

## Getting Back to Business

Following fourteen weeks of various stages of quarantine under the color-coded system of reopening, Montgomery County businesses entered the green phase on June 26th. This has not been without a great deal of pain and loss.

Many restaurants, retail stores and



service providers have made the heart wrenching decision to close their doors after in many cases enjoying some of their most successful years.

Despite these very challenging times, the business community is resilient and many sought ways to pivot and use their services to move forward. Members, Boardroom Spirits and A to Z Party Rental are great examples. Once learning that hand sanitizer was in desperate short supply the team at Boardroom Spirits went into production. Initially the community could bring their own containers for fill-up. There is now a sanitizer division with products available for purchase. A to Z Party Rental had been gearing up for the graduation, wedding and party season only for it to end in a dead stop. The tents, tables and related supplies were instead sent to testing sites and even to comfort families by having drive by funerals.

As an organization that brings businesses together for programs and events, The Chamber needed to quickly transition to become a reliable source for providing the business community with information on

loans, grants and the continually changing information regarding guidelines and re-opening requirements. As a result of the relevant and timely communication, members received over \$325,000 of the \$6million offered by the MontcoStrong Small Business Grant Program.

In addition, webinars on legal concerns, the Paycheck Protection Plan, marketing and networking opportunities were held. Members offered discounts on products and needed services to assist others with re-opening. *We're Open Again* posters were created and distributed throughout the re-



gion to welcome customers back while assuring that the proper CDC guidelines were being followed.

The Chamber continues to be an advocate for the Montgomery County business community through providing support for several letters to state legislators as well as the governors office to express member concerns. A program was presented with U.S. Representatives Dean and Fitzpatrick for a Washington update and Q&A session.

As the pandemic continues to impact our businesses and a full reopen date is not yet in sight, it is heartwarming to see the support offered to help those in need. The Chamber will remain committed to keeping members informed and offer beneficial programming..

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## PROSPECTOR

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## A MESSAGE FROM THE PRESIDENT'S DESK



The past several months have truly been a challenge, but as we look to reopen our businesses, there are several leadership traits that will be key to being successful.

Although honesty is not a new trait, today honesty without ambiguity is really key. Providing staff with what is known even when the news is not good, will build team support and consensus. This along with fact-based communication will help to reduce anxiety in the workplace.

The successful leader needs also to be flexible to change course as required to meet the public health guidelines and to manage hybrid teams for safety and effectiveness.

Finally, a successful leader must demonstrate humility. In these uncharted waters, not having an answer and looking to experts will ensure the best decisions are made for their team and the organization.

As we continue to navigate the changes the pandemic has presented, the Chamber board and staff is committed to providing you with information, programs and services to support your business.

Best,  
Pam

## CHAMBER STAFF

Kim Nguyen, Vice President, Member Services

Wendy Custer, Member Relations Manager

Carol Schultz, Events Assistant

## THANK YOU TO OUR ANNUAL SPONSORS



## MEET OUR NEW BOARD LEADERSHIP



**Dan Reavy, McMahon Associates**, is a current member of the Board and past Chair. He recently accepted a new leadership role as an At-large member of the Executive Committee. In this position, Dan will advise on matters related to operations, finance and the continued growth of The Chamber. He will serve through December, 2020.



**Justine Garbarino, Valley Forge Tourism and Convention Board**, has joined the Board as a Director to fill the vacant seat of her former colleague Ed Harris. Justine is currently the Director of Business Development at the VFTCB for which she is responsible for the organization's partnership marketing program.

Prior to joining the VFTCB, Justine worked in broadcast television for the Fox News affiliates in Washington, DC and Philadelphia, both top ten markets. She was a producer on the Emmy-winning morning show teams of Good Day DC and Good Day Philadelphia.



**Are you looking to increase product demand or rebuild your clientele?**

Consider advertising through the Chamber to reach over 1000 members and area businesses.

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Contact Kim Nguyen at 215-362-9200 or [kim@chambergmc.org](mailto:kim@chambergmc.org) for a consultation on the best approach for your business.

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## Back to Business Celebration



**AUG  
13**



**4:30-7  
PM**

**The Pavillion  
Upper Gwynedd Township**



## WELCOME NEW MEMBERS

### EZ Storage

Matthew Healy  
[ezmini.com](http://ezmini.com)

### Act II Playhouse, LTD

Mike Donovan  
[act2.org](http://act2.org)

### Annie International

Steven Miller  
[annieinc.com](http://annieinc.com)

### Maple International

Douglas Michie  
[maplemasks.com](http://maplemasks.com)

### StagingCraft, LLC

Nancy Vander Zwan  
[expresspros.com](http://expresspros.com)

### Express Employment Professionals

Michele Bryson  
[expresspros.com](http://expresspros.com)

### Eastern Diversified Services, Inc.\*

Jackie Silveri  
[easterndiversified.com](http://easterndiversified.com)

\*Visionary Member

# VISIONARY MEMBER

*For those members who are driven to grow their business*

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## MEMBER BENEFITS

- Participation in a monthly exclusive Business Resource Council
- Free ad in one weekly events email
- Company recognition at events (virtual and in-person)
- Access to recordings of chamber webinars
- Open job positions shared on chamber social media
- One Facebook Live promotion session
- Enhanced website positioning and increased webpage content
- Two free event tickets (value of \$40 or less)
- Preferred seating at events (for all company representatives in attendance)
- Concierge service for registration and program updates

**Contact The Chamber to register your business as a Visionary Member!**

The Chamber of Commerce for Greater Montgomery County | 215-362-9200 | [www.chambergmc.org](http://www.chambergmc.org)

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# CHAMBER GOLF OUTING

## THURSDAY

## SEPTEMBER 17, 2020

Lederach Golf Club, 900 Clubhouse Drive, Harleysville  
COVID-19 precautions will be maintained for safe playing conditions.



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## MEMBERSHIP RENEWALS

1Slick Home KW Real Estate  
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 Hill, Barth & King, LLC  
 Hladik, Onorato & Federman, LLP  
 Industry Health Solutions  
 IT Landes  
 J.C. BAR Properties, Inc\*  
 Janville Roofing Siding and Painting\*  
 JDog Junk Removal & Hauling

Kemp Harvest Financial Group  
 Kimmel, Lorah & Associates, LLP  
 Kraut Harris, P. C.\*  
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 Network Concepts  
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 North Wales Water Authority  
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 The Mark McGuire Team at KW Real Estate  
 The Walters Group, LLC\*  
 Top-A-Court, LLC  
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 TRC Staffing Services  
 Tri-J Solutions, Inc.  
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 Vesta Insurance, Inc.  
 Volunteer Medical Service Corps  
 Wesco Industrial Products LLC  
 What's Bugging You? Pest Services\*  
 Younger & Son Inc.

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## MILESTONE ANNIVERSARIES

### 5 Years



### 10 Years



### 30 Years



### 35 Years



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## MEMBER NEWS

In response to the pandemic, [American Heritage Federal Credit Union](#) donates 50,000 PPE facemasks to 14 local Workplace Partner hospitals and hosted community blood drives. Based on American Red Cross estimates, as many as 330 lives will be saved as a result of the three recent blood drives.

Six [Antheil Maslow & MacMinn, LLP](#) attorneys were recognized as 2020 Thomson Reuters Super Lawyers and Rising Star Attorneys, including Jessica A. Pritchard; Michael W. Mills; Peter J. Smith; Elizabeth Fineman; Stephanie Shortall; and Elaine Yandrisevits. Each year, no more than 5 % of the lawyers in the state receive this honor.


[Bucks-Mont Collaborative](#) is pleased to announce that Kristyn DiDominick is the new Coordinator effective September 1. She succeeds Ella Roush, who will step into a part-time, semi-retired role with the Collaborative at that time following 15 years as Coordinator.



[DunlapSLK PC](#) donated a total of \$6,000, along with nonperishable food items, to three local food pantries – [Manna on Main Street](#), [Keystone Opportunity Center](#), and Pennridge FISH.

[Fulton Bank](#) was recognized by Forbes as a World's Best Bank and the top ten in the United States. Banks were rated on overall recommendation and satisfaction, as well as five subdimensions including trust, terms and conditions, customer services, digital services and financial advice.

[Hamburg, Rubin, Mullin, Maxwell & Lupin](#) is pleased to announce that seven of its Pennsylvania attorneys have been named to the 2020 Pennsylvania Super Lawyers list and that three of its lawyers have been named to the 2020 Pennsylvania Rising Stars list. They attorneys recognized are J. Edmund Mullin; Steven H. Lupin; Mark F. Himsworth ; Joseph J. McGrory, Jr. ; Bernadette A. Kearney; Carl N. Weiner ; John J. Iannozi; William G. Roark ; John F. Walko; and Noah Marlier.

 [The Law Offices of Jennifer J. Riley](#) announces Ravi V. Mohan has been accepted to the 2020-2021 class of the Bar Leadership Institute of the Pennsylvania Bar Association. The purpose of the Bar Leadership Institute is to inform participants on the day-to-day operations, governance, resources and staffing of the association, as well as to provide introductions to various leadership opportunities. Mohan was one of 18 attorneys across the state of Pennsylvania to be admitted to the Bar Leadership Institute.



[Moyer Indoor/Outdoor](#) recently announced the acquisition of TurfWorks Pro of Tullytown, PA. TurfWorks Pro was owned and operated by Greg and Breanne Slabaugh.

[Patient First](#) now provides simple, streamlined employee Return-To-Work COVID-19 testing at designated medical centers. Employees can be tested as required by their employer with the visit charged directly to the employer's account. Testing is available by appointment 7 days a week. Additional information is available at [www.patientfirst.com/covid-19-testing-for-employers](http://www.patientfirst.com/covid-19-testing-for-employers).

[QNB Bank](#) celebrated its 143<sup>rd</sup> Anniversary with a socially distanced Customer Appreciation Day on July 16<sup>th</sup>. The celebration featured giveaways, bagged snacks and bottled water, plus the Kona Ice Food Truck serving free Kona water ice.



Amy R. Stern, a partner at [Rubin, Glickman, Steinberg and Gifford, P.C.](#), has been named as a 2020 *Pennsylvania Super Lawyer*. Ms. Stern was recognized by experienced attorneys and colleagues for her professional achievements in family law.

Owners of [Signs by Tomorrow – Norristown](#), Marty Werkheiser and Marsha Poust, celebrated their 13 years in business.



[Wisler Pearlstine, LLP](#) is pleased to announce that partner Amy T. Brooks was a key participant on a State Task Force, known as the "Pennsylvania School Reopening Task Force," to providespecific guidance to school, and in particular Special Education programs to re-open this fall. The Report is the first such state-wide guidance from 150

[Worcester Township](#) welcomes Stacy Crandell as the new Assistant Township Manager. Stacy had previously spent 13 years with Montgomery Township as the Information Coordinator and later as the Assistant to the Township Manager.



[Worth & Company](#) is pleased to announce that Bill Hurst has been promoted to the role of Chief People Officer (CPO). Bill has more than 45 years of industry experience and has been serving as Safety Director with Worth & Company since 1989. As Chief People Officer, Bill will be responsible for the operation and success of the HR and safety departments.

**Put Your News on Our Home Page!**

**Member News can be submitted online:**

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