





2021

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10 REASONS TO BECOME A MEMBER

NETWORKING

REFERRALS

BUSINESS OPPORTUNITIES

VISIBILITY

CREDIBILITY

EXCLUSIVE DISCOUNTS



BUSINESS DEVELOPMENT

BRAZIL-US BUSINESS COMMUNITY

MARKETING TOOLS

COMMITTEE PARTICIPATION



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40 years of market experience



50+ yearly events





Otavio Carneiro
Partner, Corporate
Akerman LLP



Christy S. Hawkins
Associate, Litigation
Akerman LLP



Akira Eguti
Co-Founder and CEO
HiveCore LLC





Otavio Carneiro
Partner, Corporate
Akerman LLP

Otavio Carneiro focuses on outbound investment in Brazil and Latin America and inbound investment from Brazil in the United States.

He has assisted many clients in transactional and regulatory work in various sectors. He concentrates his practice on cross-border, domestic corporate and financing transactions, including acquisitions, divestitures, joint ventures, corporate reorganizations, and loan transactions.

Otavio also regularly provides regulatory and contractual legal advice and risk matrix analysis to major Asian, European, and U.S. players concerning public and private bids for Brazil's existing or potential activities.





Christy S. Hawkins
Associate, Litigation
Akerman LLP

Christy Hawkins (CIPP/US, CIPP/E, CIPM, FIP, PLS) focuses her practice on privacy, cybersecurity, and incident response.

She advises clients on state, federal, and international data security and privacy issues, including compliance and risk management for organizations of all sizes and in various market sectors.

She conducts risk assessments and prepares key documentation to enhance and support privacy and cybersecurity programs of all sizes and maturity levels.





Akira Eguti
Co-Founder and CEO
HiveCore LLC

Over the past 15 years, Akira has helped hundreds of organizations identify and understand cybersecurity risks to make better and more proactive business decisions.

He frequently speaks on cybersecurity topics at various events and training across the country.

Additionally, he regularly hosts educational webinars as he firmly believes the more knowledgeable and educated we all are when it comes to cybersecurity, the more risk we reduce as a whole.



Agenda

- Cyber attack trends and landscape;
- The importance of incident response plans and preparation;
- Notable cyber attacks in 2020-2021;
- Ways to prepare for and protect against cyber attacks;
- Making the business case for cybersecurity spending;

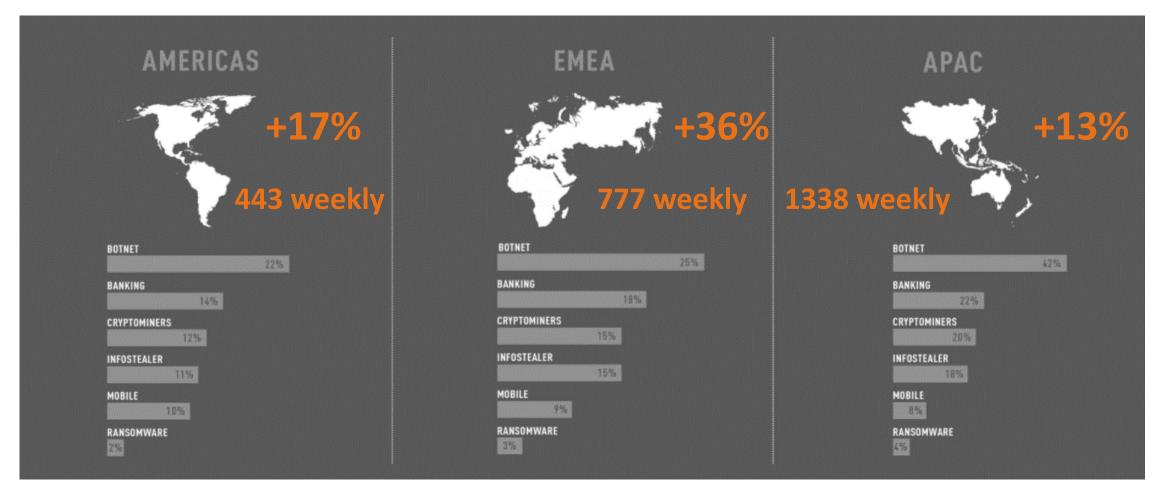


Cyber Attacks Trends and Landscape



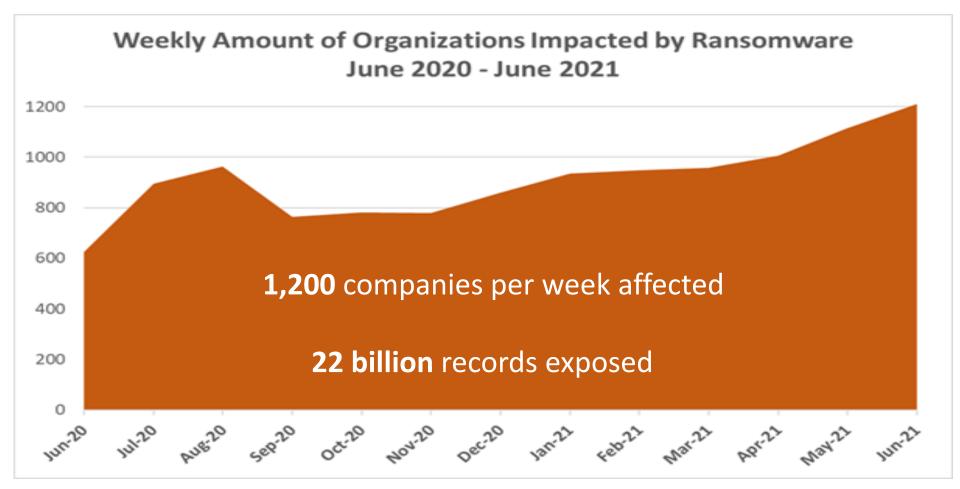


Cyber Attacks Trends and Landscape





Cyber Attacks Trends and Landscape





Cost of a Data Breach

Average Time to Identify and Contain Data Breach: 280 days

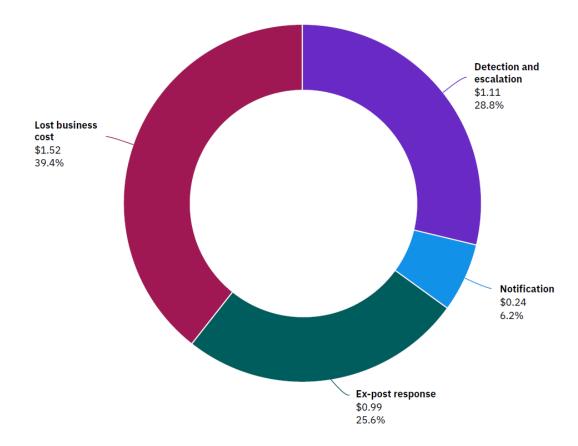
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Cost of a Data Breach

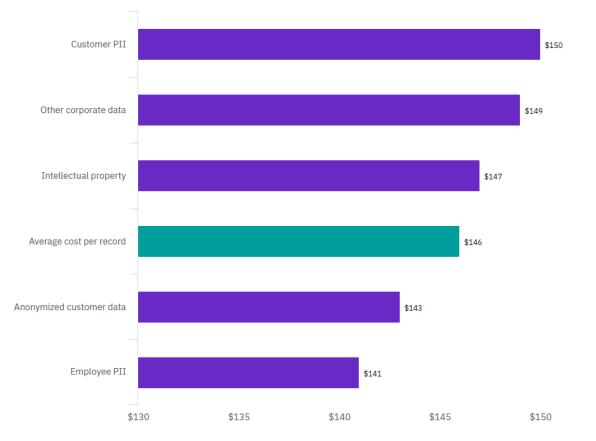
Data breach average total cost divided into four categories

Measured in US\$ millions



Cost of a Data Breach

Average cost per record by type of data compromised Measured in US\$



\$155















- 5,500 miles of pipelines shutdown
- +2% over gasoline price
- +1% over heating oil price

\$4.4 M in ransom payment





18,000 companies and government agencies affected

Senators Push for Changes in Wake of SolarWinds Attack

Intelligence Hearing Focuses on Need for Federal Breach Notification Law, Fixing 'Blind Spots'









1,000 business affected in 17 countries







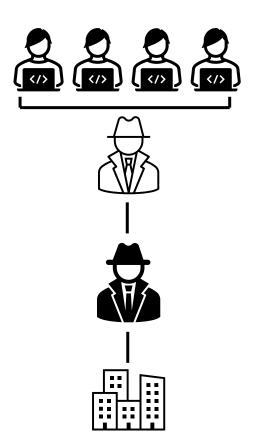


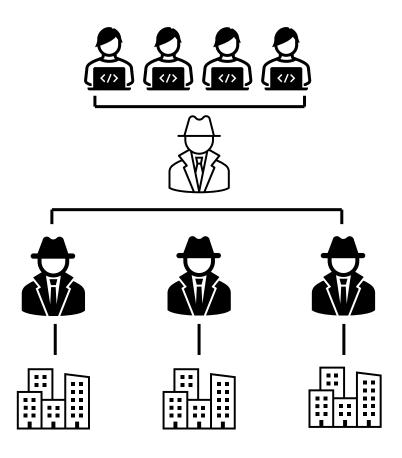


Who will be the next???



Ransomware as a Service



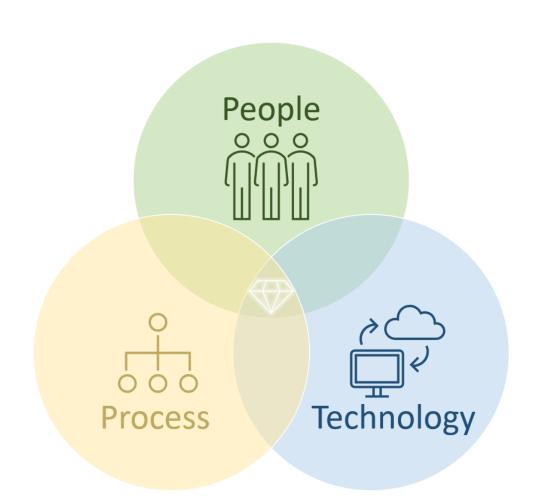




Incident Response Plans and Preparation

- Plan and Prepare Before an Incident Happens
- Practice Makes Perfect Prepared
- What to Test
 - Functionality
 - Coverage
 - Gaps
 - Roles and Responsibilities
 - Qualifications/Availability
 - Detail Level
- Assign Responsibilities
- Outside Support
- Compliance

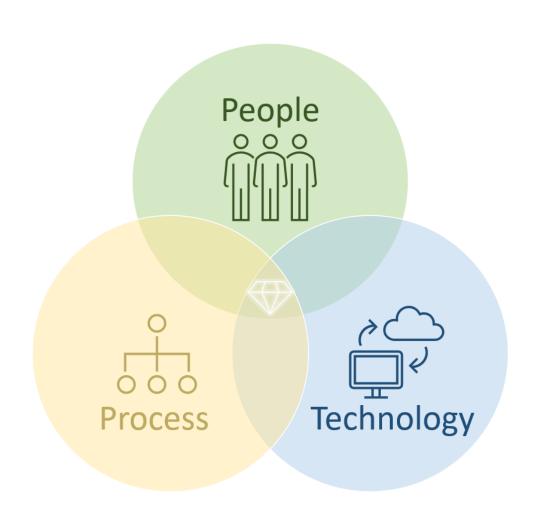




- A comprehensive plan
- The right people in place
- The right tools to protect you

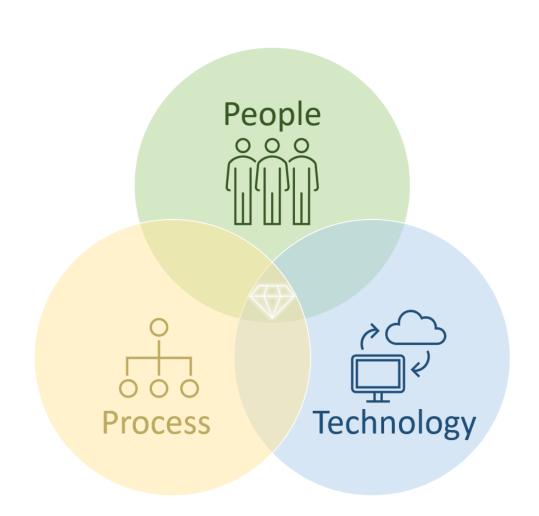
There's no silver bullet...





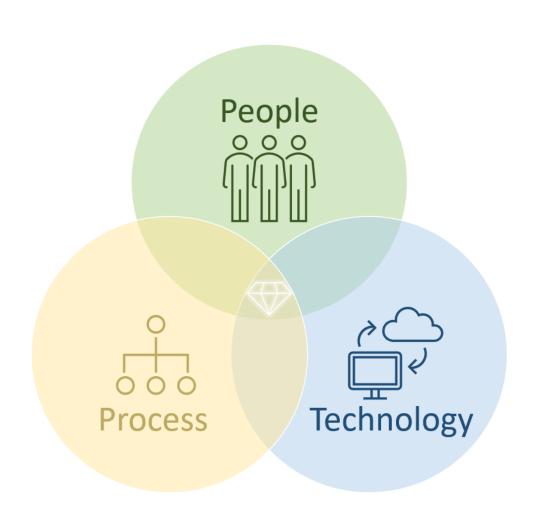
- A comprehensive plan
 - Data Inventory
 - Insurance
 - Incident Response Plan
 - Privacy and Security by Design
 - Internal Policies and Procedures
 - Business continuity plan
 - Disaster Recovery plan





- The right people in place
 - Get board-level support
 - Increase agility
 - Upskill the teams





- The right tools to protect you
 - Strengthen remote work security
 - Use more automation
 - Secure the cloud





Assess

Assess your current state to establish security baseline



Optimize

Close gaps in security baseline and maximize security posture



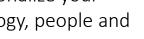
Rationalize

Rationalize your technology, people and process to optimize investments



Assure

Assure improved operational effectiveness and prevent security drift







Making the Business Case for Cybersecurity Spending



- First... Get the board involvement
 - Skip the tech talk
 - Create the awareness
 - Present the business value (Security, Privacy and Competitive Advantage)
 - Determine measures of success
- Refer back to average breach costs
 - Be realist and transparent
 - Compare to investments in prevention
- Recommend External/Independent Assessments
 - To know exactly where you are









Otavio Carneiro otavio.carneiro@akerman.com







Christy S. Hawkins christy.hawkins@akerman.com



Akira Eguti akira.eguti@hivecore.global

THANK YOU!

www.brazilchamber.org info@brazilchamber.org +1 (305) 579-9030

