# PRESENTED BY RACHEL WERNER





# PRESENTATION OUTLINE

#### **TOPICS TO COVER TODAY**

**Online Storytelling** Target Audience **Content Creation** Digital Tribes Self-Promotion



# FILL IN THE BLANK

#### WHO WILL BE MAKING MONEY OFF OF YOUR TALENT AS A....?



Writer? Freelancer? Illustrator? Designer? Editor?

"THERE'S NO NEAT TEMPLATE THAT CAN EVER PREDICT WHAT WILL CAPTURE ANY ONE PERSON'S IMAGINATION."

ELIZABETH GILBERT

#### FOOD FOR THOUGHT



Oh. the Places

Be realistic about how many social media channels you can effectively manage.





## DIGITAL MARKETING HACKS

### DEFINE VALUE SCALE

Specify core creative values in five words or less. (a.ka. = WHY & HOW)

Picture yourself online generating 1000 interactions with 1000 different people.

### DIY SPIRIT SQUAD

Start with your strengths and NEVER be afraid to share your successes.

Engage with existing connections and your audience will organically increase.

### SOLICIT REAL FEEDBACK

### LEAVE ROOM TO GROW

# *LET'S GET Socialis*

#### **INSTAGRAM INFLUENCERS**

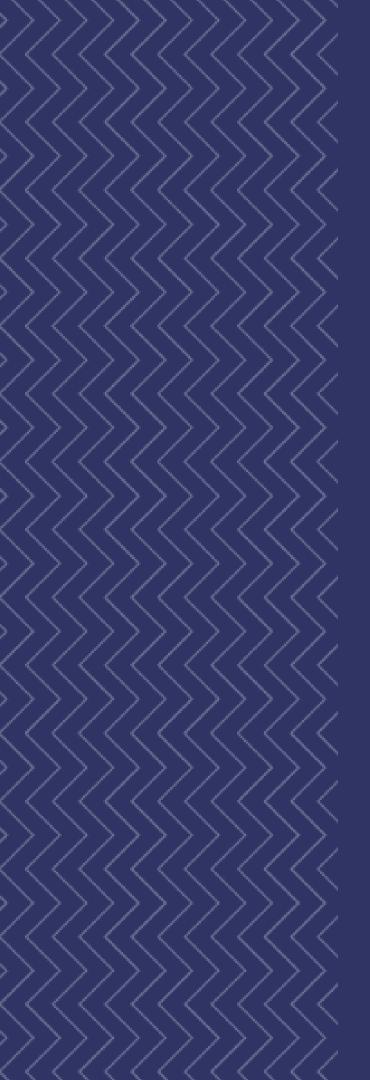
If visuals are your jam and/or target audience is under the age of 45.

#### FOOD & EVENT BLOGGERS

"Guest" blogging works wonders in regard to networking and promotion.

#### **TWITTER THREADS**

Where to get the '411' about what's trending in social preneur spheres.



#### **DIGITAL INFLUENCE...???**



..of companies said they have absolutely no idea of social media's financial impact.

# PERFECTION IS A PROBLEM



CONNECTOR, MAVEN or SALESMAN? (PEOPLE SPECIALISTS VS. INFO SPECIALISTS) "I can either live a drama or I can invent a drama, but I do not have the capacity to do both at the same time."



#### THE TIPPING POINT TIME TO ASSESS HOW YOU'VE TRAINED YOURSELF TO **BEHAVE ONLINE**

# *"LIVE YOUR BRAND...AND THE STORY WILL TELL ITSELF."*

NO SPRINT OR MARATHON. YOU EVOLVE.



## SOCIAL MEDIA LINKS



#### **RACHEL WERNER**

**@THEREALSCRIPTS** 





#### **@THEREALSCRIPT**

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