

# NARI 2023 Partnership Opportunities



This year we have a full set of marketing partnership opportunities for our sponsors. The calendar for 2023 includes some new programming. The NARI of MN members are ready to learn what is new, what is trending, what You have to offer.

This packet includes three (3) packages available until October 31, 2022. After that date, all opportunities are a la carte.

Thanks for partnering with NARI of MN!



Events	Average Attendance	% Contractors	# of Events in Year
CotY	310	55%	1
Firm Nights	110	28%	4-5
Chapter Meetings	75	45%	3-4
Golf	144 Golfers 50-60 Others	41%	1
Social	78	37%	2-3
LBH	11	48%	3-8
PDS	22	59%	2-6



# The Coty Awards

# Location TBD, November 2023

### Diamond Exclusive Partnership

8-10 tickets for the CotY Gala, your company logo on the CotY page on NARI-MN website, logo on the CotY submission page at NARI National, your logo on the Best of Show trophy, full page ad in event program, recognition in all pre and post event communications, signage throughout the event, post-event e-blast to attendees

**PRICE: \$6,600** 

## Platinum Partnership

Four (4) tickets for the CotY Gala, logo on the Flagship Award, signage throughout the event, name on sponsorship presentation slide, name in event program

**PRICE: \$2,100** 

## Gold Partnership

Two (2) tickets to the CotY Gala, name on sponsor presentation slide, name in event program

**PRICE: \$550** 

# Silver Award Partnership One (1) ticket to the CotY Gala, name on sponsor

One (1) ticket to the CotY Gala, name on sponsor presentation slide, name in event program

**PRICE: \$500** 

### Emcee Partnership

Two (2) tickets to the CotY Gala, name on sponsorship presentation slide, name in event program

**PRICE: \$1,000** 

### Binder Partnership

Two (2) tickets to the CotY Gala, name on sponsorship presentation slide, name in event program

**PRICE: \$1,000** 

Additional Partnership Opportunities Event Production Partnership

**PRICE: \$750** 

Program Partnership

**PRICE: \$400** 

Dessert Partnership

**PRICE: \$290** 





## Exclusive Eagle Partnership

Golf & dinner for your foursome, tee sponsorship (with table & 2 chairs), full page ad in the event program, recognition in pre and post event communications, signage throughout event, logo & mention in postevent e-blast to members

**PRICE: \$4,000** 

## Additional Event Partnerships

All event partnerships include name on event presentation slide, name in golf program, and name in weekly e-news.

Every sponsorship (except contest hole) includes \$100 raffle prize go-in.

#### Tee Partnership

2 tickets, signage at Tee, table and 2 chairs (staffed)

**PRICE: \$750** 

#### **Contest Hole Partnership**

2 tickets, signage at Tee, table and 2 chairs Choice: closest to the pin, longest drive, longest putt Sponsor provides raffle prize of 2 clubs

**PRICE: \$700** 

#### Fairway Partnership

Signage on the fairway (unstaffed)

**PRICE: \$475** 

# 7.18.2023 - Prestwick Golf Course, Woodbury



#### **Green Partnership**

Signage on a green (unstaffed)

**PRICE: \$375** 

#### Social Hour Partnership

2 dinner tickets, signage on site

**PRICE: \$650** 

#### **Beverage Cart Partnership**

2 dinner tickets

**PRICE: \$700** 

#### Golf Cart Partnership

2 dinner tickets, table and 2 chairs

**PRICE: \$650** 

#### **Putting Green Partnership**

2 dinner tickets, table and 2 chairs (staffed)

**PRICE: \$650** 



## Bowling - Jan. 17 - PINZ, Oakdale Exclusive Event Partnership

2 tickets to bowl, signage at event & in weekly e-news/e-blasts, opportunity to show a 1-2 minute video at event

**PRICE: \$675** 

#### **Food Partnership**

1 ticket to event, signage at event and in weekly e-news/e-blasts

**PRICE: \$550** 

#### **Bowling Lane Partnership**

1 ticket to event, signage at event

**PRICE: \$275** 

#### **Shoe Partnership**

1 ticket to event, logo on weekly e-news

**PRICE: \$250** 

#### Swag Bag Partnership

Logo on weekly e-news

**PRICE: \$150 (bags & inserts) \$100** 

(inserts)

### Lake MTKA Cruise - Aug. 15

#### **Exclusive Event Partnership**

2 tickets to event, prominent signage at event, inclusion in weekly e-news, opportunity to talk or play a 2 minute video

**PRICE: \$1,200** 

#### **Food Partnership**

1 ticket to event, signage at event and in weekly e-news/e-blasts

**PRICE: \$550** 

#### Swag Bag Partnership (bags & inserts)

Logo in weekly e-news/e-blasts

PRICE: \$150 (bags & inserts) \$100 (inserts)

# Brewhaha Event - June

#### **Event Partnership**

2 tickets to event, signage at event and in weekly e-news/blasts, logo on registration page on website

**PRICE: \$650** 

#### Food or Beverage Partnership

1 ticket to event, signage at event and in weekly e-news/e-blasts

**PRICE: Food (\$550) Beverage (\$300)** 



# Chapter Meetings

## Gather & Grow (Chapter Meetings)

#### **Gather & Grow Event Partnership**

Logo included in event presentation, logo in pre and post-event mentions, opportunity to address attendees & introduce speaker, tabletop display or a video shown at the event, includes 2 tickets to the event

**PRICE: \$1,250** 

#### **Food Partnership**

1 ticket to the event, signage at the event, logo recognition in weekly e-news

**PRICE: \$550** 

#### Chapter Platform/Stage Partnership

1 ticket to the event, logo recognition during event, 1 logo recognition on pre and post event mentions

**PRICE: \$550** 

#### Tabletop/Technology Partnership

Tabletop display space / 30 second video if virtual

PRICE: \$225 / Special for 1st year members! (\$150)

# LunchBox Hour Partnership

Logo included on registration page, logo included in weekly e-news leading up to event

**PRICE: \$350** 

# PDS (Professional Development Seminar) Partnership

Logo included on registration page on NARI-MN site, logo included in weekly e-news leading up to event

**PRICE: \$525** 





# Other Partnership Opportunities

#### Board of Directors Retreat Partnership

- Logo included in weekly e-news

**PRICE: \$775** 

#### New Member Orientation Partnership

- Logo included in weekly e-news

**PRICE: \$550** 

# Trade-Partner Facing Marketing

#### Website

- Logo on the home page for 1 quarter

**PRICE: \$275** 

- Logo on any page on the Homeowners Tab

PRICE: \$125 (per page, per quarter)

## Newsletter Advertising - 4 Issues Annually

Full Page Ad (7.75 x 8.25)

PRICE: \$375 - 1X / \$650 - 2X

Half Page Ad (7.75 x 4)

PRICE: \$200 - 1X / \$375 - 2X

#### Silver (Trade)

- Full page ad, half pg. ad, home page logo (1 quarter)

PRICE: \$850
Bronze (Trade)

- 1half pg. ad, home page logo (1 quarter)

**PRICE: \$475** 

# Member Directory Advertising \* Inside Front Cover - 1 available

- Full page ad with links to company website
- Four social media posts on NARI social sites

**PRICE: \$1,250** 

#### Index Half Page - 1 available

- Half page ad with links to company website
- Two social media posts on NARI social sites

**PRICE: \$650** 

#### Gold - 3 available

- Half page ad, full pg article content, with links to website
- Four social media posts on NARI social sites

**PRICE: \$1,000** 

#### Silver - 3 available

- Full page ad, article content, links to website
- Two social media posts on NARI social sites

**PRICE: \$850** 

#### Bronze - 3 available

- Half pg ad, links to company website
- Two social media posts on NARI social sites

**PRICE: \$475** 

#### Member Upgrade - Available to all members

- Membership listing links to company website

**PRICE: \$250** 

\*Shared in conjunction with the MSP Home Tour.







9,500

Web Visitors in 2020

87%

Of Web Visitors Are New

500 Email Newsletter Subscribers MMM







# Audience Demographics









**ID** Large Number of National Winning Remodelers

## Media Engagement



34%

Weekly E-news Open Rate

54%

Access Webpage Through Phone

Of Subscribers Are Highly Engaged

### Social Media



- 916 Followers



- 95 Followers



- 164 Followers



- 1,076 Followers



- -CotY Platinum Partnership
- Social Event (Pick 2)
- Gather &
   Grow/Annual
   Meeting Stage or
   Technology or
   PDS Partnership
- Bronze Media Partnership
- \$4,425 Total Value

Remodeler

# Package Options N





- CotY Gold Partnership
- Golf Tee Partnership
- Social Event(Bowling Lane& Cruise SwagInsert)
- Gather and Grow Tabletop (2 meetings)
- Silver Media
- \$2,975 Total Value

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- CotY Silver &DessertPartnership
- Golf Green & Fairway Partnership
- Gather and Grow Tabletop and LunchBox Hour
- \$2,515 Total Value

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# Sponsorship Package Selections

Packages available until Dec. 31, 2022 50% payment due by Jan. 31, 2023

Company Name	Billing Name
Phone	Email

Select your package. To add additional benefits, see the sponsorship selections page.

#### REMODELERS \$3,980\*

- **✓** CotY Platinum Award
- Social Event Pick Two (2)
  Bowling Food
  Cruise Food
  Golf Cart
  Golf Putting Green
  Golf Driving Range
  Golf Social Hour
- ✓ Monthly Meeting Stage or Technology or PDS
- ✓ Bronze Package Trade or Homeowner Facing

\*An over 10% savings on single sponsorship

# □ PROJECT MANAGER \$2,700\*

- ✓ CotY Gold Award
- ✓ Tabletop at Two (2) Monthly Meetings
- **✓** Golf Tee
- Bowling Lane **and**Cruise Swag Insert
- ✓ Silver Package Trade or Homeowner Facing

\*An over 8% savings on single sponsorship

# FRAMER (for our newest members) \$2,100\*

- CotY Silver Award **and**Dessert
- ✓ Golf Green *and* Fairway
- ✓ Tabletop at a Monthly Meeting **and** LunchBox Hour

\*An over 5% savings on single sponsorship



# Sponsorship Package Selections

Packages available until Dec. 31, 2022 50% payment due by Jan. 31, 2023

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Receive 10% off total sponsorships valued at over \$4,000

#### **■ BUILD YOUR OWN #2**

Receive 8% off total sponsorships valued between \$3,000 & \$4,000

#### ☐ BUILD YOUR OWN #3

Receive 5% off total sponsorships valued between \$2,000 & \$3,000

All PDS and LunchBox Hour dates must be selected by December 31, 2022

# CORPORATE SPONSORSHIP PACKAGES

Remodelers	\$3,980
Project Manager	\$2,700
Framer	\$2 100

#### **COTY AWARDS SPONSORSHIPS**

Diamond Event Sponsor	\$6,600
Platinum Event Sponsor	\$2,100
Emcee Sponsor	\$1,000
—— Gold Award Sponsor	\$550
Silver Award Sponsor	\$500
Binder Sponsor	\$1,000
Event Production Sponsor	\$750
Hors d'oeuvres Sponsor	\$300
Dessert Sponsor	\$290
Specialty Award Sponsor	\$400
Program Sponsor	\$400

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Eagle Sponsor	\$4,000
Beverage/Hospitality Sponsor	\$700
Driving Range/Putting Green	\$650
—— Social Hour Sponsor	\$650
Tee Sponsor	\$750
Contest Hole Sponsor	\$700
Fairway Sponsor	\$475
Green Sponsor	\$375
Golf Cart Sponsor	\$650

#### **BOWLING SPONSORSHIPS**

Event Sponsor	\$675
Lane Sponsor	\$275
Shoe Sponsor	\$250
—— Food Sponsor	\$550
——— Swag Bag Sponsor	\$150



# Sponsorship Package Selections

Packages available until Dec. 31, 2022 50% payment due Jan. 31, 2023

NARI of MN Meetings	
—— Chapter Meeting Sponsor	\$1,250
—— Chapter Meeting Stage or Food	\$550
—— Tabletop/tech Exhibitor	\$225
—— New Member Tabletop	\$150
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PDS Sponsor	\$525
NARI-MN LunchBox Hour	\$350
—— New Member Orientation	\$550
Board Retreat	\$775
—— Cruise Exclusive	\$1,200
—— Cruise Food	\$550
Cruise Swag Bag	\$150
Cruise Swag	\$100
Other	\$

NARI of MN Media			
Newsletter (4 Annually) (Home F	Page Ad - Per	Newsletter)	
Full Pg Ad (7.75 x 8.25)	1x (\$350)	2x (\$650)	
—— Half Pg Ad (7.75 x 4.25)	1x (\$200)	2x (\$375)	
Website			
Home Page (1 Quarter)		\$250	
Homeowner Page (1 Qua	arter)	\$125	

BUILD YOUR OWN SPONSORSHIP		
<b>——</b> #1	10% Off	
<b>——</b> #2	8% Off	
<b>——</b> #3	5% Off	

 Some sponsorships may have first right of refusal for one year (2024). Decisions due 60 days post 2023 event or sooner.