



Sticks & Bricks

OFFICIAL NEWSLETTER OF THE GREATER BRAZOS VALLEY BUILDERS ASSOCIATION

September/October 2021



HOWDY!



and welcome to this month's edition of
"Sticks and Bricks"

GREATER BRAZOS VALLEY BUILDERS ASSOCIATION

INVITES YOU TO OUR

Holiday Mixer

& ANNUAL ELECTION
OF OFFICERS &
DIRECTORS

December 1st from 5:30- 7:30 pm

Frontier Title Company's Office

166 Century Ct # 210, College Station, TX 77840

RSVP by November 26th to

office@gbvblders.org

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3 Calendar of Events

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5 City of CS Important
Information

6 2022 Awards & Installation
Ceremony

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Inspection Activity

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Spike Reports

*Sticks & Bricks is the official publication
of the BCS Home Builders Association.
Any opinions expressed in the articles
are those of the authors and do not
necessarily reflect the viewpoints of
BCSHBA. Contact Rose Selman for article
reprint permissions*

MERRY Christmas

From the GBVBA Board Members & Staff

WHAT'S NEXT

November 24th-28th- GBVBA Office Closed for Thanksgiving Holiday

December 1st- GBVBA Holiday Mixer and

Annual Election of Officers & Directors - 5:30 to 7:30 pm

December 23rd- January 3rd- GBVBA Office Closed for Christmas
and New Year's Holidays

January 27th- Awards & Installation Ceremony at Cavalry Court

February 11th- 2022 Home & Garden Expo Preview Party

February 12th & 13th- 43rd Annual Home & Garden Expo

A promotional image for the Home & Garden Expo 2022. It features a wooden crate filled with various potted plants, including succulents and a small tree. A large, clear glass water dispenser is also visible. The background is a light-colored wooden wall. The text 'HOME + Garden EXPO' is written in a large, black, sans-serif font, with 'Garden' in a script font. A small logo in the top left corner reads 'B/C'S HOME & GARDEN EXPO 2022'.

**HOME +
Garden
EXPO**

FEBRUARY 12th & 13th
Brazos County Expo Center
Saturday 9-5 Sunday 11-4

GBVBA SPORTING CLAYS & WASHER TOURNAMENT





2022

Awards & Installation Ceremony Celebrating Dedicated Members & Leadership

THURSDAY, JANUARY 27, 2022
6:00-8:30PM
CALVARY COURT "THE STABLES"
200 CENTURY COURT
COLLEGE STATION, TEXAS

SPONSORSHIPS AVAILABLE:
EVENT UNDERWRITER- \$2,000
HOSTED BAR UNDERWRITERS – (2) @ \$1,000
VIP RESERVED TABLES FOR 6- \$600
INDIVIDUAL TICKETS \$50 PER PERSON
CASH BAR (AFTER HOSTED BAR CLOSES)



PLEASE RSVP BY NOON, FRIDAY JANUARY 22ND
CALL GBVBA OFFICE AT (979) 696-0272
OR EMAIL OFFICE@GBVBUILDERS.ORG

GBVBA ADVERTISING STICKS & BRICKS NEWSLETTER

GBVBA Newsletter Advertising Options

AD SIZE	1X	3X	6X <small>FOR PRICE OF 5 ADS</small>
FULL PAGE (8"X9.75")	\$185	\$555	\$925
HALF PAGE (8"X4.75")	\$100	\$300	\$500
QUARTER PAGE (4"X4.75")	\$55	\$165	\$275
BUSINESS CARD (4"X2.25")	\$30	\$90	\$150

**- SENT TO 550 PLUS MEMBERS
DIGITALLY
- PUBLISHED 6 TIMES PER YEAR**



SPECIFICATIONS

FILE TYPES: PDF, JPEG, PNG, EPS, TIF

RESOLUTION: 300 DPI

SEND AD MATERIALS TO OFFICE@GBVBUILDERS.ORG

AD RESERVATION:

☐ SAME AD BEGINNING DATE: _____

☐ NEW AD ENDING DATE: _____

COMPANY: _____

CONTACT: _____

EMAIL: _____ PHONE: _____



TEXAS
ASSOCIATION
OF
BUILDERS

“

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– Daniel, Corpus Christi, TX



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SMALL BUSINESS
GROWTH PARTNERS

HAVE YOU CLAIMED YOUR 2021 BPA YET?

INCLUDED 100% WITH YOUR TAB MEMBER BENEFIT

GO TO **SBGPINC.COM** AND CLICK:



REDEEM YOUR BPA

OR TYPE: **RB.GY/7UPCUS** IN YOUR INTERNET BROWSER

TAB has been working with our exclusive, private partner, Small Business Growth Partners (SBGP) to help our members reach maximum growth and potential through their one of a kind BPA Process. This has been refined for over 10 years of working exclusively with Builders, Remodelers & HBA Associate Members.

WHAT IS A BPA?

A BPA (Business Plan of Actions) is a 3 yr & 12 month roadmap for you and your business, addressing your:



MARKETING + LEAD FLOW



SALES + SALES PROCESS



MARGINS + PROFITABILITY



TEAM, HIRING + COMMUNICATION



PROCESS + SYSTEMS



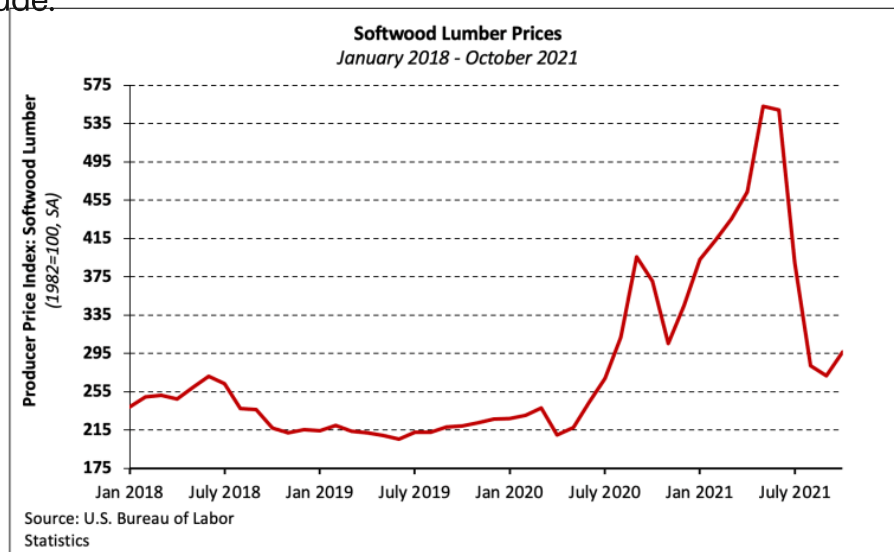
SUCCESSION PLANNING

**CULMINATING IN A 40+ PAGE STEP-BY-STEP
PLAN FOR YOU & YOUR BUSINESS**

Materials Prices Post Record Year-to-Date Increase

According to the Bureau of Labor Statistics' latest Producer Price Index (PPI) report, the prices of goods used in residential construction (excluding energy) climbed 0.8% in October, following two months of declines. Building material prices have increased 12.2% year to date, after climbing 4.5% over the same period in 2020.

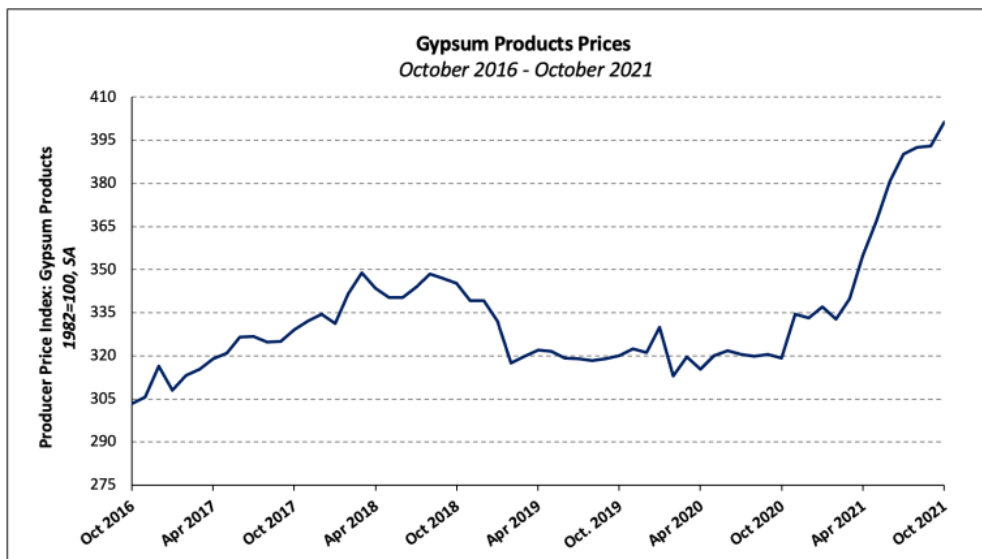
Specific increases include:



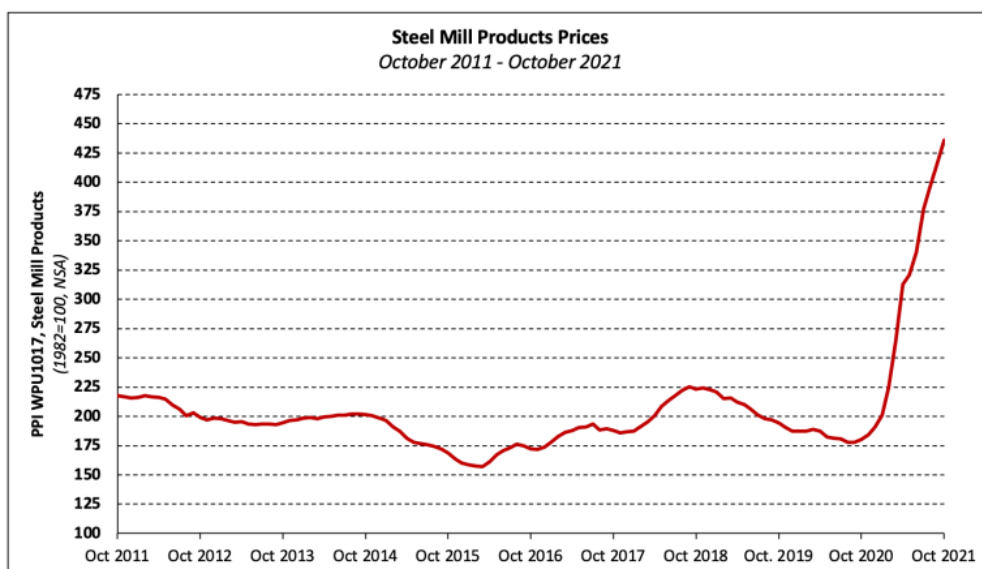
Softwood lumber increased 9.1% in October (seasonally adjusted) — its first monthly increase since May.



Ready-mix concrete climbed 0.6% in October after falling 0.5% in September, and is up 4.8% year to date — its largest year-to-date increase in October since 2006



Gypsum products increased 2.1% in October — its eighth consecutive monthly increase. Prices have increased 19% year to date.



Steel mill products experienced a smaller gain than the previous two months with a 4.8% increase in October, but prices are still up 116.9% year to date.

Prices for services, meanwhile, have decreased for the fourth consecutive month by a total of 10.5% over that time period. The decline can be attributed to a 14.6% drop in the wholesale and retail indexes, which account for roughly two-thirds of the PPI for “inputs to residential construction, services.”

The trade services PPI measures changes in the nominal gross margins for goods sold by retailers and wholesalers, of which hardware and building materials retailers comprise most of the trade services included as residential construction inputs. The PPI for building materials retailers decreased 2.6% in October, while nominal gross margins for building materials wholesalers increased 4.8%.

Cooling Trend for Housing Continues

Higher costs, longer construction times and elevated home prices have persistently frustrated buyers, renters and builders. However, recent reports saw an uptick in various housing data.

The NAHB/Wells Fargo Housing Market Index measure of single-family builder sentiment rose four points in October to a level of 80 — its highest reading since July. And new home sales rose 14% to an 800,000 annualized rate in September, although median prices are up almost 19% from a year ago. Existing home sales surged to an eight-month high, while inventory remains at a very low 2.4-month supply.

Housing starts ran counter to these upticks, with overall starts down slightly because of a 5% decline for multifamily starts of five-plus units. Single-family starts were flat at a 1.08 million annualized rate. Although demand remains strong, higher prices have cooled prospective buyers' intent to purchase a home.

Meanwhile, higher home values have lifted home equity and household wealth, which is largely supporting the home improvement sector. Remodeler confidence is near all-time highs, as reflected in the NAHB/Royal Building Products Remodeling Market Index, which remained at a level of 87 for the third quarter.

Supply-chain issues continue to plague the economy, and NAHB is forecasting these challenges will persist through 2022. Residential construction material prices are up 11% thus far in 2021 and 14% higher than a year ago. Lumber prices — though down 62% from their peak in May — are trending upward yet again, and builders are reporting major delays and higher costs of a broad range of other building products.

Further compounding these issues, lot supplies are as tight as they have ever been, according to a recent NAHB survey that stretches back to 1997.



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TEXCRETE

Redi-mix Concrete Company

5222 Sandy Point Rd.
Bryan, TX 77807
patbond@texcrete.net

P.O. Box 3906
Bryan, TX 77805



Jess Little
General Manager

3100 LONGMIRE DR, COLLEGE STATION, TEXAS 77845

PHONE 979.693.2111 FAX 979.764.6872

MOBILE 979.777.2939

jess.little@bldr.com

www.bldr.com



PROFESSIONAL LIABILITY INSURANCE FOR HOMEBUILDERS/CONTRACTORS

Carefully crafted to respond to liability exposures homebuilders have to errors and omissions (E&O) claims, professional liability insurance can fill potential coverage gaps found in many general liability policies. Specific to homebuilders and contractors who offer design and building services, coverage can respond to mistakes made by the contractor as well as errors and omissions made by third parties hired by the homebuilder/contractor, such as engineers and architects.

In some ways, the financial loss from poor or faulty design work is outside the realm of the traditionally thought of construction project risks but can result in costly claims. Generally, all claims will flow through the homebuilder whom, in many cases, is the only party that has entered into contracts with vendors and subcontractors.

Professional liability policies do not require bodily injury or property damage to trigger coverage and the coverage form may respond to claims of nonphysical and purely economic damages.

Typical claim scenarios where a professional liability policy may respond:

- Subcontractor vicarious liability
- Failure to deliver promised services
- Design errors and any resulting delays
- Negligence in providing services
- Alleged quality concerns of materials

As the construction industry continues to change and grow, your insurance program should keep pace with those changes.

At Program Insurance Group, we believe your focus should be on building the best product for your client and our focus is on providing products that safeguard your business from evolving liability exposures. Program Insurance Group is ready to help protect your construction business by offering the following insurance coverages: General Liability, Builder's Risk, Cyber Liability, Commercial Umbrella, Auto, Worker's Compensation, Professional Liability, and more.

CONTACT US

Program Insurance Group
www.pigbcs.com
(512) 930-3239

www.gbvbuilders.org

B/CS Development News

	Last Month September	Value	YTD21	YTD 21 Value	YTD 20	YTD 20 Value
Bryan	61	10.49M	725	138.08M	528	97.41M
College Station	78	14.34M	514	127.47M	339	70.99M
Total	139	24.83M	1,239	265.55M	867	168.4M
Total Permit History (End of Year)						
Year	2020	2019	2018	2017	2016	2015
Bryan	720	594	466	445	392	271
College Station	497	423	462	659	808	902
Total	1,217	1,017	928	1,104	1200	1173
College Station Inspection Report						
	Building	Plumbing	Electric	Mechanical	Lawn	Pool
Total	496	357	301	281	72	27

City of College Station

City Council meets on the 2nd and 4th Thursday of the month

City Council Workshop begins at 5:30 pm, regular meeting at 7 pm Planning & Zoning meets on the 1st and 3rd Thursday at 7 pm



City of Bryan-City Council meets on the 2nd Tuesday of the month at 3:30 pm

Planning & Zoning meets 1st and 3rd Thursday

Workshop at 5:00 pm, Regular at 6:00 pm

Building & Standards Commission meets on the 4th Monday at 6:00 pm

Membership Update

Growing Our Strength Through Member Recruitment,
Retention, and Involvement



Welcome New Members!

Arrow S Pest Control
Boxwood Homes
Cedar Beam Homes
D.Lee Pest Services LLC
InterLinc Mortgage - The Cary Tennis Team
Kept Classic Homes
Rollo Insurance
Waltrip Enterprises
WGR Custom Homes

Membership Renewal
Thank you for renewing!

October Spike Report

Victor Drozd 764
Randy French 377.00
Bill Pitman 335.50
Michael Schaefer 349.50
Cerene Wharton 255.00
Randy Birdwell 239.50
Keith Ellis 218.00
Claire Hammack 162.00
John Howe 147.50
Larry Mariott 114.0
D'Ann Brown 139.75
John Magruder 128.50
Buck Prewitt 105.0
Donald Borski 101.0
Roger Williams 93.00
Paul Turney 101.75
John Godfrey 87.50
Doug Groves 83.75
Tina Sides 68.0
Jimmy Pitman 76.0
Billy Chenault 63.50
Bill Lero 61.50
Brian Windham 66.50
Melanie Becka 48.25
Randall Pitcock 43.25
Charles Thomas 37.00
Mark Weber 36.50
Coulter Mariott 30.50
Ron Lightsey 29.00
Pam Cemino 30.50
Chad Murphey- 30
Maegan Rich 30.50
Alison Windham 27.00
Stacy Worden 21.00

AAA Overhead Door Company
Barkers Heating & Cooling, Inc
Brenham National Bank
Builders FirstSource
Built Green Custom Homes
BVR Waste Managemet
Caldwell Homes
Campbell Homes
Castillo's Fence
City of Bryan Development
College Station Utilities
Cook & Sons Kitchen & Baths, LLC
Creekview Custom Builders, LLC.
D.R. Horton
Ferguson Enterprises
Flooring Services of Texas, LLC
Fossil Builders
Fox Energy Specialist
Gary Emola

GCM Designs
Gilmore Electric, LLC
Godfrey Residential
Group
Hall Homes, LLC
Hamilton Custom
Homes
Hancock Custom
Homes, LLC
Hancock Whitney
Corporation Bank
Heath Townsend
Homes, Inc.
Holley's Window
Fashions
Hooper Custom
Homes, LLC
James Hardie
Building Products
James Murr
JDB Contracting
Jefferson Christian
Custom Homes, Inc
JM Buildings, LLC
Lero & Associates
Magruder Homes, LP
Mission Ranch

Moore Supply/Facet
Morrell Masonry Supply
Morrison Brothers
Construction
New Phase Home Builders,
LLC.
New Vision Custom Homes
Paul Bedard Homes, LLC
Pitman Custom Homes, LP
Program Insurance Group
Schaefer Custom Homes
Schultz Engineering
Siegert Heating & Air
Conditioning
Spirit of Texas Bank
Texas Propane
The Eagle
Todd Homes
Todd McIlhaney
Architecture + Interiors
Tri-Supply
WC Tractor
Weyerhaeuser

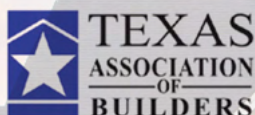
Recruiting new members to your local association is an activity recognized and rewarded through the Spike Club.

Those who participate are called Spikes, and they are among the most valued members of the association. Member-to-member recruitment and retention efforts are the largest source of growth for the federation. Spikes bring grassroots growth and stability. These efforts lend to the development of the general membership and our leadership pipeline, keeping the face of the federation true to that of our industry and the scope of interests we represent. Spikes are the membership leaders of our federation, building the voice, power and influence on every level, in every state. We would like to say Thank you! to all of our wonderful members, without whom we could not do all that we do.

Greater Brazos Valley Builders
Association
230 Southwest Pkwy East
College Station, Texas 77840



WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?

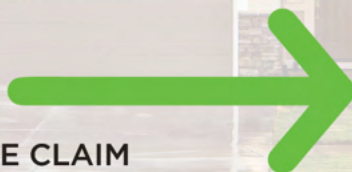


Free Member Benefit of TAB

www.TABrebates.com

If you use any of these **50+ participating manufacturers**, then it is easy to participate!

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE
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COMPANY WHO
PARTICIPATED IN 2019 WAS:

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