



Welcome BACCF 2024 Open Mic - Membership Virtual Networking



Brazilian-American
Chamber of Commerce of Florida
EST. 1981

2024

Supported by:



10 REASONS
TO BECOME A
MEMBER

NETWORKING

REFERRALS

BUSINESS
OPPORTUNITIES

VISIBILITY

CREDIBILITY

EXCLUSIVE
DISCOUNTS



BUSINESS
DEVELOPMENT

BRAZIL-US
BUSINESS
COMMUNITY

MARKETING
TOOLS

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PARTICIPATION

ADVERTISE WITH US

Just by being a BACCF member, your company immediately starts benefiting from the visibility our online tools offer our chamber members. When sponsoring a BACCF event or advertising with us, your company's exposure is even more strategic!



50.000
email recipients
in the US and Brazil

\$350 per eblast



10.000
website daily hits

**Prices start at
\$450 for banners**



300+
members approved by
the Board of Directors



24.000+
followers on
social media



43
years of market
experience



50+
yearly events

BACCF Members

- Claudio Cury – **Wells Fargo**
- Carlos Mariaca – **Center Group - Patron**
- Marina Elliot – **Brown Harris Stevens - Patron**
- Marson Cunha – **REAG Investment Management – Patron**
- Fabiane Goldstein - **Fearless Girls Group**
- Ariel Yaari - **Mignone Law Firm**
- Evelyn Barroso - **Osorio Internacional - Trustee**
- Enrique Aguayo - **Fox Human Capital – Trustee**
- Frederico Moura - **Banesco USA – Patron**
- Guilherme Oliveira - **NPC Financial – Patron**
- Tatiana Farias - **FedEx Express – Patron**
- Beatriz Rignel - **Meta IT Services - Patron**
- Amanda Yumi Yamaguchi & Guilherme Fujisawa - **HomeTeam Inspections South Miami**
- Carlos Pessoa, Eduardo Nagata & Ricardo Rabay – **Numen International LLC**
- David Cancio - **Terralingua Corp**
- Gisele De Leles - **Upgrade Advertising**
- Nilton Faria - **Master Consultores**
- Sonia Esteves - **IPTI Research Organization for Technology**
- Walter Colton - **Walter Colton Consultants**
- Christian Bruegger - **IDFund**

Welcome to our future members

- **Adelaide Engler** - Berkshire Hathaway EWM Realty
- **Alessandro Woserow** - DOMVS IT
- **Bruna Canto** – FPP (Former Member)
- **Cristiano Koga** - Modern Logistics
- **Darlon Bortolini** - TOTVS JURITIS USA
- **Douglas Heizer** - Heizer Corporation
- **Francisco Becerra** - Corner Finance LLC
- **Heli Paulino** - Acireh Music
- **João Pedro Bernardes** - Ceramikalys
- **Jorge Botrel** - JBJ Partners (Former Member)
- **Marta Nicoli** - Mandl Immigration Law
- **Michael Traeger** - Lingofor.me
- **Michael Sale** - LyonSale Pharma, Inc.
- **Stuart Rohatiner** - Gerson Preston
- **Valckir Hueder Duarte** - VHD Serviços de Enfermagem Ltda
- **Vinny Ferreira** - Alvarez & Marsal

BUSINESS PROCESS OUTSOURCING



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- +20 years In the US
- Financial, administrative, and back office management

CARLOS MARIACA

(305) 471-4870 x. 1203

cmarica@centergroup.com





Brown Harris Stevens



Real Estate Services

**Brown Harris
Stevens**

[VISIT WEBSITE](#)

2665 S. Bayshore Drive, Suite 100
Miami, FL 33133
(305) 666-1800

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About

Brown Harris Stevens is the exclusive listing agent for many great condos and waterfront homes in Miami and Miami Beach. Our condo collection above offers some of the best-priced real estate deals in Miami, and each of our listings will include extensive photography and a virtual tour.



REAG Investment Management

Financial Services & Institutions

REAG Investment Management

[VISIT WEBSITE](#)

Av. Brig. Faria Lima, 2.277 17º andar
Ed. Plaza Iguatemi
Sao Paulo, SP 33231
(5511) 3504-6800

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About

REAG is an independent financial group that offers a suite of financial solutions, including Management, Fiduciary Services, Credit, Distribution, and Financial Advisory.



F E A R L E S S G I R L S



Fabiane Goldstein boasts over 20 years of experience within the financial markets, with expertise spanning Investor Relations, Corporate Communications, Sustainability/ESG & Integrated Reports, and the impactful role of Social Media in the capital markets dynamics.

Her professional journey includes serving as an in-house Investor Relations manager at Unibanco. In 2002, she spearheaded the creation of the Corporate Communications department at MZ Group, actively contributing to over 90% of the more than 100 IPOs conducted in Brazil between 2004 and 2009. Fabiane further demonstrated her entrepreneurial acumen by founding Ricca, a company dedicated to Multistakeholder Communications and Sustainability Reports. She later co-founded MBS Value Partners Brasil, which was rebranded as InspIR Group Brasil in 2017. Relocating to the United States in 2019, she joined Grayling/Citigate Dewe Rogerson, focusing on serving Latin American clients listed in the US. Currently, **FG-IR** represents her latest solo venture.

Fabiane has established herself as a reference in Strategic Investor Relations in Brazil and abroad, contributing to numerous articles, and hosting and participating in various webinars. She holds a degree in advertising from ECA-USP, an Executive MBA from Fundação Dom Cabral (FDC), and a Post-MBA from Saint Paul named Advanced Boardroom Program for Women (ABPW). She served as a Board member at Eleven Financial, an independent research company in Brazil, which was acquired by Banco Modal in 2021. Fabiane currently holds Board positions at the Brazilian-American Chamber of Commerce of Florida (BACCF), the NIRI (National Investor Relations Institute) Florida Chapter and IBRI (Instituto Brasileiro de Relações com Investidores), where she participates in the International Development Committee.





Mignone Law Firm

Immigration Attorneys

Mignone Law Firm

[VISIT WEBSITE](#)

250 McWhorter St, 2nd Floor
Newark, NJ 07105
(973) 494-5757

 Instagram



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About

Anita Mignone é especialista na área de imigração e família. Formada em Direito Criminal e Ciência Política na Pace University e pós-graduada na Brooklyn Law School. Brasileira baseada nos EUA atua há mais de 10 anos na região de NY e NJ. É bastante reconhecida pela comunidade graças aos êxitos nas ações de seus clientes. O segredo desse sucesso é que Mignone toma para si as causas de modo a fazer parte da busca justa do Direito, juntamente com quem é assessorado por ela.



Osorio Internacional - Trustee

[Arbitration Attorneys](#) | [Attorneys & Law Offices](#) | [Commercial Attorneys](#) | [Corporate Attorneys](#) | [Immigration Attorneys](#) | [International Law Attorneys](#) | [Litigation Attorneys](#)



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[REQUEST INFO](#)

175 SW 7 Street, Suite 1800
Miami, FL 33130
(305) 900-4103

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About

Osorio Internacional is an English-Portuguese-Spanish speaking law firm in Brickell, Miami. We specialize in business disputes, including litigation, arbitration, immigration, as well as general advisory services for businesses. We provide a cost effective and personalized service.





We are **passionate about transforming careers** and promoting high performance of teams and companies.

Our methodology evaluates and ranks profiles considering their level of engagement, cultural fit and ability to mobilize teams, always mapping the best professionals on the market.

06

MONTHS
guaranteed
replacement

4/5

selected profiles are
approved on the
shortlist

95%

of professionals
contractors remain
for more than 1 year



Benefícios para Brasileiros: Abrimos contas remotamente, central de atendimentos com uma linha em Português, Internet banking, Cartões de débito e crédito Americanos. Mortgages.

Somos um banco americano com seis agências em Miami, assegurado pelo Governo Federal.

- * Abrimos contas de empresas registradas no Brasil.
- * Limites para transferências jurídicas altos.





Guilherme Oliveira

Financial Representative

Miami Hollywood West Palm Beach Destin



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Email: GUI.OLIVEIRA@NPCFINANCIAL.COM

Cell: 305 502 7125

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(786) 388-2600



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About

FedEx Express is the world's largest express transportation company, providing fast and reliable delivery to more than 220 countries and territories. FedEx Express uses a global air-and-ground network to provide customers and businesses a broad portfolio of transportation, logistics, e-commerce and business solutions.



Meta IT Services LLC - Patron

Technology Solutions

**Meta IT Services
LLC - Patron**

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(226) 647-0890

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About

We are a global tech and innovation consultancy firm, focused on digital transformation (DX). For over 30 years in the market, we prepare companies to overcome challenges now and further, guiding them to Digital Transformation, efficiency, cost reduction, agility, and processes humanization, always aiming the best customer experience. We work to evolve your company from the inside out, quickly, consistently, and compatible with the increasingly accelerated changes in our times.



HomeTeam[®]

INSPECTION SERVICE



24 - 48 hours scheduling of inspections



1.5 to 2 hours inspection time



24-hour report delivery



Amanda Yamaguchi

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Gui Fujisawa

Owner

305 546 8349



OUR VISION

Bringing people and technology together
to augment business results

WAYS TO GENERATE VALUE



Discover opportunities and design solutions

Transform ideas into reality

Empowering people through knowledge

Inventing the future and expanding possibilities

TECHNOLOGIES



SOME CASES

Operational Efficiency

- Inventory reduction (+\$1MM)
- AP rework rate reduction (+60%)
- Cash flow improvement (+\$3MM)

Transformation Delivered

- Cloud architecture redesign for cost reduction
- SAP ERP migration to Cloud
- SAP S/4HANA implementation
- System Integration using SAP BTP

Education

- Platform for tech training (www.moovi.education)

SOME CLIENTS





Professional B2B Translation and Localization



Quote Request
Please fill in the information below in order to request a quote.

Name: _____
Identifier: _____

Type of translation: Simple/Technical Sworn

File format return: In the same format as the original file(s) Text only Text in two columns (source to the left and translation to the right)

Languages: Source language: _____ Language(s) to translate: _____

Notes: _____

Once you have submitted the form, you will be able to upload the files.

Number of translated words:

	Minor	Major	Critical	Total	Max. allowed	Result
Consistency	1			1	6	█
Style	1			1	8	█
Grammar	3	1		8	3	█
Orthography					3	█
Country					8	█
Punctuation					3	█
Precision		1		5	4	█
Semantics					8	█
Terminology					4	█
Mistranslation			1	50	2	█
Total	5	2	1	65	49	█



01

Trusted Experts

We serve leading companies in all industries including legal, medical, education, technology, and manufacturing.

02

Secure Structure

Client content and IP is secure in our proprietary password protected portal. Customer silos governed by authorized oversight and access.

03

Quality Process

Integrated workflow LISA (Localization Industry Standards Association) protocols with ISO 9001, 17100, and 18587 standards.

04

Personalized Service

We provide concierge level customer service. No automated chatbots. Support is available by phone or email during business hours.



Upgrade Advertising

Advertising Agencies | Events & Promotion

Upgrade Advertising

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About

We're a digital agency. Passion is our creativity. We were born Latin and proudly raised digital. Moved by culture — expressed through art, design, lifestyle, technology and innovation. Passionately committed to businesses and brands of all sizes, from startups to the Fortune 500.

OUR SERVICES

- OPENING OF COMPANY
- EQUITY AND FAMILY HOLDING
- TAX STATEMENT FOR FOREIGN NATIONALS AND BRAZILIANS LIVING ABROAD



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WHO WE ARE

IPTI, a registered 501(c)(3) corporation, uniquely supports NGOs in Brazil that promote sustainable socio-economic development. We apply innovative technology and a design thinking process to identify and resolve educational gaps that hinder social transformation in Brazil's most vulnerable communities. Our focus lies in primary and entrepreneurial education.

Managed by a dedicated board that not only contributes annually but also gives guidance and support, IPTI thrives on commitment. Our executive committee extends this dedication by helping spread the word about IPTI and organizing fundraising events.

Beyond channeling donations from the U.S. to Brazil, IPTI is a hub for promoting The Human Development Project (Brazil) to international donors. We present them with the opportunity to support innovative solutions for community development.



Consultoria em Comércio Exterior Brasil-EUA

Walter Colton Consultants



WALTER COLTON CONSULTANTS

International Consulting and Advisory company, with locations in Brasilia and Sao Paulo and a US office in Chapel Hill, North Carolina. Our Brazilian locations allow easy access to federal government agencies, major associations of national representation and to major corporate headquarters. In the USA we are located near the North Carolina Research Triangle Park and Washington, DC.

Company services:

1. >>> ASSISTANCE FOR USA SOFTWARE COMPANIES SEEKING TO ENTER THE BRAZILIAN MARKET – WE HELP THEM UNDERSTAND HOW TO ENTER THE BRAZILIAN MARKET EFFECTIVELY WITH OUR OFFICES IN BRASILIA WHERE WE SPECIALIZE IN THE GOVERNMENT SECTOR AND SAO PAULO WHERE WE SPECIALIZE IN THE COMMERCIAL SECTOR <<<

(PARTNERS PAULO TEBET – BRASILIA & LUIS CESAR VERDI – SAO PAULO) Extensive experience in the USA, Europe and Brazil with managing introduction of softwares into the Brazilian public and private sectors. We help American companies understand how the IT system works in Brazil, including the rigid requirements for getting software approved by government agencies. We help American companies understand how to approach key resellers authorized to sell to private and public sector clients. We have flexibility to work with US software companies either to provide initial market assessments, or we can organize complete sales structures to help US companies launch their softwares in Brazil.

2. >>> EXPORT ASSISTANCE FOR BRAZILIAN COMPANIES ENTERING THE US MARKET AND SEEKING PARTNERS FOR USA OPERATIONS AND DISTRIBUTION <<<

Helping Brazilian software companies interested in expanding to the USA and Europe.

Helping Brazilian IT companies get venture capital financing from overseas.

CONTACT US: President: Mr. Walter Colton

Partners: Mr. Paulo Tebet & Mr. Luis Cesar

Verdi

E-mail: waltercolton@bellsouth.net

Whatsapp: +1 (910) 512-4374

Skype: valtcolt

EMPOWERING INVESTOR FREEDOM

The ID Fund was built to provide high-net-worth investors with access and opportunity to high-growth late-stage private companies. Built-in partnership, we fundamentally change the private investment experience. A new category has emerged: INVESTOR DIRECTED - RELATIONAL INVESTING™

What Defines Us:

Investor Directed

At ID Fund, we enable investors to invest on a deal-by-deal basis. Our exclusive portal and app allow direct investment in pre-IPO late-stage companies. With a simple click, it's all **Investor Directed**.

Industry Agnostic

We operate without industry constraints, broadening our reach and ensuring diverse offerings to our investors.

Technology Enabled

Through our proprietary portal, we've simplified the intricate investment process, providing investors with the necessary information to make well-informed investment decisions.

Network Ecosystem

IDFund extends beyond mere investment opportunities. We've cultivated a community that fosters networking and events, with our portal serving as a bridge that connects investors and founders to enhance growth and collaboration.

Relational Investing

We prioritize deeper connections, relationships, and personalized experiences creating value beyond transactions.

Investment Focus

We target innovative late-stage private companies with pre-IPO and exit possibilities within 18-24 months.



\$250M*
INVESTED



27*
COMPANIES



5
EXITS



412
INVESTORS

IDFund operates on an invitation-only basis. Our investors include:

- Ultra-high net worth individuals.
- Family offices looking for high-potential ventures.
- Institutional investors.
- Non-U.S. investors

IDFund is more than just an investment platform. We offer a unique approach to high-caliber pre-IPO investments and a like-minded community.



I would like to introduce myself: Evandro Gois.

I am the CEO of Expertness Translations – **Welcome to Legal, Corporate & Individual Translation Services.**

WHY EXPERTNESS TRANSLATIONS? IT IS TRUSTWORTHY.

Expertness Translations is a company with three decades of experience in the business translation market.

We are based in Miami since 2013 and Brazil since 2000.

We have a team of experienced translators in the USA, Brazil, and Latin American markets.

We translate corporate documents, such as manuals, catalogs, articles of incorporation, by-laws, and many other types.

We translate individual documents for all types of visas in several languages.

We would like to have the honor of becoming your partner to strengthen our commercial bonds, which will benefit both parties.

I am looking forward to hearing from you.

Yours truly,

Evandro Gois
CEO
Expertness Translations
(786) 440-1430 | (786) 738-8402
evandro@expertnesstranslations.com
www.expertnesstranslations.com

Upcoming events

- **February 24 – BACCF 2024 Annual Feijoada**
- **March 05 -14 - BACCF Road Show in Brazil 1st Round**
 - March 05 – Porto Alegre
 - March 6 - Florianópolis
 - March 7- São Paulo
 - March 12 – Maringá
 - March 13 – Londrina
 - March 14 – Curitiba
- **March 11 – BACCF 2024 Luncheon featuring Jorge Viana, President ApexBrasil**
- **May 07 - 16 - BACCF Road Show in Brazil 2nd Round**
 - **Cities: Fortaleza, Belém, Manaus, Juiz de Fora, Belo Horizonte & Goiânia**
- **September 7th - Independence Gala Dinner**
- **September 24, 25, 26 – Seminar “Como Ingressar no Mercado Norte-Americano”**



THANK YOU!

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