomchaps@berkeley.edu">tomchaps@berkeley.edu</a></td>
<td>CHF, Richard Baker, Stephen Beinke, H.C. Elliott III, Doyle Heaton and Thomas Manley Endowments</td>
</tr>
</tbody>
</table>
### Appendix B: Scholarships Offered in 2019

<table>
<thead>
<tr>
<th>University</th>
<th>Amount</th>
<th>Contact Information</th>
<th>Funded By</th>
</tr>
</thead>
<tbody>
<tr>
<td>UC Davis</td>
<td>$1,500</td>
<td>College of Agricultural and Environmental Sciences Contact: Ron Bynes Phone: (530) 752-2879 Email: <a href="mailto:rmbynes@ucdavis.edu">rmbynes@ucdavis.edu</a></td>
<td>Funded by CHF and the Gary M. Cusamano Endowment</td>
</tr>
<tr>
<td>UC Irvine</td>
<td>$2,000</td>
<td>Graduate School of Management Contact: Sharon Nakamura-Brown Phone: (949) 824-6246 Email: <a href="mailto:sharon.nakamura@uci.edu">sharon.nakamura@uci.edu</a></td>
<td>Funded by CHF and the Ron Birtcher Endowment</td>
</tr>
<tr>
<td>UC Los Angeles</td>
<td>$12,000</td>
<td>Anderson School of Management and Ziman Center for Real Estate Contact: Peter Saephanh Phone: (310) 825-3329 Email: <a href="mailto:peter.saephanh@anderson.ucla.edu">peter.saephanh@anderson.ucla.edu</a></td>
<td>Funded by CHF and the Pardee Brothers, Paul Griffith, David Landon, James M. Peters, and Stephen Scarborough Endowments</td>
</tr>
<tr>
<td>UC Santa Barbara</td>
<td>$2,000</td>
<td>Bren School of Environmental Science and Management Contact: Lotus Vermeer Phone: (805) 893-3712 Email: <a href="mailto:lvermeer@bren.ucsb.edu">lvermeer@bren.ucsb.edu</a></td>
<td>Funded by CHF and the Monica Florian Endowment</td>
</tr>
<tr>
<td>UC Santa Barbara</td>
<td>$2,000</td>
<td>School of Engineering Contact: Rob Dunton Phone: (805) 456-9616 Email: <a href="mailto:rob.dunton@ucsb.edu">rob.dunton@ucsb.edu</a></td>
<td>Funded by CHF and the Michael Towbes Endowment</td>
</tr>
<tr>
<td>University of New Mexico</td>
<td>$4,000</td>
<td>Construction Engineering and Construction Management Contact: Nicole Bingham Phone: (505) 277-6633 Email: <a href="mailto:nicluna@unm.edu">nicluna@unm.edu</a></td>
<td>Funded by CHF and the Michael Cortney Endowment</td>
</tr>
<tr>
<td>University of San Diego</td>
<td>$2,500</td>
<td>Architecture Department Contact: Juliana Maxim Phone: (619) 260-7636 Email: <a href="mailto:jmaxim@sandiego.edu">jmaxim@sandiego.edu</a></td>
<td>Funded by CHF and the John B. Clark, Jr. and Dawn Davidson Endowments</td>
</tr>
<tr>
<td>University of Southern California</td>
<td>$5,000</td>
<td>School of Business, Burnham-Moores Center for Real Estate Contact: Joe Bertocchini Phone: (619) 260-4183 Email: <a href="mailto:jbertocchini@sandiego.edu">jbertocchini@sandiego.edu</a></td>
<td>Funded by CHF and the Harry Summers, Ernest W. Hahn Endowments</td>
</tr>
<tr>
<td>University of Southern California</td>
<td>$7,000</td>
<td>Lusk School of Real Estate Contact: Sonia Savoulian Phone: (213) 740-7779 Email: <a href="mailto:sonias@price.usc.edu">sonias@price.usc.edu</a></td>
<td>Funded by CHF and the Wade Cable, Randall Lewis, Richard B. Smith, Ira Norris, and James J. Busby Endowments</td>
</tr>
<tr>
<td>University of Southern California</td>
<td>$10,000</td>
<td>Marshall School of Business Contact: Natasha Jokic Phone: (213) 821-9320 Email: <a href="mailto:jokic@marshall.usc.edu">jokic@marshall.usc.edu</a></td>
<td>Funded by CHF and the Michael McGee, Ray Watt, and Stephen Scarborough Endowments</td>
</tr>
<tr>
<td>University of Southern California</td>
<td>$1,000</td>
<td>Civil and Environmental Engineering Contact: Henry Koffman Phone: (213) 740-0556 Email: <a href="mailto:koffman@usc.edu">koffman@usc.edu</a></td>
<td>Funded by CHF and the Richard Hunsaker Endowment</td>
</tr>
</tbody>
</table>
Scholarship Recipient Survey 2020

Question 1: Contact Information (First & Last Name, Email Address)

Question 2: In what college or university are you currently enrolled? If graduated, what college or university did you graduate from?

Question 3: In what major/program did you obtain your college degree or are currently studying?
  - Construction Management
  - Real Estate
  - Architecture or Landscape Architecture
  - Engineering
  - Development (Residential or Land Use)
  - Business/Finance
  - Other (please specify)

Question 4: What job title or classification do you intend to pursue or are currently pursuing?

Question 5: What is your anticipated annual salary in your career post-graduation?
  - $100,000 or more
  - $60,000 - $90,000
  - $30,000 - $50,000
  - Less than $30,000

Question 6: Which of the following career benefits are most important to you? (Please choose one)
  - 401k, dental and medical plan coverage
  - Paid holidays and sick leave
  - Annual pay raises
  - Breaks and flexible schedules
  - College debt assistance
  - All of the above
  - Other (please specify)

Question 7: Approximately how many years of internship or apprenticeship experience in the building industry or related field have you acquired?
  - 3+ years
  - 2-3 years
  - 1-2 years
  - 1 year or less
  - No experience

Question 8: How long do you intend to work in the building industry or related field?
  - Long-term (10+ years)
  - Short-term (0-10 years)
  - Unsure
  - I do not intend to work in the building industry

Question 9: Please choose the answer that best describes your experience obtaining industry certifications (i.e., OSHA, LEED, etc.):
  - I have already obtained certification
  - I am in the process of obtaining certification
  - I intend to obtain certification in the future
  - My career does not require certification/I do not intend to pursue certification

If you have obtained or are in the process of obtaining certification, please list any/all that apply.

Question 10: Would you like CHF to share your resume with our contacts to help connect you with industry career opportunities? (If Yes, please email as a PDF or Word attachment to Allison at apaul@mychf.org)
  - Yes (email to apaul@mychf.org)
  - No
Endowment Benefactors

$100,000 - $500,000
Aram Bassenian
Michael C. Cortney
Stephen P. Doyle
H. C. Elliott, H.C. Elliott III and Elliott Family Foundation
Paul E. Griffin
Home Builders Council, BIA of Southern California
Larry D. Kelley
Michael V. McGee
Kile Morgan, Jr.
Dennis C. O’Brien and Daniel Hicks
Sheryl Palmer
Dale and Bea Stuard
Paul K. Tchang
Gary M. Cusumano
Douglas P. Dahlin
Charles W. Davidson
Dawn Davidson
William A. Davidson
Fremont DeArmond
Robert W. Duff
Colleen Edwards
Carole Eichen and Robert Passovoy
Howard Englander
Doyle Heaton
William C. Hezmalhalch
F. Scott Jackson
Lynn L. Jacobs
Paul Johnson
Jewel and Wes Keusder
Sandra Kulli
Carl W. Lagoni
Randall Lewis
David J. Lucchetti and Fred Anderson
David E. MacLellan
Layne Marceau
William R. Mazza
Gary L. McDonald
Robert B. McLeod
Thomas J. Mitchell
Cheryl A. O’Connor
John Orr
George, Hoyt and Doug Pardee
Michael Pattinson
Jeffrey M. Pemstein
James M. Peters
Professional Women in Building of the BIA Bay Area
Nancy & Geoffrey Stack
Professional Women in Building of the BIA of Fresno/Madera Counties
Robert Rivinius
Jeffrey Roos
John J. Ryan, Jr.
Gary Ryness
Dave and Lori Sanson
Stephen J. Scarborough
Bert Selva
Nathan Shapell
Smith Family Endowment
Harry L. Summers

$50,000 - $99,999
Donald Babbitt
Lee A. Babbitt
Kevin S. Carson
Monica Florian
Ernest W. Hahn
David E. Landon
Ian McCarthy
M. Corky and Mark D. McMillin
William H. McFarland
Vance T. Meyer
Michael P. Neal
William and Beth Niemi
Professional Women in Building of the BIA Bay Area
Nancy & Geoffrey Stack
Michael Towbes
Joan and Lawrence Webb
Jill D. Williams

$25,000 - $49,999
Robert Adelizzi
Richard D. Baker
Douglas F. Bauer
Stephen P. Beinke
Jim Boyd
David P. Carlson
Donald Chaiken
Robert Rivinius
Jeffrey Roos
John J. Ryan, Jr.
Gary Ryness
Dave and Lori Sanson
Stephen J. Scarborough
Bert Selva
Nathan Shapell
Smith Family Endowment
Harry L. Summers
## Endowment Benefactors

<table>
<thead>
<tr>
<th>Name and Affiliation</th>
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<tbody>
<tr>
<td>Gene Taylor</td>
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<tr>
<td>Borre Winckel</td>
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<tr>
<td>Michael Winn</td>
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<tr>
<td>Thomas P. Winn</td>
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<tr>
<td>Robert J. Yoder</td>
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<td>L. C. “Bob” Albertson, Jr.</td>
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<td>Anthony A. Allen</td>
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<td>DeVere H. Anderson</td>
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<td>R. Gregg Anderson</td>
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<td>Paul R. Baldacci, Jr.</td>
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<td>James Beam</td>
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<td>Ronald E. Birtcher</td>
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<td>Calvin E. Bright</td>
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<td>Don Brinkerhoff and Julie Brinkerhoff-Jacobs</td>
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<td>James J. Busby</td>
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<td>Wade H. Cable</td>
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<td>Joseph A. Farina</td>
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