



Chamber of Commerce

2022 MEMBER INVESTMENT GUIDE



Want more from your Chamber membership?

Chamber advertising and sponsorships are a great way to expand your marketing efforts. Whether you are looking to reach a local market or to cast a nationwide net, we offer opportunities designed to put your message in front of the audience you are seeking.

Chamber advertising offers a lot of bang for your buck. Advertising vehicles are available in digital format, which allows you to reach your market for just pennies per click. Ninety-seven percent of the population prefer to find a business online (Forbes). Take advantage of our technology to assist you in your business goals.

Event and program sponsorships not only offer advertising options and brand recognition but also build business and community relationships. By supporting our signature events and programs, sponsors demonstrate their commitment to our area's economic growth, business environment, and quality of life.

The Table Rock Lake Chamber of Commerce is excited to help you find the advertising or sponsorship that meets your business needs. Contact me if you are ready to make the most of your Chamber membership with one of these affordable and effective options.

Michelle Cochran

Membership Development Director

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Table Of Contents

Investment Options

Marke	eting Opportunities	3
	Community Partners Program	3
	Table Rock Lake Vacation Guide	4
	Stone County Community Guide	5
	Highway 13 Billboard	5
	Digital Visitor Newsletter	6
	VisitTableRockLake.com Website Advertising	7
	Member Service Announcements	7
	"The View" Chamber Member Newsletter	7
Spons	sorship Opportunities	8
	Monthly Member Luncheon	8
	Chamber Member Orientation	8
	Fireburst	9
	Golf Classic	10
	Lake Splash	12



Community Partners Program

Community Partners contribute above and beyond their annual membership investment because they believe in the mission of the Chamber and want to support the organization in its efforts. Those efforts include taking on the leading role in tourism marketing and economic development in Stone County. Both of these initiatives benefit the health of the local economy, and we need your help.

The Chamber receives state tourism funding to pay for specific marketing opportunities, but its use is limited. The Chamber receives some funding from Stone County for tourism, but that amount only defrays the cost of items such as Vacation Guide distribution, market research, and website maintenance. The Chamber has received small grants to help spearhead economic development initiatives in Stone County, but those were for specific projects and don't support expenses for ongoing economic development activities.

The cost to fund these vital areas of work is significantly more than the dollars we receive, and for that reason we must rely on community partners and fundraisers to supplement marketing and economic development opportunities. Our membership dues revenue is not sufficient to fund destination marketing plus economic development, in addition to all other Chamber programming.

Make an investment in marketing and make an impact in economic development at Table Rock Lake and receive a discount on Chamber products in addition to extra added-value items and high-level business recognition!

PRESIDENT'S CIRCLE: \$5,000

- 20% discount on all advertising
- Business profile featured on Chamber website, in weekly newsletter, and digital flipbook
- Your logo on Chamber website
- Your logo in The View newsletter each week
- Visitors Center Signage (21 x 21 backlit, based on availability)
- Your logo and partner level on Chamber's banner displayed at events
- Eight free luncheon admissions
- Your logo displayed on all luncheon programs

- One banner ad on Chamber website free for 12 months (some restrictions apply)
- Three free MSAs during calendar year
- Featured on our on-hold music when you call the Table Rock Lake Chamber of Commerce
- Featured at the Welcome Center on brochure rack displays (based on availability)
- Press Release announcing partnership
- Social Media Recognition
- Business booth at one Chamber luncheon of your choice (January – October)

PLATINUM: \$3,750

- 15% discount on all advertising
- Your logo on Chamber website
- Your logo in The View newsletter each week
- Visitors Center Signage (21 x 21 backlit, based on availability)
- Your logo and partner level on Chamber's banner displayed at events
- Six free luncheon admissions
- Your logo displayed on all luncheon programs

- One banner ad on Chamber website free for 6 months (some restrictions apply)
- Two free MSAs during calendar year
- Featured on our on-hold music when you call the Table Rock Lake Chamber of Commerce
- Social Media Recognition
- Business booth at one Chamber luncheon (January October)

GOLD: \$2,500

- 10% discount on all advertising
- Your logo on Chamber website
- Your logo in The View newsletter each week
- Visitors Center Signage (21 x 21 backlit, based on availability)
- Your logo and partner level on Chamber's banner displayed at events
- Six free luncheon admissions
- Your logo displayed on all luncheon programs
- Two free MSAs during calendar year
- Featured on our on-hold music when you call the Table Rock Lake Chamber of Commerce

SILVER: \$1,500

- 5% discount on all advertising
- Your logo on Chamber Website
- Your logo in The View newsletter each week

- Four free luncheon admissions
- Your logo displayed on all luncheon programs
- One free MSA during calendar year

BRONZE: \$500

- Your logo on Chamber Website
- Your logo in The View newsletter each week

Two free luncheon admissions



Printed Advertising

Official Table Rock Lake Vacation Guide

The Official Table Rock Lake Vacation Guide is the top marketing piece used to respond to tens of thousands of visitor inquiries. A digital version of the vacation guide, a sought-out resource for vacation planners, is available at www.visittablerocklake.com. Hundreds of thousands of dollars are spent annually driving traffic to this site, the area's official visitor website. Advertisers in the guide receive their ad linked to the web address of their choice, so our digital advertising that drives traffic to the guide becomes your digital advertising and traffic too!

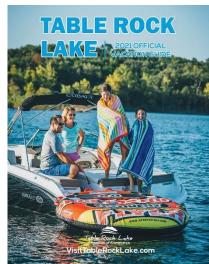
The printed version of the guide continues to be a popular vacation planning resource for returning and new visitors alike. With a print run of 80,000 copies, the printed piece is sent directly to visitors who have requested a copy. The volume of guide inquiries is one of the ways we judge the effectiveness of our advertising campaigns.

In addition to direct inquires, the guide is distributed through outlets that include:

- MO/KS/AR/IL Welcome Centers
- Table Rock Lake Chamber of Commerce Visitor Center
- Phone/Internet Requests
- Regional Brochure Racks
- Select Member Locations
- Internet Marketing Leads

Advertising placements for the Table Rock Lake Vacation Guide are completed in the fall; guide delivery takes place by January.

1/8 page horizontal	\$540
1/4 page	\$1,040
1/2 page vertical or horizontal	\$2,030
Full page	\$3,843
Inside front or back cover	\$4,615
Back cover	\$4,999
Restaurant Guide Listing	\$299



^{*} Restaurant Guide listing is FREE when your placement is confirmed by the Early Bird Discount deadline.

^{**} Premium placements are made on a first come, first served basis. Community Program Partners are considered first for premium placements.

^{***} Rates are subject to change.



Printed Advertising

Stone County Community Guide

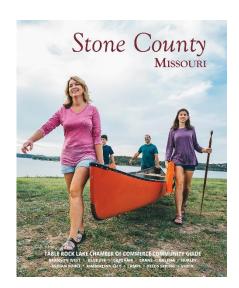
The Stone County Community Guide is a full-color publication printed every other year that markets the Table Rock Lake area to full and part-time residents. Our content provides extensive information about products and services featured in the communities of Stone County, MO.

Distribution:

- 23,000 guides printed
- Mailed to 18,000 Residential and Business Addresses (Kimberling City, Reeds Spring/Branson West, Indian Point, Lampe, Shell Knob, Cape Fair and Galena)
- Table Rock Lake Chamber of Commerce Visitor Center
- Phone/Internet Relocation and Community Information Lead Requests
- Select Member Locations

The Community Guide is also available online and distributed in state-of-the-art flipbook technology with hyperlinks.

1/8 page horizontal	\$260
1/4 page	\$465
1/2 page vertical or horizontal	\$775
Full page	\$1,265
Inside front or back cover	\$1,555
Opposite inside front cover	\$1,555
Back cover (1/4 page)	\$665
Back cover (1/2 page)	\$970



State Highway 13 Billboard

Over 8,000 vehicles pass the Chamber of Commerce every day (on average) on State Highway 13. Advertise your business or organization on one of four billboards in front of the Chamber office. Two billboards face northbound traffic, and two face southbound traffic. Advertiser is responsible for upkeep of billboard vinyls. Vinyl may be changed by advertiser throughout contract.

Size: 8' high x 12' wide

Annual rate: \$2200 (Based on Availability)

^{***} Rates are subject to change.



Digital Advertising

Digital Visitor Newsletter

Email marketing is just one of the many ways we market Table Rock Lake as a vacation destination. The majority of the dollars spent on Table Rock Lake marketing drive traffic to www.visittablerocklake.com. Once users are on the website, they are prompted to sign up for our newsletter for updates on what's happening at Table Rock Lake throughout the year. This list is being built day by day via hundreds of thousands of page views on the website. These are consumers who are interested in coming to the lake and staying up-to-date with the area offerings. Get in front of that very specific visitor by putting your brand on these emails that they receive multiple times throughout the year!

About Table Rock Lake Visitor Digital Newsletters

- Emails are sent to qualified email addresses for those who have requested Table Rock Lake or other specific visitor information.
- Minimum of 4 emails are sent per year.
- Ads are linked to your designated URL.
- Click-throughs are fully trackable allowing us to see how many people viewed your message.
- Digital ad may be changed by advertiser throughout contract.
- Ads must be supplied digitally in JPEG or GIF format. Images should be 72 dpi or higher.
- Banner ad dimensions are 936px by 240px.
- Bottom ad specs: Provide a single image that is without text or logo (display size is 300px by 200px) and 30 words to accompany the image. Learn More button will be linked to the URL of your choice.

Newsletter Segments:

Our subscribers are segmented according to their indicated areas of interest. These interests have been divided into 6 categories and 2 groups according to popularity.

- Main: This email is sent to all list subscribers regardless of specific indicated areas of interest.
 Marketing content is more of a highlight and overview of the area.
- Group 1: Lodging, Outdoors & Lake, Attractions
- Group 2: Branson, Couples, Family

Ad Position	Ad Specs	Frequency (Min)	Rate		
			Main	Group 1	Group 2
Top Banner	936 pixels wide x 240 pixels tall	4 x per year	\$1000	\$750	\$600
Middle Banner	936 pixels wide x 240 pixels tall	4 x per year	\$750	\$500	\$350
Bottom Advertorial	1 image, 30-word description	4 x per year	\$500	\$350	\$200



Digital Advertising

Visittablerocklake.com Website Ads (Based on Availability)

Featuring your business on VisitTableRockLake.com, the official website of the Table Rock Lake Chamber of Commerce, with more than 1.3 million pageviews annually is a great way to get your business message out to the world. You can select specific premium pages to target your marketing effort, and we'll track your views and click-through rates.

- Banner ads are linked to your designated URL and are trackable.
- Ad may be changed by advertiser throughout contract.

Ad Position	Primary Page	Secondary Page
Top Rotating Display Banner Ad	\$1,080	\$540
Top Position Static Display Ad	\$975	\$490
Middle Position Static Display Ad	\$795	\$395
Lower Position Static Display Ad	\$515	\$260

Member Service Announcements (MSAs) (Based on Availability)

Send your message to the email inboxes of over 1,200 Chamber members with a Member Service Announcement. Chamber staff will send the email promotion or announcement you create and work with you to schedule the best date and time for the email. Announcements may also include graphics and weblinks to your business website. Member Service Announcements are limited to two per member per month.

Cost: \$65

"The View" Chamber Member E-Newsletter (Based on Availability)

There are over 500 members and organizations associated with the Table Rock Lake Chamber of Commerce that receive "The View," the official Chamber member e-newsletter published weekly. Advertising in this publication is a great way to reach your local market.

- Banner ads are linked to your designated URL.
- Place your brand in front of hundreds of businesses and over 1,200 individuals each week.
- Display ad may be changed by advertiser throughout contract.

Advertising Rates: Annual Rate

Upper Display Banner \$650 Lower Display Banner \$500



Recurring Events

Monthly Member Luncheon Sponsorship (Based on Availability)

The Chamber's monthly luncheons on average are attended by 100+ of the area's top business people. This is one of the best ways to tell the lake community businesses what's happening within your business and why they need to know about it. Luncheon sponsors are the BEST businesses in our area because we don't let just anyone sponsor. Limit one luncheon sponsorship per member per year.

Highlighting your business during our Monthly Member Luncheon is easy when you are the Sponsor!

Sponsors receive:

- Recognition on all event-related marketing, promotional e-mails, and in "The View" member newsletter
- Listing on all at-event signage and in the event program
- Recognition on event page on the Chamber's website
- Two complimentary meals at the event
- Opportunity to provide marketing materials and giveaways for attendees
- Provides door prize(s)
- Opportunity to speak to attendees from podium (5-7 minutes) or show a commercial or short video
- Post event MSA

Cost: \$400



Chamber Member Orientation Sponsorship (Based on Availability)

This orientation program titled "Maximize Your Membership" gives Chamber members the tools and information they need to get the most out of their membership. Held quarterly, this orientation is open to all new or current members. Your sponsorship supports a light continental breakfast for attendees.

- Opportunity to attend each orientation and build relationships one-on-one with Chamber members
- Logo displayed prominently during presentation
- Verbally recognized during orientation
- Opportunity to provide collateral to attendees at the event

Cost: \$250



Fireburst Fireworks Over Table Rock Lake

Table Rock Lake area residents and visitors have enjoyed Fireburst at Kimberling City since 1984. Thirty-seven years later, Fireburst is still one of the most spectacular fireworks shows in the region. Fireburst brings an influx of visitors over the July 4th week and provides a perfect lake-life weekend for area residents.

Consider becoming a sponsor for one of the oldest July 4th celebrations in the Table Rock Lake area!

Business sponsors will receive promotional television impressions & radio mentions on the area's most popular traditional media platforms 2 weeks prior to the event.

Sponsorship Levels:

- \$2,500 Presenting Sponsors will receive 300 impressions on Cable TV in the Branson & Ozark/Nixa zones, including Kimberling City, Branson West, Reeds Spring Nixa, Ozark, Branson, Hollister, and Forsyth areas (value of \$1500).
- \$1,000 Featured Sponsors will receive 150 impressions on Cable TV in the Branson & Ozark/Nixa zones, including Kimberling City, Branson West, Reeds Spring Nixa, Ozark, Branson, Hollister, and Forsyth areas (value of \$750).
- \$500 Supporting Sponsors will receive 40 mentions on 106.3 & 40 mentions on 100.1 (value of \$400).

ALL sponsors will also receive these media features:

- Chamber of Commerce Newsletters
- Chamber of Commerce Website
- Chamber of Commerce & Visit Table Rock Lake Facebook Pages
- Chamber of Commerce & Visit Table Rock Lake Instagram Pages
- Chamber of Commerce Twitter Feed





Golf Classic

This annual event is held at the beautiful LedgeStone Country Club at StoneBridge Village. This golf tournament is one of few in the area that is not charity focused. It is business and fun focused! Sponsors are recognized in social media and local media outlets like the newspaper. Businesses also use the Golf Classic as an opportunity to reward employees with a special day out. A business sponsorship provides exposure to 100+ business owners/managers and helps the Chamber in a BIG way.

• Projected attendance: 100+ golfers, volunteers, sponsors and staff

• Audience: Business leaders, their clients, Chamber members and volunteers

Date: September 2022Four-Person Team: \$400

Hole Sponsor with Team: \$500

Hole Sponsor: \$150



Hole Sponsors receive a printed 2' X 3' sign with your logo provided by the Chamber placed at one course hole.

Exclusive Golf Ball Sponsor: \$1500

- For excellent branding in the business community, a sleeve of golf balls with your company logo will be provided to every player at the tournament
- Twenty-four sleeves of your very own branded golf balls (3 balls per sleeve) to use at your discretion - great gifts to your customers that enjoy playing golf
- Your company logo on a printed 2' X 3' sign at the tournament provided by the Chamber

Exclusive Cart GPS/Picture Sponsor: \$600

- Your company logo scrolling across the GPS of all player golf carts during the tournament
- Your company logo on all team souvenir photos
- Your company logo printed on a printed
 2' X 3' sign at the tournament provided by the Chamber

Exclusive Gift Bag Sponsor: \$500

- Gift bags with your company branding for each golfer in the tournament provided by sponsor
- Two Member Service Announcements to use at the date of your choice within the next 12 months
- Your company logo printed on a 2' X 3' sign at the tournament provided by the Chamber

- Two Member Service Announcements to use at the date of your choice within the next 12 months
- A company feature on social media to be used by 12/9/22
- Your company logo and event related marketing on all event publicity by the Chamber:
 - Website
 - Newsletter
 - Social media
 - Branson Tri-Lakes News
- A company feature on social media to be used by 12/9/22
- Your company logo and event related marketing on all event publicity by the Chamber:
 - Website
 - Newsletter
 - Social media
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 - o Newsletter
 - o Social media
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Golf Classic Cont.

Exclusive On-Course Game Sponsor: \$600

- A table at the game hole on the course, manned by 2 of your employees, providing the opportunity to build relationships with the 100+ golfers
- Your company's promotional products handed out as you run the game (detailed game instructions will be provided)
- Your company logo on a printed 2' X 3' sign at the game hole provided by the Chamber

- Additional signage placed on the hole (provided by the sponsor)
- A company feature on social media to be used by 12/9/22
- Your company logo and event related marketing on all event publicity by the Chamber:
 - Website
 - Newsletter
 - Social media
 - o Branson Tri-Lakes New

Exclusive Lunch Sponsor: \$600

- Your company logo printed on 2' X 3' sign at the tournament provided by the Chamber
- Opportunity to provide two company volunteers to distribute lunch on the course, and interact with the golfers at the tournament during this process
- A company feature on social media to be used by 12/9/22
- Your company logo and event related marketing on all event publicity by the Chamber:
 - Website
 - Newsletter
 - Social media
 - o Branson Tri-Lakes News

Exclusive Hole-in-One Game Sponsor: \$600

- Your company logo on 2' X 3' sign at the game hole provided by the Chamber
- Opportunity to provide one company volunteer to interact and make connections with the golfers at the tournament
- A company feature on social media to be used by 12/9/22
- Your company logo and event related marketing on all event publicity by the Chamber:
 - Website
 - Newsletter
 - o Social media
 - Branson Tri-Lakes News

On-Course Snack Sponsor: \$600 (Two Sponsorships Available)

- A table at one of the two snack stops on the course manned by 2 of your employees for the perfect chance to interact and make connections with the golfers at the tournament
- Your company logo on a printed 2' X 3' sign at the snack hole provided by the Chamber
- Additional signage placed on the hole (provided by the sponsor)

- A company feature on social media to be used by 12/9/22
- Your company logo and event related marketing on all event publicity by the Chamber:
 - Website
 - Newsletter
 - Social media
 - Branson Tri-Lakes News



Lake Splash Community Awards Program & Banquet

Lake Splash is an annual dinner event and Chamber membership meeting celebrating the people who make a difference in our area and honoring the past year's business accomplishments. The Chamber bestows the Community Service, Trailblazer, Business of the Year, and Guardian Awards to highlight the evening. Lake Splash is held the first or second week of November at the beautiful Chateau on the Lake.

Platinum Sponsorship: \$5,000

- Ten reservations with preferred reserved seating
- Recognition at reserved table
- Listing on banquet invitation and banquet program
- Verbal recognition during banquet
- Logo on pre-program presentation at banquet

- Press release announcing your support of the banquet
- Company logo on signage at event
- Stand-alone social media recognition for your business (Includes one image or your logo and 100 words about your business)

Gold Sponsorship: \$2,500

- Ten reservations with preferred reserved seating
- Recognition at reserved table
- Listing on banquet invitation and banquet program
- Verbal recognition during banquet

- Logo on pre-program presentation at banquet
- Press release announcing your support of the banquet
- Stand-alone social media recognition for your business (Includes one image or your logo and 100 words about your business)

Dessert Sponsorship: \$1,500

- Two reservations for attendance at the banquet
- Logo included on plated desserts for all attendees provided by Chamber
- Listing on banquet program

- Verbal recognition during banquet
- Logo on pre-program presentation at banquet
- Press release announcing your support of the banquet

Cocktail Sponsorship: \$1,500

- Two reservations for attendance at the banquet
- Logo on beverage napkins used at bars within event space provided by the Chamber
- Listing on banquet program
- Verbal recognition during banquet
- Logo on pre-program presentation at banquet
- Press release announcing your support of the banquet



Lake Splash Community Awards Program & Banquet Cont.

Silver Sponsorship: \$1,000 Complete table of 10 for \$1360.

- Four reservations for attendance at the banquet
- Listing on banquet program
- Verbal recognition during banquet

- Logo on pre-program presentation at banquet
- Press release announcing your support of the banquet

Bronze Sponsorship: \$500 Complete table of 10 for \$980.

- Two reservations for attendance at the banquet
- Listing in banquet program

 Logo on pre-program presentation at banquet

Table Sponsorship: \$750

- Ten reservations for attendance at the banquet
- Recognition during presentation at banquet

Company name on table/preferred seating

Table of 10: \$600

- Ten reservations for attendance at the banquet
- Completed tables required to guarantee all your reservations are seated together at the same table.
- Preferred seating





Investment Options

The items selected below are what I will be participating in this year (based on availability):

Community Partner President's Circle Platinum		Gold Silver		Bronze
Vacation Guide 1/8 page horizontal 1/4 page 1/2 page vertical or horizontal	_ _ _ _	Full page Inside front cover Inside back cover Back cover	0	Restaurant Guide Listing
Community Guide 1/8 page horizontal 1/4 page 1/2 page vertical or horizontal	_ _ _	Full page Inside front cover Inside back cover	0	Opposite inside front cover Back cover 1/4 page Back cover 1/2 page
Digital Visitor Newslett Main Email: Group 1: Group 2:	[] Top Banner [] Mic [] Top Banner [] Mic	ddle Banner [] Bottom Advertorial ddle Banner [] Bottom Advertorial ddle Banner [] Bottom Advertorial		
Web Ad Primary Page Groups: [] About Table Rock Lake [] Boating [] Lake Map [] Places to Stay [] Request Info [] Things to Do Secondary Page Groups: [] About Stone County [] Fishing [] Places to Eat [] Visitor Planning	[] Top Rotating [] Static [] Top Rotating [] Static	c Top [] Static Middle [] Static Bottom		
The View Member New Upper Display Banner	vsletter	□ Lower Display B	anner	
Highway 13 Billboard		☐ Member Service	e Anno	ouncements
Member Luncheon Sp	onsorship			
□ Jan. □ Feb. □ Mar. □ Apr.	_ _ _	May June July Aug.	0	Sept. Oct. Dec.
Chamber Member Ori	entation Sponsorsh	ip		
Fireburst Sponsorship				
Presenting		Featured		Supporting



Investment Options Cont.

	□ Golf Classic							
		Exclusive Golf Ball Sponsor		Exclusive Gift Bag Sponsor		Exclusive Hole-in-One Game Sponsor		
		Exclusive Cart				On-Course Snack		
		GPS/Picture Sponsor		Game Sponsor Exclusive Lunch Sponsor		Sponsor		
	Lal	ke Splash Awards & Annual Banque	et					
		Platinum		Bronze		Table Sponsor		
		Gold Silver		Cocktail Dessert				
		0.000						
Total Investment \$								
Name of Business:								
Autho	rizec	d Rep:						
Bill by Event Bill in Total								
X		Representative (Signature)		X		David (Ciana akara)		
Date			Date					

Payment Policies

Payments are due based upon contractual agreements. A contract without payment may be held until payment is received. Advertising/sponsorship is not guaranteed until payment is received in full, or payment arrangement is made, according to contract due dates. Payment may be made via check or with a credit card.

All advertising and sponsorship design (including print and electronic ads and banner advertising) is subject to approval by the Table Rock Lake Chamber of Commerce staff to ensure accuracy and appropriate content. The Table Rock Lake Chamber of Commerce reserves the right to accept or reject any advertisement, sponsorship, direct website link connection or any other material or activity suggested or submitted to the Chamber by members for distribution or publication. The Chamber staff shall have the authority to make a determination as to the suitability of such material based upon a consideration of the following guidelines:

- The material/activity is of a graphic, sexual nature.
- The material/activity is of a partisan, political nature.
- The text of the material refers directly, by name, to another Chamber member.
- The material is considered potentially slanderous.
- The material/activity is deemed to be in poor taste and likely to offend a significant number of members.
- The material/activity could bring public rebuke upon the Chamber and diminish its standing in the community.

Ads are automatically disabled at the end of the subscription period unless subscription is renewed.

Advertising and sponsorships are on a first come, first served basis.