CONNECTING COMMUNITY & COMMERCE SINCE 1913

The Chamber Supports Small Businesses and Nonprofits with Gift Card Match Program and Social Media Outreach

Small businesses, restaurants and nonprofits are being hit very hard as

a result of the COVID-19 pandemic. The Chamber of Commerce for Greater Montgomery County has developed an economic stimulus initiative to help support businesses and charitable organiza-

tions through a gift card match program.

Purchasing a gift card today will help busi- In addition to supporting businesses nesses with some much needed cash flow to support themselves while their doors are closed. The Chamber is furthering this ness to reach new customers, stay enimpact by matching the amount of gift card purchases made up to \$2500 and donating those cards to area nonbe an increase of \$5000 in revenue. The process to participate is simple. Buy a gift card in any amount from a local business or restaurant. The Chamber has a suggested list of businesses in the directory found on their website,

purchased and where it is from on the Chamber's Facebook page, www.facebook.com/chambergmc or email to info@chambergmc.org.

The Chamber is also asking larger businesses to join this initiative by contributing additional funding which will

As a community we can make a difference! Join us in helping the many small businesses and restaurants affected by the COVID-19 pandemic. Spend a little... Help a lot! increase the match and provide greater support for businesses and nonprofits.

Help Local Businesses and Nonprofits

through gift card purchases, social media can provide the opportunity for a busigaged with the community and increase their site ranking. These options include like, share and comment on a site to inprofits. The total impact to businesses will troduce a business to potential customers that can help once they are back open. Many businesses are setting up online events such as live-streaming classes, webinars and delivery and pick-up services. Sharing these programs on Instagram and Facebook will help keep the www.chambergmc.org. Share the amount community engaged. Finally, take a few minutes to write a review for your favorite business. A Google review will give a credibility boost saving the business money on advertising.

> The pandemic has significantly impacted the way business is being conducted, but working together will help to ensure our favorite establishments will be able to continue operations once this crisis is behind us.

IN THIS ISSUE

President's Message2
Meet the Board3
Business Partnership Network4
Milestone Celebrations5
Ribbon Cutting Ceremonies,6
Recent Events7
New Members 8
Member Renewals9
Member News10

Connect With Us:

Meet the Staff...,11



CHAMBER BOARD OF DIRECTORS

Chair

Duncan Reed, Edward Jones Investments

President/CEO

Pamela A. Kelly

Vice Chair

Gaetan Giannini, Montgomery County Community College

Secretary

Mary Griffith-Alfarano, Fulton Bank

Treasurer

Nanette Carney, The Carney Group

Executive Committee

Allyson Gilmore, Doylestown Health

Ed Harris, Valley Forge Tourism & Convention Board

Immediate Past Chair

Michael Coakley, Kreischer Miller

Board Chair Emeritus

Gary E. Brown, Univest Bank and Trust Co. Lon Seitz, Seitz Leatherman & Kolb, LLC

Board Member Emeritus

Robert G. Rosen, Esq.

Members of the Board

Bill Allen, Allen Door & Service Corporation

Nancy Bednarik, Merck & Co., Inc.

Stanley Braverman, Braverman Associates

John Ernst, Borough of Lansdale

Kristin Kane Ford, Kane Partners Social Media

Dave Freeman, QNB Bank

Ray Keough, My Benefit Advisor

David Magagna, ReMax/Magagna Home Team

Michael Mostochuk, St. Clair CPA Solutions

David Onorato, Hladik, Onorato & Federman, LLP

Daniel J. Reavy, McMahon Associates, Inc.

Chris Schalleur, Christo IT Services

Sheri Strouse, Harleysville Bank

Kirk Walters, The Walters Group

PROSPECTOR

Published quarterly by The Chamber of Commerce for Greater Montgomery County

217 Church Road, Suite C, North Wales, PA 19454 Phone: (215) 362-9200 | Fax: (267) 613-8865

A MESSAGE FROM THE PRESIDENT'S DESK



We were excited for 2020 with a clear vision and a full line up of events, when as you know everything came to a sudden stop. This is certainly an unprecedented time for business, one that is definitely going to take some time to recover. There have been so many adjustments in how we work from mandatory closures, social distancing and managing a remote workforce. Despite the

challenges we face, I am confident we are resilient and will find a way to be stronger on the other side of the COVID-19 crisis. In the meantime, pleass support each other, especially the small businesses, restaurants and nonprofit.

The Chamber staff will continue to advocate on your behalf at the County and State level and develop programs and services to help grow your business. Although they will be virtual for now, we are looking forward to when we can once again get together in person.

Best,

Pam

CHAMBER STAFF

Kim Nguyen, Vice President, Member Services Wendy Custer, Member Relations Manager Mary Griffith , Administrator Linda Ryan, Program Manager Carol Schultz, Events Assistant

THANK YOU TO OUR ANNUAL SPONSORS



































MEET THE BOARD & NEW STAFF



2020 Board of Directors: Front row (I), Ed Harris, Valley Forge Tourism & Convention Board; Allyson Gilmore, Doylestown Health; Mary Griffith-Alfarano, Fulton Bank; Mike Coakley, Kreischer Miller. Back row (I), Kirk Walters, The Walters Group; David Magagna, ReMax; Gaetan Giannini, Montgomery County Community College; Mike Mostochuk, St. Clair CPA Solutions; Nanette Carney, The Carney Group; Stanley Braverman, Braverman Associates; Kristin Kane Ford, Kane Partners Social Media, Ray Keough, My Benefit Advisor; Sheri Strouse, Harleysville Bank; Chris Schalleur, ChristolT Services; Nancy Bednarik, Merck; Dan Reavy, McMahon Associates; David Onorato, Hladik, Onorato & Federman; Bill Allen, Allen Door & Service Corporation. Missing, Duncan Reed, Edward Jones Investments; John Ernst, Lansdale Borough, David Freeman, QNB Bank.



New Board Members: (I) Mike Mostochuk, St. Clair CPA Solutions; Stanley Braverman, Braverman Associates; Kristin Kane Ford, Kane Partners Social Media; Ray Keough, My Benefit Advisor; Chis Schalleur, ChristoIT Services. Missing, Dave Freeman, QNB Bank.



Executive Committee: (I) Nanette Carney, Treasurer, The Carney Group; Mike Coakley, Immediate Past Chair, Kreischer Miller; Duncan Reed, Chair, Edward Jones Investments; Mary Griffith-Alfarano, Secretary, Fulton Bank, Allyson Gilmore, Doylestown Health. Missing, Gaetan Giannini, Vice Chair, Montgomery County Community College; Ed Harris, Valley Forge Tourism & Convention Board



Welcome

Linda Ryan has joined the Chamber staff as Program Manager. In this role she will be responsible for managing programs and events as well as communications. Linda has experience in association management, most recently as membership manager for the Pennsylvania Association of CPAs. She holds the Certified Association Executive designation from the ASAE, as well as a Leadership Certificate and Nonprofit Management Certificate.



The search stops here!

Business Partnership Network is...

- A cost effective way of expanding your business
- A referral networking group with one business per profession
- Weekly meetings that include 10 minute presentations and testimonials
- Commitment without the pressure that the national groups impose
- for making business connections
- Open to guests

Business Partnership Network

For more information, visit www.bpnmontco.com or call 215-362-9200

Meeting Locations

Fort Washington: Mondays 11:30am -1:00pm

Lansdale: Tuesdays 7:00am - 8:30am

Blue Bell & Montgomeryville: Wednesdays 11:30am -1:00pm

Indian Valley: Thursdays 7:30am - 9:00am

Coming soon - Plymouth Meeting

Our newest location: BPN - Fort Washington



Meet the group members at bpnmontco.com

The TASA Group

Located in Blue Bell, PA, in "the round building" on DeKalb Pike, The TASA Group connects the legal and business worlds with the finest consulting or testifying experts available locally, nationally and globally.

"Service. Service. We answer a need that attorneys have in preparing their case, whether it be plaintiff and/or defense, in a very ethical way," said, Jay Rosen, one of the owners of The TASA Group.

Since our founding in 1956, we have earned a solid reputation as the most comprehensive, innovative and central resource for attorneys, insurance companies, businesses, and government organizations seeking assistance with litigation (plaintiff and/or defense), general consulting for business matters that require an industry expert, and alternative dispute resolution.

Our service begins with one of our operations staff members either in TASAmed, TASAconsulting or TASA having a conversation, during which they carefully assess your requirements. It continues with our customized referrals of candidates, and follow-up to ensure that we have met all of your needs.

The TASA Group has an exceptional record of employee longevity: More than 35% have 5-15 years of service; 25% have 15-20 years; and 13% have more than 20 years. This outstanding record of experience, institutional memory, and accomplishment benefits clients and experts in every interaction. It translates to careful attention to detail, rapid response, and intelligent referrals.

"We've always adapted to the changing technology which required new and different kinds of expertise. I see that happening at a faster clip in present day and in the next five years,"

"...Always my first stop when looking for an expert."

S.K.S., Corporate Senior Attorney, Dallas, TX



The Best Source For Experts Worldwide

800-523-2319

experts@tasanet.com | TASAnet.com

MILESTONE CELEBRATIONS



Greater Harleysville North Penn Senior Services 35 years



Costco Wholesale - 20 years



Colorcon - 45 years



Laurels Loft - 5 years



Greentree Management & Insurance, Inc. 5 years



Ludwig Business Consultants - 5 years



VNA Foundation - 5 years



Zee Green Bags - 10 years



BCSWA - 5 years



309 Auto Tags - 5 years



Echelmeier Insurance Agency - 5 years



C&N Bank - 5 years



Wealth Builder Advisor - 5 years

RIBBON CUTTING CEREMONIES



Mathnasium - Montgomeryville



Mainstay Engineering new location - Blue Bell



Citadel Federal Credit Union - Montgomeryville



Formerly the original His & Hers Bingo. Don't be fooled by others!

Friday, May 1st, 2020 Doors Open at 6pm Bingo begins at 7pm



This is NOT your average BINGO! Great prizes available for both men & women



Hosted by **CNBBA**





Proceeds benefit Between Friends Outreach

Location: The Shrine of Czestochowa Cafeteria 654 Ferry Road, Doylestown PA 18901

Ticket Cost: \$30/advance or \$35 at the door

· Price includes 15 Games of Bingo

Additional cards/daubers can be purchased

- Special Extra 16th Game—3 cards for \$5
- Door Prizes, Raffle Baskets & 50/50
- · BYOB and Food-Light Refreshments will be available for purchase

To purchase tickets visit:

https://www.eventbrite.com/e/jack-and-jill-bingo-2020-tickets-84820936705 Call Sue Gelb at 215-913-8702 with any questions or to reserve tables.

Reserved tables of 10 or more must be paid in full in advance.



On New and Pre-Owned Vehicle Financing & Refinancing

Get your car quick with 100% online financing.

visit www.MSDFCU.org/Autos or call 215-996-3700

Michael Grover • 215-996-3744 MGrover@msdfcu.org • msdfcu.org

*APR= Annual Percentage Rate. Estimated monthly car loan payment per \$1,000 borrowed at 2.99% APR is \$17.96 for 60 months. Estimated monthly car loan payment per \$1,000 borrowed at 3.24% APR is \$15.30 for 72 months Estimated monthly car loan payment per \$1,000 borrowed at 3.74% APR is \$13.55 for 84 months. Rates subject to change without notice. Subject to credit review. My Advantage discount does not apply. Membership eligibility and product



NCUA

EVENTS



The Author Speaks
Richard Plinke, "Dancing in the
Cave of the Dragon"



High Impact Networking & Relationship Selling, presented by Geoff Slick, 1Slick Homes, Keller Williams Real Estate. Hosted by the Young Professionals Council



Mary Fran Bontempo presented the 15 Minute Master as part of the Power Continues Series





Presented by: Timothy Chubb, SVP, Chief Investment Advisor, Girard, a Univest Wealth Division



NEW MEMBERS & MILESTONE ANNIVERSARIES

Citadel Federal Credit Union -Michael Levy, D.M.D., P.C.

Montgomeryville Branch

Ryan Frazier citadelbanking.com

Comfort Keepers

Maura DiTrolio comfortkeepers.com

Cornerstone Advisors Asset Management

John Paul Cavaliere

cornerstone-companies.com

Edward Jones - Northrop Group*

J.P. Northrop

edwardjones.com/jp-northrop

ForCaregiver.com (Hautzinger Consulting, LLC)

Wendy Hautzinger forcaregiver.com

Gemini Consulting LLC

Jodi Krawitz

hrgeminiconsulting.com

Giuseppe's Pizza & Family Restaurant

Sal Moscariello

orderstart.com/giuseppespizza

Gwynedd Valley Eye Care PC*

Dawn Trybulski

gwyneddvalleyeyecare.com

Inner Strength Coach for Women

Heidi Puppo

innerstrengthcoachforwomen.com

Jet Couriers

Richard Brown

jetcouriers.us

KenCrest

Alli Smale

kencrest.org

Lindinger's Deli & Catering

Frank Lindinger

lindingers.com

Merrill Lynch, Bank of America

Lina Shenk

fa.ml.com/pennsylvania/blue-bell/lina-

shenk/?locator=1

Michael Levy, D.M.D., P.C.

Jennifer Homacki

levybrunodental.weebly.com/

Plan B Financial

Hugh Warnock

Primerica

Jose Vasquez

primerica.com/josevasquez

Promotional Guidance, LLC

Patrick Gallagher

yourpromoguide.com

Scott D. Polsky Law PC

scottpolskylaw.com

Steadfast Pen, LLC

Yvonne Caputo

ingeniumbooks.com/yvonne-caputo

Supreme Lending, Sellersville

Patrick McClatchy

patrickmcclatchy.supremelendinglo.com

The Church of St. Jude and of the Nativity

Christine Nord

stjudeandthenativity.org

The Largo Group, LLC

Rose Lagreca

thelargogroup.com

Waibel Dental*

Lana Waibel

waibeldental.com

Water Tower Square & Cinema

Carol Ulrich

goldenbergdevelopment.com/gg-prop/water-tower-square/

tower-square,

Willow Creek Farm Preserve

Melissa Smith

willowcreekfarmpreserve.org

Your Planning Partner, LLC

Michael Weber

yppllc.com

* - Visionary/Centennial Members

MILESTONE ANNIVERSARY RENEWALS













10 Years













20 Years













70 Years



MEMBERSHIP RENEWALS

A To Z Party Rental	F. Ambrose Moving	Premier Payroll Services Inc
AAA East Central	Fishman Sales	Rachel Beck Photography
Abington Surgical Center	For Pete's Sake Cancer Respite Foundation	Residence Inn by Marriott*
Accent On The Rocks LLC	Foulkeways at Gwynedd	Retlif Testing Laboratories*
Allebach Communications	Fraser Advanced Information Systems	Rex Heat Treat, Inc. Lansdale*
Allen Door & Service Corporation	Goddard School of Montgomeryville	Rotary Club of Blue Bell
Allstate Insurance-Juckniewitz Agency	Grand View Health	Rubin, Glickman Steinberg & Gifford, P.C.
Ambler Yards	Hamburg, Rubin, Mullin, Maxwell & Lupin, PC*	Sanford Alderfer Real Estate
Arbour Square of Harleysville	Higher Information Group	SERVPRO of Warminster Lansdale Blue Bell
Ardent Credit Union	Horsham Township	Spanial's Service Center
Baum, Smith & Clemens, LLP*	Indian Valley Appraisal Company	Strategic Job Search
Bay Pony Inn	Insperity	Stray Cat Blues, Inc.
Bergey's, Inc.	J. L. Freed Honda [^]	Supreme Lending
Berkshire Hathaway Homeservices Fox &	Kelly Anne Dolan Memorial Fund	Talamore Country Club
Roach	Kiwanis Club of Lansdale	Temple University Ambler
Bertucci's - Montgomeryville	Lakeside	The Culinary Arts Institute of MCCC
Biondo Creative	Lansdale Borough	The Giving Tree
Blue Wave Express Car Wash	Laurell Technologies Corp	The Lansdale Area Family YMCA
BZ Orthodontics	Laurico	The Mitre Box
Castello Ristorante	Lauro Painting	The Reporter*
Christo IT Services*	Law Offices of Amy S. Newman, PC	Touchstone Kitchens and Baths*
Clemens Uniform Rental*	McCaffrey's Food Markets*	TruMark Federal Credit Union - North Wales
Collaborative Enterprises, Inc.	McMahon Associates, Inc*	Underwriting Management Experts (UME)
Comcast Cable Communications, Inc.	Merck & Co., Inc*	Univest Financial Corporation*
Commerce Office Furniture	Millennium Moving Company, Inc.	Vault Storage
Damian H. Ward, Ltd.	Modern Strategic Branding & Communications	Verizon Wireless
David Geppert Recycling Inc.	Morgan Stanley	Wegmans Food Markets
Detweiler Construction Solutions, Inc.	Normandy Farm Hotel and Conference Center	William Penn Inn
Docutrend Imaging Solutions	Panache Wood Fire Grill	Wojcik Landscaping Inc.
Doylestown Health	Patient First - East Norriton*	Women's Center of Montgomery County
Edward Jones Investments - McKee Group*	Peaceful Living*	Worcester Township
Edward Jones Investments - Reed Group*	Penn State Abington*	
El Sarape	Percheron Management LLC	*-Visionary/Centennial Members

MEMBER NEWS

Covenant Bank is pleased to announce a donation in the amount of \$30,000 has been made to Libertae Inc. of Bensalem, PA under the Educational Improvement Tax Credit Program (EITC). Libertae, Inc. is a treatment program dedicated to treating and supporting women with substance abuse disorders. They oper-



ate a full-service daycare onsite where children can play and learn while their mothers are in treatment.



Inna Materese has been named a partner of Dischell Bartle Dooley. She practices all areas of Family Law, including divorce, complex custody cases, protection from abuse and support matters. Inna has been recognized as a Pennsylvania Rising Star by Super Lawyers Magazine for the last three years.

DunlapSLK the Chalfont, PA-based certified public accounting and consulting firm, announced that Andrew T. (Drew) Przyuski has been named a Shareholder. A member of the firm's accounting services department for the past 14 years, Przyuski provides accounting, advisory and tax services for both corporate clients and individuals. In addition, he serves as Payroll Services Team Leader, managing the activities of the firm's payroll administrators.



Manhattan Bagel Lansdale is pleased to announce Debra Lajeunesse, partner, will be taking an active role in the company. Debra's primary role will be developing relationships with other Chamber of Commerce members and promoting both Manhattan Bagel's catering business and making the community aware of the free informal meeting space at the store

Methacton School District and the Methacton Education Foundation were featured on 6ABC, NBC10, and CBS3 as they revealed the STEMakerSpace Renovation of their Elementary Libraries. This \$110,000 project marks the largest grant awarded by the Founda-

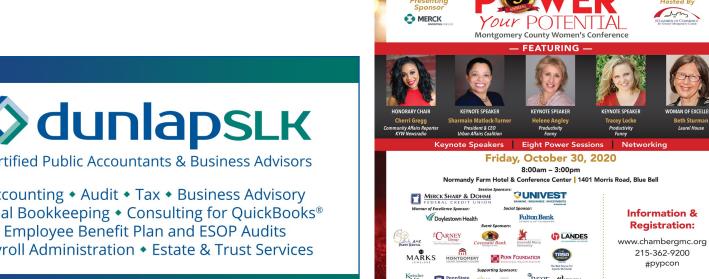
Police and Fire Federal Credit Union is pleased to announce the opening of a new Montgomery Mall Branch located at 798 Bethlehem Pike, Montgomeryville, next to Chick-fil-A, near Wegmans. The Montgomeryville location marks the 16th Branch for Police and Fire Federal Credit Union and will serve new and existing members in the Montgomeryville area with a full suite of lending, mortgage, checking and savings products

Timoney Knox is pleased to announce that Robert M. Runyon joined the firm as a partner in its Insurance Department. Rob concentrates his practice on complex insurance coverage, the litigation of commercial/ extracontractual matters and alternative dispute resolution. Rob's practice will focus on matters throughout the nation for both domestic insurers and the London market.



Put Your News on Our Home Page! Member News can be submitted online:

Chambergmc.org/login then click News Releases



dunlapslk

Certified Public Accountants & Business Advisors

Accounting • Audit • Tax • Business Advisory Virtual Bookkeeping ◆ Consulting for QuickBooks® Payroll Administration ◆ Estate & Trust Services

267.594.DSLK (3755) • www.dunlapslk.com



Pamela Kelly
President/CEO
pam@chambergmc.org



Kim Nguyen
Vice President
Member Services
kim@chambergmc.org



Wendy Custer

Member Relations

Manager

wendy@chambergmc.org



Linda Ryan

Program Manager
linda@chambergmc.org



Carol Schultz
Events Assistant
events@chambergmc.org



Mary Griffith
Office Administrator
mary@chambergmc.org



July 23, 2020 Montgomery Mall

Reserve Your Booth Today



As a community we can make a difference!

Join The Chamber of Commerce in helping the many small businesses and restaurants affected by the COVID-19 pandemic.

Spend a little... Help a lot!

Together we can help our community businesses and nonprofits.

Let us know you are in. #SmallBusinessSTRONG

For more information visit www.chambergmc.org