Important Announcement from MACC Loading...



Who Will be Speaking at MACC's 105th Annual Dinner?

Ryan Day

Head Coach The Ohio State University



Sometime around 6:30 p.m. on January 1, 2019, Ryan Day had a whistle placed around his neck by retiring head coach Urban Meyer in front of the team after its 28-23 Rose Bowl Game victory over Washington. The head coaching tenure of Day at The Ohio State University had officially begun.

Technically, Day's first day on the job was Jan. 2, but that moment in the locker room at the Rose Bowl in front of 124 players, including more than 100 who will be a part of his first team, will have the lasting impact of origination for the 39-year-old from Manchester, N.H., who becomes just the 25th coach for a storied program that ranks second all-time in victories and will play its 130th season of football in 2019.

"It's an amazing feeling," Day said later on in the locker room. "To be the leader of such a special place, a special group of men, this program, Buckeye Nation ... it is an honor!"

A quarterbacks coach for the San Francisco 49ers in 2016 under Chip Kelly and in 2015 for the Philadelphia Eagles under Kelly, Day is in his third season overall at Ohio State and his 18th season as a coach in the NFL or collegiate ranks. He was Ohio State's offensive coordinator and quarterbacks coach the past two seasons.

The impact he has had on the program in such a short time has been considerable. No school has had more passing touchdowns the past two seasons than the 90 that Ohio State's quarterbacks have thrown in that time. Ohio State also ranks seventh nationally over the past two seasons in passing yards per game and third in completion percentage.

Ohio State, in Day's two seasons, has won six championships: back-to-back Big Ten championships; two Big Ten East Division titles; the 2018 Cotton Bowl and this year's Rose Bowl.

In 2018 Ohio State ranked second nationally in total offense and passing yards, and No. 8 in scoring. It established Big Ten Conference records for offensive yards per game (535.6), passing yards (5,100), passing yards per game (373.0), touchdown passes (51), completions (396) and total plays (1,131).

Additionally, in 10 of 14 games this year, Ohio State had 500 yards or more of total offense, including 567 against the nation's top-ranked defense in a 62-39 win against No. 4 Michigan. Ohio State's offense was fifth nationally in passing efficiency in 2017, sixth in scoring and eighth in total offense, plus it led the Big Ten in rushing, passing efficiency, scoring and total offense.

On the same day that legendary coach Urban Meyer announced his retirement – Dec. 4, 2018 – Day was named to succeed him.

The 105th Annual Meeting is scheduled for Monday, March 9, 2020, at the Dyson Baudo Recreation Center at Marietta College. Tickets are \$65 per person and includes social hour with appetizers, beverages, three course dinner, awards and program. Call the Chamber office at 740-373-5176 to make a reservation. You can also email us for reservations at info@mariettachamber.com or online at www.mariettachamber.com.

Don't forget your opportunity to showcase your business! Become a sponsor of the event and be in the spotlight. Please call the office to find out how you can be an exhibitor at the 105th Annual Meeting. Last year more than 650 people attended a great showcase for your products and services!

MACC's Holiday Open House



Tina Adams - Settlers Bank, and Gary Murphy - Boys and Girls Club, smile with the big guy!



Lori Hart, Huntington Bank and Dean Hart, WTAP pose for a picture.



Ambassadors Danielle Bruni-Peoples Bank, McKenzie Allen, Merrill-Lynch, and Laura Miller, Settlers Bank pose with Santa.



Marilyn Ashcraft, Jeannie Miller, Marty Kitchen, and Valerie Holley made the nice list this year!



Kelsy Eaton is the MACC's newest team member who joined us in December as our Executive Assistant. A 2018 graduate of Fairmont State University, she has a B.A. in Political Science, with minors in Psychology and Art. As a lifelong resident of the Mid-Ohio Valley, she is eager to contribute more to the area through her role at MACC. In her spare time, you can find her painting or playing the piano!

Marietta Area Chamber of Commerce

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2019-2020 MACC **Board of Directors**

Kristopher Justice Chairman of the Board TheisenBrock

Executive Committee

Terry Rataiczak Past Chairman Kinetic Networking **Communications/Technology**

> **Tina Adams Board Treasurer** Settlers Bank

Michael Beardmore Industry/Shale Development MB Distributing

> Gary O'Brien Advocacy/Education O'Brien's Safety Services

Kathy Schalitz **Member Services** Pioneer Pipe

Directors David Bricker Hampton Inn

Daneka Hedges Memorial Health Foundation

> **Deborah Rhoades** Peoples Bank

David Schramm Workingman's Store

Bill Stacy Stacy Family Farm

Dr. William Ruud Marietta College

Josh Wagner Wal-Mart Supercenter #2078

Dr. Vicky Wood Washington State Community College

> Joan Zoller Trademark Solutions

MACC Staff **Carrie Ankrom** President/CEO

Morgan Brown Member Services Manager

Candi Heiss Accounting/Special Programs Manager

> **Kelsy Eaton** Executive Assistant

Charlotte Kuehn RSVP Volunteer

740-373-5176: Fax: 740-373-7808 www.mariettachamber.com

Get the Chamber Connection

MACC Board Nominations

The MACC Nominating Committee will soon begin to consider nominations for future board directors. Candidates selected are representative of the diversity of our chamber members: type of business, size of company, plus they will look for special experience and skills which bring value and balance to the board.

The board of directors attend meetings monthly, serve on committees, help review and develop programs and services, and are expected to attend MACC events.

Any member in good standing may nominate a member by submitting a written petition signed by at least 20 other members in good standing.

This petition needs to be submitted by January 15, 2020. Terms begin March 9, 2020.

To find out more or express an interest in being considered, call Carrie Ankrom at 740-373-5176 or speak to one of the current directors listed to the right of this page.

Did You Know?

MACC held 30 ribbon cuttings in 2019. That's 5 more ribbon cuttings than 2018!

We love celebrating new businesses, new locations and new projects with our community.

If you would like to hold a ribbon cutting at no charge please call MACC at 740-373-5176 to schedule today!



Boost Your Business Wednesday, January 8

"WHAAAAT I can sell on Amazon?"

Speaker: John Voorhies

8:30 am-9:30 am

Huntington Bank 226 Third St., Marietta



Professional Women's Roundtable Wednesday, January 22



"Communication Strategies & Ways to Help Individuals with Hearing Loss"

> Speaker: Dr. Erin Wells, Mountain Ears Hearing Clinic

DaVinci's 215 Highland Ave., Williamstown

11:45 am-1 pm

\$10 Special Member Rate \$15 General Admission



Coffee Chat Friday, January 31

MACC Office 100 Front St. Suite 200

8:30 am-9:30 am

Sponsored By:



To RSVP for all MACC Programs Call 740-373-5176 or go online at www.mariettachamber/events.



Member News

• **Brick Insurance Group** is proud to introduce two new additions to the team!

Katie Harris will be managing day to day agency operations and marketing for our three locations. Her role will be to enhance the overall customer experience you receive when you do business with Brick.

Matt Shamblin will be working with our existing commercial accounts and will be actively pursuing new accounts to add to our agency.

- Please welcome Katie and Matt to the MACC community!
- The Galley at 203 Second Street now offers a new "Go-Go Galley" lunch menu featuring chef-crafted entrees and value pricing. Each selection includes a drink and new items are added each month.
- The Galley Catering on Second Street now provides catering at its charming historic venues or can cater your event at any location. Call Katie at 740.336.5441 to plan or learn more.
- Mar-Pak, Inc. is HAPPY to anownership nounce new in 2019! Michelle Secrest and Chuck Watt, long time employees of Mar-Pak, purchased the company from the late Terry O'Brien's family. They are happy to be moving forward with a company that was started in 1983 by the late Bill Miner and Terry O'Brien. Both Bill and Terry would be pleased to know that their company is in good hands for years to come. We also launched a new website in 2019. Please check it out at www.mar-pak.com!
- Coming soon, Marietta Family YMCA moving forward at Broughtons in January!
- Take your business's message on the road. **Signality** in Marietta now offers professionally developed, attention-getting fleet graphics.

The MACC Office will be closed on Wednesday, January 1st. Regular office hours will resume on Thursday, January 2.



Marietta Area Chamber of Commerce

Professional Women's Roundtable Paint n Sip at Glenwood Community



Thanks to Glenwood Community, Linda Dailey and Chef Tyson for hosting our Holiday PWR event! Laura Miller of Settlers Bank did an excellent job at guiding all who attended in painting beautiful ornaments!





Lori Hart, Huntington Bank Candi Heiss, MACC Barb Close, Huntington Bank concentrate on painting.

Jill Tash and Stacy Frame, Alter-Care of Summit Acres compare their artwork.

The final product from an evening of networking, painting and sipping!

Welcome New Members!

Ascent Private Practice PLLC 602 17th Street Vienna 304-482-5449 Ellen Brown - Primary Rep.

Confluence Security and Fraud Solutions 4930 Muskingum River Road Lowell 919-608-9280 David Brown - Primary Rep.

Cutting Edge Landscapes 100 Flintwood Drive Marietta 740-516-5608

Dustin Huck - Primary Rep. Gifts & More

219 Scammel Street Marietta 740-434-7162 *Chase McCoy - Owner* **The Law Office of Ryan M. Smith** 204 Front Street Marietta 740-401-9529 *Ryan Smith - Attorney-at-Law*

Marietta Industrial Enterprises 459 Blue Knob Road Marietta 740-373-2252 *Eric Taylor - Compliance Coordinator*

Mid-Ohio Valley Employment (MOVE) 197 Front Street Marietta 740-373-6683 Bill Wilkinson - Owner

Pest Pro 309 Ridge Road Parkersburg 304-834-1520 *Bill Tadlock - Primary Rep.* **Tudor's Biscuit World** 113 Pike Street Marietta 740-371-7005 *Sonya Alberts - Owner*

UniFirst Corporation 3 Progress Way Clarksburg 304-624-9715 Debra Leeson - Primary Rep.

United Measurement LLC 1461 Masonic Park Road Building 5 Marietta 740-236-8461 David Medley - Owner

Marietta Area Chamber of Commerce

Maximize Your Membership

Our Customer Pledge to Our Chamber Members

- You will get a friendly greeting when you contact the Chamber by phone or when you walk through the door.
- The Chamber staff will strive to get to know you as an individual, become familiar with your business and seek ways to help you succeed.
- When dealing with customers who have a complaint or inquiry about your business, and when referring customers to Chamber member businesses, we will follow a policy of integrity, confidentiality and fairness.
- The Chamber staff will respond in a speedy and appropriate manner to any requests you may have, using all resources available, and exhibit a professional knowledge of business issues which may affect Chamber members.
- The Chamber will work to provide the best possible services to benefit your business, whether networking events, marketing your business, conducting business seminars and more.
- The Chamber will encourage your positive participation and support of Chamber programs, committees and events. This gets you involved and connected to the rest of the business community.
- A Chamber employee or Ambassador will visit you at your place of business (within a 50 mile radius of Marietta) to gather your input and ensure that the Chamber is meeting your needs.

2020 BUSINESS AFTER HOURS

Mark your calendars so you don't miss any of these great networking opportunities in 2020. Hosted by a MACC member, BAH is your monthly evening event to network, have fun and get a behind-the-scenes look at area businesses.

> Thursday, January 9 The Boys and Girls Club

Thursday, April 2 Harrison Construction

Thursday, May 14 Alliance Industries

Thursday, June 11 Comfort Keepers

Thursday, July 9 TBA

Thursday, August 13 Comfort Suites

Thursday, October 8 Newton Insurance

Thursday, November 12 Marietta Community Foundation

Friday, December 4 MACC Holiday Open House (4:00 pm - 7:00 pm)

Business After Hours are 5-6:30 pm unless otherwise noted.

RSVP by calling (740) 373-5176 or info@mariettachamber.com.

The cost is \$5 for MACC or \$10 for the general public and those who wished to be invoiced.

Start 2020 Off Right by Maximizing Your Membership with MACC!

9

Chamber Benefit Checklist

Start 2020 off the right way by taking a minute to complete the checklist to see if your business/organization is receiving all the benefits of your Chamber membership! You may be surprised at the opportunities you're missing.

____ I regularly submit Member News and/or promote my organization by advertising in the Chamber newsletter. MACC reaches nearly 1,000 decision makers.

_____ I've updated my member listing on the Chamber's website by adding a detailed description of my business, photos and logos. Call and find out how easy it is to enhance your directory listing at no extra cost!

I sponsor and participate in the Annual Dinner Meeting. Where else can you meet 750+ area business men and women?

____ I actively participate in the monthly networking opportunities such as Boost Your Business, Coffee Chat, PWR, MOVSC & BAH.

____ I have explored the benefits of being a member of the Mid-Ohio Valley Safety Council.

____ I save money by enrolling in the group health insurance plan or the Workers' Comp. group rating plan.

I am a Marietta Bucks Redeemer. The gift certificate program that promotes shopping local all year long.

Hall Financial Advisors, LLC

101 Rosemar Road, Suite A, Parkersburg, WV 26105 416 Hart Street, Suite A, Marietta, OH 45750

Career Change Checklist: Are You Prepared?

If you're considering a job or career change, it's important to do some homework before you make the leap. Many benefits from your current position could be tied to specific dates and time frames. Gathering the right information can help you strategically time your exit and set yourself up for greater success.

1. Decide if you'd prefer to quit now or wait until you have an offer. This decision requires you to factor in how unhappy you are in your current position and whether you're able to live off your savings for a while. If you're in a traditional industry, such as sales, it might be better to find a new opportunity while you're employed. But if you're in high-tech, biotech, private equity, or a similar industry, there may be less risk in taking some time off.

2. Check your employment contract and noncompete agreement. Have a labor attorney review any legal documents you signed when you were hired to evaluate their terms and enforceability. Some contracts may require you to pay back relocation money, education grants, or bonuses if you don't stay for a certain period of time. Others include "golden handcuffs" that mean you will lose unvested options, restricted stock, deferred compensation, and other benefits upon resignation. Still others may require waiting for a specified length of time before taking a job with a competitor.

3. Review your retirement benefits. Check the vesting schedule for your employer's 401(k) contributions and profitsharing contributions to see how long you have to work to claim your portion of the money. Many plans require you be employed on the last day of the plan year to get employer contributions for that year. You may want to wait until after the plan year ends before you terminate employment so you don't lose those contributions.

4. Check the terms of stock options, restricted stock, or other forms of nonsalary compensation. You may want to delay your departure if a valuable number of options will vest in the near future. If you're already vested, find out if you're still subject to the same trading windows and how much time you have to exercise your vested options once you resign. In many cases, options expire if they aren't exercised within a certain time frame typically 90 days after your departure.

5. Manage your health insurance. If you don't already have a new position or if your new employer's health plan has a waiting period, figure out where you will get coverage to fill the gap. If your company has 20 or more full time employees, you'll be able to keep your current plan for up to 18 months after you stop working under the federal law COBRA (you'll likely have to pay your share and your employer's share of the premium). You may want to compare those costs with coverage available on the government's health insurance marketplace. Remember, if you live in a state with a health insurance mandate and you can afford but do not purchase coverage, you may have a tax penalty.

6. Spend your FSA accounts. If you put pretax money into a flexible spending

account (FSA), try to spend down the account before you resign. FSAs typically operate on a use-it-or-lose-it basis (though you may be able to extend with COBRA). In contrast, if you have money in a health savings account (HSA), that money is yours to keep.

7. Consider a group life and disability insurance conversion. If you have life or disability coverage through your employer, you may be able to convert your group policy to an individual policy. Often you have a short window after your resignation to apply with the insurer for continued coverage. This can be an especially good option if insurers consider you a risk because of your age or medical condition.

8. Consult a financial advisor. Whether you're planning to take some time off or go right into to a new job, an advisor can provide valuable financial guidance through the transition.

← HALL ←



Members of the Advisory Team

Front Row left to right: Rob Blasczyk, Chris Hall, Managing Principal, Brett Bronski

Back Row left to right: Zane Eschbaugh, Rob Beardmore, Jeremiah Kuhn, Kevin Knabb This advertisement was written by Wells Fargo Advisors Financial Network and provided to you by Chris Hall,

Managing Principal.

Investments in securities and insurance products are: NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE

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From the Míd Ohío-Valley Safety Council

Have a Safe and Happy 2020!

Support Safety & Gain Recognition for Your Business

Want an easy way to promote your business to 125 MOVSC members?

Be a sponsor of the next available monthly meeting. All that is required is a giveaway for each person and a door prize. You will receive 5 minutes during the monthly meeting you sponsor to promote your business to the MOVSC members.

Contact Carrie for more information—740-373-5176.

Did You Know.....



Flu season occurs in the fall and winter, peaking between late November and early March, and it's an epidemic

every year. The makeup of flu viruses can change from year to year, making it difficult to predict. Flu spreads through droplets when people sneeze or cough, and on surfaces. People are contagious one day before symptoms appear and up to a week after. When you don't feel well, it's best to take care of yourself and coworkers by staying home. And don't go back to work (or school) for at least 24 hours after a fever is gone.

Rebate Eligibility Requirements

To receive the Workers' Comp. premium rebate, remember these requirements must be fulfilled:

- Membership in the Mid-Ohio Valley Safety Council for the current year.
- Attend a minimum of 10 meetings. Members **MUST** stay the entire meeting to receive meeting credit.
- CEO must attend one meeting and sign the attendance sheet.
- 1st & 2nd half Semi-Annual Reports must be completed and returned by the specified deadlines.



It is Reporting Time!

It is time for the Safety Council Semi-Annual Report. The report covers July

1-December 31, 2019. Semi-Annual Reports were emailed on January 1, 2020 to the primary contact for your company. <u>Please return your complet-</u> <u>ed form ASAP!</u>

This information is needed for the awards recognition and must be provided to be eligible for the incentive program.

If you have any questions call Candi at 740-373-1884.

Pre-Paid Program 2020

The MOVSC Pre-Paid Program is \$168. This covers your attendance at 12 Safety Council Monthly Meetings in 2020. Extra safety seminars throughout the year are not included.

Benefits of participation include:

- No need to RSVP for a meeting.
 Special registration table where
- your nametag will be waiting.No more collecting an invoice at
- No more collecting an invoice at the meeting to take back.

Invoices were emailed to all participants in December. If you would like to be in the pre-paid program it is not too late. Call MACC to get enrolled—740-373-5176.

MOVSC Upcoming Meeting

Wednesday, January 15

"Conceal Carry Permits in the Workplace"

Featured Speaker: Deputy Sheriff Mary Pfeifer

Sponsored by: Washington County's Sheriff Department

Meeting Information:

Elizabeth Sugden Broughton Community Building Registration: 11:30 am Program: Noon to 1 pm Cost: \$15 includes lunch RSVP: 740-373-5176

Email: info@mariettachamber.com



MOVSC Has A New Home!

We are relocating the regular monthly meetings to the Elizabeth Sugden

Broughton Community Building beginning in January! The address is 619 State Route 821, Marietta. See you there!

Not a Member?

Please attend one of our meetings and we think you'll decide to become a regular!

It's Information, Education, Connections and Lunch!



It's helping you help your fellow employees get home to their families each night! It's Safety!







Member Flyers

GREAT FUTURES START HERE.



BOYS & GIRLS CLUBS OF WASHINGTON COUNTY

The <u>Boys & Girls Club of Washington County</u> is proud to host

The <u>Marietta Area Chamber of Commerce</u> Business After Hours Event on January 9th, 2020 from 5:00-6:30 pm

307 Lancaster Street, Marietta, OH

Event Featuring Appetizers Soft Drinks, Tea, Coffee Wine & Beer (After Kids Leave) Door Prizes

Food Catered By:

BOAT BBO HOUSE

Reservations Are Requested Chamber Members: \$5 • General Public: \$10 Call: 740.373.5176 for Reservations





BOOST YOUR BUSINESS

Featured Speaker: John Voorhies, Small Business Development Center

Join us for an hour of discussion geared towards helping you better your business and increase sales.

Light breakfast refreshments and coffee provided by Huntington Bank on Third Street in Marietta. This event is free and open to the public. RSVP by emailing info@mariettachamber.com.



WHAAAAT I Can Sell on Amazon?

January 8, 2020

This is an overview of how anyone can sell on Amazon and compete for a much larger market size.



The No Pressure / Pressure Salesman

February 12, 2020

This presentation will cover non-pressure but effective retail selling techniques anyone can do!



Make a New Plan Stan and Get Yourself Free

March 11, 2020

This topic covers how to use debt appropriately and business planning for the long run!

Ohio Sm

OHIO UNIVERSIT

Join us from 8:30 a.m. to 9:30 a.m. at Huntington Bank, 226 Third Street in Marietta!

RSVP by emailing info@mariettachamber.com or by calling 740-373-5176





MONDAY, MARCH 9, 2020

MARIETTA AREA-

CHAMBER OF COMMERCE

ANNUAL MEETING

TICKET INFORMATION

105TH

Dyson-Baudo Recreation Center, Marietta College 5-6:30pm Social Time 6:30pm Dinner & Awards All Inclusive \$65 Per Person – MACC Member Price – On Sale Now! \$85 Per person – General Public – Sale begins 1/15/20 Note: Seating is limited and based on a first come, first serve basis after sponsorship seating. MACC members will be invoiced only if requested; however, payment in full

must be received before seat assignments are confirmed. All general public ticket payments are due at the time the reservation is made.

> No cancellations or changes after Friday, February 21, 2020.



MACC welcomes featured speaker Ryan Day, The Ohio State Buckeyes Head Football Coach 운 2019 Big Ten Coach of the Year

Company Name:		Contact Person:
Email ticket info to:		
Phone:	ed	
# of Tickets:	Total Due: \$	
Method of Payment: CheckVis	sa MasterCard	_Invoice
Credit Card #:		Exp. Date:
Signature:		

Please indicate how many vegetarian meals are needed for this order:_____



Return to MACC The Riverview Building, 100 Front Street, Suite 200 Marietta, OH 45750 Phone: 740-373-5176 Fax: 740-373-7808

105TH ANNUAL DINNER SPONSORSHIP OPPORTUNTIES

Platinum—\$3,000 Logo in all Annual Dinner Advertising Scrolling Advertisements on HDTV Stage Screens Full-page ad in Program Business/Product Display Table Two (2) tables of eight (8) at dinner Four (4) VIP Tickets to the Meet and Greet with OSU Football Head Coach Ryan Day Priority Event Seating \$200 MACC Advertising Credit

> Silver—\$1,000 Logo in all Annual Dinner Advertising 1/4 page ad in Program Business/Product Display Table Four (4) tickets for the dinner Priority Event Seating \$100 MACC Advertising Credit

Gold-\$2,500

Logo in all Annual Dinner Advertising Scrolling Advertisements on HDTV Stage Screens 1/2 page ad in Program Business/Product Display Table One (1) table of eight (8) at dinner Two (2) VIP Tickets to the Meet and Greet with OSU Football Head Coach Ryan Day Priority Event Seating \$150 MACC Advertising Credit

Bronze-\$750

Logo in all Annual Dinner Advertising Listing in program Business/Product Display Table Two (2) tickets for the dinner Priority Event Seating \$75 MACC Advertising Credit

CHAMBER OF COMMERCE

MAC Level of Sponsorship Desired:		ual Dinner Meeting!	numerican and a second s
Name:			
Phone:			
Method of Payment: Check:		MasterCard:	Invoice:
Credit Card #:		Exp. Date:	
Signature:			
Will you utilize your exhibit boo Please describe your exhibit spa	-		

Marietta College Campus



"Make the MOVE"

INVITES YOU TO A

GRAND OPENING AND RIBBON CUTTING

Friday, January 10, 2020

3:00 - 6:00 pm

197 FRONT STREET MARIETTA, OH 45750

FOOD, DRINK, PRIZES PROVIDED

EMPLOYERS:

Are you in need of quality staff, having a hard time finding reliable employees, or having staff retention issues?

EMPLOYEES:

Are you looking for a job or would just like to explore a potential change?

If your answer is yes to either of the questions above, stop in and talk with us or give us a call at 740-373-MOVE (6683). We are currently accepting applications and filling employment positions!

It is time for you to <u>MAKE THE MOVE!</u>

Please join us for our Grand Opening and Ribbon Cutting ceremony on January 10th. The event will last from 11:00 AM to 2:00 PM with the Ribbon Cutting at 12:00 PM. Light food and refreshments will be provided by River Dog Cafe & Diner, located in the same building.

Grand Opening

Stop by and meet your local State Farm Team

■ JOIN US! >



Tyler J Shank, Agent 426 Highland Avenue Suite A Williamstown, WV 26187 Bus: 304-200-2270

304-200-2270

