

The Chamber Creates First Area Inclusion Council

The Chamber is taking action to make a difference through the formation of its first Inclusion Council. The Council is comprised of members of the business community with diverse backgrounds including race, ethnicity, gender and ability. The first meeting was held recently to discuss strategies to promote an inclusive chamber where all businesses feel valued and supported. Its tagline, "Diversity Doesn't Divide Us It Brings Us Together," underscores its mission. "We understand the work is ongoing and it is a process, but our goal is to have a chamber that reflects our society," said Vernessa Hopkins of H3 Business Services and co-chair of the Inclusion Council.



The Council will be working closely with Donna Richemond, Chief of Diversity,

Equity, and Inclusion of Montgomery County Commissioners Office, to explore outreach opportunities to connect with and understand the needs of our diverse business communities.

The work has already started with the Chamber's involvement with the International Spring Festival (ISF) and the Chamber's Annual Cultural Celebration. Dr. Francis Jeyaraj, one of ISF founders and a member of the Inclusion Council, has been invaluable with his contribution to our community and the Council. The ISF brings awareness to various cultures in our community. In its 33rd year, the festival will be held on April 15 from 11 am – 5 pm at the North Penn High School. The Chamber has supported the festival in previous years but with a concerted effort this year, the Inclusion Council will use the event to educate the attendees on the value of the chamber.

The Council in partnership with ISF is working on a Unity Poster of Congratulations to our new Governor. A 20 foot poster will be created and displayed at the festival for all attendees to sign a congratulations message in their native language, showcasing the diversity of languages in our community. After the festival, the poster will be presented to Governor Josh Shapiro in Harrisburg.



For its second year, the Chamber's Cultural Celebration took place on February 23, which was a networking event as well as a celebration of its multicultural members highlighted by a food tasting of ethnic food. Chamber members showcased their culinary skills by preparing dishes representing their heritage. Countries that were represented included Greece, Haiti, India, Ireland, Native American, Pakistan and Ukraine. George Whitehair, Executive Director, Boston Legacy Foundation & Publicity Chair, International Spring Festival and Shane Wheeler, CEO, Volunteer Medical Corp spoke about "Celebrating Our Cultural Difference While Focusing on the Importance of Being Able to Work Together."



IN THIS ISSUE

Featured Events...3, 10

Events
Happenings...4, 5, 9

New Members...6

Renewals.....7

Member Milestones..8

Connect With Us:



CHAMBER BOARD OF DIRECTORS

Executive Committee

Chair

David Onorato, *Hladik, Onorato & Federman, LLP*

President/CEO

Pamela A. Kelly

Vice Chair

Mike Mostochuk, *Eisner Amper*

Secretary

Allyson Gilmore, *Doylestown Health*

Treasurer

Bob Cherry, *Merck & Co. Inc.*

Immediate Past Chair

Mary Griffith-Alfarano, *Fulton Bank*

Board Chair Emeritus

Gary E. Brown, *Univest Bank and Trust Co.*

Dan Reavy, *McMahon Associates*

Lon Seitz, *Seitz Leatherman & Kolb, LLC*

Board Member Emeritus

Nanette Carney, *The Carney Group*

Robert G. Rosen, Esq., *Dischell, Bartle & Dooley*

Members of the Board

Bill Allen, *Allen Door & Service Corporation*

Dave Freeman, *QNB Bank*

Kristin Kane Ford, *Kane Partners Social Media*

Justine Garbarino, *Valley Forge Tourism & Convention Board*

Vernessa Hopkins, *H3 Business Services*

Ray Keough, *My Benefit Advisor*

Carolyn McCreary, *Montgomery Township*

Suzanne Ryan, *PECO*

Chris Schalleur, *Christo IT*

Neal Shah, *Mamania*

Gummi Sigurdarson, *RedKnight*

Kirk Walters, *The Walters Group*

CHAMBER STAFF

Wendy Custer, Vice President, Member Services

Kim Nguyen, Senior Program Director

Kristen Gore, Membership Manager

PROSPECTOR

Published quarterly by **The Chamber of Commerce for Greater Montgomery County**

325 Madison St, Suite E1004, Lansdale, PA 19446

Phone: (215) 362-9200 | Fax: (267) 613-8865

New board chair takes office

David Onorato, Esq, principal in Hladik, Onorato & Federman, LLP is the new Board Chair for 2023. While serving on the board since 2019, Dave has been a member of the Golf Committee, chair of the Government Affairs Committee and has provided legal support for The Chamber. [Read more about David Onorato](#)



Board of Directors elects new members



Vernessa Hopkins, H3 Business Services, Carolyn McCreary, Montgomery Township, and Gummi Sigurdarson, RedKnight have been elected to serve a three year term as members of The Chamber's Board of Directors. The new directors fill vacancies left by Duncan Reed, Edward Jones Investments, John Ernst, Lansdale Borough and Sheri Strouse, Harleysville Bank whose terms were completed in December, 2022.

New directors are recommended each year by the Nomination Committee. Consideration is given to business size, location, industry served and diversity. For more information regarding opportunities to serve on the Board of Directors, please contact Pam Kelly, pam@chambergmc.org.

Thank you to our Corporate Sponsors



Helping to get our community back to work.

Thursday, April 13, 2023
at the Plymouth Meeting Mall
12pm—5pm



JOB
FAIR

Presented by The Chamber of Commerce
for Greater Montgomery County

Over 60 employers have already registered to participate in the annual Job Fair hosted by the Chamber with support from Montgomery County Workforce Board and CareerLink. With the unemployment rate under 4% in Montgomery County, event information was shared with surrounding county organizations to provide information to job seekers as Plymouth Meeting Mall is an easily accessible location through state and local highways and public transportation. Special thanks to the Valley Forge Tourism & Convention Board for sharing their digital billboard along the PA Turnpike and to *Around Ambler* and *More than the Curve* for the extensive advertising.

Supporting Your Business Needs

In an ever-changing business environment, you need a partner who will provide the expertise in lending, cash management, & day-to-day business support.



- Make the most of managing your assets with analysis and recommendations designed specifically for your business
- Dedicated lender support to obtain the capital you need to grow
- Cash management tools for controlling your business's money
- Local branches available for your convenience



800-491-9070 QNBbank.com

Visit any of our 12 locations in Allentown, Colmar, Coopersburg, Dublin, Perkasié, Quakertown, Souderton, Upper Perkiomen Valley, Warminster, & Wescosville

NMLS # 781724

All loans subject to credit approval.



VISIONARY MEMBER

For those members who are driven to grow their business

Start receiving benefits today!

Annual Cost: \$150



MEMBER BENEFITS

- Participation in a monthly exclusive Business Resource Council
- Free ad in one weekly events email
- Company recognition at events (virtual and in-person)
- Access to recordings of chamber webinars
- Open job positions shared on chamber social media
- One Facebook Live promotion session
- Enhanced website positioning and increased webpage content
- Two free event tickets (value of \$40 or less)
- Preferred seating at events (for all company representatives in attendance)
- Concierge service for registration and program updates

Contact The Chamber to register your business as a Visionary Member!

The Chamber of Commerce for Greater Montgomery County | 215-362-9200 | www.chambergmc.org

LOCAL & ON TAP



Local & On Tap is a monthly networking event held at chamber member establishments for professional networking and support of a local nonprofit. Events are organized by chamber members Geoff Slick, The Mark MaGuire Team, Keller Williams; Dina Corrado, ServPro— The Lutz Team; Tom McKee, Edward Jones Investments and Brian Nestor, Nestor Insurance.

BUILD YOUR BUSINESS WITH A LOCAL NETWORKING GROUP



Business Partnership Network

**CATEGORY EXCLUSIVE
WEEKLY MEETINGS
MINIMAL INVESTMENT**



BPNMONTCO.COM

Get to know a banker who gets to know your business.

We take the time to understand what makes your business different, then offer solutions to fit your exact needs.



Let's start a conversation.

Call Relationship Manager,
Ella Griggs at 215-285-5068.



Member FDIC. ©2023, TD Bank, N.A. and/or its affiliates. All rights reserved. The TD logo and other trademarks are owned by The Toronto-Dominion Bank and used under license. Equal Housing Lender. Loans subject to credit approval. Terms and Conditions may apply.

ALLIANCE OF WOMEN IN BUSINESS (AWIB)



Alliance of **WOMEN** business



Women Supporting Women

**Monthly meetings:
Second Tuesday, 9:00am
at the Chamber office.**

All are welcome



See What's Possible

For over 145 years, Univest has partnered in our local communities' development, growth, and helped share their vision. And, we've never forgotten the values and principles that have shaped us — building personal relationships, individualized customer service, and a willingness to listen.

Add local decision making and comprehensive, integrated financial solutions, and it's a very difficult combination to beat... one we look forward to sharing with you.



univest.net



877.723.5571

FINANCIAL SOLUTIONS
FOR YOUR LIFE®

UNIVEST
BANKING | INSURANCE | INVESTMENTS
Member FDIC

WELCOME NEW MEMBERS

Akea's Heart Inc.

Akea Williams

www.akeasheartinc.org

Alderfer Auction

Annette Wilson

www.alderferauction.com

Along The Way

Kristina Valdez

www.alongthewaypa.org

Ambler Main Street

Elizabeth Wahl Kunzier

www.amblermainstreet.org

Bonefish Grill

Jessica Deery

www.bonefishgrill.com

Deanna's Interior Designs, LLC

Deanna Lorenti

www.deannasinteriors.com

E & M Insurance, LLC.

Peter Prescott

www.eandminsurance.com

Fairfield Inn & Suite

Pamela Bintliff

www.marriott.com/phlfg

Firebirds Wood Fired Grill

Andrea Montalto

www.north-wales.firebirdsrestaurants.com

Harmony Theater, Inc.

Jackie Mullock

www.harmonytheaterinc.com

Howard's Hauling and Junk Removal Services LLC

Christopher Howard

www.howardhaulingjrs.com

International Festival Foundation

Janeen Marzewski

www.isfconnect.org

Iron Valley Real Estate*

Joy Zwicker

www.joyzwickerteam.com

JDog Carpet Cleaning & Floor Care Glenside

Jeanette Mauk

www.jdogcarpetcleaning.com

Miller International Group

Mike Miller

www.Millerinternationalgroup.com

Montgomery County OIC

Tanya Gordon

www.montcooic.org

Oath Law

Avery Rosdahl

www.oath.law

Pearl S. Buck International

Susan Savage

www.pearlsbuck.org

Philly Philms

Rob Marcolina

www.philly-philms.com

Sam's Club

Melissa Mundis

www.samsclub.com

Saufennel

Farnaz Dar

www.saufennel.com

Stick2Hope

Mike Chiodo

www.stick2hope.com

Synergy Environmental

Christopher Horan

www.synergyenvinc.com

TANDIUM Corporation*

Susan Manno

www.Tandium.com

Tanel Homecare & Staffing Agency

Sophie Sow

www.tanelcare.com

The Charming Charcuterie

DeAnna Tirado

The Shane & Pepper Foundation, Inc.*

Marie Popiny

www.TheShanePepperFoundation.org

United Site Services

Brooke Foscolo

www.unitedsiteservices.com

Viant*

Kelly Shouey

www.viantmedical.com

Windsor Hills Family Chiropractic Center

Claire DeFazio

www.hatfieldchiropractor.com



Your Business' Growth Starts Here.

Start Here. Grow Here. Stay Here.

Let's talk about your growth strategy today.

Penn Community Bank

215.788.1234
PennCommunityBank.com

Here We Grow.

Member FDIC

MEMBERSHIP RENEWALS

3Hill Credit Union
 Allen Door & Service Corporation*
 AlphaGraphics Lansdale
 American Foursquare Realty
 Amerikick North Penn
 Ametek Inc.
 Barth Consulting Group
 Baum, Smith & Clemens, LLP*
 Bergey's, Inc.
 Bergman Engineering, LLC*
 Bogia Engineering, Inc.
 Broad Street Italian Cuisine & Pizzeria
 Bux-Mont Awards
 Carroll Engineering Corporation
 Citadel Federal Credit Union - Lansdale Branch
 CJ's Tire & Automotive*
 Classic Staffing, Inc.
 Claytor Noone Plastic Surgery: Dr. R. Brannon Claytor
 Clemens Uniform Rental
 Colorcon
 Comfort Keepers
 Constance Lezenby Architects, LLC
 Cornerstone Advisors Asset Management*
 Crossings at Stanbridge*
 Dale Carnegie
 DunlapSLK
 Edward Jones Investments - Coleman Group
 Edward Jones Investments - McKee Group*
 Floor Coverings International of Buxmont*
 Fromm Electric Supply Corp.
 Fulton Bank*
 Green Terra Disposal, Inc.*
 Hamburg, Rubin, Mullin, Maxwell & Lupin, P.C.*
 Horsham Township
 Huntingdon Valley Bank
 IT Landes
 JL Architects*
 Keller Williams Real Estate - Fred Hencken

*

Kieffer's Appliances
 Kiwanis Club of Lansdale*
 KPG Commercial Management
 La Bella Casa Interior Designs
 Landmark Home Inspections
 Lansdale Chrysler Dodge Jeep Ram Fiat of Montgomeryville*
 Laurell Technologies Corp
 Law Offices of Jennifer J. Riley*
 Lightbridge Academy of Montgomeryville
 Living Branches
 Main Street Pizzeria and Grille
 Mainstay Engineering Group Inc.
 Marks Jewelers
 Mattie N. Dixon Community Cupboard*
 McCabe Law Group, LLC
 Merrill Lynch
 Michael Levy, D.M.D., P.C.
 Michaels Restaurant*
 Montgomery County Commerce Department*
 Moore, Snear & Ruggiero Funeral Home*
 My Benefit Advisor*
 Normandy Farm Hotel and Conference Center
 North Penn Pediatric Dental Associates, LLC
 North Penn School District Educational Foundation
 North Penn Water Authority*
 North Penn YMCA*
 NovaCare Rehabilitation - Harleysville*
 Our Town Alley and 2912 Eatery & Bar*
 Patient First - Montgomeryville*
 Philadelphia Mortgage Brokers
 Plymouth Meeting Mall
 Promotional Guidance, LLC
 Provident Bank
 QNB Bank Colmar*
 RE/MAX Reliance - Ron Ketwitz
 Rotary Club of North Penn
 Royal Billiard & Recreation
 Saint Mary Manor*
 Sanford Alderfer Real Estate

Scent & Sip
 SERVPRO - Team Lutz
 Silk Factory Lofts
 Small Town Pharmacy
 Strategic Job Search
 Suburban Community Hospital
 Superior Fence & Rail
 Swartley Brothers Engineers Inc.*
 The Carpet Guys*
 The Giving Tree
 The Hasbrouck Education and Career Center
 The Mitre Box
 The Pizza Time Saloon
 The Seth Lejeune Team at RE/MAX HOMEPOINT
 The Walters Group, LLC
 The Weimer Group
 Timoney Knox, LLP
 Traditions of Lansdale*
 Tri-J Solutions, Inc.
 Truist - Lansdale*
 Truist Wealth
 Univest Financial Corporation - Souderton 6 Locations (Univest Insurance)*
 Valley Forge Tourism and Convention Board
 Valley Youth House
 Warren McGraw & Knowles, LLC
 Wisler Pearlstine, LLP
 Wissahickon Trails
 Wojcik Landscaping Inc.*

*Visionary Member

As of March 31, 2023

MILESTONE MEMBERSHIP ANNIVERSARIES

5 Years:

Best Insurance Pro, LLC
BHR Global Associates, Inc.
BKZ Consulting
Care & Share Thrift Shoppes*
Castello Ristorante*
Delta Community Supports
Indian Valley Appraisal Company
Lacher
Panache Wood Fire Grill*
Real Health Quotes
Solis Mammography
Young's Insurance Services

10 Years:

Hayden Nelson & Yoder, P.C.*
Round Guys Brewing Company
Wegmans Food Markets*

15 Years:

A To Z Party Rental*
Angel Flight East
Kane Partners Social Media*
Leedy-Nagele Associates LLC

20 Years:

VerisVisalign*

25 Years:

Laurico

30 Years:

Gwynedd Mercy University

35 Years:

Meadowood
North Penn Valley Boys & Girls

45 Years:

Lansdale Borough*
North Montco Technical Career

*Visionary member



MONTGOMERY COUNTY DEVELOPMENT PROFESSIONALS

www.montcopd.com



Advisory Committee:

(L to R) Scott Little, Harleysville Bank; Larry Burns, Horsham Township; David McNerney, Bogia Engineering, Inc.; Ted Hozza, Situs Properties, Inc.; Dan Wallace, Arrow Real Estate Services

MCDP is a group administered by The Chamber of Commerce for Greater Montgomery County and open exclusively to Commercial Real Estate (CRE) professionals involved in the front end development of commercial property.

MCDP is dedicated to the success of CRE professionals across Montgomery County by helping develop relationships with other members to put their company in a position for growth and expansion.

WELCOME NEW MEMBERS:

A&E Construction Co.
Arrow Real Estate Services
Atwell, LLC
Barry Isett & Associates
Blue Marble Remediation LLC
Bohler
CBIZ - Grace Rajewski
CBIZ - Jason Lloyd
Commonwealth Capital
Fidelity National Title
Fidelity National Title Co. - Mia McKay
Law Offices of Caroline Achey Edwards
Nave Newell, Inc.

Phillips & Donovan Architects, LLC
Protecs Construction Management
Real Property Capital
Remington & Vernick Engineers
Situs Properties, Inc.
Sustainable Energy Fund
Tetra Tech, Inc.
The Galman Group
Warfel Construction Company - Colleen Lynn
Warfel Construction Company - Michael Cappelletti
WSFS Bank - Wayne

2nd ANNUAL CULTURAL CELEBRATION



The Chamber of Commerce for Greater Montgomery County is proud to offer you access to the My Benefit Advisor program.

HOW CAN MBA HELP

- Medical Insurance
- Vision Insurance
- Dental Insurance
- Medicare
- Live Call Center
- Discounted Programs
- HR Support Resources
- PEO Partnership

CONTACT US

We are ready to help you find a solution for your employee benefits program or if you are an individual in need of coverage.

Marlon Richardson

(215) 790-3640

benefits@mybenefitadvisor.com

ccgmc.mybenefitadvisor.com



**MYBENEFIT
ADVISOR**



MERCK SHARP & DOHME
FEDERAL CREDIT UNION

NEW & USED REFINANCED AUTO LOANS

5 to 7-year terms available

With rates as low as

5.49%^{APR}

Up to 60 months

PERSONAL LOANS

Up to \$75,000

5, 6 or 7-year terms available

With rates as low as

6.49%^{APR}

Up to 60 months

HOME EQUITY LOAN

5, 7, 10, or 15-year terms available

With rates as low as

5.24%^{APR}

Up to 60 months

CERTIFICATES OF DEPOSIT

Regular or jumbo available

24 month regular

4.35%^{APY}

Other terms available

MEMBERSHIP INFORMATION



Michael Grover
mgrover@msdfcu.org
215-996-3744 • msdfcu.org

*APR = Annual Percentage Rate. Estimated monthly car loan payment per \$1,000 borrowed at 5.49% APR is \$19.10 for 60 months. Rates subject to change without notice. Subject to credit review. My Advantage discount does not apply. APR = Annual Percentage Rate.
**APR = Annual Percentage Rate. Rate subject to change without notice. Estimated monthly payment per \$1,000 borrowed at 6.49% APR is \$23.71 for 48 months; at 6.49% APR is \$30.64 for 36 months; at 6.49% APR is \$44.54 for 24 months; at 6.49% APR is \$86.29 for 12 months.
***APR = Annual Percentage Rate. Home equity loans are subject to a \$150 non-refundable application fee. Loan to Value (LTV) maximum is 90%. Estimated monthly payment per \$1,000 borrowed at 5.24% APR is \$18.98 for 5 years and at 5.49% APR is \$14.37 or 7 years and at 5.74% APR is \$10.97 for 10 years and at 6.49% APR is \$8.71 for 15 years. Rate 0.50% higher for 81%-90% LTV. My Advantage rate does not apply.
****APY = Annual Percentage Yield. Rates effective 4/1/2023 are subject to change without notice. Minimum balance on certificates is \$500 for terms of up to one year; \$1,000 for terms of one year or greater. Minimum balance on all JUMBO certificates is \$25,000. Penalties for early withdrawal apply.
Rates subject to change without notice. Subject to credit review. MSDFCU makes every reasonable effort to ensure the accuracy and validity of the information published. We reserve the right to change service information, rates, or terms at any time without prior notice.





Meeting new member, Shane, founder Shane & Pepper Foundation



You never know who you will see at Tigers Family Restaurant



Celebrating the Lunar New Year



Celebrating six years of Board service including two years as Chair at Firebirds Wood Fired Grill



Visiting with the team at the amazing ReStore in Horsham



Having lunch with members at Stove & Tap



Kreischer Miller

PEOPLE | IDEAS | SOLUTIONS

Kreischer Miller is a leading independent accounting, tax, and business advisory firm that serves the Greater Philadelphia and Lehigh Valley areas.

100 Witmer Road, Suite 350, Horsham, PA 19044
215.441.4600 | www.kmco.com

Harleysville

SINCE 1915 BANK

We Make Everything You Value a Priority



Lansdale Branch
640 E. Main Street
215-855-1011

Sandy Todt
Branch Manager
215-855-1011

Chris Jennings
Commercial Lender
215-962-1736

Learn more at harleysvillebank.com



