2020 SCHOLARSHIP SURVEY AND IMPACT REPORT

CALIFORNIA HOMEBUILDING FOUNDATION
Authored by: Allison Paul
“Thanks to the generous people who support the California Homebuilding Foundation’s scholarship program, I was able to graduate from CSU Fresno college.”
The California Homebuilding Foundation (CHF) is a 501(c)3 nonprofit organization established in 1978. CHF’s mission is to advance the homebuilding industry in California by providing scholarships, publishing innovative research findings, and promoting workforce education programs.

CHF’s scholarship program partners with colleges and universities throughout California and other western regions, offering over $7 million to-date in scholarship funds to students pursuing industry-related majors, such as construction management, finance, engineering, architecture, and design.

Annual scholarships offered by CHF are primarily funded by endowments. A majority of scholarship donors and endowment benefactors are recipients of the industry’s most coveted award, the homebuilding Hall of Fame, presented each year by CHF.

In 2020, 46 CHF scholarship opportunities were offered from construction-related academic departments in California community colleges, state schools, and universities (University of Denver, University of New Mexico, and Cornell University being the only non-California schools) ranging from $1,000 to $17,000 in scholarship awards offered (Appendix B).

CHF awarded 92 students from 31 colleges and universities a total of $198,230 in scholarship funds in 2020 (Appendix A). This group of 92 students comprised the original sample size to which the survey (Appendix C) was administered to assess students’ homebuilding and construction career goals and objectives.

The following report includes an analysis of the survey’s participants, collection methods, findings, and recommendations.
BACKGROUND AND OBJECTIVES

CHF administered the 2020 scholarship survey to provide industry donors and stakeholders key insight into the overall career goals and expectations of students entering California’s homebuilding and construction industries.

The survey was primarily conducted to determine the level of involvement students intend to contribute to the industry after graduating from college. This information will be used to report findings to donors and benefactors who have invested in the success of CHF’s scholarship program.

CHFs’ 2020 Scholarship Survey and Impact Report will be made available online to promote public understanding of current entry-level professionals in the building industry.

HOW WILL YOU BE REMEMBERED?
Dave and Lori Sanson, DeNova Homes and Yellow Roof Foundation gave $5,000 scholarships to three California State University, Chico, construction management students. 
*Shown left to right - Carlos Lopez, Cody Niford, Ali Oghani*

METHODOLOGY

Students who received a scholarship from CHF in 2020, including the three students who were awarded scholarships at CHF’s annual Hall of Fame Gala, were emailed to complete a survey, administered by UpMetrics, consisting of eleven questions in both multiple-choice and open-ended formats (Appendix C).

Participants were reminded that completing this survey was a requirement of receiving a CHF scholarship award, as stated in their scholarship application, and were not compensated for participating.

Age, gender, and socioeconomic background were not assessed in the survey. However, all participants were either current students or had recently graduated in 2020 from colleges offering construction-related programs.

Of the 92 total scholarship recipients contacted (Appendix A), 85 students completed the online survey for a 92% response rate and a 100% completion rate.

Three rounds of email reminders were sent to the participants between February 2, 20201 and February 16, 2021. The survey was closed on February 19th and results were analyzed shortly thereafter.
RESULTS

Of the 22 schools that offered CHF scholarships reported by the 85 survey participants, UC Berkeley and San Diego State University appeared the most with 10 selections each from the drop-down. Cal Poly, San Luis Obispo, and UCLA followed closely with 9 of students each participating in the survey.

The first three questions of the survey (Appendix C) asked participants to provide their name, email address, and select the school they were attending or from which they had recently graduated.

Students were asked in QUESTION 4 to choose a college major or area of study. Engineering was the most frequently chosen major by 24% (20 selections) in the multiple-choice question, closely followed by 22% (19) in Architecture or Landscape Architecture, 19% (16) in Real Estate, 12% (10) in Construction Management, 11% (9) in Business or Finance, 8% (6) Other, 2% (2) in Development (Residential or Land Use), 1% (1) in Design, and 1% (1) Green Building/Technology.

See the distribution in Figure 1 below.

Figure 1: College Majors or Areas of Study as reported by scholarship survey participants in Question 4
RESULTS

**QUESTION 5** asked students what job title or classification in the industry they intend to pursue or are currently pursuing (Appendix C).

Real Estate Developer (Commercial or Residential) was the top classification selected from the multiple-choice Question 5 by 21% (18 selections), followed by Architect with 20% (17 selections) as an intended job title. (See Figure 2 right.)

Project Engineer (Field, Structural, Etc.) was selected by 18% of students (15 selections), followed by Project Manager or Superintendent reported by 16% of students (14 selections), Other by 11% (8 selections), Analyst or Accountant by 8% (7 selections), City or Urban Planner by 5% (4 selections) and Interior Designer by 1% (1 selection) as their intended job title or classification.

**QUESTION 6** asked respondents about their anticipated entry-level annual salaries in their industry careers. (See Figure 3 left.)

64% of respondents (54 students) chose the option $60,000 - $90,000, followed by 26% (22 students) who anticipated to earn $100,000 or more in their industry careers. 10% (9 students) selected the $30,000 - $50,000 salary range and none chose the option of $30,000 or less.
RESULTS

When asked about career benefits, 60% of students (51) chose All of the above from the multiple-choice options of QUESTION 7 (Appendix C).

Medical, dental, and vision plan coverage and Annual pay raises followed by 9% (8 respondents each). 401k and other retirement plan options was specifically chosen by 8% (7 respondents), while 6% (5 respondents) chose Paid holidays and sick leave and another 6% (5 respondents) opted for Breaks and flexible schedules. College debt assistance was the least selected option at 1% (1 respondent). (See Figure 4 right.)

<table>
<thead>
<tr>
<th>Desired Career Benefits</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Paid holidays and sick leave</td>
<td>6%</td>
</tr>
<tr>
<td>Medical, dental, and vision plan coverage</td>
<td>9%</td>
</tr>
<tr>
<td>College debt assistance</td>
<td>1%</td>
</tr>
<tr>
<td>Breaks and flexible schedules</td>
<td>6%</td>
</tr>
<tr>
<td>Annual pay raises</td>
<td>9%</td>
</tr>
<tr>
<td>All of the above</td>
<td>60%</td>
</tr>
<tr>
<td>401k and other retirement plan options</td>
<td>8%</td>
</tr>
</tbody>
</table>

**Figure 4: Desired career benefits as reported by scholarship survey participants in Question 7**

**INTERNSHIP EXPERIENCE**

<table>
<thead>
<tr>
<th>Internship Experience</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>3+ years</td>
<td>21%</td>
</tr>
<tr>
<td>2-3 years</td>
<td>12%</td>
</tr>
<tr>
<td>1-2 years</td>
<td>14%</td>
</tr>
<tr>
<td>1 year or less</td>
<td>36%</td>
</tr>
<tr>
<td>No experience</td>
<td>16%</td>
</tr>
</tbody>
</table>

**Figure 5: Acquired industry internship experience as reported by scholarship survey participants in Question 8**

**QUESTION 8** (Appendix C) assessed students’ internship experience.

As seen in Figure 5 left, 36% (31 respondents) acquired 1 year or less of industry internship experience, followed by 21% (18 respondents) who reported 3+ years of internship experience.

16% (14 respondents) reported No experience regarding internships. 14% (12 respondents) reported 1-2 years as an intern or apprentice and 12% of students (10 respondents) reported 2-3 years of experience.

**GOALS**

<table>
<thead>
<tr>
<th>Goal</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Long-term (10+ years)</td>
<td>75%</td>
</tr>
<tr>
<td>Short-term (0-10 years)</td>
<td>6%</td>
</tr>
<tr>
<td>I do not intend to work in the building industry</td>
<td>1%</td>
</tr>
<tr>
<td>Unsure</td>
<td>18%</td>
</tr>
</tbody>
</table>

**Figure 6: Anticipated duration of career in building industry as reported by scholarship survey participants in Question 9**

Students were surveyed in QUESTION 9 (Appendix C) about their anticipated career duration in the building industry.

In Figure 6 right, 75% of respondents (64 students) indicated that they intend to have a Long-term (10+ years) career in the building industry.

18% of respondents (15 students) were Unsure about their career duration in building, while 6% (5 students) intended to pursue a Short-term (0-10 years) career. Only 1% (1 student) selected I do not intend to work in the building industry.
RESULTS

QUESTION 10 (Appendix C) asked students about industry certifications in a multiple-choice format.

Responses to Question 10 in Figure 9a indicated that 58% (49 students) intend to obtain certification in the near future. 15% (13 students) reported My career does not require certification, while 11% (9 students) were in the process of obtaining their certification.

The 16% of respondents (14 students) who Have already obtained certification or had one or more certifications in process were asked to specify in an open-ended field of the question. A total of 28 responses were submitted, which yielded the following results: (Refer to Figure 9b on next page.)

OSHA-10 (Occupational Safety and Health Administration) certifies individuals on the recognition, avoidance, abatement, and prevention of safety and health hazards in workplaces and was the most sought-after certification in this survey by 46% (13 responses).

LEED (Leadership in Energy and Environmental Design), one of the most popular green building certification programs used worldwide, followed with 36% (10 responses) and Other (Professional Engineer, Real Estate, Etc.) certification with 18% (5 responses).

The 11th and final question of the survey asked students if they would like CHF to help connect them with potential industry career opportunities.¹

74 respondents (87%) chose YES as the option to be connected. Conversely, 11 students (13%) chose NO in utilizing CHF for industry job connections.

¹ The career opportunities referenced in this survey are still in review and will result in the future development of a system connecting CHF scholarship students with industry job postings. CHF staff and its Board are working diligently to create and provide this new service benefitting job-seeking students and the industry.
CONCLUSION

Though some deviations were present in the results of this analysis compared to the 2019 Scholarship Survey and Impact Report, trends of industry career goals regarding certification, salary expectations, desired benefits, and intended duration remain relatively consistent.

75% of students surveyed in this report intend to pursue long-term careers in the building industry or related field (Question 10). This percentage has decrease compared to the 96% of students in the 2019 report who selected the long-term option from this same question. Additionally, 18% of students in this analysis selected Unsure in Question 10, while only 2% of students in the 2019 analysis were Unsure about their intended industry career duration.

This survey revealed that scholarship recipients expect higher than average entry-level salaries post-graduation ($60,000 - $90,000 annually) and desire a comprehensive benefits package with their job.

Most scholarship survey participants had already obtained or planned to pursue industry certification, like OSHA 10 or LEED, and have acquired one year or less of industry internship experience.

The schools with the highest representation among survey participants were San Diego State University (Fowler College of Business and Engineering) and UC Berkeley (Architecture and Haas School of Business).

Most students surveyed reported Engineering as their current area of study; 15 out of those 20 respondents indicated Project Engineer as their intended job title (the remaining 5 selected Other).

Real Estate Developer (Commercial or Residential) had the highest volume of selection as a desired or intended job title post-graduation, narrowly surpassing Architect by 1%.

Conclusively, though more students are expressing uncertainty about the long-term nature of a career in homebuilding or construction, the majority of scholarship recipients surveyed in this report show dedication to their intended career path and are interested in utilizing CHF to make career connections post-graduation.

“Receiving a CHF scholarship had a huge impact in allowing me to focus on my studies and alleviate the financial worries I faced as a student. I am truly grateful to have been selected.”

Evan Albright
APPENDIX A

SCHOLARSHIP RECIPIENT PROFILES

AMERICAN RIVER COLLEGE
Student: Madison Willis
Major: Engineering
Graduating: 2022
Endowment: John and Janine Orr
Scholarship Award: $750

AMERICAN RIVER COLLEGE
Student: Angel Garcia
Major: Electrical Technology
Graduating: 2021
Endowment: R. Gregg Anderson
Scholarship Award: $500

ANTEOLE VALLEY COLLEGE
Student: Connie Ortiz
Major: Electrical Technology
Graduating: 2021
Endowment: R. Gregg Anderson
Scholarship Award: $500

ANTEOLE VALLEY COLLEGE
Student: Demian Romero
Major: Landscape Construction
Graduating: 2021
Endowment: R. Gregg Anderson
Scholarship Award: $500

ANTEOLE VALLEY COLLEGE
Student: Angel Garcia
Major: Electrical Technology
Graduating: 2021
Endowment: R. Gregg Anderson
Scholarship Award: $500

ANTEOLE VALLEY COLLEGE
Student: Connie Ortiz
Major: Electrical Technology
Graduating: 2021
Endowment: R. Gregg Anderson
Scholarship Award: $500

ANTEOLE VALLEY COLLEGE
Student: Demian Romero
Major: Landscape Construction
Graduating: 2021
Endowment: R. Gregg Anderson
Scholarship Award: $500

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Pacific Austin
Major: Architecture
Graduating: 2021
Endowment: Fred Peter Young
Scholarship Award: $1,000

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Benjamin Campbell
Major: Architecture
Graduating: 2021
Endowment: Fredrick Peter Young
Scholarship Award: $1,000

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Taelynn Dalle
Major: Architecture
Graduating: 2021
Endowment: Carl Lagoni Family
Scholarship Award: $1,000

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Alejandro Favero
Major: Architecture
Graduating: 2021
Endowment: Jill and Joe Williams / KTGY Group
Scholarship Award: $1,000

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Alanna Green
Major: Architecture
Graduating: 2021
Endowment: Jill and Joe Williams / KTGY Group
Scholarship Award: $1,000

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Malia Kahlani Johnson
Major: Architecture
Graduating: 2025
Endowment: Professional Women in Building of the Bay Area
Scholarship Award: $2,500

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Sheldon Maag
Major: Construction Management
Graduating: 2022
Endowment: Robert T. Yoder
Scholarship Award: $1,250

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Collin Martin
Major: Construction Management
Graduating: 2021
Endowment: Mitchell Family
Scholarship Award: $1,250
APPENDIX A
SCHOLARSHIP RECIPIENT PROFILES

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Abraham Miranda Roldan
Major: City and Regional Planning
Graduating: 2022
Endowment: Dave and Lori Sanson
Scholarship Award: $1,000

CALIFORNIA POLYTECHNIC STATE UNIVERSITY, SAN LUIS OBISPO
Student: Sophia Smith
Major: Architecture
Graduating: 2021
Endowment: Carl Lagoni Family
Scholarship Award: $1,000

CALIFORNIA STATE POLYTECHNIC UNIVERSITY, POMONA
Student: Anna Strahan
Major: Master of Urban and Regional Planning
Graduating: 2022
Endowment: Ralph and Goldie Lewis
Scholarship Award: $1,625

CALIFORNIA STATE POLYTECHNIC UNIVERSITY, POMONA
Student: Travis Wells
Major: Urban and Regional Planning
Graduating: 2021
Endowment: Ralph and Goldie Lewis
Scholarship Award: $1,625

CALIFORNIA STATE UNIVERSITY, CHICO
Student: Cody Allen Nifod
Major: Construction Management
Graduating: 2022
Endowment: Dave and Lori Sanson - Hall of Fame Scholarship
Scholarship Award: $5,000

CALIFORNIA STATE UNIVERSITY, CHICO
Student: Chris Herle
Major: Construction Management
Graduating: 2020
Endowment: Art Condiotti and Rodney DeLuca
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, CHICO
Student: Carlos Lopez
Major: Construction Management
Graduating: 2021
Endowment: Dave and Lori Sanson - Hall of Fame Scholarship
Scholarship Award: $5,000

CALIFORNIA STATE UNIVERSITY, CHICO
Student: Ali Oghani
Major: Construction Management
Graduating: 2021
Endowment: Dave and Lori Sanson - Hall of Fame Scholarship
Scholarship Award: $5,000

CALIFORNIA STATE UNIVERSITY, FRESNO
Student: Adriana Flores
Major: Construction Management
Graduating: 2022
Endowment: Joan and Larry Webb
Scholarship Award: $1,250

CALIFORNIA STATE UNIVERSITY, FRESNO
Student: Nancy Gil Cona
Major: Construction Management
Graduating: 2021
Endowment: Spalding Wathan
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, FRESNO
Student: Karley Hager
Major: Construction Management
Graduating: 2023
Endowment: Gary McDonald
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, FRESNO
Student: Ammar Hanna
Major: Civil Engineering-Structural
Graduating: 2023
Endowment: Fremont DeArmond
Scholarship Award: $1,000
APPENDIX A

SCHOLARSHIP RECIPIENT PROFILES

CALIFORNIA STATE UNIVERSITY, FRESNO
Student: Samantha Louie
Major: Construction Management
Graduating: 2023
Endowment: Calvin Bright
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, LONG BEACH
Student: Jenson Mark Fajardo
Major: Interior Design
Graduating: 2022
Endowment: Carol Eichen & Robert Possovoy
Scholarship Award: $1,250

CALIFORNIA STATE UNIVERSITY, NORTH RIDGE
Student: Gabriel Canel
Major: Structural Engineering
Graduating: 2021
Endowment: Vance T. Meyer
Scholarship Award: $3,000

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Shadi Allen Joueidi
Major: College of Business - Finance | Real Estate
Graduating: 2021
Endowment: Robert Rivinius
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Josua Nehme
Major: College of Business - Finance | Real Estate
Graduating: 2021
Endowment: Robert Rivinius
Scholarship Award: $1,000

CALIFORNIA STATE UNIVERSITY, SACRAMENTO
Student: Ani Yeghiazarjan
Major: College of Business - Finance | Real Estate
Graduating: 2021
Endowment: Herman J. Tijselling Jr.
Scholarship Award: $1,000

CITY COLLEGE OF SAN FRANCISCO
Student: Konstantin Komarov
Major: Architecture
Graduating: 2021
Endowment: Fred Gellert
Scholarship Award: $1,000

CORNELL UNIVERSITY
Student: Barbara Kornak
Major: Landscape Architecture
Graduating: 2021
Endowment: Masud Mehran
Scholarship Award: $1,500

CYPRESS COLLEGE
Student: Farid Gerges
Major: English as a Second Language
Graduating: 2022
Endowment: Jewel and Wes Keusder
Scholarship Award: $500

CYPRESS COLLEGE
Student: Mihn Pham
Major: English as a Second Language
Graduating: 2021
Endowment: Jewel and Wes Keusder
Scholarship Award: $500

CYPRESS COLLEGE
Student: Yuehan Sun
Major: English as a Second Language
Graduating: 2021
Endowment: Jewel and Wes Keusder
Scholarship Award: $500

DIABLO VALLEY COLLEGE
Student: Marie Castillo
Major: Construction Management
Graduating: 2021
Endowment: Dean P. La Field
Scholarship Award: $1,000
APPENDIX A
SCHOLARSHIP RECIPIENT PROFILES

SAN DIEGO STATE UNIVERSITY
Student: Michael Dedekind
Major: Construction Engineering
Graduating: 2021
Endowment: Paul K. Tchang
Scholarship Award: $1,500

SAN DIEGO STATE UNIVERSITY
Student: Givi Karbelashvili
Major: Fowler College of Business - Business Administration
Graduating: 2020
Endowment: Neal Family Trust
Scholarship Award: $2,250

SAN DIEGO STATE UNIVERSITY
Student: Justin Lloyd
Major: Fowler College of Business - Business Administration
Graduating: 2021
Endowment: M. Corky and Mark D. McMillin
Scholarship Award: $2,250

SAN DIEGO STATE UNIVERSITY
Student: Givi Karbelashvili
Major: Fowler College of Business - Business Administration
Graduating: 2020
Endowment: Neal Family Trust
Scholarship Award: $2,250

SAN DIEGO STATE UNIVERSITY
Student: Mark Murphy
Major: Fowler College of Business - Business Administration
Graduating: 2020
Endowment: Jim Schmidt
Scholarship Award: $1,000

SAN DIEGO STATE UNIVERSITY
Student: Lauren Nolan
Major: Construction Engineering
Graduating: 2022
Endowment: Paul K. Tchang
Scholarship Award: $1,000

SAN DIEGO STATE UNIVERSITY
Student: Isabel Rivera
Major: Construction Engineering
Graduating: 2022
Endowment: Paul K. Tchang
Scholarship Award: $1,000

SAN DIEGO STATE UNIVERSITY
Student: Daniel Robert Chalfa
Major: Fowler College of Business - Business Administration
Graduating: 2021
Endowment: M. Corky and Mark D. McMillin
Scholarship Award: $1,000

SAN DIEGO STATE UNIVERSITY
Student: Reah Sahagun
Major: Civil Engineering
Graduating: 2022
Endowment: Kile and Judy Morgan
Scholarship Award: $2,500

SAN DIEGO STATE UNIVERSITY
Student: Mikel Schachten
Major: Construction Engineering
Graduating: 2021
Endowment: Paul K. Tchang
Scholarship Award: $1,500

SAN DIEGO STATE UNIVERSITY
Student: Leticia Nunez
Major: Civil Engineering
Graduating: 2022
Endowment: Davidson Family
Scholarship Award: $2,500

SAN JOSE STATE UNIVERSITY
Student: Victor Romo
Major: Civil Engineering
Graduating: 2022
Endowment: Don Babbitt and Lee A. Babbitt
Scholarship Award: $2,500

SAN JOSE STATE UNIVERSITY
Student: Leticia Nunez
Major: Civil Engineering
Graduating: 2022
Endowment: Davidson Family
Scholarship Award: $2,500

SAN JOSE STATE UNIVERSITY
Student: Reah Sahagun
Major: Civil Engineering
Graduating: 2022
Endowment: Kile and Judy Morgan
Scholarship Award: $2,500
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SCHOLARSHIP RECIPIENT PROFILES

SAN JOSE STATE UNIVERSITY
Student: Orgil Tuushintugs
Major: Civil Engineering
Graduating: 2022
Endowment: Don Babbitt and Lee A. Babbitt
Scholarship Award: $2,500

SAN JOSE STATE UNIVERSITY
Student: Edgar Ulysses Lopez
Major: Civil Engineering
Graduating: 2022
Endowment: Davidson Family
Scholarship Award: $2,500

SANTA ANA COMMUNITY COLLEGE
Student: Tyler Quiroz
Major: Engineering/Welding Technology
Graduating: 2022
Endowment: Building Industry Technology Academy
Scholarship Award: $2,500

STANFORD UNIVERSITY
Student: Prateek Joshi
Major: Master of Science - Civil and Environmental Engineering
Graduating: 2021
Endowment: Tony Moiso
Scholarship Award: $2,500

UNIVERSITY OF CALIFORNIA, BERKELEY
Student: Adam Cutts
Major: Architecture
Graduating: 2022
Endowment: Aram Bassenian
Scholarship Award: $2,000

UNIVERSITY OF CALIFORNIA, BERKELEY
Student: Melissa Jeng
Major: Haas School of Business - MBA - Fisher Center for RE & Urban Economics
Graduating: 2022
Endowment: Doyle Heaton and Howard Englander
Scholarship Award: $2,250

UNIVERSITY OF CALIFORNIA, BERKELEY
Student: Conrad Leander Brotz
Major: Architecture
Graduating: 2022
Endowment: Ray Watson and Howard Englander
Scholarship Award: $2,500

UNIVERSITY OF CALIFORNIA, BERKELEY
Student: Isaias Marroquin
Major: Civil Engineering
Graduating: 2021
Endowment: Donald McCormick
Scholarship Award: $2,000

UNIVERSITY OF CALIFORNIA, BERKELEY
Student: Brendan McKeon
Major: Haas School of Business - MBA - Fisher Center for RE & Urban Economics
Graduating: 2021
Endowment: Richard Baker and Stephen Benke
Scholarship Award: $3,250

UNIVERSITY OF CALIFORNIA, BERKELEY
Student: Yifeng Wang
Major: Architecture
Graduating: 2021
Endowment: Aram Bassenian
Scholarship Award: $1,000

UNIVERSITY OF CALIFORNIA, BERKELEY
Student: Timothy Werby
Major: Law School, Juris Doctor degree and a Master of Business Administration
Graduating: 2021
Endowment: Floyd Cerini
Scholarship Award: $1,000
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SCHOLARSHIP RECIPIENT PROFILES

UNIVERSITY OF CALIFORNIA, BERKELEY
Student: Yanyan Zhang
Major: Architecture
Graduating: 2022
Endowment: Aram Bassenian
Scholarship Award: $1,000

UNIVERSITY OF CALIFORNIA, BERKELEY
Student: Guang Zhu
Major: Haas School of Business - MBA - Fisher Center for Real Estate & Urban Economics
Graduating: 2022
Endowment: H.C. Elliott III
Scholarship Award: $1,625

UNIVERSITY OF CALIFORNIA, DAVIS
Student: Andrea Ayotte
Major: Sustainable Environmental Design
Graduating: 2022
Endowment: Gary M. Cusamano
Scholarship Award: $2,000

UNIVERSITY OF CALIFORNIA, IRVINE
Student: Phillip Zhu
Major: Business Administration
Graduating: 2021
Endowment: Ron Birtcher and Roger Holloway
Scholarship Award: $2,000

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Eric Chang
Major: Master of Business Administration - Anderson School of Management, Ziman Center for Real Estate
Graduating: 2023
Endowment: David Landon
Scholarship Award: $2,500

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Justin Cross
Major: MBA - Anderson School of Management, Ziman Center for Real Estate
Graduating: 2022
Endowment: Stephen Scarborough
Scholarship Award: $1,000

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Brett Jensen
Major: MBA - Anderson School of Management, Ziman Center for Real Estate
Graduating: 2021
Endowment: Paul Griffin
Scholarship Award: $2,500

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Brian Kaufman
Major: MBA - Anderson School of Management, Ziman Center for Real Estate
Graduating: 2021
Endowment: Paul Griffin
Scholarship Award: $2,500

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Xiaolong Li
Major: MBA - Anderson School of Management, Ziman Center for Real Estate
Graduating: 2020
Endowment: Pardee Brothers
Scholarship Award: $1,000

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Mark Lutzker
Major: MBA - Anderson School of Management, Ziman Center for Real Estate
Graduating: 2020
Endowment: Pardee Brothers
Scholarship Award: $1,000

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Adrian Sheppe
Major: MBA - Anderson School of Management, Ziman Center for Real Estate
Graduating: 2021
Endowment: Pardee Brothers
Scholarship Award: $1,000

UNIVERSITY OF CALIFORNIA, LOS ANGELES
Student: Bryce Tobias
Major: MBA - Anderson School of Management, Ziman Center for Real Estate
Graduating: 2022
Endowment: Paul Griffin
Scholarship Award: $2,500
APPENDIX A

SCHOLARSHIP RECIPIENT PROFILES

**UNIVERSITY OF CALIFORNIA, LOS ANGELES**

Student: Songyi Wang  
Major: MBA - Anderson School of Management, Ziman Center for Real Estate  
Graduating: 2021  
Endowment: James M. Peters  
Scholarship Award: $2,500

**UNIVERSITY OF CALIFORNIA, RIVERSIDE**

Student: Tanner Wilson  
Major: MBA - Anderson School of Management, Ziman Center for Real Estate  
Graduating: 2021  
Endowment: Pardee Brothers  
Scholarship Award: $1,000

**UNIVERSITY OF CALIFORNIA, RIVERSIDE**

Student: Narhneel Kaur  
Major: MBA - Anderson School of Management, Ziman Center for Real Estate  
Graduating: 2022  
Endowment: Monica Florian  
Scholarship Award: $1,250

**UNIVERSITY OF CALIFORNIA, SAN DIEGO**

Student: Zaira Sanchez  
Major: Environmental Engineering  
Graduating: 2023  
Endowment: Kile and Judy Morgan  
Scholarship Award: $2,500

**UNIVERSITY OF CALIFORNIA, SANTA BARBARA**

Student: Chun-Tzu Huang  
Major: Mechanical Engineering  
Graduating: 2021  
Endowment: Michael Towbes  
Scholarship Award: $2,000

**UNIVERSITY OF CALIFORNIA, SANTA BARBARA**

Student: Sage Kime  
Major: Master of Environmental Science and Management  
Graduating: 2022  
Endowment: Monica Florian  
Scholarship Award: $2,500

**UNIVERSITY OF CALIFORNIA, SANTA BARBARA**

Student: Joy Shohdy  
Major: Mechanical Engineering  
Graduating: 2021  
Endowment: Michael Towbes  
Scholarship Award: $2,000

**UNIVERSITY OF DENVER**

Student: Emmanuel Enabulele  
Major: School of Business - Burnham-Moores Center for Real Estate  
Graduating: 2021  
Endowment: Doyle Heaton  
Scholarship Award: $1,000

**UNIVERSITY OF SAN DIEGO**

Student: Simona Julia Rodriguez  
Major: Architecture  
Graduating: 2022  
Endowment: Harry Summers  
Scholarship Award: $1,050
APPENDIX A
SCHOLARSHIP RECIPIENT PROFILES

UNIVERSITY OF SAN DIEGO
Student: Vicenta Martinz Govea
Major: Architecture and Ethnic Studies
Graduating: 2021
Endowment: Harry Summers
Scholarship Award: $1,050

UNIVERSITY OF SAN DIEGO
Student: Rebecca Nickel
Major: Architecture
Graduating: 2021
Endowment: John B. Clark, Jr
Scholarship Award: $1,050

UNIVERSITY OF SAN DIEGO
Student: Adam Taira
Major: Architecture
Graduating: 2021
Endowment: Dawn Davidson
Scholarship Award: $1,050

UNIVERSITY OF SAN DIEGO
Student: Stephen White
Major: School of Business - Burnham-Moores Center for Real Estate
Graduating: 2021
Endowment: Keith Johnson and Harry Summers
Scholarship Award: $3,000

UNIVERSITY OF SAN DIEGO
Student: Vicenta Martinz Govea
Major: Architecture and Ethnic Studies
Graduating: 2021
Endowment: Harry Summers
Scholarship Award: $1,050

UNIVERSITY OF SOUTHERN CALIFORNIA
Student: Mariangela Baigorria
Major: Civil and Environmental Engineering - Architecture
Graduating: 2024
Endowment: Anthony Allen, Devere Anderson and Richard Hunsaker
Scholarship Award: $3,000

UNIVERSITY OF SOUTHERN CALIFORNIA
Student: John Deggelman
Major: Price School of Public Policy - Real Estate Development
Graduating: 2021
Endowment: Wade Cable, Roy Humphreys, Randall Lewis, Richard B. Smith, Ira Norris, Bert Selva and James J. Busby
Scholarship Award: $8,500

UNIVERSITY OF SOUTHERN CALIFORNIA
Student: Grant Uberstine
Major: Marshall School of Business - Business Administration Real Estate Finance
Graduating: 2020
Endowment: Michael McGee
Scholarship Award: $5,660

UNIVERSITY OF SOUTHERN CALIFORNIA
Student: Keaton Yellin
Major: Marshall School of Business - Business Administration Real Estate Finance
Graduating: 2022
Endowment: Ray Watt
Scholarship Award: $5,660

“ I do not want to just have a job. I want a career, a house, and the means to provide for my family. ”

Tyler Quiroz
APPENDIX B
SCHOLARSHIPS OFFERED IN 2020

Students pursuing a career in the homebuilding industry are eligible to apply for a California Homebuilding Foundation Scholarship. The home building industry generates over $320.9 billion annually and supports over 909,000 jobs in California. CHF scholarships are available to undergraduate and graduate students in building industry related programs.

AMERICAN RIVER COLLEGE .................. $1,500
Building Trades and Construction Apprenticeships:
Carpenter, Drywall, Electrical, Ironworker, Sheet Metal, and Sheet Metal Service Technician
Contact: Kristin DuBray
Phone: (916) 484-8175
Email: DuBrayK@arc.losrios.edu
Funded by the John & Janine Orr Endowment

ANTELOPE VALLEY COLLEGE .............. $1,500
Construction Management and Engineering
Contact: Emily Moulton
Phone: (661) 722-6300, ext. 6996
Email: emoulton@avc.edu
Funded by the R. Gregg Anderson Endowment

CAL POLY POMONA ..................... $3,250
College of Environmental Design
Contact: Laura Fujimoto-Hernandez
Phone: (909) 869-4041
Email: lhernandez@cpp.edu
Funded by the Ralph & Goldie Lewis and William Hezmalhalch Endowments

CAL POLY SAN LUIS OBISPO ........... $6,500
College of Architecture and Environmental Design
Contact: Beth Hough
Phone: (805) 756-7466
Email: behough@calpoly.edu
Funded by the Jill and Joe Williams (KTGY), Carl Lagoni Family and Frederick Peter Young Endowments

CAL POLY SAN LUIS OBISPO .......... $2,500
College of Architecture and Environmental Design,
Construction Management
Contact: Beth Hough
Phone: (805) 756-7466
Email: behough@calpoly.edu
Funded by the Mitchell Family and Bob Yoder Endowments

CAL POLY SAN LUIS OBISPO .......... $1,000
College of Architecture and Environmental Design,
City and Regional Planning
Contact: Beth Hough
Phone: (805) 756-7466
Email: behough@calpoly.edu
Funded by the Dave and Lori Sanson Endowment

CALIFORNIA LUTHERAN UNIVERSITY.... $1,000
Foundation Relations and Scholarship Development
Contact: Lana Clark
Phone: (805) 493-3163
Email: lclark@callutheran.edu
Funded by the Paul C. Petersen Endowment

CHAPMAN UNIVERSITY .................. $4,500
Argyros School of Business and Economics
Contact: Fadel Lawandy
Phone: (714) 289-3157
Email: lawandy@chapman.edu
Funded by the Jim Beam, Donald P. Kennedy and Nancy & Geoffrey Stack Endowments

CORNELL UNIVERSITY ................... $1,500
Department of Landscape Architecture
Contact: Kristie Oplinger
Phone: (607) 255-4582
Email: klo28@cornell.edu
Funded by the Masud Mehran Endowment

CSU CHICO .................................... $4,500
Construction Management
Contact: Alan Bond
Phone: (530) 898-6355
Email: adbond@csuchico.edu
Funded by the Art Condiotti, Kevin Carson and Dave and Lori Sanson Endowments
## SCHOLARSHIPS OFFERED IN 2020

### CSU FRESNO

#### Construction Management
- **Amount:** $4,000
- **Contact:** Linda Pickett
- **Phone:** (559) 283-8997
- **Email:** linda@donpickett.com

*Funded by the Calvin Bright, Fremont DeArmond, Joseph A. Farina, Gary McDonald, Spalding Wathan Endowments*

### CSU FRESNO

#### Female Construction Management Student
- **Amount:** $1,250
- **Contact:** Linda Pickett
- **Phone:** (559) 283-8997
- **Email:** linda@donpickett.com

*Funded by the Joan and Larry Webb Endowment*

### CSU LONG BEACH

#### College of the Arts
- **Amount:** $1,250
- **Contact:** Jennifer Moran
- **Phone:** (562) 985-7413
- **Email:** jennifer.moran@csulb.edu

*Funded by the Carol Eichen & Robert Passovoy Endowment*

### CSU NORTHRIIDGE

#### College of Engineering and Computer Science
- **Amount:** $3,000
- **Contact:** Alex Mercado, Shelline Warren, Alejandra Fregozo
- **Phone:** (818) 677-2519
- **Email:** alejandro.mercado@csun.edu, shelline.warren@csun.edu, alejandra.fregozo@csun.edu

*Funded by the Vance T. Meyer Endowment*

### CSU SACRAMENTO

#### Construction Management
- **Amount:** $8,000
- **Contact:** Anyssa Lumbert
- **Phone:** (916) 278-6616
- **Email:** lumbert@csus.edu

*Funded by the William Mazza, William Niemi, Thomas Winn, and Larry Kelley Endowments*

### CSU SACRAMENTO

#### Female Construction Management Student
- **Amount:** $2,000
- **Contact:** Anyssa Lumbert
- **Phone:** (916) 278-6616
- **Email:** lumbert@csus.edu

*Funded by the Christopher Steele & Cheryl Gibson Endowment*

### CSU SACRAMENTO

#### College of Business and Real Estate
- **Amount:** $3,000
- **Contact:** Bonnie Beavers
- **Phone:** (916) 278-5576
- **Email:** bonnie.beavers@csus.edu

*Funded by the Robert Rivinius and Herman Tijsseling, Jr. Endowments*

### CYPRESS COLLEGE

#### English as a Second Language
- **Amount:** $1,500
- **Contact:** Samantha Simmons
- **Phone:** (714) 484-7000, ext. 48438
- **Email:** ssimmons@cypresscollege.edu

*Funded by the Jewel & Wes Keusder Endowment*

### DIABLO VALLEY COLLEGE

#### Construction Management
- **Amount:** $1,000
- **Contact:** Shari Keller
- **Phone:** (925) 969-2094
- **Email:** SKeller@dvc.edu

*Funded by the Dean P. La Field Endowment*

### ORANGE COAST COLLEGE

#### Construction Technology
- **Amount:** $2,000
- **Contact:** Oscar Ortiz
- **Phone:** (714) 432-5544
- **Email:** oortiz@occ.cccd.edu

*Funded by the Peter Ochs and Peter Boughdally Endowment*

### SAN DIEGO STATE UNIVERSITY

#### College of Business, Corky McMillin Center for Real Estate
- **Amount:** $6,500
- **Contact:** Ed Pierzak
- **Phone:** (224) 277-7013
- **Email:** epierzak@sdsu.edu

*Funded by the M. Corky and Mark D. McMillin, Jim Schmidt, Neal Family Trust Endowments*

### SAN DIEGO STATE UNIVERSITY

#### Department of Civil, Construction, and Environmental Engineering
- **Amount:** $5,000
- **Contact:** Thais Alves
- **Phone:** (619) 594-8289
- **Email:** talves@mail.sdsu.edu

*Funded by the Paul K. Tchang Endowment*
APPENDIX B

SCHOLARSHIPS OFFERED IN 2020

SAN FRANCISCO CITY COLLEGE $1,000
Architecture Program
Contact: Olallo Fernandez
Phone: (415) 452-5171
Email: ofernand@ccsf.edu
Funded by the Fred Gellert Endowment

SAN JOSE STATE UNIVERSITY $10,000
College of Engineering
Contact: Jinn Y Rhee
Phone: (408) 924-3876
Email: jinn.y.rhee@sjsu.edu
Funded by the Don Babbitt and Lee A. Babbitt, Davidson Family and Cheryl O’Connor Endowments

SANTA CLARA UNIVERSITY $2,000
School of Engineering
Contact: Melanie Massie
Phone: (408) 554-4061
Email: mmassie@scu.edu
Funded by the David D. Bohannon and Carl Gellert Endowments

ST. MARY’S COLLEGE OF CALIFORNIA $2,500
School of Economics and Business Administration, Graduate Business Program
Contact: Anthony San Nicolas
Phone: (925) 631-4626
Email: afs3@stmarys-ca.edu
Funded by the John Ryan and Kenneth Hofmann Endowments

STANFORD UNIVERSITY $2,500
Civil and Environmental Engineering
Contact: Kimberly Vonner
Phone: (650) 723-4121
Email: kvonner@stanford.edu
Funded by the George Gentry and Tony Moiso Endowments

UC BERKELEY $1,000
Law School
Contact: Holly Johnson
Phone: (510) 642-9045
Email: holly.johnson@law.berkeley.edu
Funded by the Floyd Cerini Endowment

UC BERKELEY $8,250
College of Environmental Design
Contact: Monica Renner
Phone: (510) 642-5971
Email: monicarenner@berkeley.edu
Funded by the Aram Bassenian, Ray Watson and Howard Englander Endowments

UC BERKELEY $2,000
Department of Civil and Environmental Engineering
Contact: Shelley Okimoto
Phone: (510) 643-8944
Email: okimoto@ce.berkeley.edu
Funded by the Donald McCormick and Dave Carlson Endowment

UC BERKELEY $6,500
Haas, School of Business and Fisher Center for Real Estate & Urban Economics
Contact: Thomas Chappelear
Phone: (510) 643-6109
Email: tomchaps@berkeley.edu
Funded by the Richard Baker, Stephen Beinke, H.C. Elliott III, Doyle Heaton and Thomas Manley Endowments

UC DAVIS $2,000
College of Agricultural and Environmental Sciences
Contact: Ron Bynes
Phone: (530) 752-2279
Email: rmbynes@ucdavis.edu
Funded by the Gary M. Cusamano Endowment

UC IRVINE $2,000
The UCI Center for Real Estate, at the Paul Merage School of Business
Contact: Sharon Nakamura-Brown
Phone: (949) 824-6246
Email: sharon.nakamura@uci.edu
Funded by the Ron Bircher and Roger Holloway Endowments

UC LOS ANGELES $17,500
Anderson School of Management and Ziman Center for Real Estate
Contact: Peter Saephanh
Phone: (310) 825-3329
Email: peter.saephanh@anderson.ucla.edu
Funded by the Pardee Brothers, Paul Griffin, David Landon, James M. Peters, and Stephen Scarborough Endowments

UC LOS ANGELES $1,250
Luskin Public Affairs
Contact: VC
Phone: (310) 206-4776
Email: careers@luskin.ucla.edu
Funded by the Lynn Jacobs Endowment
APPENDIX B

SCHOLARSHIPS OFFERED IN 2020

UC RIVERSIDE ........................................... $2,500
Department of Political Science
Contact: Rachel Pulido
Phone: (951) 827-3505
Email: rachel.pulido@ucr.edu
Funded by the Monica Florian Endowment

UC SANTA BARBARA ..................................... $2,500
Bren School of Environmental Science and Management
Contact: Lotus Vermeer
Phone: (805) 893-3712
Email: lvermeer@bren.ucsb.edu
Funded by the Monica Florian Endowment

UC SANTA BARBARA ..................................... $4,000
School of Engineering
Contact: Robert Dunton
Phone: (805) 456-9616
Email: robertdunton@ucsb.edu
Funded by the Michael Towbes Endowment

UNIVERSITY OF DENVER .............................. $1,000
Franklin L. Burns School of Real Estate and Construction Management
Contact: Nicole Gleason
Phone: (303) 871-3432
Email: nicole.gleason@du.edu
Funded by the Doyle Heaton Endowment

UNIVERSITY OF NEW MEXICO .................... $3,000
Construction Engineering and Construction Management
Contact: Nicole Bingham
Phone: (505) 277-6633
Email: nicluna@unm.edu
Funded by the Michael Cortney Endowment

UNIVERSITY OF OREGON ............................ $1,500
Center for Entrepreneurship
Contact: Emmy Toonen
Phone: (541) 346-2054
Email: etoonen@uoregon.edu
Funded by the Doug Bauer Endowment

UNIVERSITY OF SAN DIEGO ........................ $4,250
Architecture Department
Contact: Juliana Maxim
Phone: (619) 260-7636
Email: jmaxim@sandiego.edu
Funded by the John B. Clark, Jr., Harry Summers and Dawn Davidson Endowments

UNIVERSITY OF SAN DIEGO ........................ $6,000
School of Business, Burnham-Moores Center for Real Estate
Contact: Joe Bertocchini
Phone: (619) 260-4183
Email: jobertocchini@sandiego.edu
Funded by the Ernest W. Hahn, Keith Johnson and Harry Summers Endowments

UNIVERSITY OF SO. CALIFORNIA ........ $8,500
Lusk School of Real Estate
Contact: Sonia Savoulian
Phone: (213) 740-7779
Email: sonias@usc.edu
Funded by the Wade Cable, Roy Humphreys, Randall Lewis, Richard B. Smith, Ira Norris, Bert Selva and James J. Busby Endowments

UNIVERSITY OF SO. CALIFORNIA ........ $17,000
Marshall School of Business
Contact: Natasha Jokic
Phone: (213) 821-9320
Email: jokic@usc.edu
Funded by the Michael McGee, Ray Watt, Stephen Scarborough and James J. Busby Endowments

UNIVERSITY OF SO. CALIFORNIA ........ $3,000
Civil and Environmental Engineering
Contact: Henry Koffman
Phone: (213) 740-0556
Email: koffman@usc.edu
Funded by the Anthony Allen, DeVere Anderson and Richard Hunsaker Endowments
APPENDIX C
SCHOLARSHIP RECIPIENT SURVEY

Thank you for participating in this important survey to help the California Homebuilding Foundation (CHF) assess overall career goals and expectations of students entering California's homebuilding and construction industries. The survey should take approximately 5 minutes to complete. All responses given to the CHF, including any personal information you provide, will be kept strictly confidential.

QUESTION 1:
Name (First and Last)

QUESTION 2:
Email Address

QUESTION 3:
In what college or university are you currently enrolled? If graduated, what college or university did you graduate from?

  - American River College
  - Antelope Valley College
  - California Lutheran University
  - Cal Poly Pomona
  - Cal Poly San Luis Obispo
  - Chapman University
  - City College of San Francisco
  - Cornell University
  - CSU Chico
  - CSU Fresno
  - CSU Long Beach
  - CSU Northridge
  - CSU Sacramento
  - Cypress College
  - Diablo Valley College
  - Orange Coast College
  - Saint Mary's College of California
  - San Diego Mesa College
  - San Diego State University
  - San Jose State University
  - UC Berkeley
  - UC Davis
  - UC Irvine
  - UC Riverside
  - UC Santa Barbara
  - UCLA
  - University of Colorado at Boulder
  - University of Denver
  - University of New Mexico
  - University of San Diego
  - USC
  - Stanford
  - Add option

QUESTION 4:
Which industry field below best describes your degree or degree in process?

  - Construction Management
  - Real Estate
  - Architecture/Landscape Architecture
  - Engineering
  - Development (Residential or Land Use)
  - Business/Finance/Economics
  - Design
  - Community Development
  - Green Building/Technology
  - Other

QUESTION 5:
Which of the following best describes your intended job title or classification?

  - Analyst or Accountant
  - Architect
  - City or Urban Planner
  - Project Engineer (Field, Structural, etc.)
  - Estimator
  - Interior Designer
  - Landscape Architect or Contractor
  - Project Manager or Superintendent
  - Real Estate Developer (Commercial or Residential)
  - Other
APPENDIX C
SCHOLARSHIP RECIPIENT SURVEY

CONTINUED...

QUESTION 6:
What is your anticipated annual salary in your career post-graduation?
- $100,000 or more
- $60,000 - $90,000
- $30,000 - $50,000
- Less than $30,000

QUESTION 7:
Which of the following job benefits are most important to you?
- Medical, dental, and vision plan coverage
- 401k and other retirement plan options
- Paid holidays and sick leave
- Annual pay raises
- Breaks and flexible schedules
- College debt assistance
- All of the above

QUESTION 8:
Approximately how many years of internship or apprenticeship experience in the building industry or related field have you acquired?
- 3+ Years
- 2-3 Years
- 1-2 Years
- 1 Year or Less
- No Experience

QUESTION 9:
How long do you intend to work in the building industry or related field?
- Long-term (10+ years)
- Short-term (0-10 years)
- Unsure
- I do not intend to work in the building industry

QUESTION 10:
Please choose the answer that best describes your experience obtaining industry certifications (i.e., OSHA, LEED, etc.):
- I have already obtained certification
- I am in the process of obtaining certification
- I intend to obtain certification in the future
- My career does not require certification/I do not intend to pursue certification
- If you have obtained or are in the process of obtaining certification (i.e., OSHA, LEED, etc.), please list any/all that apply:

QUESTION 11:
Would you like CHF to help connect you with potential industry career opportunities?
- Yes
- No
APPENDIX D
ENDOWMENT BENEFACTORS

The California Homebuilding Foundation invests in the future of homebuilding through endowments and major gifts that provide college and graduate school scholarships, funds research on key public policy issues and supports the efforts of the Foundation’s Building Industry Technology Academy (BITA).

Through the generosity of our benefactors, California Homebuilding Foundation endowments work with an impressive range of learning institutions, including California high schools, community colleges, and state and private universities in assisting the next generation of young minds interested in having a career in the homebuilding industry. These extraordinary gifts are carefully managed to provide permanent, ongoing support for our industry.

$100,000 - $500,000
Aram Bassenian
Michael C. Cortney
Stephen P. Doyle
H. C. Elliott, H.C. Elliott III and Elliott Family Foundation
Paul E. Griffin
Home Builders Council, BIA of Southern California
Larry D. Kelley
Michael V. McGee
Kile Morgan, Jr.
Dennis C. O’Brien and Daniel Hicks
Sheryl Palmer
Dale and Bea Stuard
Paul K. Tchang

$50,000 - $99,999
Donald Babbitt
Lee A. Babbitt
Kevin S. Carson
Monica Florian
Ernest W. Hahn
David E. Landon
Ian McCarthy
M. Corky and Mark D. McMillin
William H. McFarland
Vance T. Meyer
Michael P. Neal
William and Beth Niemi
Professional Women in Building of the BIA Bay Area
Nancy & Geoffrey Stack
Michael Towbes
Joan and Lawrence Webb
Jill D. Williams

$25,000 - $49,999
Robert Adelizzi
Lorna Auerbach
Richard D. Baker
Douglas F. Bauer
Stephen P. Beinke
Jim Boyd
David P. Carlson
Donald Chaiken
Gary M. Cusumano
Douglas P. Dahlin
Charles W. Davidson
Dawn Davidson
William A. Davidson
Fremont DeArmond
Robert W. Duff
Colleen Edwards
Carole Eichen and Robert Passovoy
Howard Englander
Doyle Heaton
William C. Hezmalhalch
F. Scott Jackson
Lynn L. Jacobs
Paul Johnson
Jewel and Wes Keusder
Sandra Kulli
Carl W. Lagoni
Randall Lewis
David J. Lucchetti and Fred Anderson
David E. MacLellan
Layne Marceau
William R. Mazza
Gary L. McDonald
Robert B. McLeod
APPENDIX D
ENDOWMENT BENEFACORS

$25,000 - $49,999 continued
Thomas J. Mitchell
Cheryl A. O’Connor
John Orr
George, Hoyt, and Doug Pardee
Michael Pattinson
Jeffrey M. Pemstein
James M. Peters
Professional Women in Building of the BIA of Fresno/
Madera Counties
Robert Rivinius
Jeff Roos
John J. Ryan, Jr.
Gary Ryness
Dave and Lori Sanson
Stephen J. Scarborough
Bert Selva
Nathan Shapell
Smith Family
Harry L. Summers
Gene Taylor
Borre Winckel
Michael Winn
Thomas P. Winn
Robert J. Yoder

Rodney DeLuca
Joseph A. Farina
Joseph C. Farina, Jr.
Charles K. Fletcher
Carl Gellert
Fred Gellert
George H. Gentry
S. Reid Gustafson
Dennis Hart
Alvin Hayman
Kenneth H. Hofmann
Roger Holloway
Roy Humphreys
Richard Hunsaker
Keith Johnson
KB Home
Donald P. Kennedy
Edwin C. Kimmel
Dean P. La Field
Ralph and Goldy Lewis
Richard A. Lewis
General William Lyon
Thomas Manley
Donald D. McCormick
Masud Mehran
Kenneth Miller
Anthony R. Moiso
Ira C. Norris
Peter Ochs
Paul C. Petersen
Chip Pierson
Toni Raymus
Donald E. Reed
James C. Schmidt
Stephen C. Schott
Richard B. Smith
Christopher Steele and Cheryl Gibson
William and James Streng
John P. Taglio
Herman J. Tijsseling, Jr.
James P. Warmington

$10,000 - $24,999
L. C. “Bob” Albertson, Jr.
Anthony A. Allen
DeVere H. Anderson
R. Gregg Anderson
Paul R. Baldacci, Jr.
James Beam
Ronald E. Birtcher
David D. Bohannon
Peter Boughdaly
Calvin E. Bright
Don Brinkerhoff and Julie Brinkerhoff-Jacobs
James J. Busby
Wade H. Cable
Floyd B. Cerini
John B. Clark, Jr.
Emmett S. Clifford
Art Condiotti
Ward Connerly
YOU CAN HELP A STUDENT.

YOUR SUPPORT MAKES A DIFFERENCE AND IS URGENTLY NEEDED.

DONATE TODAY