

Baptist Health South Florida Corporate Health Solutions Programs



Keeping community safe & healthy



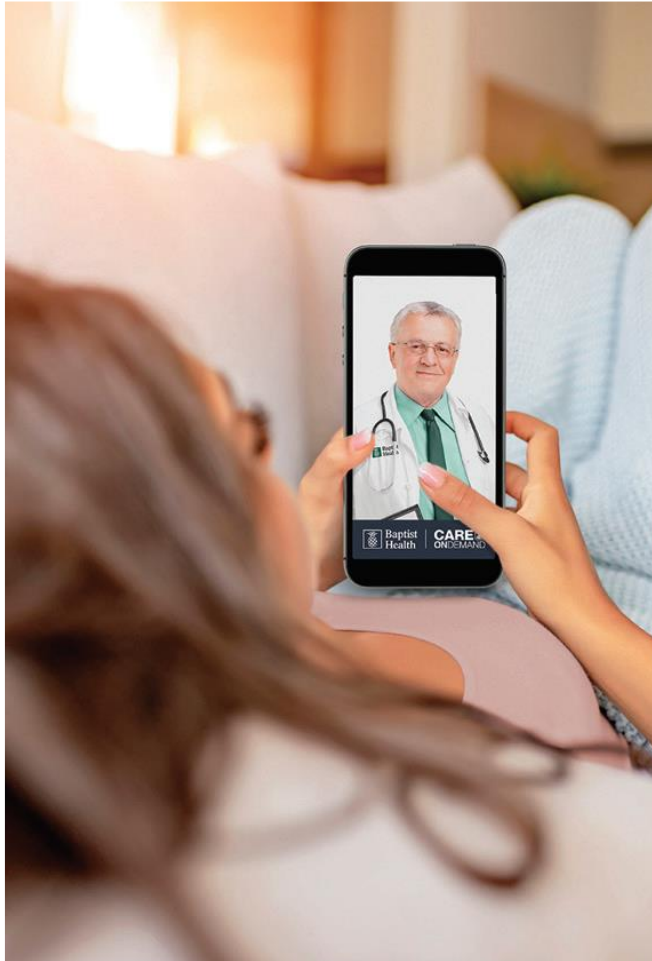
- As we continue to feel the impact of the fast-paced community spread of COVID-19 across South Florida, now more than ever Baptist Health South Florida recognizes the need to help our community.
- People have fear, stress and anxiety about returning back to work, traveling, going out to eat, going to the gym, visiting family/friends.
- Baptist Health can help those fears by offering Virtual Telehealth Service options & Virtual Community Health classes & webinars.
- What better way for you to exemplify leadership, than to offer these Healthcare services to your staff and employees.

Online Urgent Care

Baptist Health Care On Demand



Baptist Health Virtual Urgent Care



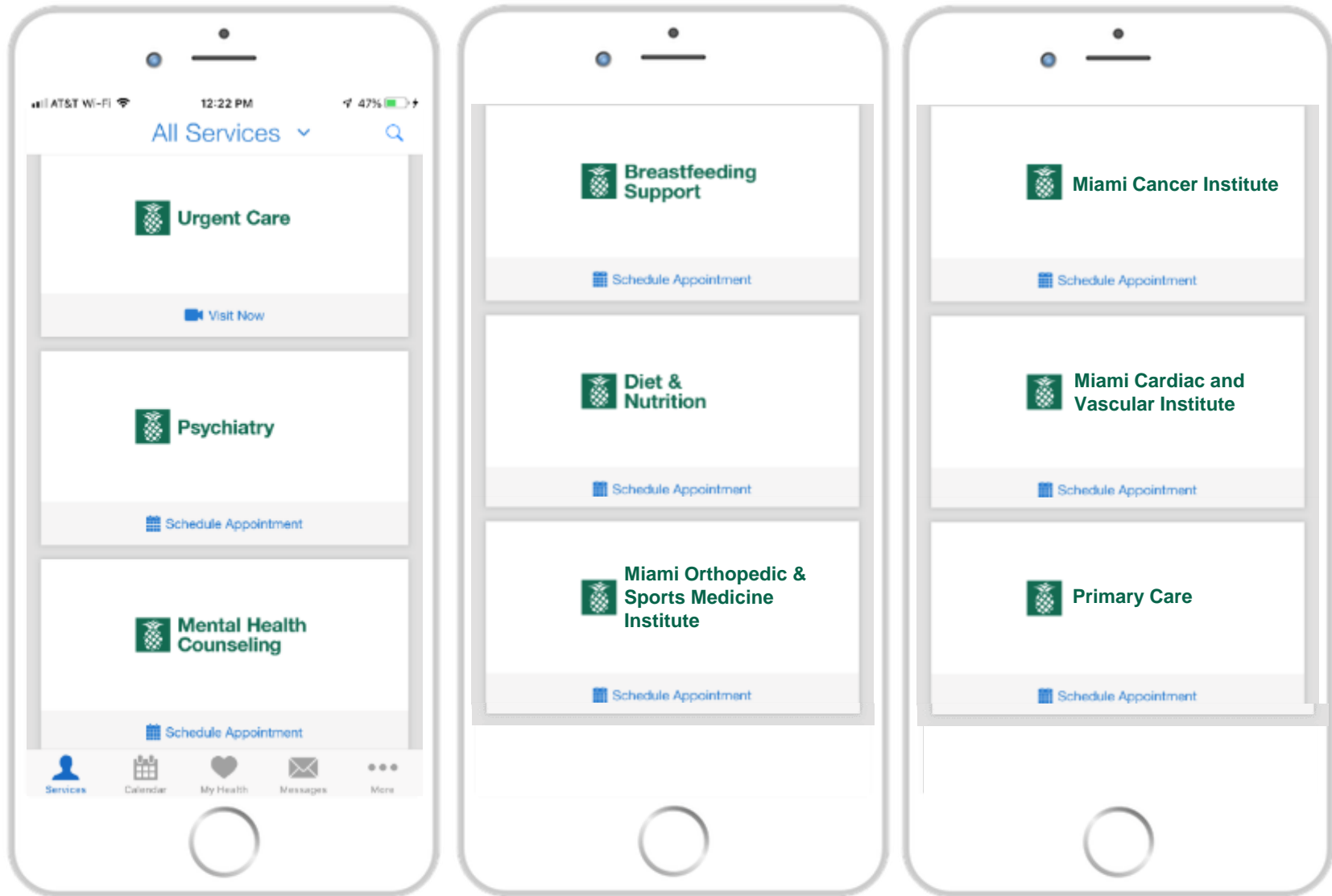
Baptist Health Care On Demand is a telehealth subscription (per employee, per month) solution

- FREE Urgent Care visits in the privacy of your home
- Virtually connect with doctors and experts
- No Insurance. No Copay. No Bills
- Increased Utilization- No Claims
- Prescriptions sent to Pharmacy
- Mobile device or PC
- Dependents included
- 24/7 Nationwide coverage
- Est. 12 minute average visit



**For groups with a High Deductible Health Plan with HSA, a co-pay may be required for each visit. Our team can provide guidance on these plans.

Expanding Access to Care



Benefits of Care on Demand to Employers & Employees



COST SAVINGS \$\$

- Lower cost of care for employers/employees compared to ER or urgent care visits
- Telemedicine provides the opportunity to save thousands due to the reduced cost of healthcare claims and a reduction in out of pocket costs (can save an estimated \$300 to \$1,500 per averted occurrence)

PRODUCTIVITY

- Employees save hours or days lost to off site, health-related, patient care visits and management of chronic conditions
- Reduction in absenteeism & minimizes weekday work interruptions

HEALTHIER EMPLOYEES

- Employees seek out treatment more frequently & conveniently promoting early detection and better healthcare overall
- Access to LOCAL practitioners & facilities for a better continuum of care

COMPETITIVE BENEFITS

- Across all company sizes, telemedicine demand is up, and employers are offering the benefit as part of a competitive benefits package
- Telemedicine is becoming increasingly important to stay competitive, as prospective employees evaluate new career opportunities

You Save Time and Money!



Service	Cost for Employees and Dependents	Average Time of Visit*	Potential Savings when using Online Urgent Care
Online Urgent Care Visit	\$0 via Baptist Health Care On Demand	15 minutes	Unlimited savings
Urgent Care Center	\$50-\$100 co-pay after deductible for most in network locations	90 - 120 minutes	Save \$150-\$200 + 3-4 hours when avoiding 2 UC visits
Emergency Room	\$200 co-pay after deductible	150+ minutes	Save \$200-\$400 + 5 or more hours when avoiding 2 ER visits

*Wait time averages are based on statewide and national data and not specific to Baptist Health sites.



Online urgent care can even be used just for peace of mind – “where should I go?”

Care on Demand vs Other Telehealth Services



HIGH UTILIZATION

- Check your current utilization rate for your clients telehealth service
- Avg. Utilization before COVID was between 2-5%
- COD utilization rate between 15-31%
- COST SAVINGS \$\$ due to no/lower claims

BRAND AWARENESS

- Access to LOCAL Baptist Health practitioners & facilities for a better continuum of care

EMPLOYEE ACTIVATION

- Continual employee education & training 4x a year on site/Zoom from local Baptist Health team
- Continual marketing and program support from local Baptist Health team

REPORTS

- Monthly report sent with the following information:
 - Number of Employees Enrolled
 - Employee Utilization
 - Health Care Cost Savings \$
 - Productivity Savings \$
 - Program ROI \$
 - Top Diagnoses
 - Top Prescriptions
 - Satisfaction Scores

Patient Comments



- “Telemedicine is the wave of the future. Very happy service exists for our community.”
- “COD physician was able to prescribe the RX without any issues. Feeling much better and grateful this service is available for the community.”
- “Service was fabulous and helpful. Very grateful to BHSF.”
- “Service was spectacular! Will complete the course of treatment recommended by physician and utilize COD again.”
- “Excellent interaction, it was perfect! Didn't know this existed. Grateful I was able to see a doctor without having to go anywhere.”
- “Service was great! Never want to go to a physician office ever again. Doctor was fabulous.”
- “Fantastic service! I used it for my dad and after 2 days of using the medication he was feeling much better, I'm so grateful he was able to use this because I didn't want him to go to urgent care nor the ER. “

Digital Health Kit

What is it? Who is it for?



FDA approved consumer-friendly device with:

- Reusable adapters for examining heart, lungs, ears, throat, skin and body temperature.
 - Otoscope (ears)
 - Stethoscope (heart, lung, ears, abdomen)
 - Tongue depressor
 - Infrared thermometer
 - Digital camera (skin issues)
- Rechargeable battery
- Getting Started Guide
- 1-year warranty
- 24/7 Technical Support



- ❑ ***Families with children age 4+***
- ❑ ***Earaches, strep throat and other conditions that are best shown for a telehealth visit***
- ❑ ***Frequent users of Urgent or Emergency Care for cold, flu, bronchitis, etc.***

Virtual Digital Health Kit



Baptist
Health

Digital Health Kit

Welcome to healthcare at home

Use a digital device to do medical exams
from home and share it with our healthcare
providers — any time, anywhere.*



Each Digital Health Kit includes:

- A TytoHome device with exam camera and thermometer; otoscope adapter for examining the ears; stethoscope adapter for heart and lung sounds; tongue depressor adapter for the throat.
- Two online urgent care visits on Baptist Health Care On Demand.
- Access to healthcare 24/7; share exams through telehealth or email.
- A virtual tutorial to help you get comfortable with digital health.
- Technical and customer support 24/7; one-year limited warranty.

\$299
(A \$418 value)

How to purchase a Digital
Health Kit:

- Visit your nearest Baptist Health Urgent Care Express center.
- Go online to [BaptistHealth.net/
DigitalHealthKit](https://www.baptisthealth.net/digitalhealthkit)



* Exams taken on the TytoHome™ device can also be shared with any provider via secure email. Purchaser must contact Baptist Health to activate the included online urgent care visits. No returns or refunds on purchase of device. Warranty claims are managed through TytoCare.

Virtual Community Classes



VIRTUAL COMMUNITY

Health Classes

These complimentary programs are available on Zoom in Eastern Standard Time (EST). Download the Zoom app at Zoom.us.

For more information, please visit events.BaptistHealth.net or email Programs@BaptistHealth.net.

Use the password: zoom (lowercase letters) to join Virtual Community Health Classes.

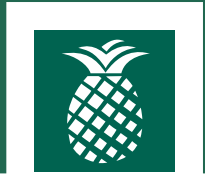
Classes are subject to change without notice



Baptist
Health

LIVE
HEALTHY
at home

Virtual Health Education Programming/Webinars

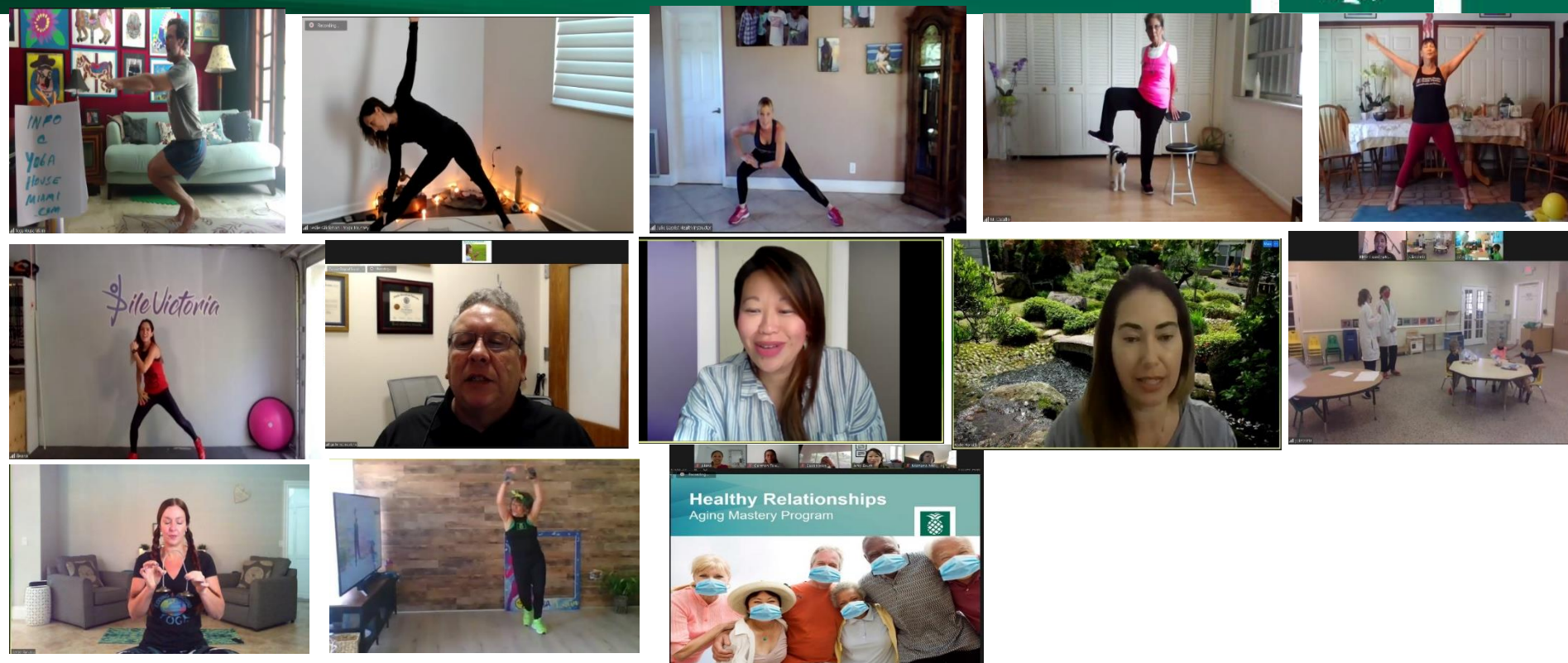


In order to keep our community well while they #stayhome we currently offer over 65 virtual classes* per week which include:

- Expert talks (physician, clinical, nutrition, and behavioral health experts)
- Meditation and Emotional Well-being sessions
- Exercise classes (i.e. Zumba, yoga, Pilates, tai chi, cardio strength)

*We currently reach over 132,000 participants weekly both locally and globally with our virtual efforts that launched March 16th.

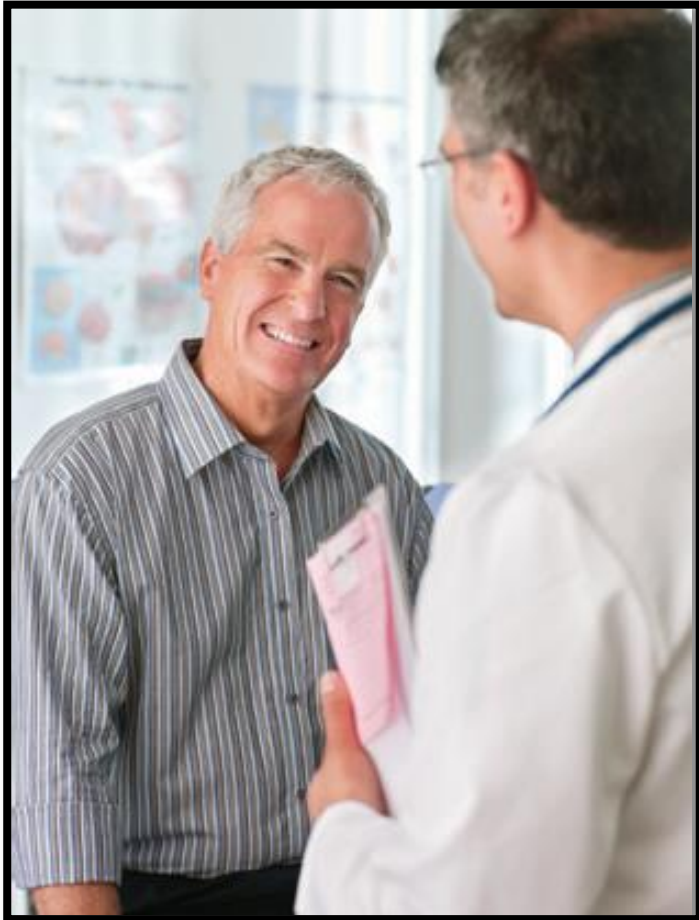
Zoom Education, Meditation and Exercise



Baptist Executive Health Physical Package Overview



Comprehensive Physical Includes:



- Labs: (Chemistry profile (total protein, albumin, calcium, cholesterol, glucose, blood urea nitrogen, uric acid, creatinine, total bilirubin, alkaline phosphatase, SGOT, SGPT) Electrolytes (sodium, potassium, chloride, CO2) Thyroid Profile (free T4, thyroid stimulating hormone) Lipid profile (cholesterol, triglycerides, high density lipoprotein, low density lipoprotein) Urinalysis Complete blood count (includes platelet count and differential) Prostatic specific antigen (men 45 years and older)
- Resting Electrocardiogram, EKG (18 yrs and older)
- Chest X-ray (18 yrs and older and if clinically indicated)
- Audiology Screening
- Vision Acuity Test
- Glaucoma Screening
- Nutritional Assessment by a Registered Dietitian
- 1 hour-History and Physical by a Board Certified Physician
- Same day Results For All Comprehensive Physical Lab Work and Diagnostic Studies
- Complimentary Light Breakfast
- Free Valet Services

Baptist Executive Health PPO Plans



- PPO plans we accept:
 - BCBS
 - United
 - Cigna
 - Aetna

Corporate Occupational Health Services



Workers' Compensation, Pre-employment and other Occupational Health Services

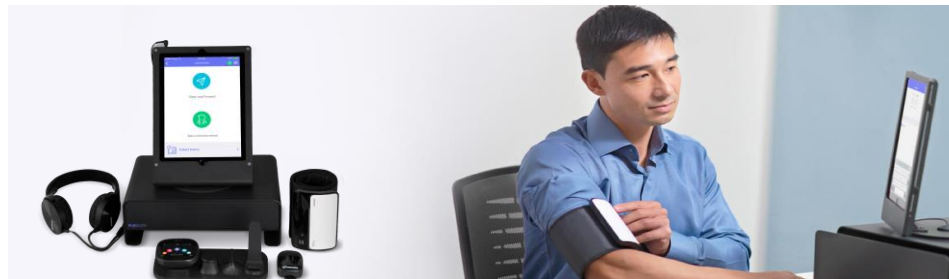
- Workers' Compensation medical management (evaluation & treatment of injured workers)
- Workers' Compensation medical case management (includes return to work assistance)
- Pre-employment/New Hire Health Screenings (including immunization screenings, drug testing, fit testing, etc.)
- Immunization/Vaccination Services
- Drug Testing Services (including post-accident & random testing)
- Fit Testing Services

Virtual On-site Clinic (Coming Soon 2021)



Benefit of on-site health clinics:

- Employees can connect with a doctor anytime from the office for an examination, diagnosis and prescription if needed
- Reduces employee absenteeism and boosts productivity
- Can cut ER and Urgent Care expenses by up to 50%
- Virtual onsite clinic is affordable vs Actual onsite clinic
- Includes: examination kit headphones, iPad® and stand, and the Baptist Virtual telehealth platform for sharing exam data with a doctor or conducting live video telehealth visits
- Can be used for diagnosing acute conditions (*cold, flu, ear infections, bronchitis, sore throats*)
- For monitoring and managing patients with chronic conditions (*high blood pressure, asthma, COPD, congestive heart failure (CHF), and diabetes*)
- Cost- TBD



Baptist Health South Florida

“Laser Focus” Service



Centers of Excellence*

Baptist Health Neuroscience Center
Baptist Health Telehealth Center
Miami Cancer Institute
Miami Cardiac & Vascular Institute
Miami Orthopedics & Sports Medicine Institute
*Offered in multiple locations across the enterprise.



Hospitals

Baptist Children's Hospital
Baptist Hospital
Bethesda Hospital East
Bethesda Hospital West
Doctors Hospital
Fishermen's Community Hospital
Homestead Hospital
Mariners Hospital
South Miami Hospital
West Kendall Baptist Hospital



Freestanding Emergency Care

Doral (Coming Soon)
Miami Lakes (Coming Soon)
West Dade (Coming Soon)
West Kendall (Coming Soon)



Urgent Care

Brickell
Coral Gables
Coral Springs
Country Walk
Davie
Doral
Kendale Lakes
Marathon (Coming Soon)
Miami Beach (Coming Soon)
Miami Lakes
Palmetto Bay
Pembroke Pines
Pinecrest
Plantation (Coming Soon)
Sawgrass
Tamiami Trail
University Centre
Wellington
West Kendall
Westchester
Weston



Express Care

Coral Springs (Coming Soon)
Country Walk
Doral (Coming Soon)
Key Biscayne



Diagnostic Imaging

Baptist Outpatient Center
Brickell
Coral Gables
Coral Springs
Country Walk
Davie
Miami Beach (Coming Soon)
Miami Lakes
Palmetto Bay
Pembroke Pines
Plantation (Coming Soon)
Tamiami Trail
The Falls at Macy's
Wellington
West Kendall Baptist Diagnostic Center
Westchester



Endoscopy

Coral Springs
Galloway North
Galloway South
Kendall
Miami Beach (Coming Soon)



Ambulatory Surgery

Boca Raton/South Palm Beach
Boynton Beach
Kendall/MASC
Plantation (Coming Soon)
South Miami/MASC
Sunrise/Baptist Eye Surgery
West Palm Beach/Northpoint



Sleep Diagnostics

Galloway
Miami Lakes (Service Center)
Pembroke Pines
Sunset



Rehab and Outpatient Services

Care & Counseling
Care On Demand
(Available Statewide)
Coconut Grove/Physical Therapy
Coral Gables/Physical Therapy
Dominican Republic/Physical Therapy
Doral/Physical Therapy
Executive Health
Home Health
Homestead/Physical Therapy
Key Biscayne/Physical Therapy
Pinecrest/Physical Therapy
Plantation/Physical Therapy (Coming Soon)
South Miami Child Development
Upper Keys/Physical Therapy
West Kendall/Physical Therapy



Primary Care

Baptist Hospital
Brickell (Coming Soon)
Cutter Bay/East Ridge
Doral
Doral/Downtown (Coming Soon)
Galloway
Homestead/Follow-up Care
Kendall Breeze
Kendall/Town & Country
Marathon
Miami Beach
Miami Lakes (Coming Soon)
Pinecrest
Plantation (Coming Soon)
South Miami Hospital
Upper Keys
Wellington
West Kendall/Family Medicine



Specialty Physician Practices

General Surgery

Galloway
Homestead
Marathon
South Miami
Upper Keys
West Kendall

Neuroscience Center

Kendall Neuroscience
Kendall Spine Care
Pinecrest Spine Care

Miami Cancer Institute

Breast Surgery
Integrative Medicine
Medical Genetics
Medical Oncology
Neuro-Oncology
Palliative Care
Pediatric Hematology
Plantation Oncology (Coming Soon)
Psychiatry
Radiation Oncology
Thoracic Surgery
Urology

Miami Cardiac & Vascular Institute

Coral Gables Cardiology
Marathon
Kendall Cardiothoracic Surgery
Marathon Cardiology
Upper Keys Cardiology

Miami Orthopedics & Sports Medicine Institute

Coral Gables
Davie
Homestead
Kendall
Kendall Pediatric
Marathon
Ocean Reef
Pinecrest
South Miami
Upper Keys
West Kendall

Boynton Beach/Bethesda Physicians
Doral Endocrinology
Marathon Gastroenterology
Marathon Gynecology
Pinecrest Endocrinology
South Miami Gynecology
Upper Keys Gastroenterology



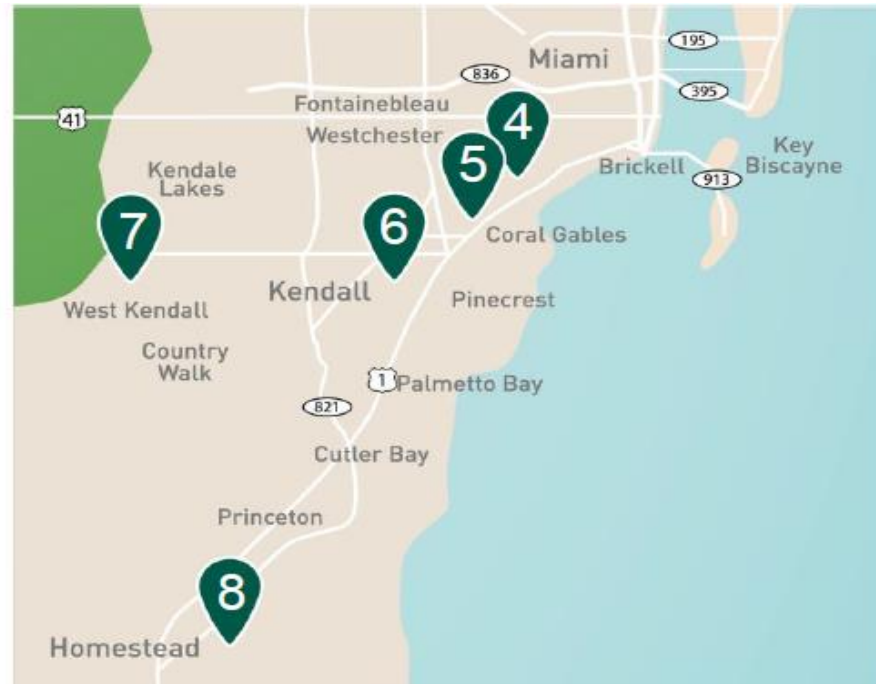
Other Locations

Atrium
BOS Administrative Support (Beacon)
Business Support Center (Hyperion)
Central Distribution Center
Clinical Learning - Kendall
124 Ave.
Corporate
Doral Data Center
Hilton Miami Dadeland Hotel
International Cayman Islands
International Dominican Republic
Park Plaza I
Park Plaza II
San Ignacio
The Palms
Town & Country Corporate Center
9350 Sunset Drive

CARE
ONDEMAND



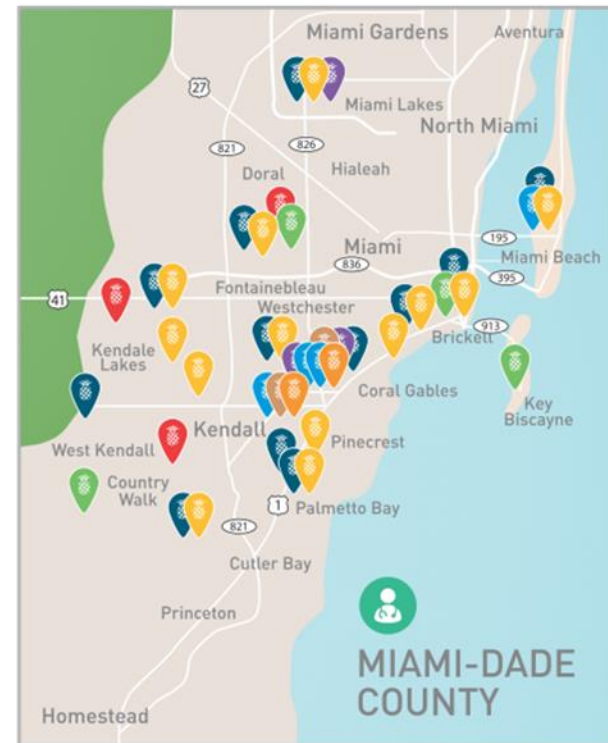
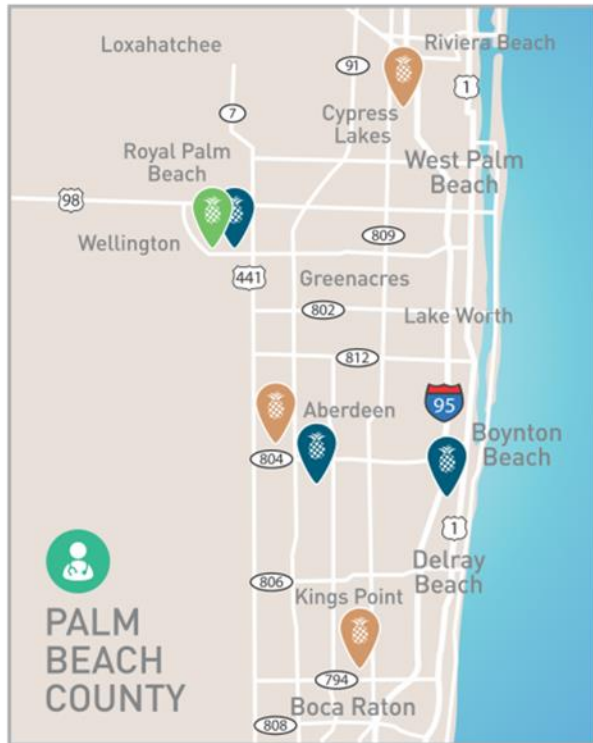
Baptist Health South Florida Hospital Locations



Hospitals

1. Bethesda Hospital West
2. Bethesda Hospital East
3. Boca Raton Regional Hospital
4. Doctors Hospital
5. South Miami Hospital
6. Baptist Hospital
7. West Kendall Baptist Hospital
8. Homestead Hospital
9. Mariners Hospital
10. Fishermen's Community Hospital

Outpatient Services



Freestanding Emergency Care

Doral (Coming Soon)
West Dade (Coming Soon)
West Kendall (Coming Soon)

Express Care

Brickell (Coming Soon)
Coral Springs (Coming Soon)
Country Walk
Doral (Coming Soon)
Key Biscayne
Wellington

Urgent Care

Brickell
Coral Gables
Coral Springs
Country Walk
Davie
Doral
Kendale Lakes
Miami Beach
Miami Lakes
Palmetto Bay
Pembroke Pines
Pinecrest
Plantation (Coming Soon)
Sawgrass
Tamiara Trail
University Centre
West Kendall
Westchester
Weston

Diagnostic Imaging

Aberdeen/Health City
Baptist Outpatient Center
Boynton Beach
Brickell
Coral Gables
Coral Springs
Country Walk
Davie
Doral
Miami Beach
Miami Lakes
Palmetto Bay
Pembroke Pines
Plantation (Coming Soon)
Tamiara Trail
The Falls at Macy's
Wellington
West Kendall Baptist
Diagnostic Center
Westchester

Care On Demand (Available Nationwide)

Endoscopy

Coral Springs
Galloway North
Galloway South
Kendall
Miami Beach

Sleep Diagnostics

Galloway
Pembroke Pines
Sunset

Ambulatory Surgery

Boca Raton/South Palm Beach
Boynton Beach (Coming Soon)
Kendall/MASC
Plantation (Coming Soon)
South Miami/MASC
Sunrise/Baptist Eye Surgery
West Palm Beach/Northpoint

Other Outpatient Services

Care & Counseling
Executive Health

Coming to Plantation Fall 2020!



Baptist Health South Florida is growing to serve the Plantation community.

Opening in Fall 2020, the 112,000-square-foot wellness and medical complex will provide convenient access to unparalleled compassionate care in one central location close to home or work.

Services include:

- Cardiology
- Chemotherapy
- Diagnostic Imaging
- Endocrinology
- Oncology
- Orthopedics
- Pharmacy
- Primary Care
- Radiation Therapy
- Spine Care
- Surgery
- Urgent Care



1228 South Pine Island Road



Goal is to create a customized program to help ensure the health and safety of your clients, their employees and their families.

